



GLOBAL TRAINING CENTER  
DUBAI

# Effective Energy Management in New and Existing Buildings (MENA)

Hassan Younes, Member ASHRAE, BEAP, BEMP, HBDP,  
CPMP, HFDP, OPMP

Based on the *Effective Energy Management in New and  
Existing Buildings* course by  
Richard J. Pearson, P.E., ASHRAE Fellow

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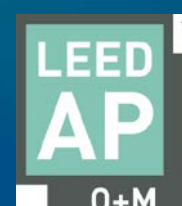
Approved for:

# 6

General CE hours

# 0

LEED-specific hours





# Presenter Biography

Hassan Younes has over 15 years of extensive experience in the fields of Energy Efficiency, Design, Sustainability, and Project Execution and Management. Prior to co-founding grfn, he was the Mechanical Manager at Meraas Holding, one of the leading developers in the region and was involved in the design of multiple large-scale developments.

He is a trainer for the ASHRAE Global Training Centre. He is an appointed Consultant for ASHRAE 62.1 Standard. He is a Certified trainer for CEM (Certified Energy Manager) course, Certified Measurement Verification Professional (CMVP) course and the trainer for the Emirates Green Building Council Building Retrofit Program. He is also the current ASHRAE Falcon Chapter president and on the technical committee and was the Vice Chair of CIBSE Regional Chapter. He holds all the ASHRAE certifications. He has been involved in many high-end projects in the MENA region.

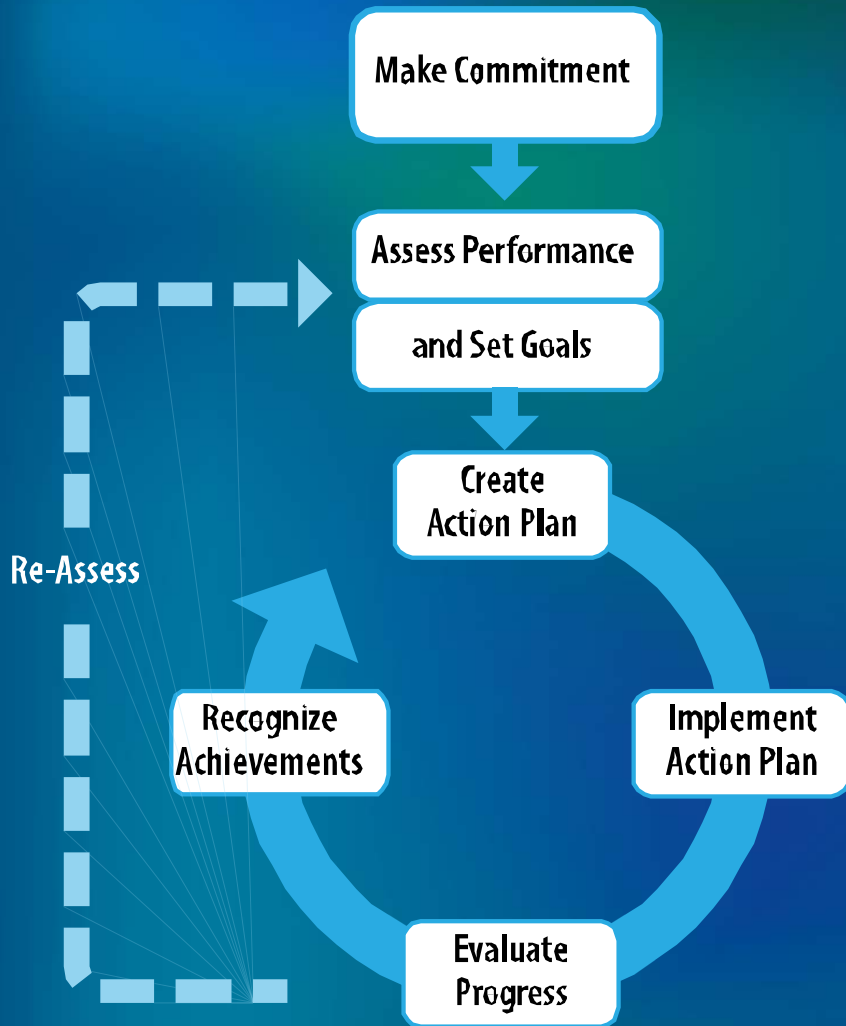
# Today's Audience

- People responsible for facility management inside their organization
- Consulting engineers who provide energy management services to facilities
- Engineers who provide advice on energy management to facility managers and staff
- Vendors selling products to facilities

# Course Objectives

- Describe the ENERGY STAR<sup>®</sup> management cycle
- Analyze basic billing and load profile information
- Interpret weather-adjusted energy data
- Distinguish the levels I, II and III of a commercial building energy audit
- Identify opportunities for energy savings in your buildings based on course suggestions
- Develop an action plan to get started, targeting:
  - Preliminary energy analysis or
  - A test of discretionary facility operation.

# Guides for Today's Seminar



## ENERGY STAR Guidelines for Energy Management

### Connections:

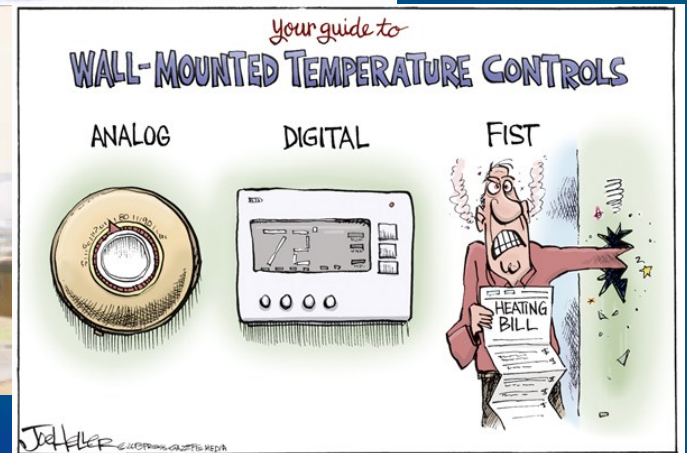
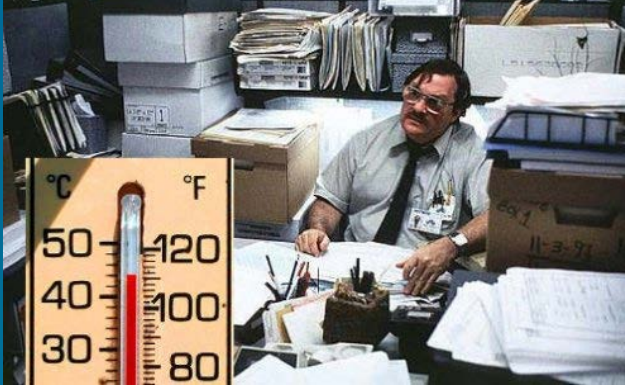
- ASHRAE Standard 100-2018, *Energy Efficiency in Existing Buildings*
- ASHRAE Standard 211-2018, *Standard for Commercial Building Energy Audits*
- *2015 ASHRAE Handbook—HVAC Applications*, Chapter 36
- Practical experience
- Opportunities in your buildings

# Today's Topics

1. Introduction to energy management
2. Why commit to energy management?
3. Assessing performance and setting goals
4. Action plans: ideas and a test method
5. Evaluating results, including adjusting for weather
6. Energy management summary
7. What can you do, starting next week?



# “Discomfort is Expensive”





# For Example...

If typical office building includes one person for every 28 m<sup>2</sup>

And the annual utility cost is \$21.5 per m<sup>2</sup>

Then each person is “responsible” for \$600 per year

---

If dramatic energy conservation reduces energy usage by 50%, or \$10.76 per m<sup>2</sup>

Then savings per person = \$300 per year

---

If average worker salary is \$50,000/yr

Then savings per person =  $\$300/\$50,000 = 0.6\%$

**Therefore any level of discomfort that distracts a person will clearly cost more in lost productivity than the \$300 savings in energy**

# Introduction to Energy Management

# Energy Management 101—Example



- Management commitment
- Manual daily meter reading
- Operational changes only
- 33% energy savings in 12 months

# Energy Management 101

## The Building



20-story office building:

- 200,000 ft<sup>2</sup> (18,580 m<sup>2</sup>)
- Five years old, no energy conservation
- Complex, energy intensive HVAC systems
- High utility bills
- No building automation system



# Energy Management 101

## How It Worked

### Actions by facility manager:

- Reviewed operations ideas with building engineer and design engineer
- Reviewed daily meter data for impact, intuitively adjusting for weather
- Harassed/complimented building engineer daily on performance



# Energy Management 101

## How It Worked

Actions by building engineer:

- Aligned building schedules with occupancy times
- Raised cold deck temperature
- Lowered hot deck temperature
- Outdoor air was introduced only during occupied hours
- Reduced duct pressures

**Savings in one year: 33%!**



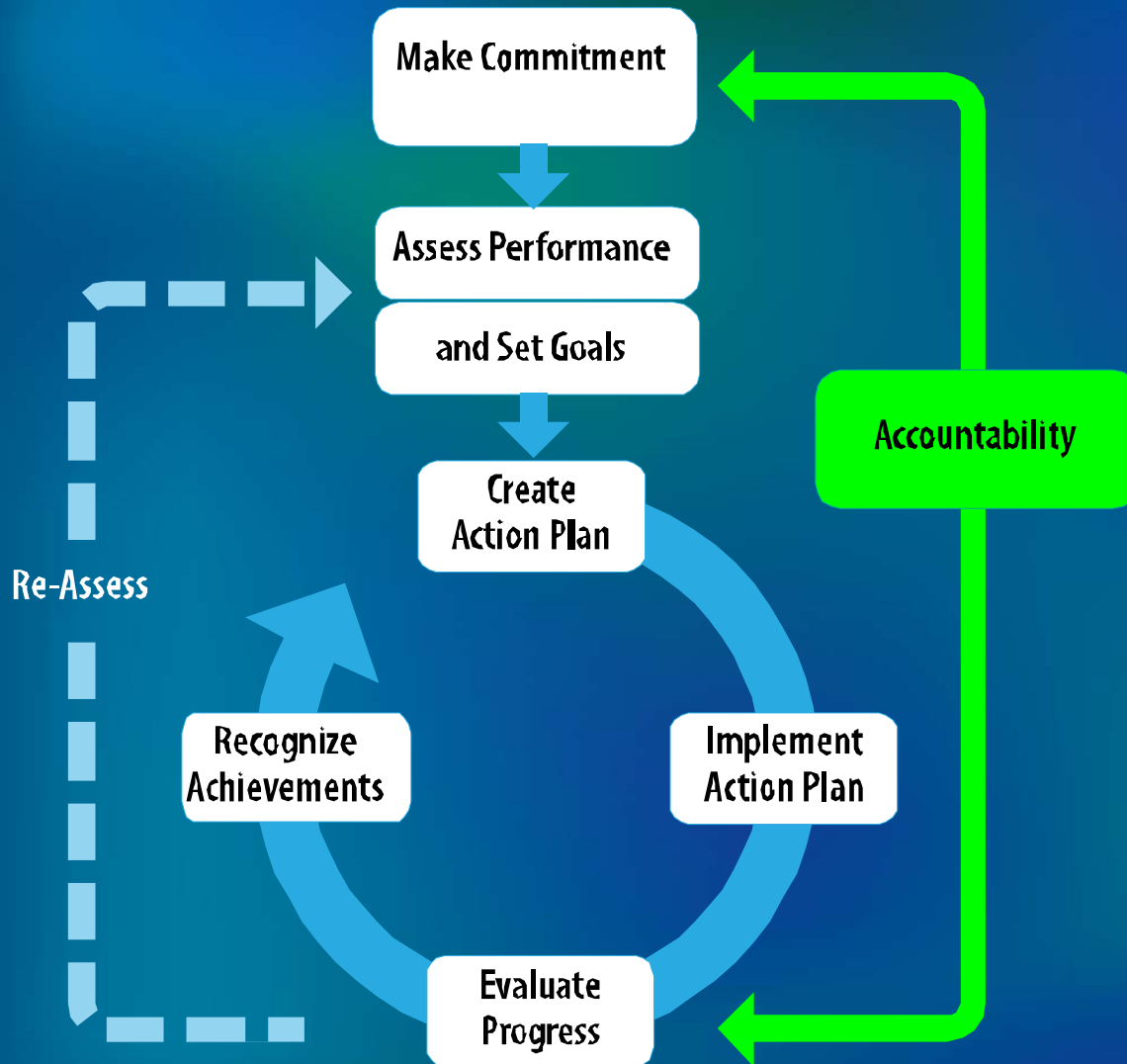
# Here's a Word About Capital Projects

Energy management is the foundation for *effective* capital upgrades:

- Measure performance
- Monitor performance over time
- Deploy operations changes along with new equipment to get greatest bang for buck

# The *Management* Content of Energy Management

[www.energystar.gov](http://www.energystar.gov)



ENERGY STAR guidelines describe a management cycle that helps you with execution—getting things done!

# Energy Manager Job Description

Chapter 36, 2015 *ASHRAE Handbook—  
HVAC Applications*

- Functions
  - Technical
  - Policy related
  - Planning and purchasing
- Qualifications
  - General
  - Educational/professional

# Job Description—Purchasing

- Lower-cost energy
- Other non-building utilities
  - Vehicle fuel
  - Water

# Jerry Eaton's Story

- Headquarters in Fond du Lac, Wisconsin
- Manufacturing and sales organization
- Multiple facilities across the U.S.
- Multimillion dollar utility bill
- Jerry Eaton—energy manager
- >\$1 million annual savings (>5% of bills)

# Jerry Eaton's Discoveries

- Utility cost was an overhead item—not a manageable expense
- Stickers on light switches—no impact on expense or consumption





# Jerry Eaton's Parallel Activities

Developed a corporate-wide chain of accountability:

- ✓ Began with buildings (each with a meter)
- ✓ Then departments within buildings (each with a meter)
- ✓ Appointed a person in each location to be responsible for proven results



# Jerry Eaton's Parallel Activities

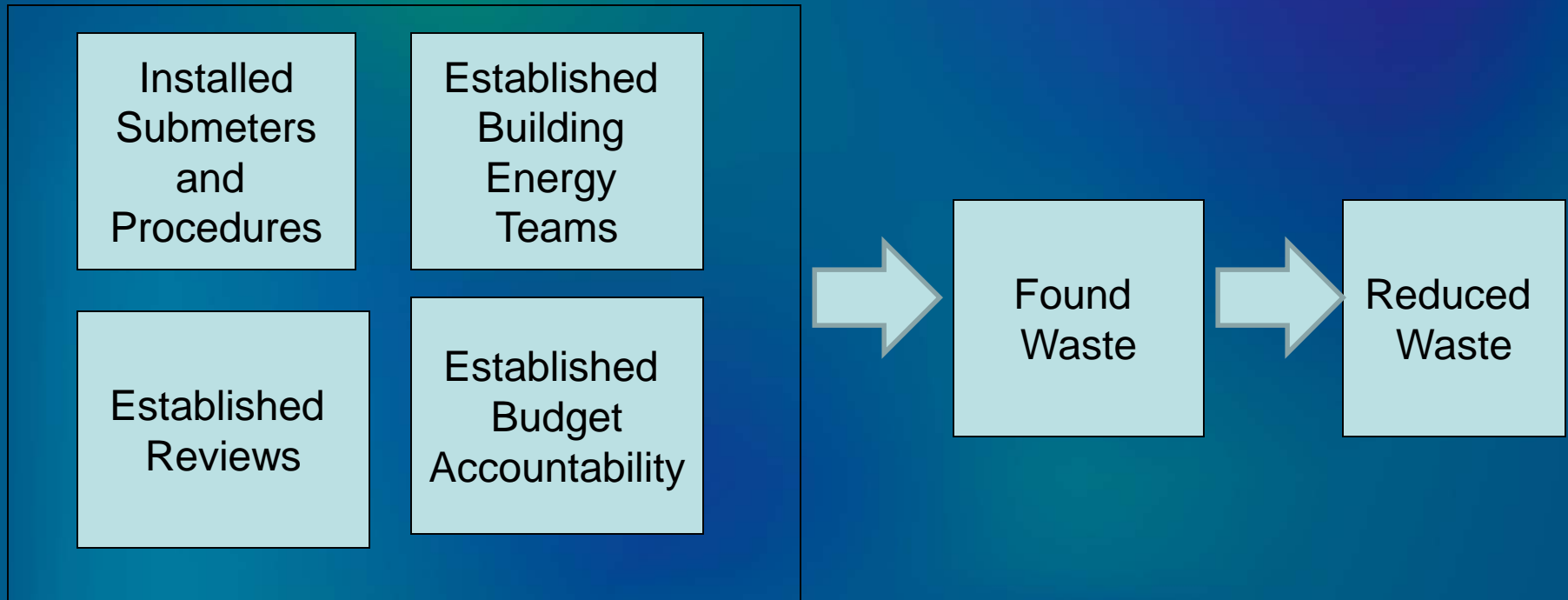
Developed an accountability process to review results regularly

## Typical *monthly* agenda:

1. A look back
  - Submeter data review, check impact of last month's action ideas
2. A look forward
  - Brainstorm ideas to decrease energy
  - Commit to try ideas (who, when)



# Jerry Eaton's Parallel Activities: Summary



# Jerry Eaton's Success Story

- The cost of energy became real for each unit
- Energy teams, by building or department
- The “buck” stopped at one person in each department



Annual savings: over \$1 million (>5%)

# Meters and Submeters

- Meters by themselves do not save anything
- No direct payback on the purchase of a meter
- That is not the basis for their justification as an energy conservation investment
- Question: How can you manage it if you can't measure it?

# Measurement Technology

- Measurement technology is continuously improving and becoming more affordable
- More than one way to develop measurements that are useful in an energy management program
- Creative thinking and competitive bidding can produce surprising results

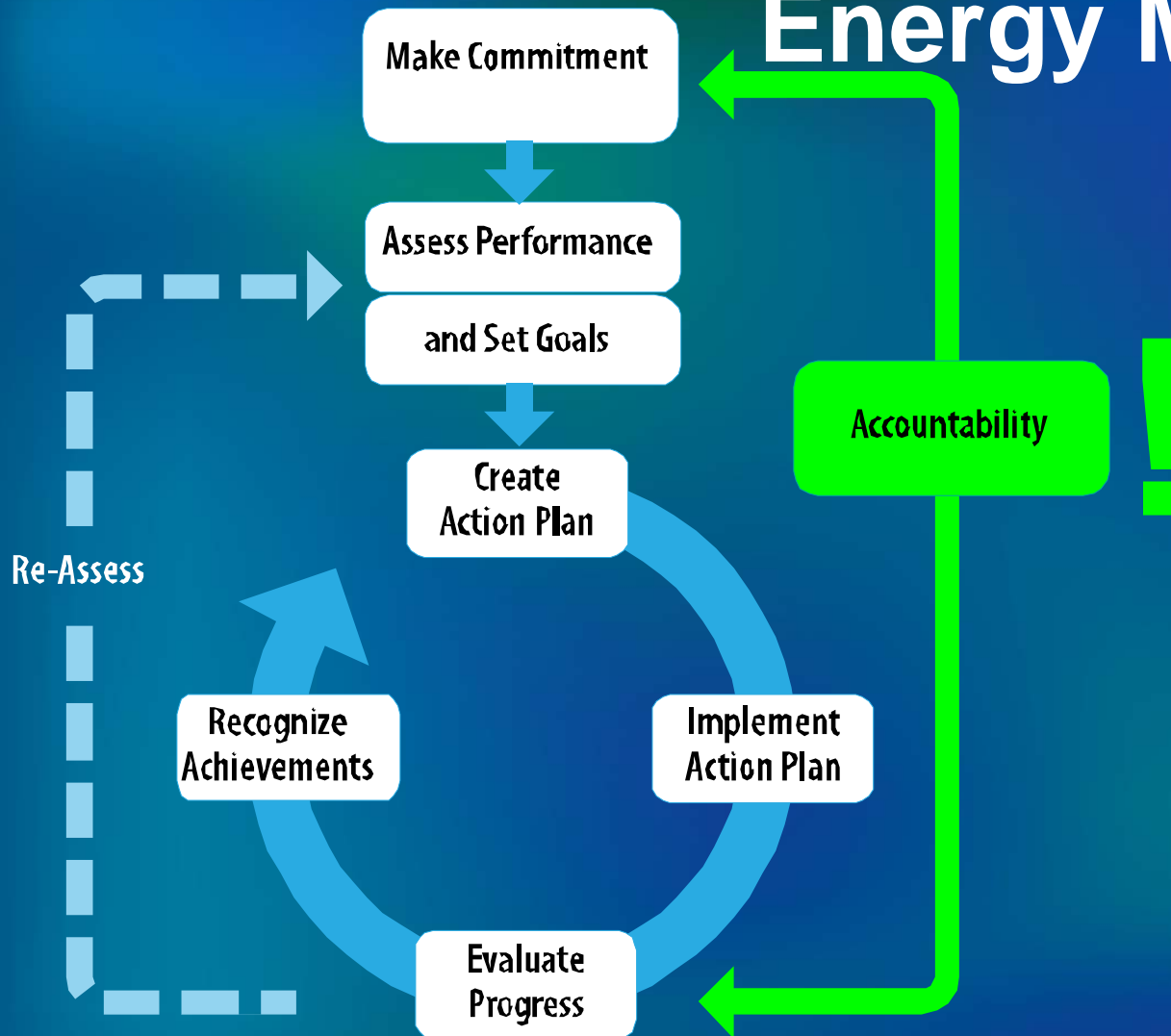


# Was Jerry Eaton Really an Energy Manager?

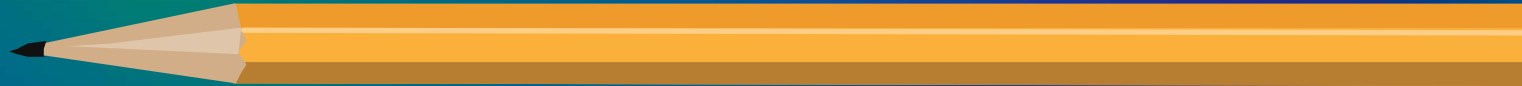
- Authority to manage energy?
- Responsibility?
- Accountability?

# ENERGY STAR Guidelines for Energy Management

[www.energystar.gov](http://www.energystar.gov)



# Exercise 1: Energy Management Assessment



Page 3  
in the  
exercises

## Exercise 1: Energy Management Assessment

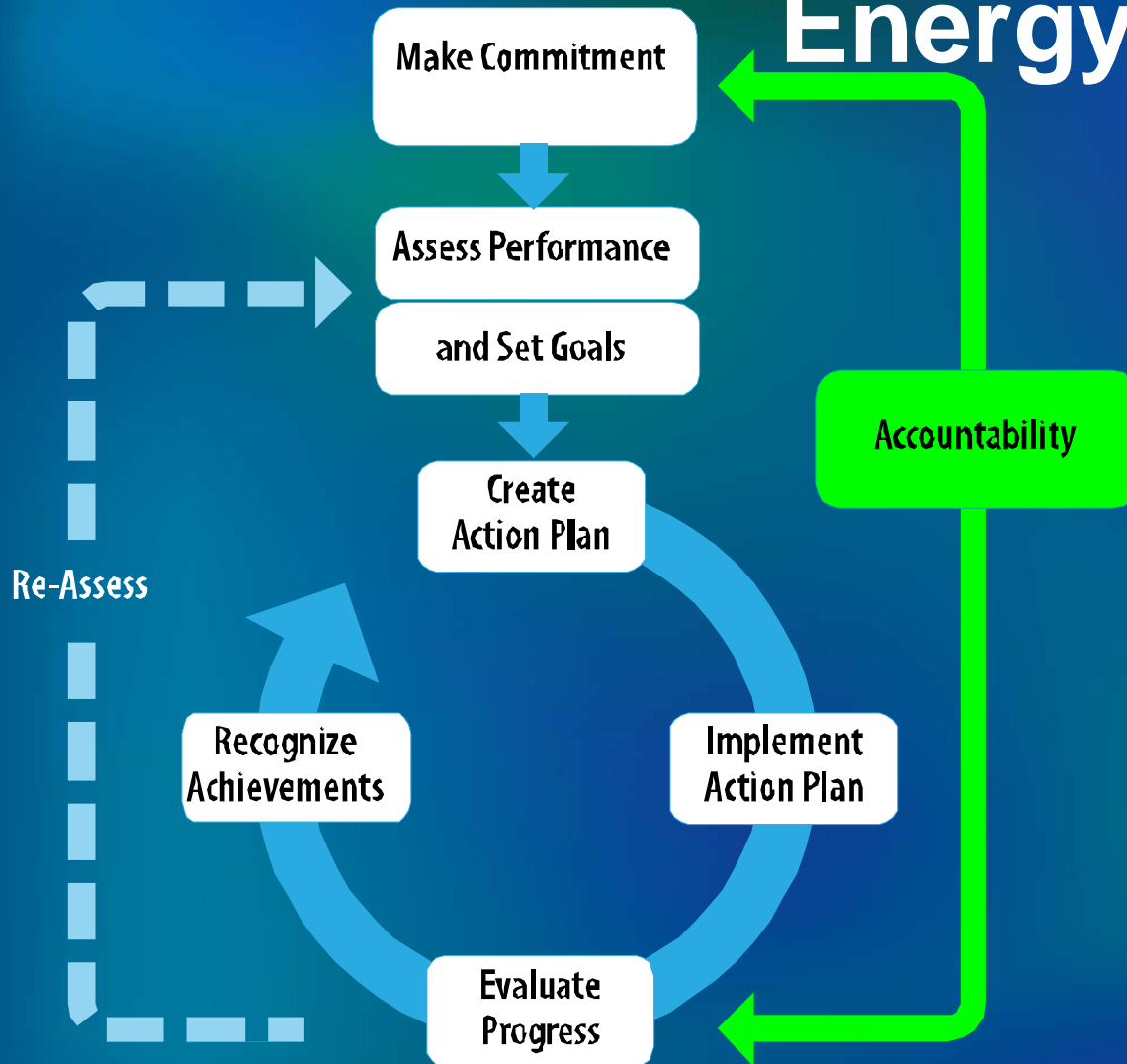
1. Name a building in your organization that might be a good candidate for energy management: \_\_\_\_\_
2. Use the checklist to evaluate the state of energy management for this building.

<b>Energy Management Accountability Check</b>			<i>Notes</i>
1. Energy use is measured			
a. Monthly	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
b. Daily <i>Bonus</i>	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
c. Hourly <i>Bonus</i>	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
2. Somebody is responsible to know what the energy use is			
a. yearly	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
b. monthly	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
c. daily <i>Bonus</i>	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
3. The responsible person can show you the energy use by table or graph of			
a. Yearly records	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
b. Monthly records	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
c. Daily records <i>Bonus</i>	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure
d. Hourly records <i>Bonus</i>	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Not Sure

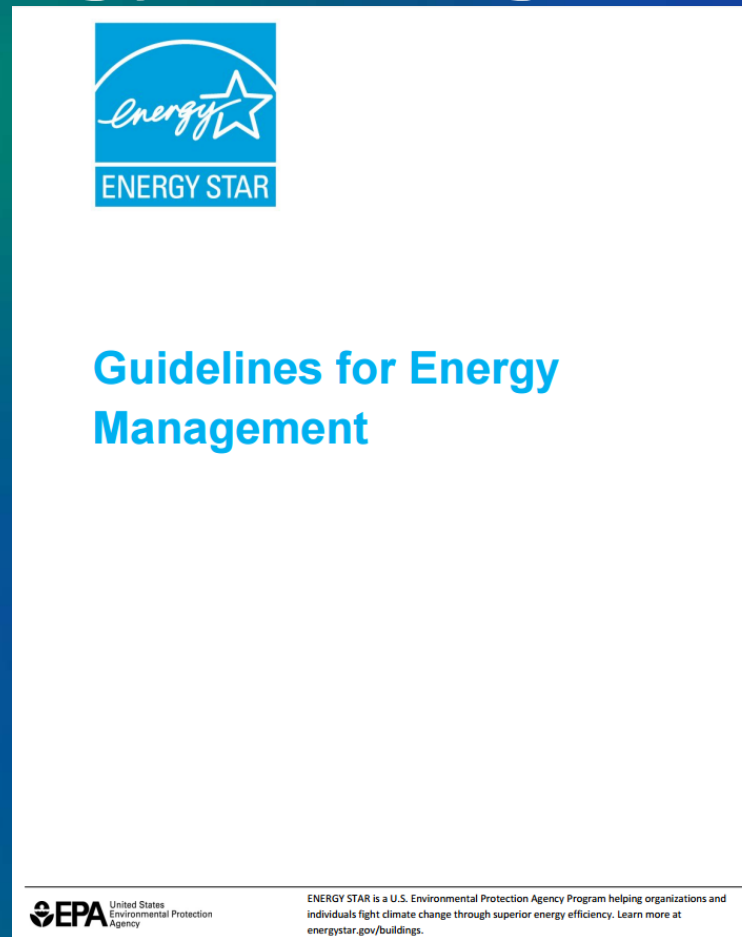
# Why Commit to Energy Management?

# ENERGY STAR Guidelines for Energy Management

[www.energystar.gov](http://www.energystar.gov)



# ENERGY STAR Guidelines for Energy Management



[https://www.energystar.gov/sites/default/files/buildings/tools/Guidelines%20for%20Energy%20Management%206\\_2013.pdf](https://www.energystar.gov/sites/default/files/buildings/tools/Guidelines%20for%20Energy%20Management%206_2013.pdf)

# Dollar Savings and Margin

\$ 1,000,000	Revenue	
<u>\$ 950,000</u>	<u>Expenses</u>	
\$ 50,000	Margin	(5% of revenue)

A cost savings of \$1000 @ 5% margin  
Equivalent to \$20,000 in increased revenue



# Financial Value Tools from ENERGY STAR

- Building Upgrade Value Calculator—Commercial Real Estate
- Financial Value Calculator—Corporate Real Estate
- Cash Flow Opportunity Calculator

**Property Information**

Property Name	Sample Office Building	Current Occupancy (%)	100%
Building Size (sq. ft.)	500,000	Current Year	2018
Total Annual Utility Bill	\$1,000,000	Retrofit Impact Year	2017

**Financial Information**

Analysis Term (years)	10
Discount Rate	8%
Capitalization Rate	6%
If financing:	
Loan Period (in years)	10
Number of Annual Loan Payment	12
Annual Interest Rate	2.00%

**Energy Project Information**

Energy Efficiency Measure	Cost	Annual Utility Savings	Rebates (if any)	Useful Life (years)	Payback Period (years)	Measure Category
Variable speed drive on pumps & cooling towers	\$202,850	\$88,300	\$20,000	5	2	HVAC
Garage lighting retrofit	\$157,775	\$90,400	\$0			
Electronic ballasts & T-8's	\$253,050	\$102,500	\$10,000			
VFD's on supply fans	\$128,980	\$75,500	\$3,000			
1,000 surge protectors with motion sensors	\$92,750	\$21,000	\$1,000			
<b>Sub Total</b>	<b>\$833,385</b>	<b>\$377,700</b>	<b>\$34,000</b>			

Additional Annual Savings for Labor and Supplies: \$5,000

**Analysis Type**

Calculate the Impact of Improved Energy Performance On Your Company's Financial Value

Step 1 of 2: Choose your energy performance investment goal

Each option below will calculate the potential returns associated with improved energy performance. You can decide whether to define particular corporate investment rates or focus on building portfolio investment returns by choosing ONE of the options below.

View Instructions | Save This Scenario

**Using Benchmark Results from EPA's Portfolio Manager - DATA ENTRY TABLE**

Name: Sample Facility Data Set

Select type of analysis: Using benchmark results from EPA's Portfolio Manager

Values: Sample Values

Using Benchmark Results from EPA's Portfolio Manager	SF	Annual energy costs (\$) - all fuel types	\$/SF	Savings target (%)	Potential annual savings
75 or better	200,000	\$150,000	\$0.75	10.00	\$15,000
between 50 and 74	350,000	\$400,000	\$1.14	20.00	\$80,000
between 25 and 49	300,000	\$500,000	\$1.67	30.00	\$150,000
below 25	150,000	\$450,000	\$3.00	40.00	\$180,000
<b>Total SF</b>	<b>1,000,000</b>	<b>\$1,500,000</b>	<b>\$1.50</b>	<b>28.33%</b>	<b>\$425,000</b>

**Income Statement Impacts\***

Energy Cost Savings	\$ 12,000,000
Expenses	
Depreciation (ignoring salvage value)	\$ 1,600,000
Interest Payments	Need Info
Total Expenses	\$ 1,600,000
Income Before Taxes	\$ 10,400,000
Income Taxes	\$ 1,040,000
Increased Net Income	\$ 9,360,000

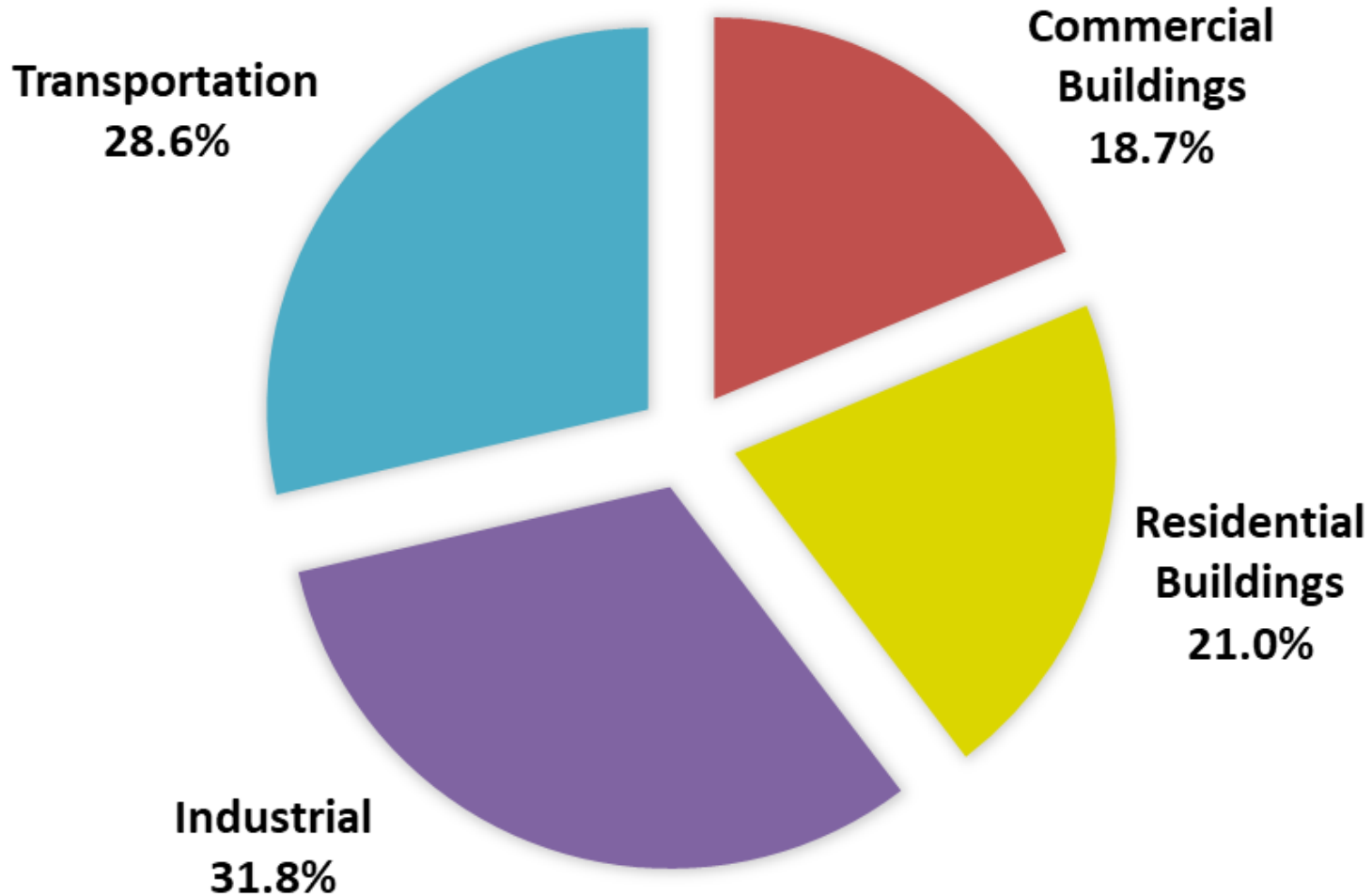
**Financial Summary\***

Initial investment	\$ 16,000,000
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ENERGY STAR® does not guarantee that your project will generate the results presented herein. An investment grade audit performed by a qualified engineering organization is required to determine the actual size of your savings opportunity.

# Where Do We Use Energy?

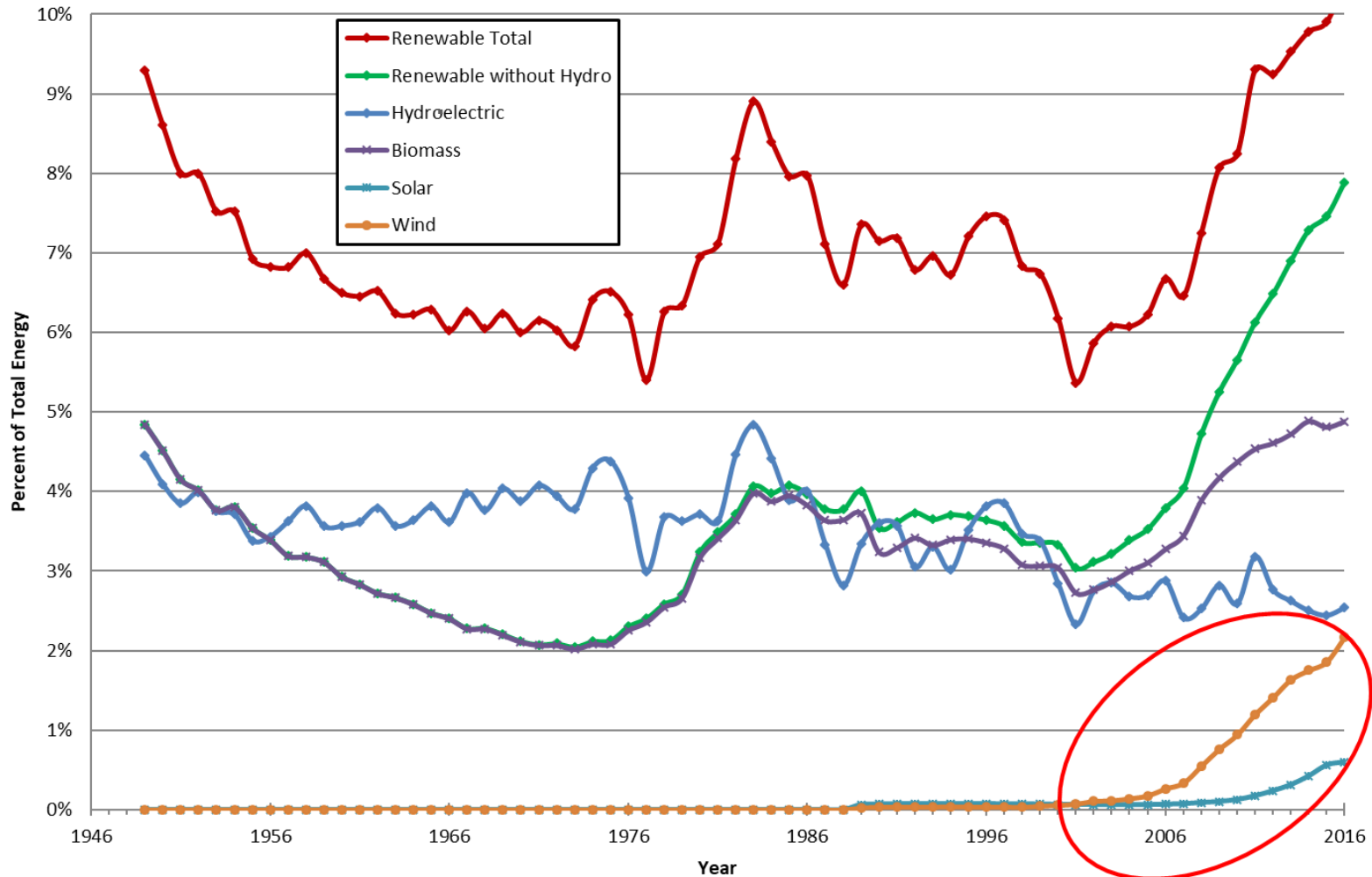
2016 US ENERGY CONSUMPTION



Source: U.S. EIA.

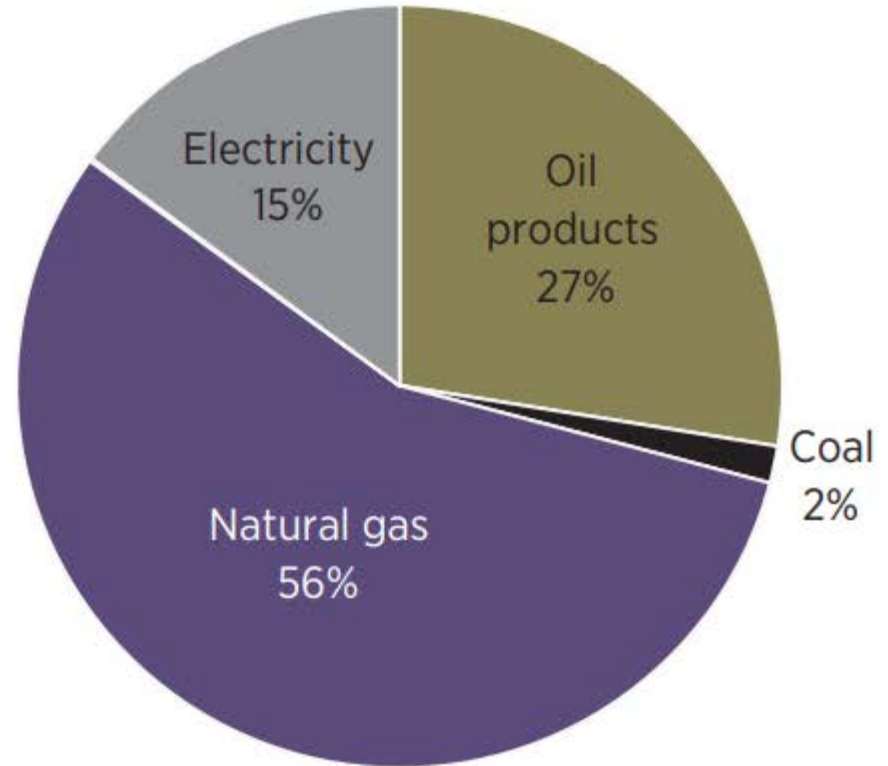
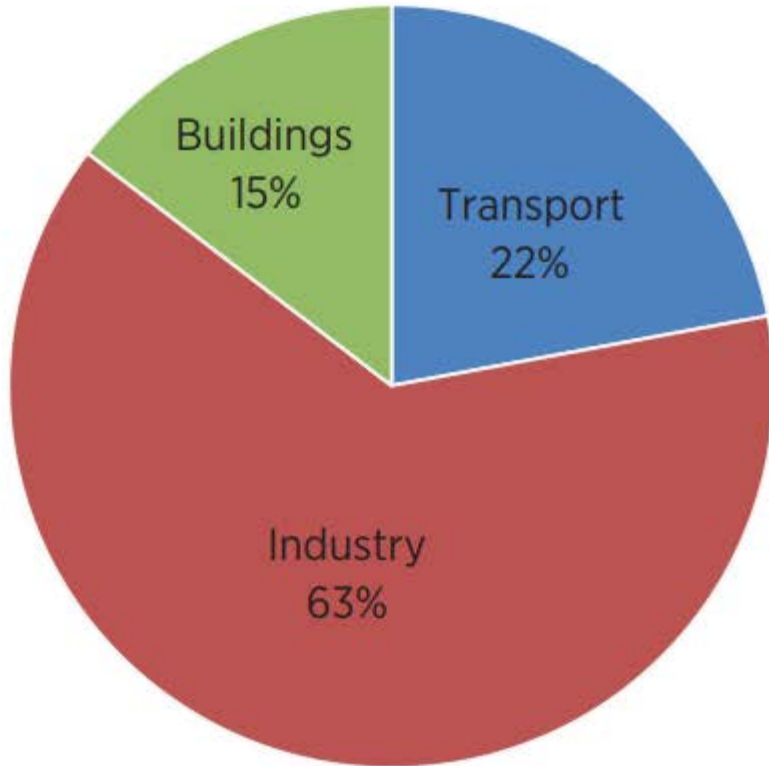
# Renewable Energy Sources

## US Renewable Energy Sources as % of Total U.S. Energy Production 1949-2016



Source: U.S. EIA.

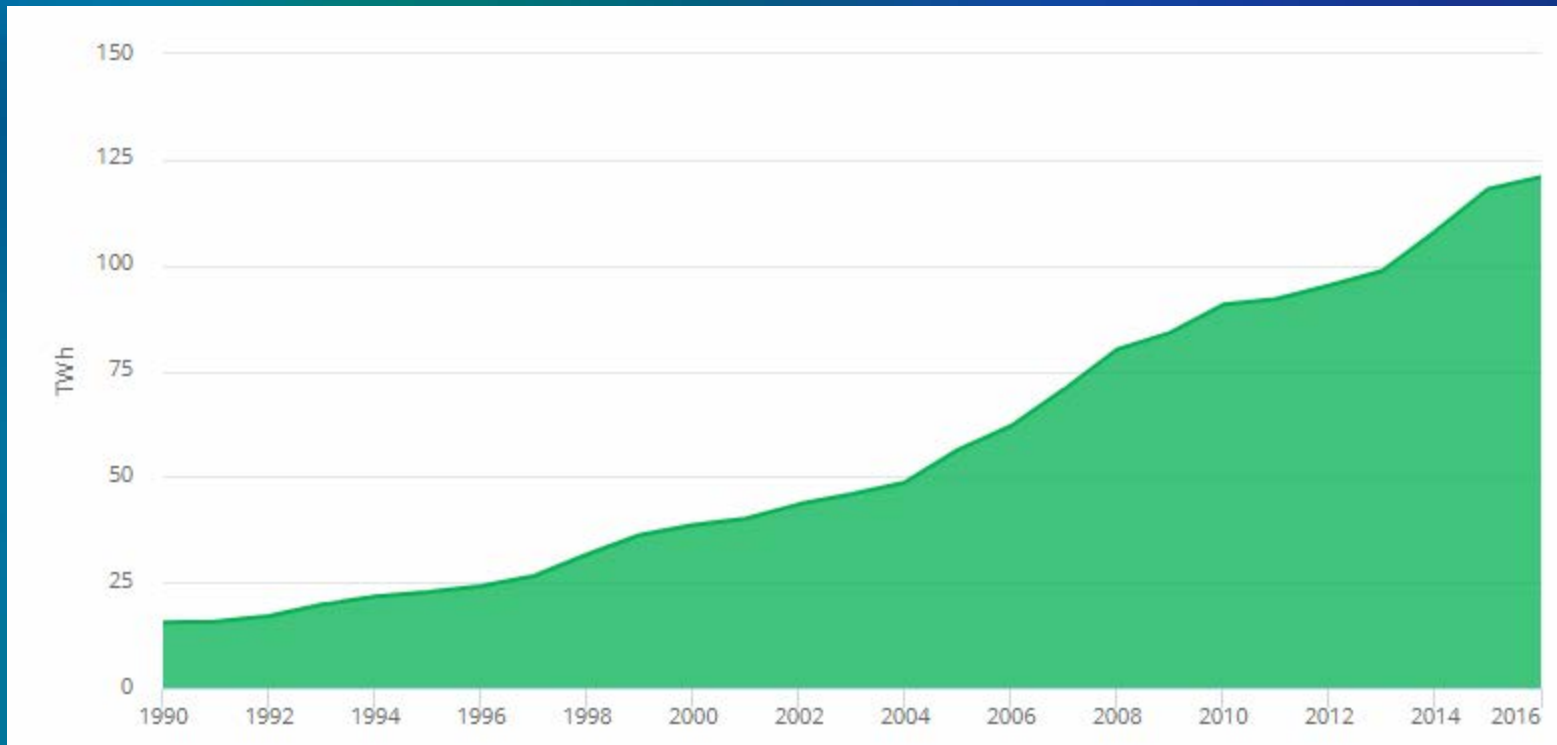
# Total Energy Consumption – UAE



Source: REmap 2030, published April 2015.

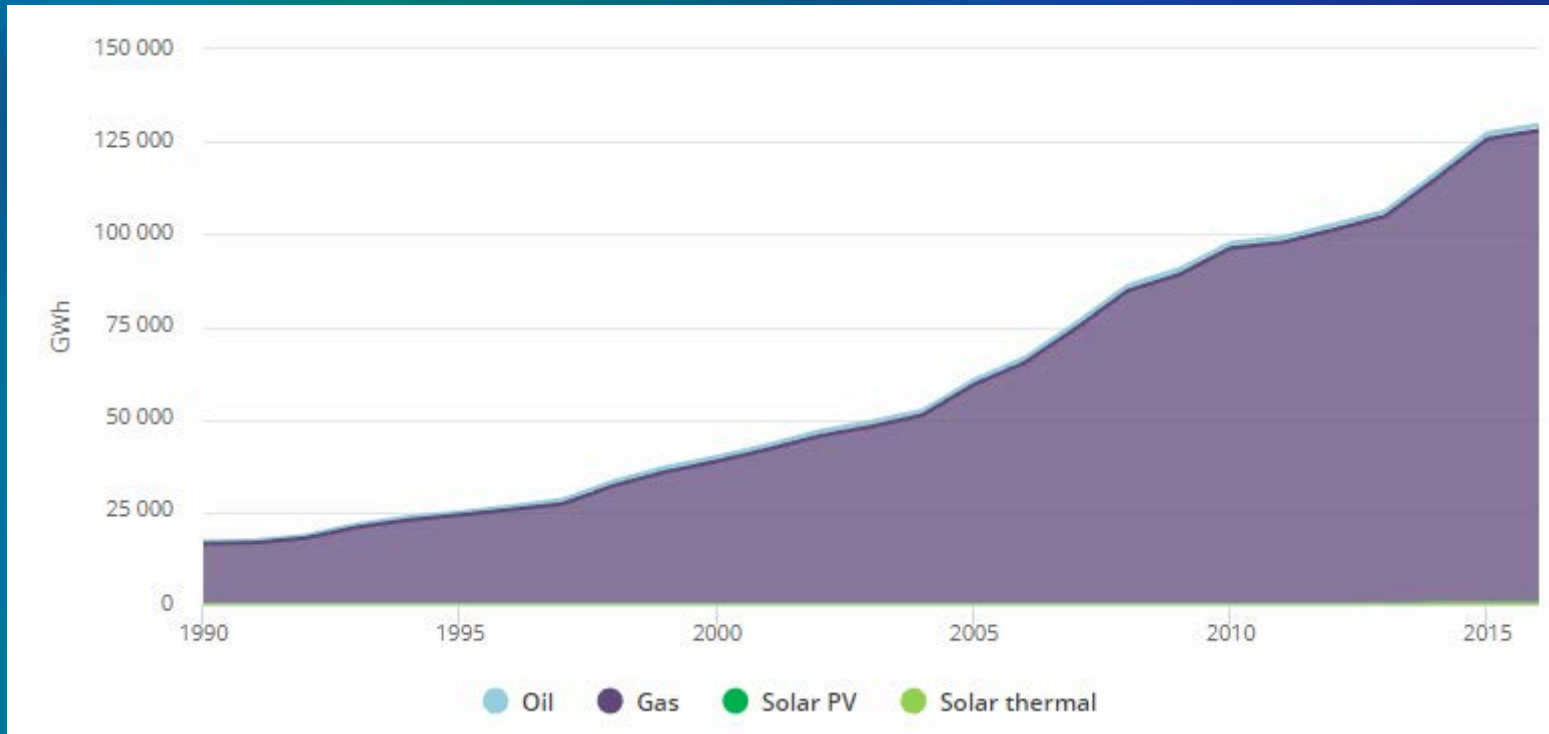
[https://www.irena.org/-/media/Files/IRENA/Agency/Publication/2015/IRENA\\_REmap\\_UAE\\_report\\_2015.pdf](https://www.irena.org/-/media/Files/IRENA/Agency/Publication/2015/IRENA_REmap_UAE_report_2015.pdf).

# Total Energy Consumption – UAE



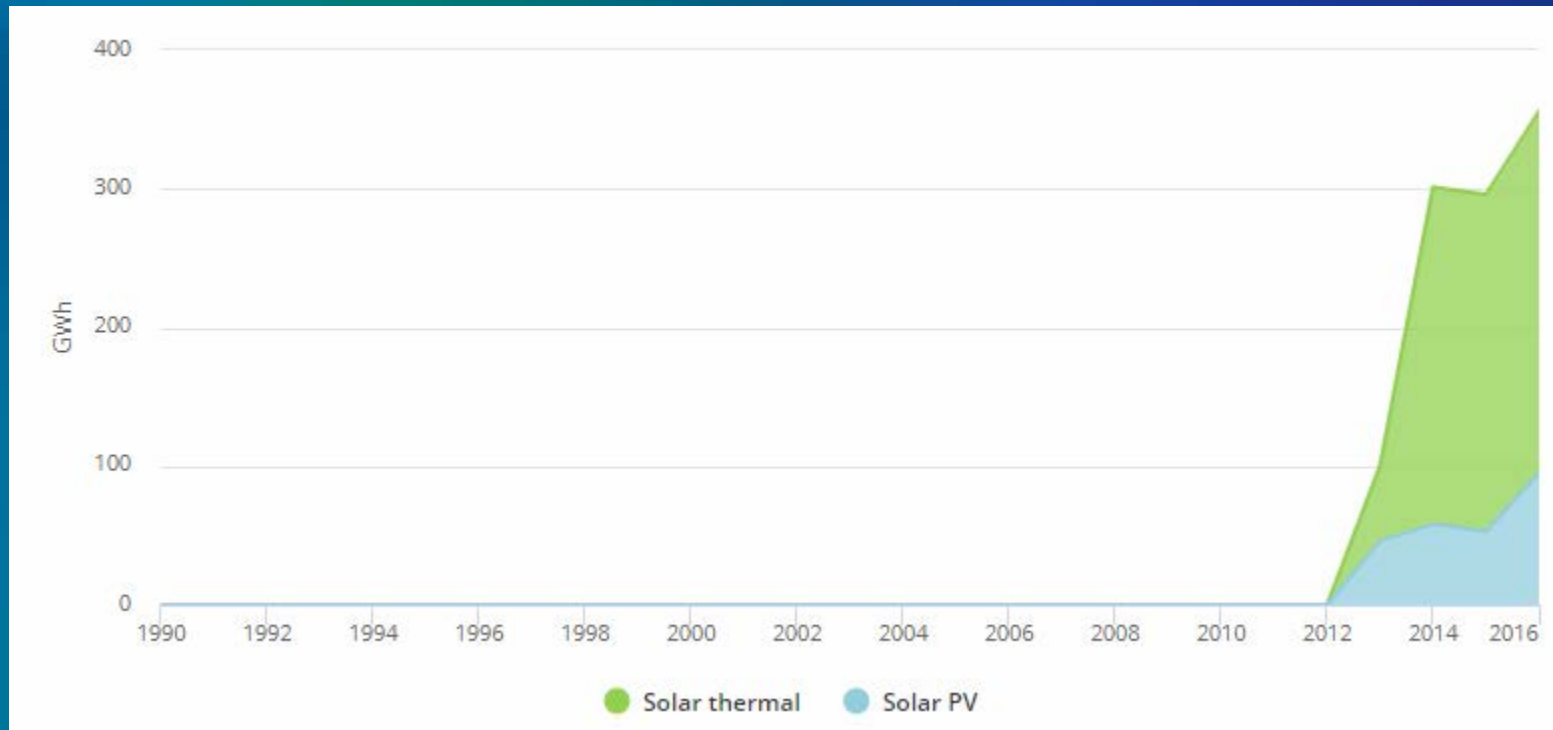
Source: IEA Electricity Information 2018.  
<https://webstore.iea.org/statistics/>.

# Energy Generation by Fuel – UAE



Source: IEA Electricity Information 2018.  
<https://webstore.iea.org/statistics/>.

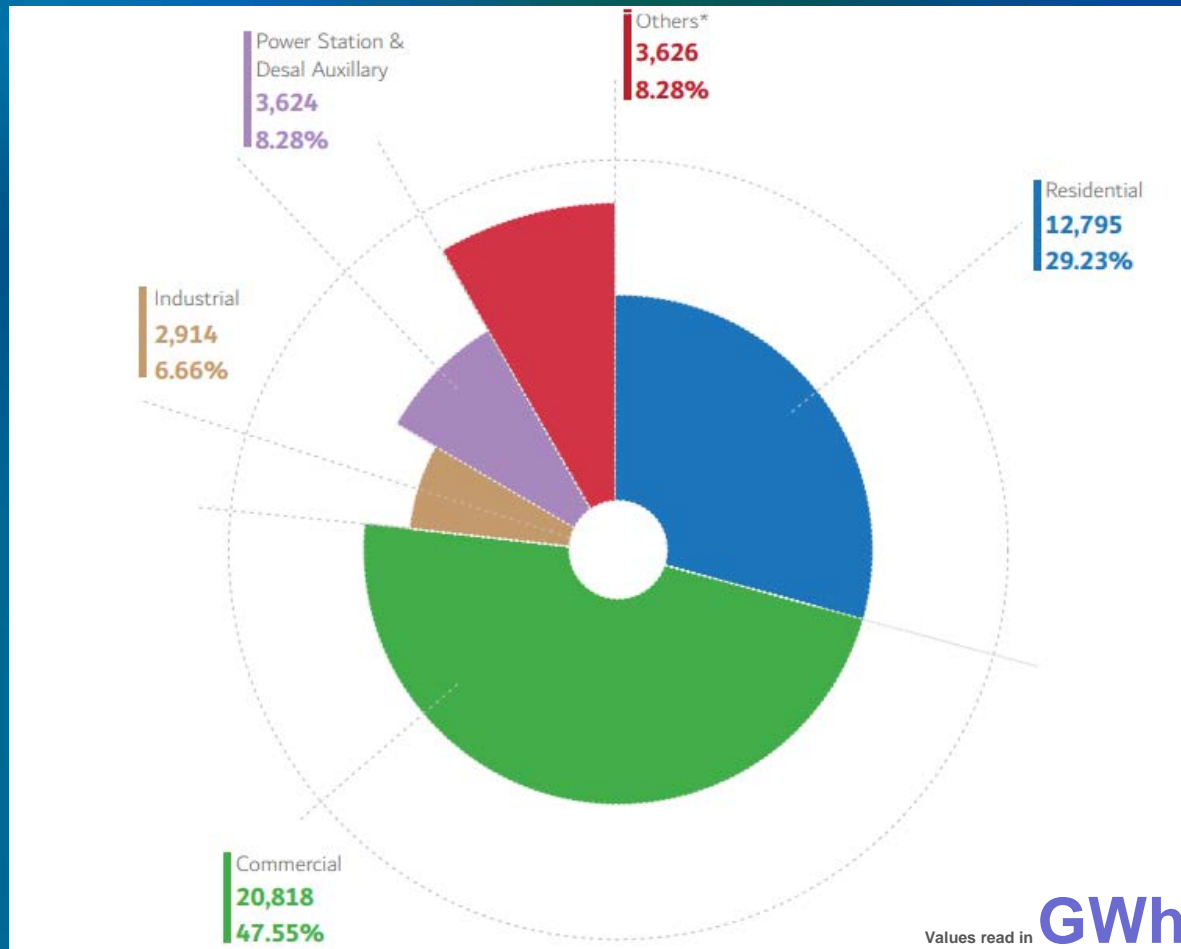
# RE Generation by Source – UAE



Source: IEA Electricity Information 2018.  
<https://webstore.iea.org/statistics/>.



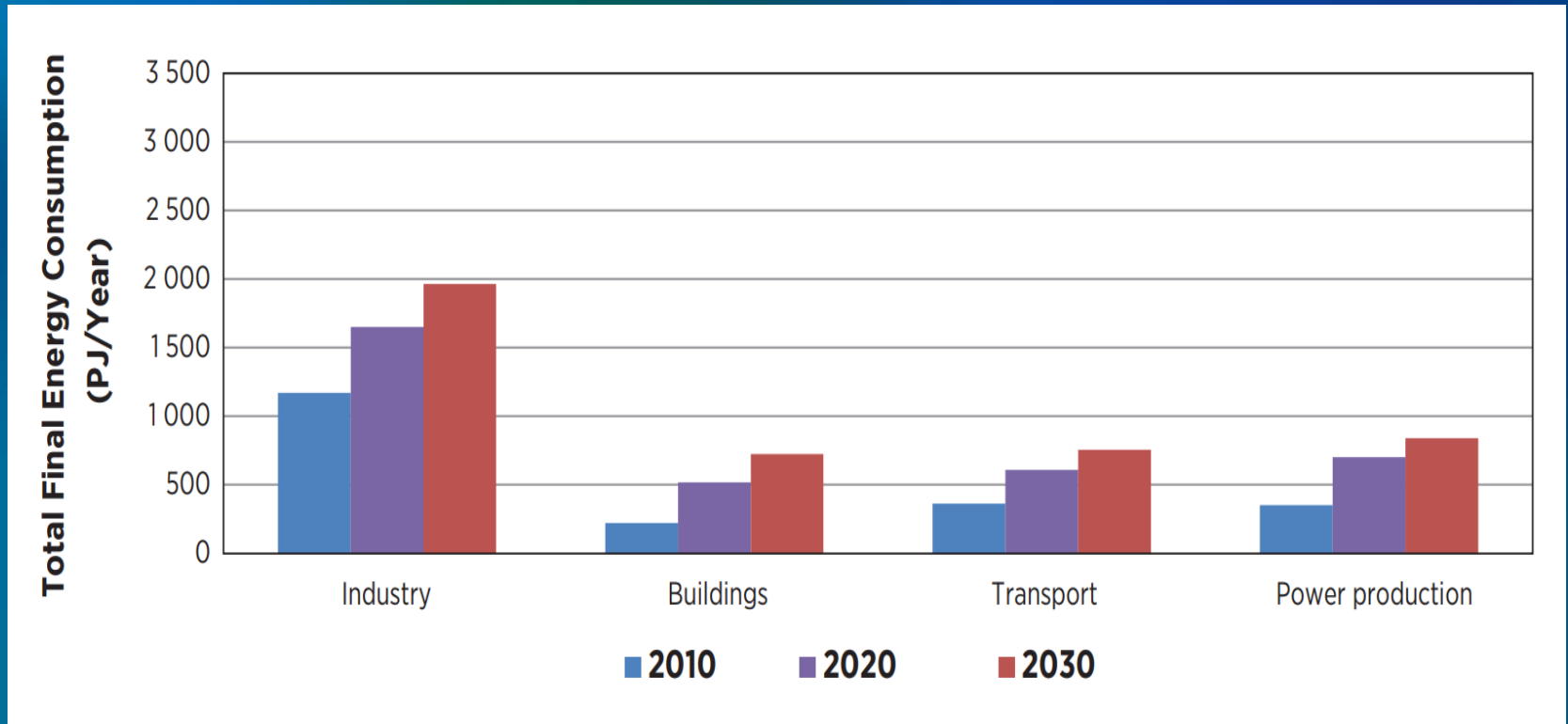
# Dubai Electricity Consumption, 2017



\* **Others include:**  
 Non-commercial buildings such as mosques, police stations, government hospitals, government schools, DEWA offices, etc.

Source: DEWA annual statistics 2017.  
[https://www.dewa.gov.ae/~media/Annual statistics 2017 with new cover Eng.ashx.](https://www.dewa.gov.ae/~media/Annual%20statistics%202017%20with%20new%20cover%20Eng.ashx)

# UAE Reference Case, 2010-2030

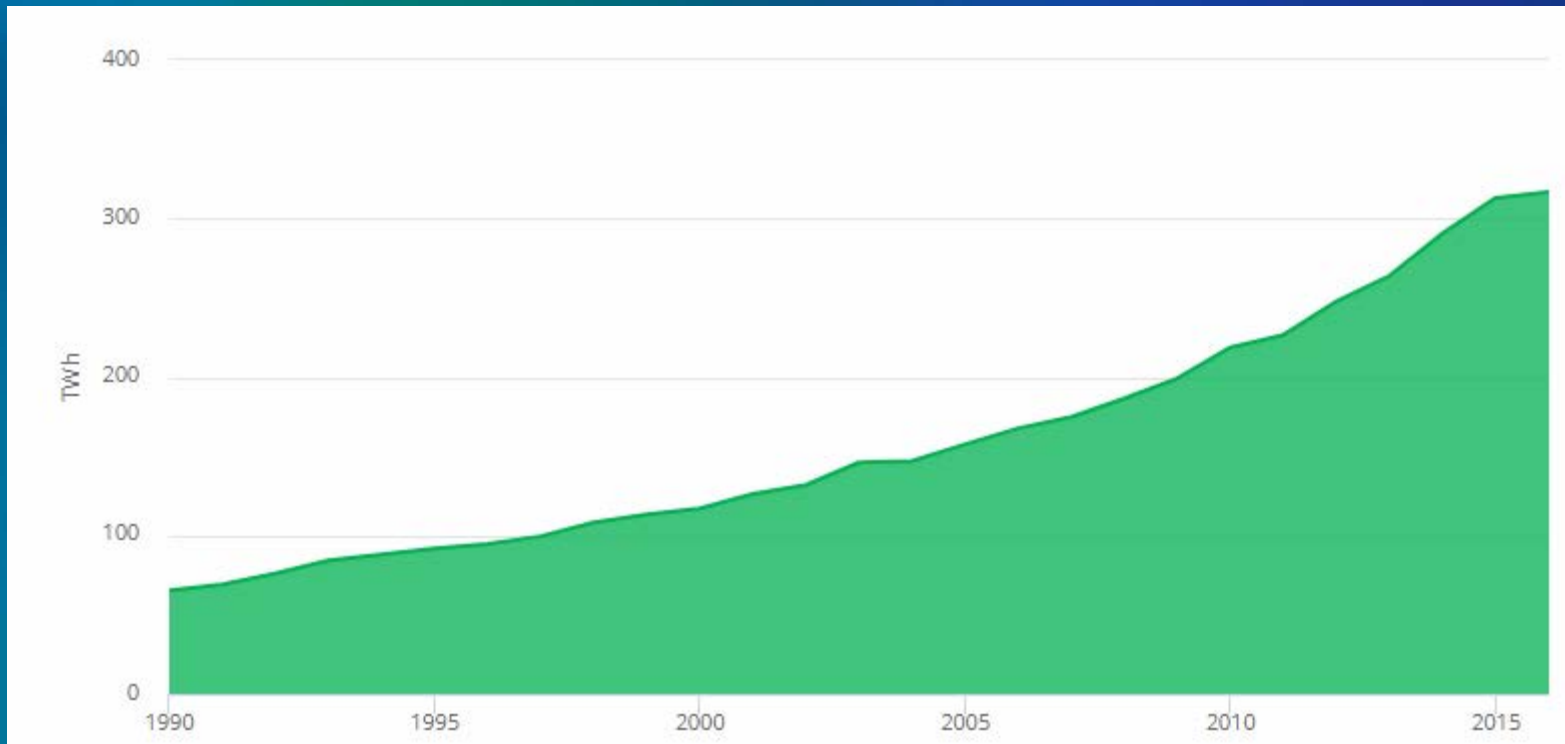


Peta Joules (PJ) =  $10^{15}$  Joules = 278 gigawatt hours

Source: REmap 2030, published April 2015.

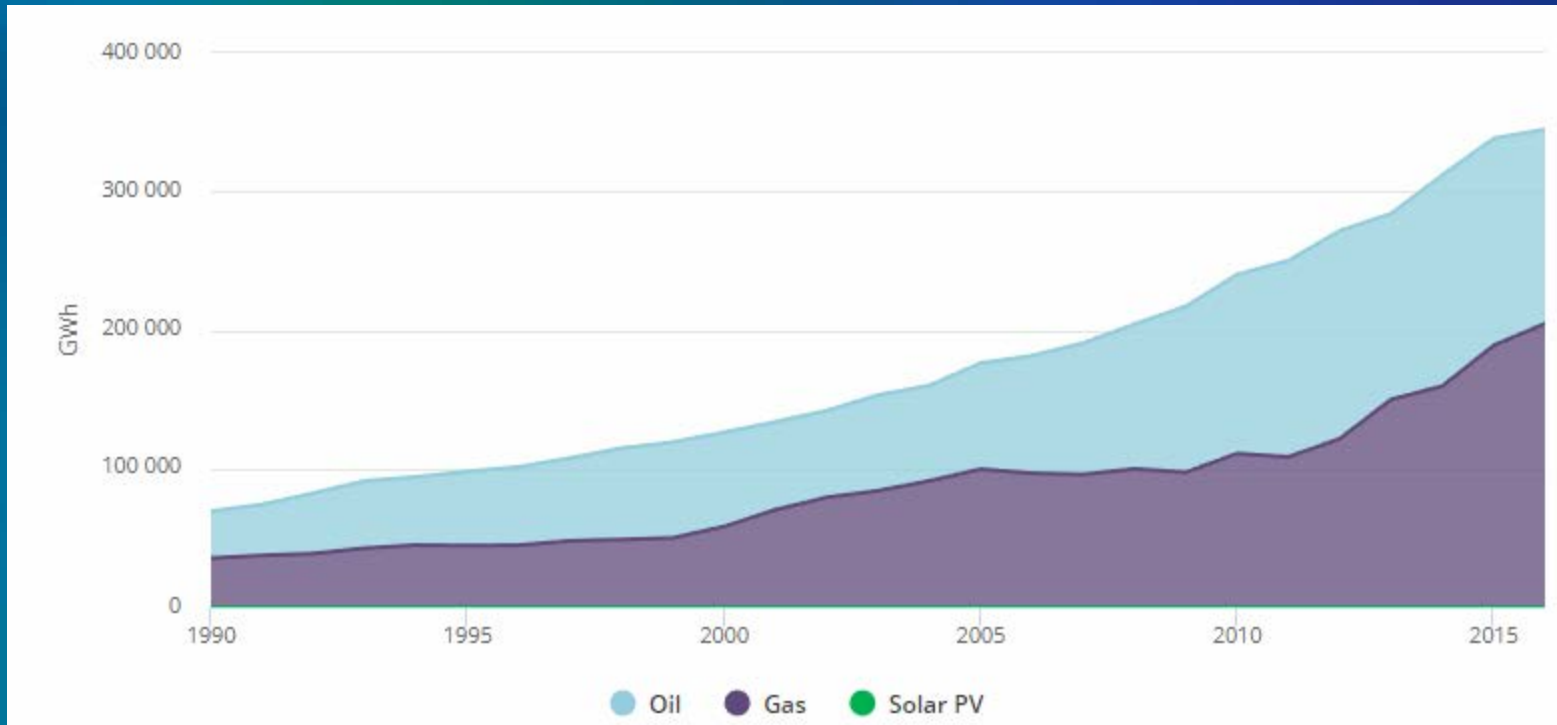
[https://www.irena.org/-/media/Files/IRENA/Agency/Publication/2015/IRENA\\_REmap\\_UAE\\_report\\_2015.pdf](https://www.irena.org/-/media/Files/IRENA/Agency/Publication/2015/IRENA_REmap_UAE_report_2015.pdf).

# Total Energy Consumption – KSA



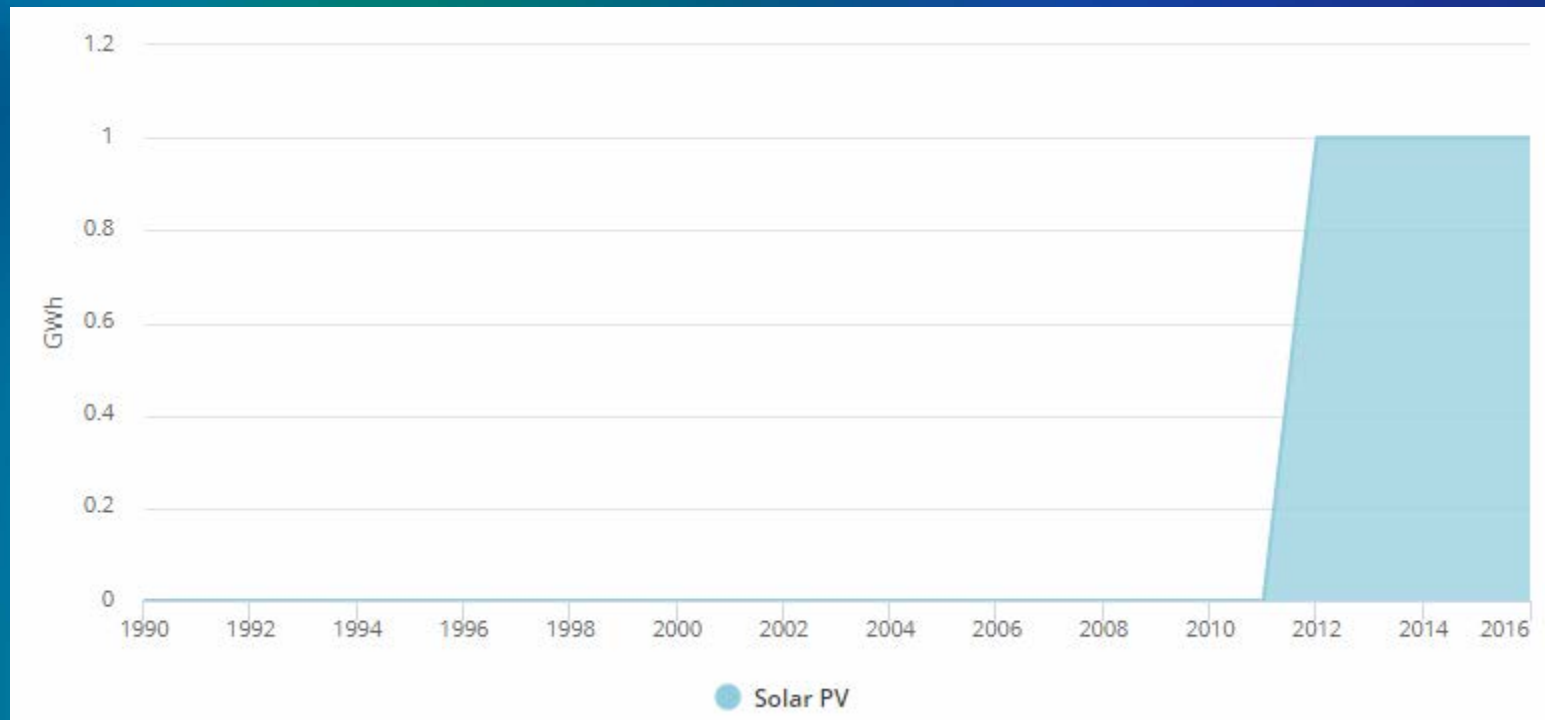
Source: IEA Electricity Information 2018.  
<https://webstore.iea.org/statistics/>.

# Energy Generation by Fuel – KSA



Source: IEA Electricity Information 2018.  
<https://webstore.iea.org/statistics/>.

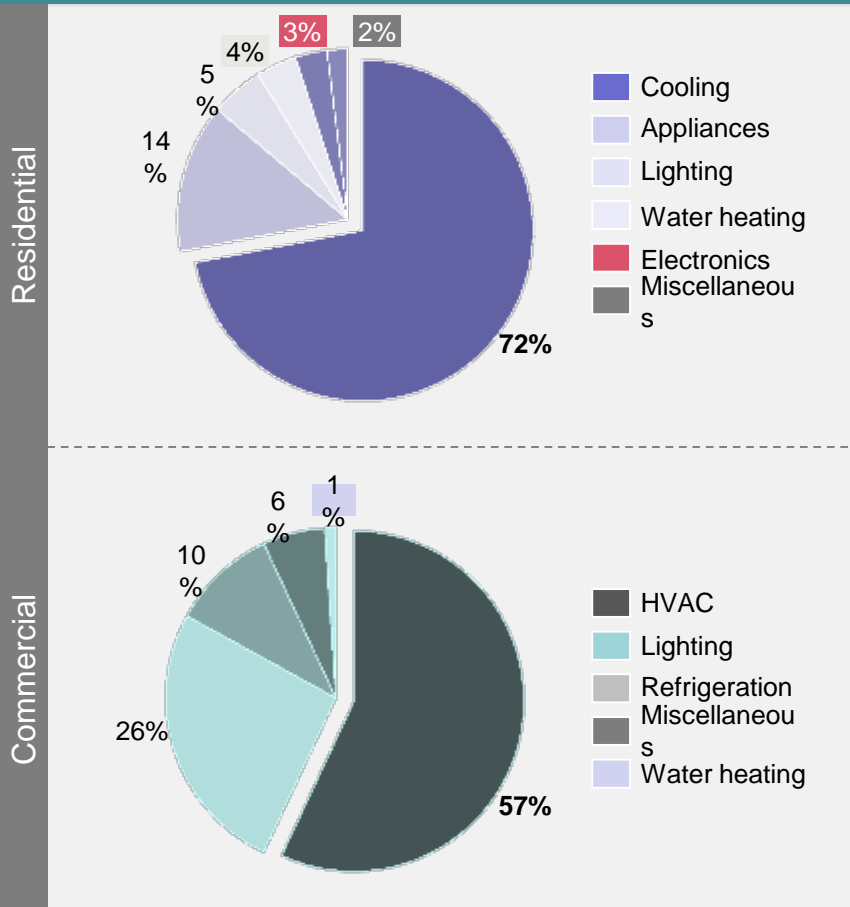
# RE Generation by Source – KSA



Source: IEA Electricity Information 2018.  
<https://webstore.iea.org/statistics/>.

# Residential Energy Consumption – KSA

## 1. KSA Final Buildings Energy Consumption, 2011



## Key Takeaways

- KSA's residential **cooling sector** is one of the leading electric energy consumers in the nation and can be responsible for up to **60% of the power demand in the summer season**.
- Cooling **energy consumption** is responsible for **72%** and **57%** of the total **residential** and **commercial energy** use in KSA, respectively.
- Energy management in KSA should focus on air conditioning and air-conditioning controls.

KSA's residential air conditioning sector consumes up to 60% of power demand in summer

# Energy Management Potential

- Buildings consume almost 40% of U.S. energy
  - Residential (21.0%) + Commercial (18.7%) = 39.7% (U.S.)
- Buildings consume almost 77 % of Dubai's Electricity
- Air conditioning consume almost 60% of total electrical buildings' consumption in the GCC
- 33% reduction of building energy is possible
- Great savings potential on global energy use by reducing buildings' energy consumption



# International Goals – COP21/ 23

- Agreement to limit temperature rise to 2°C with target of 1.5°C
- INDC's issued by each country forming strategy for climate change mitigation and adaptation

INDCs: [http://unfccc.int/focus/indc\\_portal/items/8766.php](http://unfccc.int/focus/indc_portal/items/8766.php)

# Government Strategies

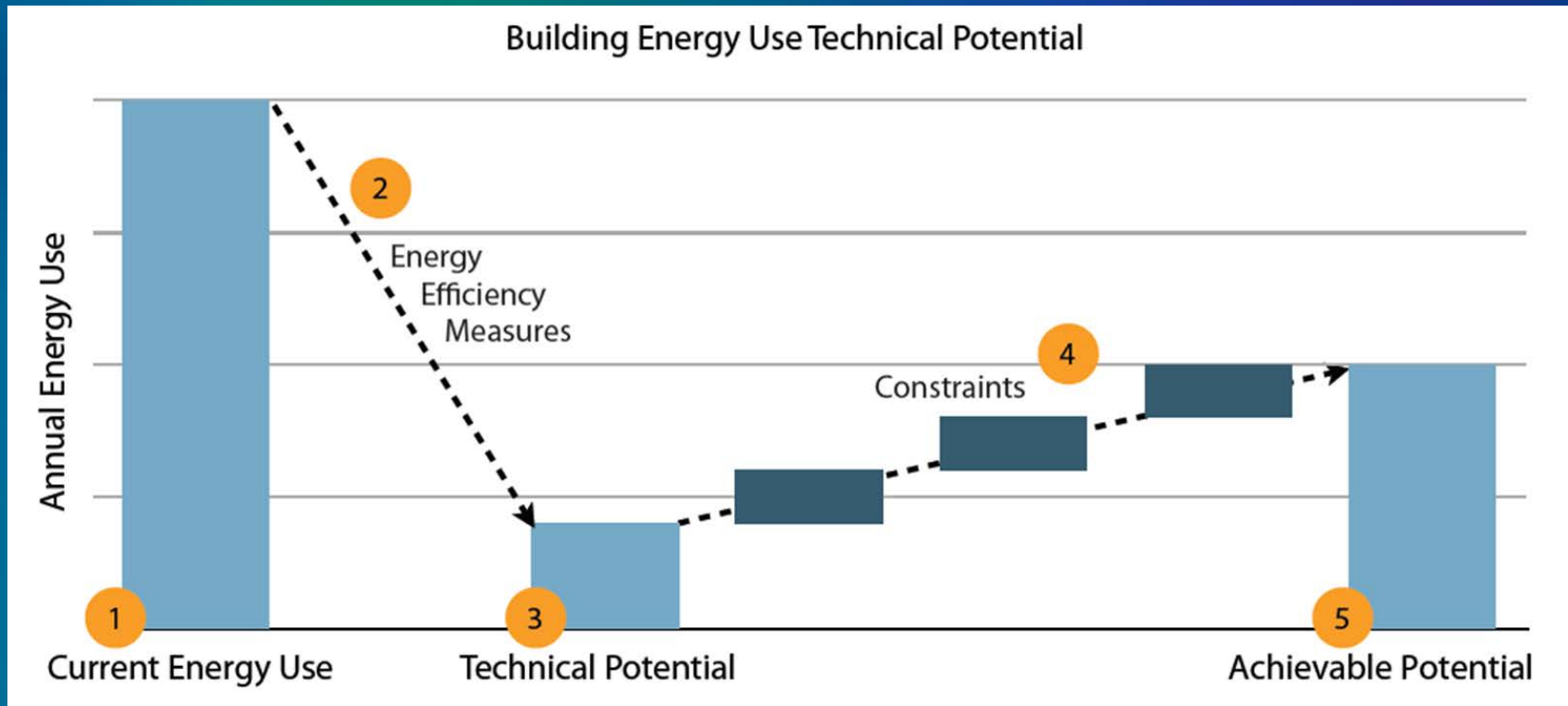
- UAE Clean Energy Strategy
  - To diversify the energy mix by 2050: 44% clean energy, 38% gas, 12% clean coal, and 6% nuclear.
- Dubai Integrated Energy Strategy
  - 30% reduction of the water and energy use by 2030
- Retrofit Strategies
  - Tarsheed Program in Saudi Arabia
  - Dubai Etihad ESCO to retrofit government buildings
  - Abu Dhabi Tarsheed Program for government buildings
  - Barjeel program in Ras Al Khaimah for government buildings

# Retrofit Potential – Financial

- Energy Efficiency Investment
  - \$385 billion/year
  - \$5.8 trillion by 2030
- Intergovernmental panel for Climate Change (2014)
  - Energy efficiency investments and behavioral changes most cost-effective strategy to reduce carbon emissions
- UNEP Finance Investor Briefing (2014)
  - Investment in retrofits bring “better than expected” returns
  - Most effective means to reduce GHG emission while increasing asset value
- UAE
  - 30% energy reduction target in Dubai and Abu Dhabi

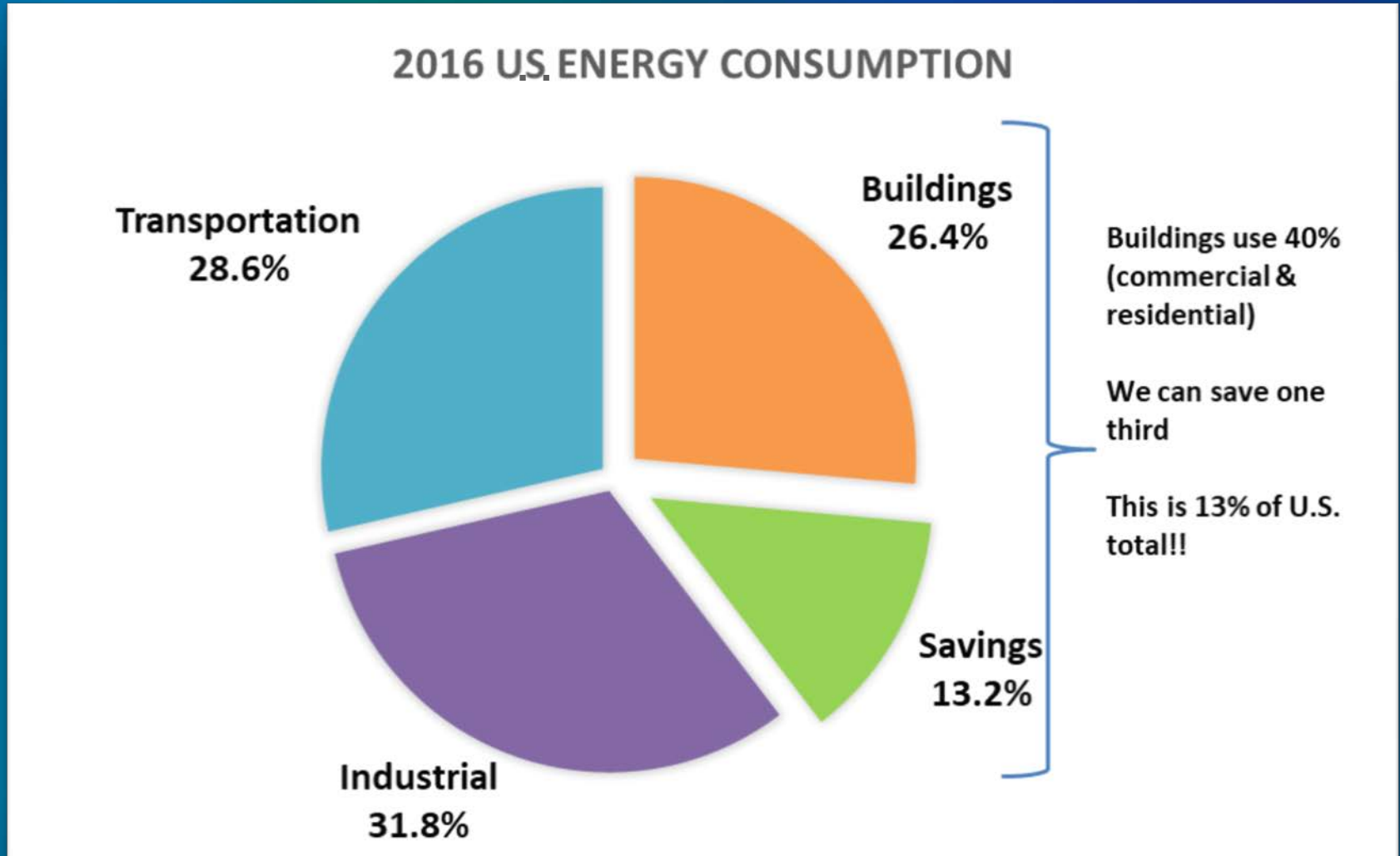
Source: Emirates Green Building Council.

# Retrofit Technical Potential



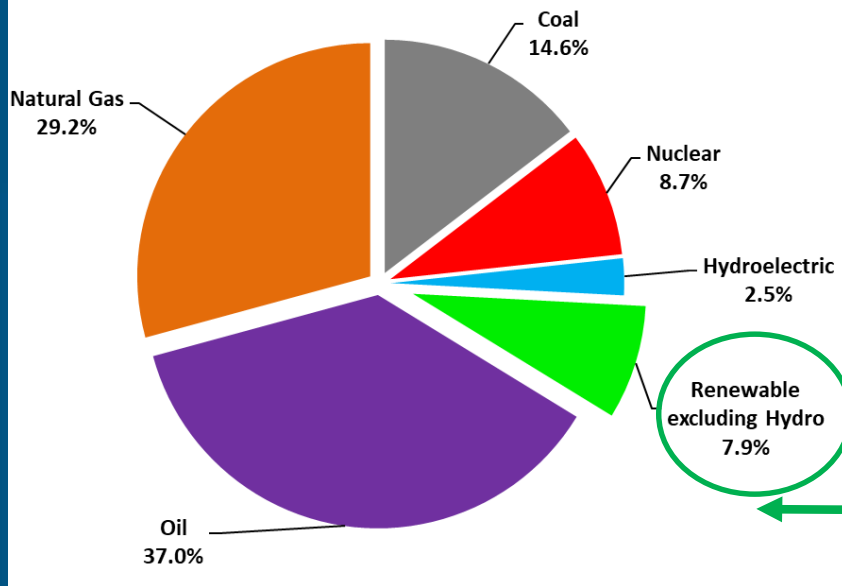
Source: RMI Retrofit Guide; Emirates Green Building Council.

# Renewables as an Environmental Solution?

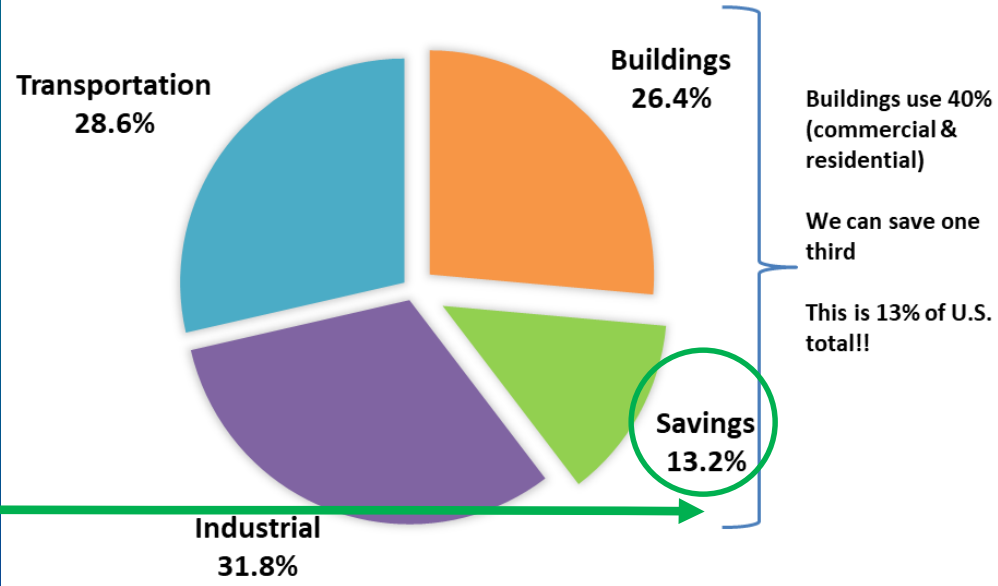


# Energy Management is the Quickest, Cheapest, Cleanest Way to Extend World Energy Supplies

2016 US Energy Sources

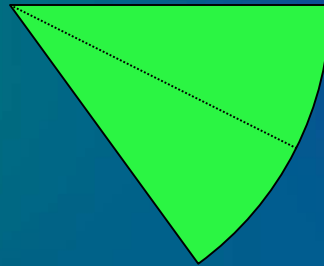


2016 US ENERGY CONSUMPTION



Energy management can provide nearly two times the environmental impact of renewable energy!

# Where Can You Get the 33%?



- Some from smarter use of what you have right now
- Some from capital upgrades



# Greener Pastures with Energy Savings

## Emissions Reduction at Madison College

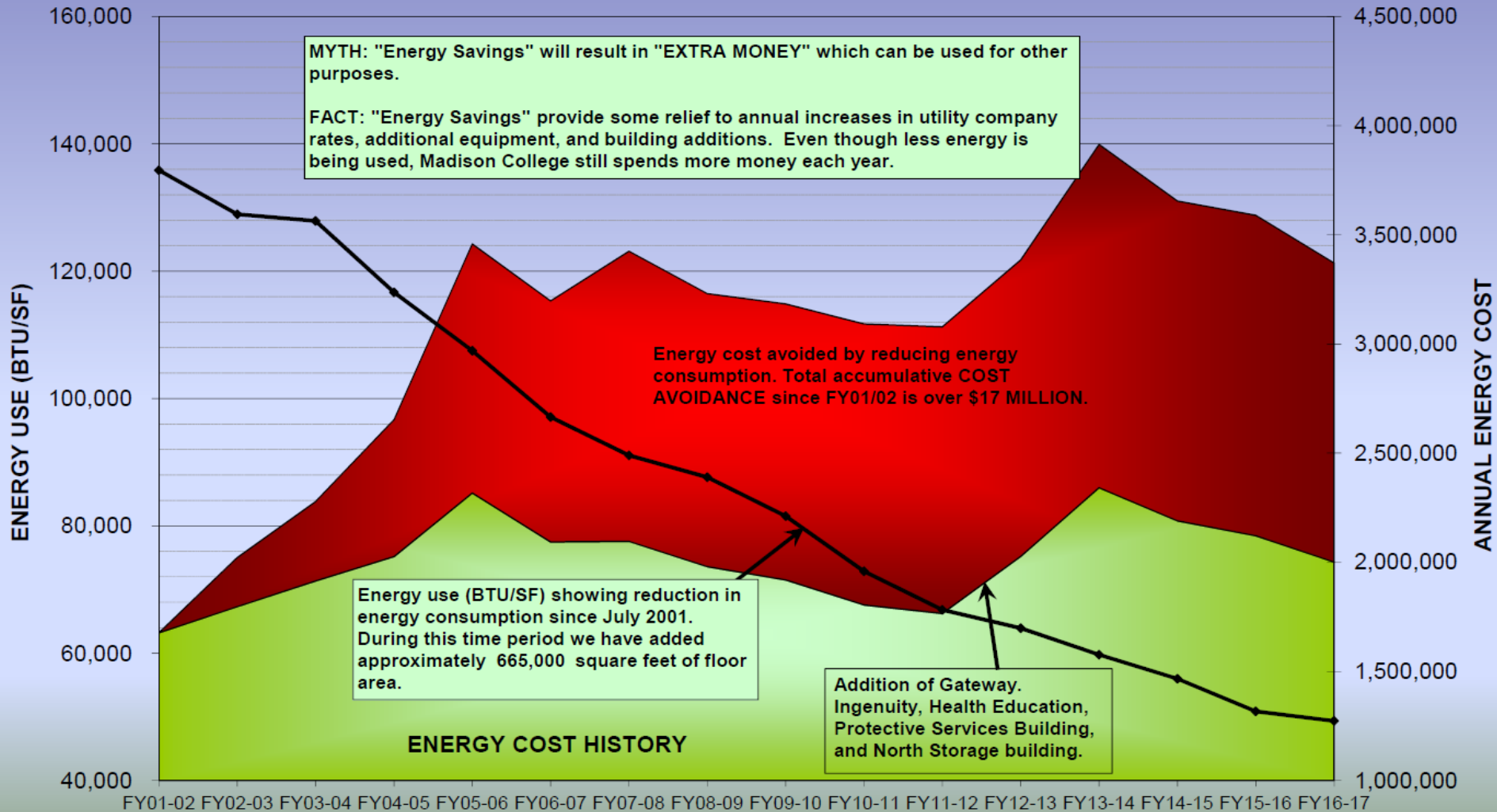
Energy	Usage FY 01/02 111,484 m <sup>2</sup>	Usage FY16/17 176,515 m <sup>2</sup>	Annual Reduction!
Electricity	23,000,000 kWh	16,000,000 kWh	7,000,000 kWh
Natural Gas	94,950 GJ	42,200 GJ	52,750 GJ
Emissions	Emissions FY 01/02	Emissions FY 16/17	Annual Reduction!
CO <sub>2</sub>	25,000 tons	15,000 tons	10,000 tons

**The above energy savings were achieved with an additional 65,030 m<sup>2</sup> conditioned space!**

Source: Madison College Engineering Manager. Wesley Marquardt.  
wmarquardt@madisoncollege.edu.

# Greener Pastures with Energy Savings

## Energy Cost Avoidance at Madison College



# New Buildings Are a Target Too!

New buildings are often inefficient at start-up (even LEED-certified buildings).

New building performance significantly deteriorates in the first three years of operation, by as much as 30% (even those designed as energy-efficient green buildings).

# General Services Administration Energy Management Program

U.S. Courthouse

Jacksonville, Florida




- Constructed in early 2000s
- Disappointing energy use



DOE-ORNL Report

# 2000s New Building Performance

Far less efficient than design intent

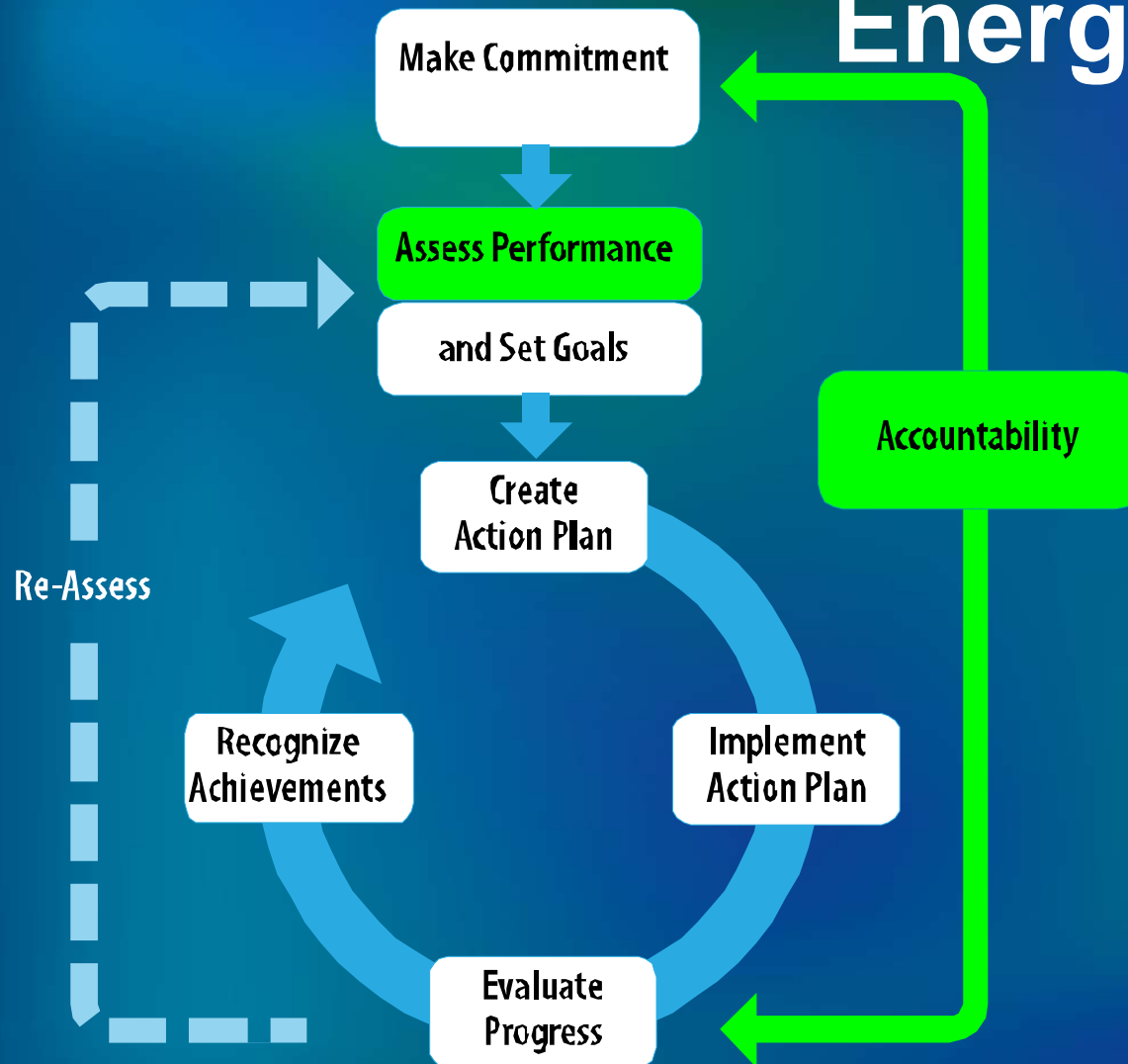
	Actual		Target
Floor Area ft <sup>2</sup> (m <sup>2</sup> )	492,000 (45,710)		492,000 (45,710)
EUI (kBtu/ft <sup>2</sup> /year)	81		52
Energy Star Rating	41		75
Cost (\$k/year)	632		407
EUI (kWh/m <sup>2</sup> /year)	255		164

*We'll come back to this example after we've defined a few terms...*

# Assessing Performance

# ENERGY STAR Guidelines for Energy Management

[www.energystar.gov](http://www.energystar.gov)



# ENERGY STAR Advice: Assess Performance

*Assessing performance is the periodic process of evaluating energy use and establishing a baseline.*

- **Data collection and management**
- **Baselining and benchmarking**
- **Analysis and evaluation**



# What About Energy Audits?

- ENERGY STAR: audits in the analysis *and*
- We recommend other work FIRST!
- Stay tuned: audits defined and discussed later...

# ANSI/ASHRAE/IESNA Standard 100-2018

**NEW!**

## STANDARD

**ANSI/ASHRAE/IES Standard 100-2018**

(Supersedes ANSI/ASHRAE/IES Standard 100-2015)

Includes ANSI/ASHRAE/IES addenda listed in Annex N

## Energy Efficiency in Existing Buildings

See Annex N for approval dates.

This Standard is under continuous maintenance by a Standing Standard Project Committee (SSPC) for which the Standards Committee has established a documented program for regular publication of addenda or revisions, including procedures for timely, documented, consensus action on requests for change to any part of the Standard. The change submittal form, instructions, and deadlines may be obtained in electronic form from the ASHRAE website ([www.ashrae.org](http://www.ashrae.org)) or in paper form from the Senior Manager of Standards. The latest edition of an ASHRAE Standard may be purchased from the ASHRAE website ([www.ashrae.org](http://www.ashrae.org)) or from ASHRAE Customer Service, 1791 Tullie Circle, NE, Atlanta, GA 30329-2305. E-mail: [orders@ashrae.org](mailto:orders@ashrae.org). Fax: 678-539-2129. Telephone: 404-636-8400 (worldwide), or toll free 1-800-527-4723 (for orders in US and Canada). For reprint permission, go to [www.ashrae.org/permissions](http://www.ashrae.org/permissions).

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ISSN 1041-2336



# ANSI/ASHRAE/IESNA Standard 100-2018

## *Energy Efficiency in Existing Buildings*

- Excerpts from Table of Contents:
  - Compliance
  - Energy Management Plan
  - O&M Requirements
  - Energy Audit Requirements
  - Implementation and Verification
  - Energy Efficiency Measures
  - Payback and Life-Cycle Cost Analysis
  - Building Energy Modeling

# ASHRAE Standard 100-2018, *Energy Efficiency in Existing Buildings*

## ■ Energy Targets

Table 7-2a Building Activity Site Energy Targets (EUI<sub>11</sub>) (I-P Units)

No.	Commercial Building Type	EUIs by Building Type by Climate Zone (kBtu/ft <sup>2</sup> -yr)																
		ASHRAE Climate Zone																
		1A	2A	2B	3A	3B Coast	3B Other	3C	4A	4B	4C	5A	5B	5C <sup>a</sup>	6A	6B	7	8
1	Admin/professional office	39	40	39	42	33	39	33	46	40	40	48	42	39	54	47	58	81
33	Hospital/inpatient health	142	143	140	141	134	138	130	143	129	135	139	126	135	142	130	144	166
34	Nursing home/assisted living	84	83	81	83	69	78	75	91	82	84	99	88	85	109	100	118	156
35	Dormitory/fraternity/sorority	40	43	42	47	31	43	40	58	48	54	65	55	52	75	66	85	119

### *Excerpts from Table 7-2a*

- Target values derived from CBECS 2003 and represent the 25<sup>th</sup> lowest percentile of energy use by each building category.

# ASHRAE Standard 100-2018, *Energy Efficiency in Existing Buildings*

- Energy Targets

TABLE 7-2 Building Activity Energy Targets ( $EUI_H$ ) (SI Units)<sup>1</sup>

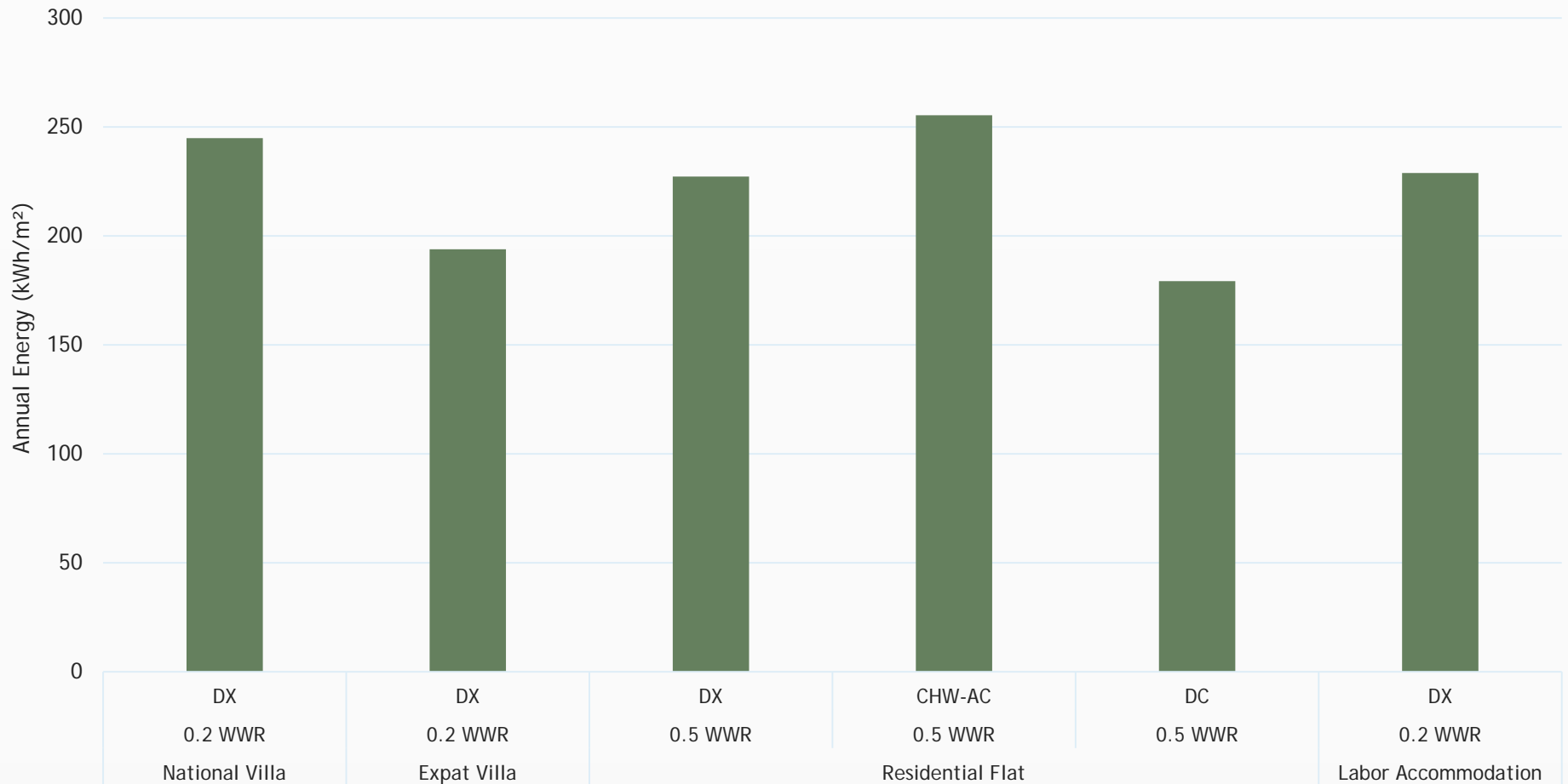
No.	Commercial Building Type	EUIs by Building Type by Climate Zone (MJ/m <sup>2</sup> ·yr)																
		ASHRAE Climate Zone																
		1A	2A	2B	3A	3B Coast	3B Other	3C	4A	4B	4C	5A	5B	5C <sup>2</sup>	6A	6B	7	8
1	Admin/professional office	443	456	446	472	372	440	379	518	449	458	547	475	446	608	536	657	921
33	Hospital/inpatient health	1610	1624	1591	1602	1518	1570	1481	1628	1462	1533	1578	1435	1529	1615	1482	1631	1882
34	Nursing home/assisted living	955	944	915	938	787	884	852	1038	929	958	1120	1002	970	1243	1132	1335	1774
35	Dormitory/fraternity/sorority	457	483	480	538	357	493	456	656	549	613	744	626	586	852	753	968	1352

## *Excerpts from Table 7-2*

- Target values derived from CBECS 2003 and represent the 25<sup>th</sup> lowest percentile of energy use by each building category.

# Summary of EUIs – UAE

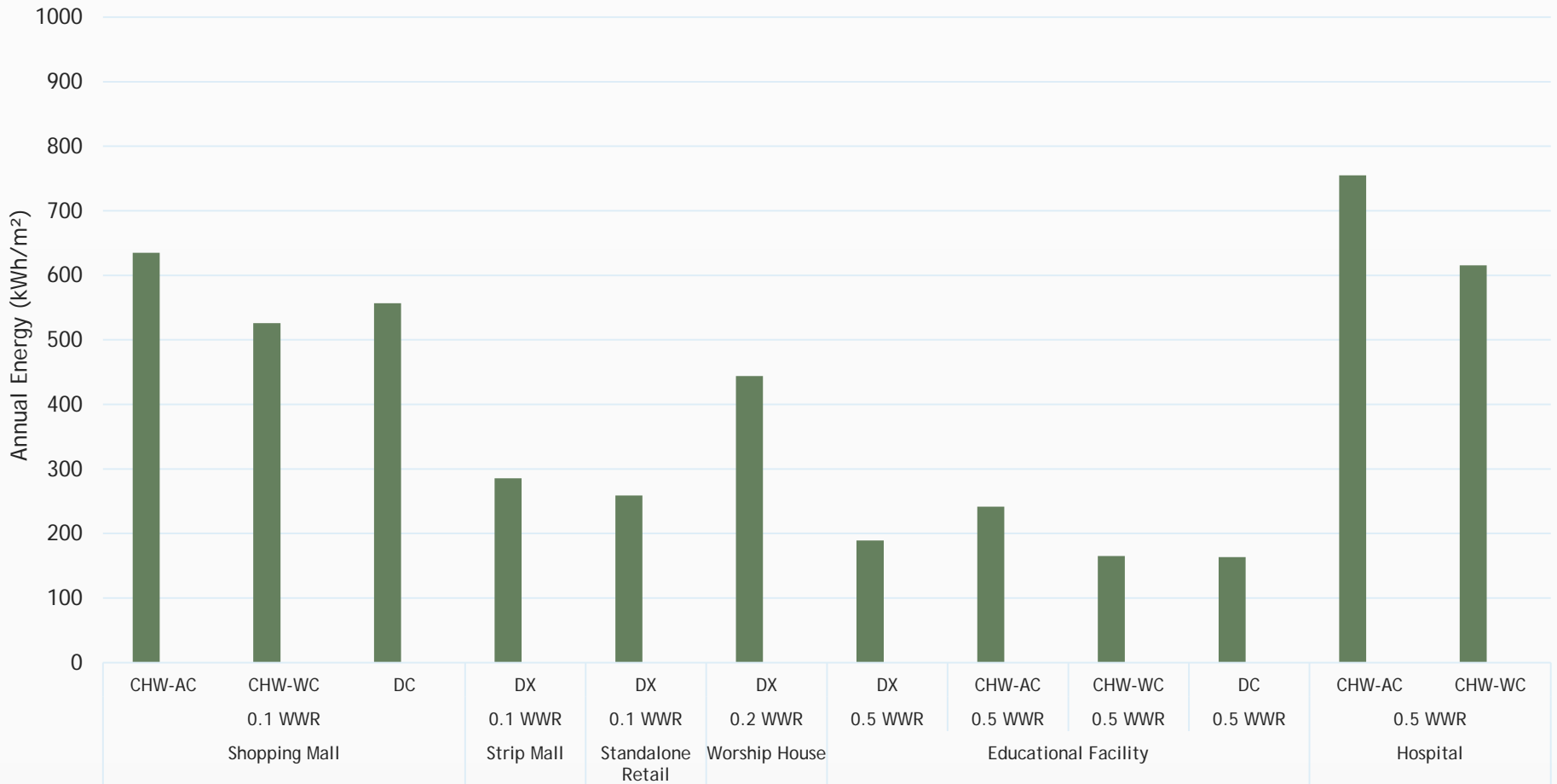
*(Residence type building typologies)*



Source: Griffin Consultants.

# Summary of EUIs – UAE

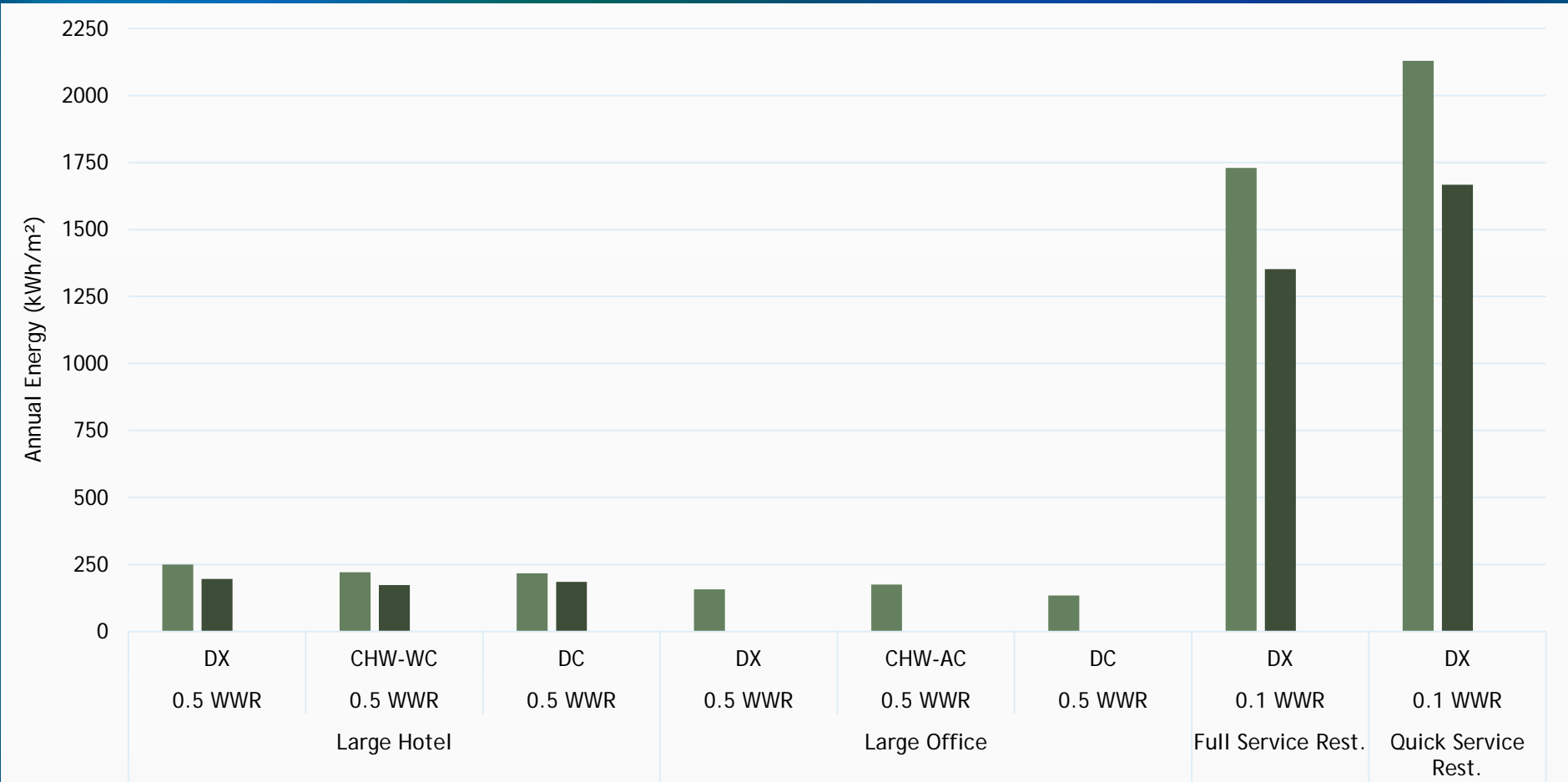
## *(DM public building typologies)*



Source: Griffin Consultants.

# Summary of EUIs – UAE

*(DM commercial building typologies)*

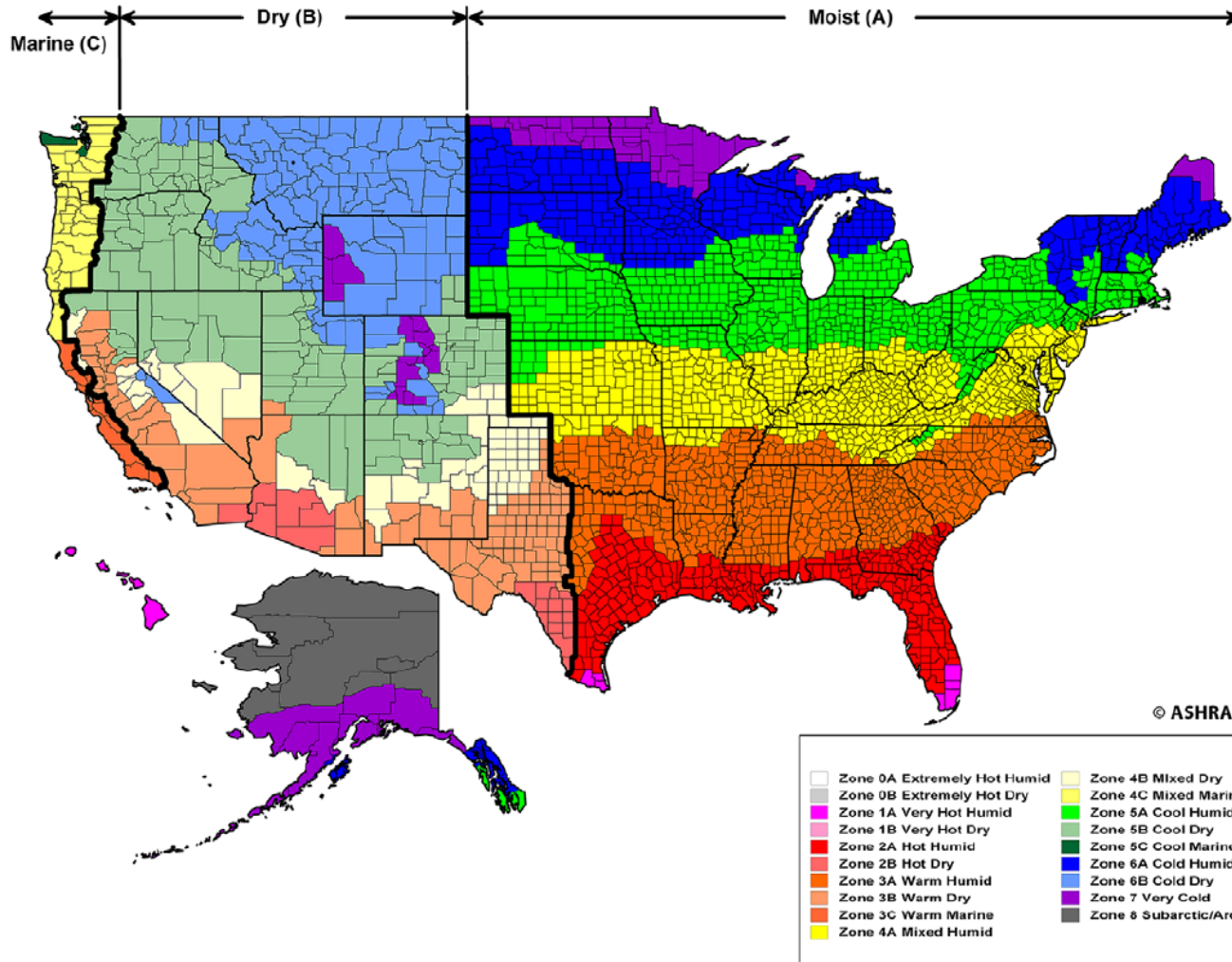


Source: Griffin Consultants.



# ASHRAE Standard 100-2018: Climate Zones Map

INFORMATIVE ANNEX G  
CLIMATE ZONES



# ASHRAE Standard 100-2018, *Energy Efficiency in Existing Buildings*

- Operating Shifts

**TABLE 7-3 Building Operating Shifts Normalization Factor**

No.	Building Activity/Type	Weekly Hours		
		50 or less	51 to 167	168
1	Admin/professional office	1.0	1.0	1.4
2	Bank/other financial	1.0	1.0	1.4
3	Government office	1.0	1.0	1.4
4	Medical office (nondiagnostic)	1.0	1.0	1.4
5	Mixed-use office	1.0	1.0	1.4

# Assess Performance: Year, Month, and Daily Data

- Annual usage
  - Energy cost index (ECI)
  - Energy utilization index (EUI)
- Annual profile of monthly data
- Daily profile of 15-minute data



# Indices

ECl: Energy Cost Index = \$/m<sup>2</sup>/yr

EUI: Energy Utilization Index = kWh/m<sup>2</sup>/yr

$$\begin{array}{r}
 \text{(Annual kWh)} \quad = \underline{\hspace{2cm}} \text{ kWh} \\
 + \quad \text{(Annual Therms} \times 29.3) = \underline{\hspace{2cm}} \text{ kWh} \\
 \hline
 \text{Total Annual Energy} = \underline{\hspace{2cm}} \text{ kWh}
 \end{array}$$

EUI = Total Annual Energy  $\div$  m<sup>2</sup> = kWh/m<sup>2</sup>/yr

Example: Lowell Hall @ UW

$$\begin{array}{r}
 (1,209,319 \text{ kWh}) \quad = 1,209,319 \text{ kWh} \\
 + \quad (83,642 \text{ Therms} \times 29.3) = 2,451,175 \text{ kWh} \\
 \hline
 \text{Total Annual Energy} = 3,660,494 \text{ kWh}
 \end{array}$$

EUI = 3,660,494 kWh  $\div$  10,925 m<sup>2</sup> = 335 kWh/m<sup>2</sup>/yr

# Indices

ECl: Energy Cost Index = \$/SF/yr

EUI: Energy Utilization Index = kBtu/SF/yr

$$\begin{array}{r}
 \text{(Annual kWh} \times 3.413) = \underline{\hspace{2cm}} \text{ kBtu} \\
 + \text{ (Annual Therms} \times 100) = \underline{\hspace{2cm}} \text{ kBtu} \\
 \hline
 \text{Total Annual Energy} = \underline{\hspace{2cm}} \text{ kBtu}
 \end{array}$$

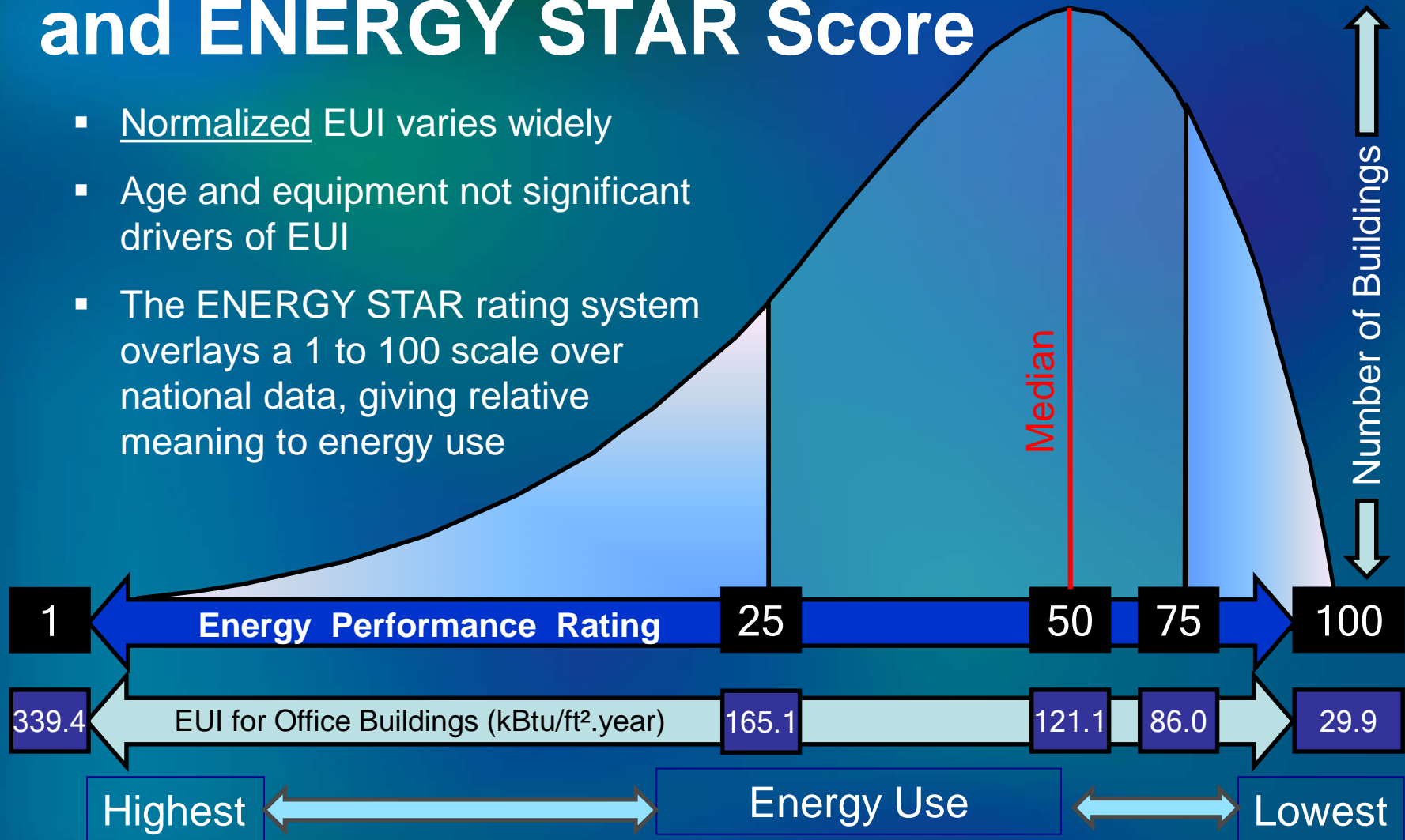
$EUI = \text{Total Annual Energy} \div \text{SF} = \text{kBtu/SF/yr}$

Example: Lowell Hall @ UW

$$\begin{array}{r}
 (1,209,319 \text{ kWh} \times 3.413) = 4,127,000 \text{ kBtu} \\
 + \quad (83,642 \text{ Therms} \times 100) = 8,364,200 \text{ kBtu} \text{ (2,451,305 kWh)} \\
 \hline
 \text{Total Annual Energy} = 12,491,200 \text{ kBtu (3,660,810 kWh)} \\
 EUI = 12,491,200 \text{ kBtu} \div 117,600 \text{ SF} = 106.2 \text{ kBtu/SF/yr (334.9 kWh/m}^2\text{/yr)}
 \end{array}$$

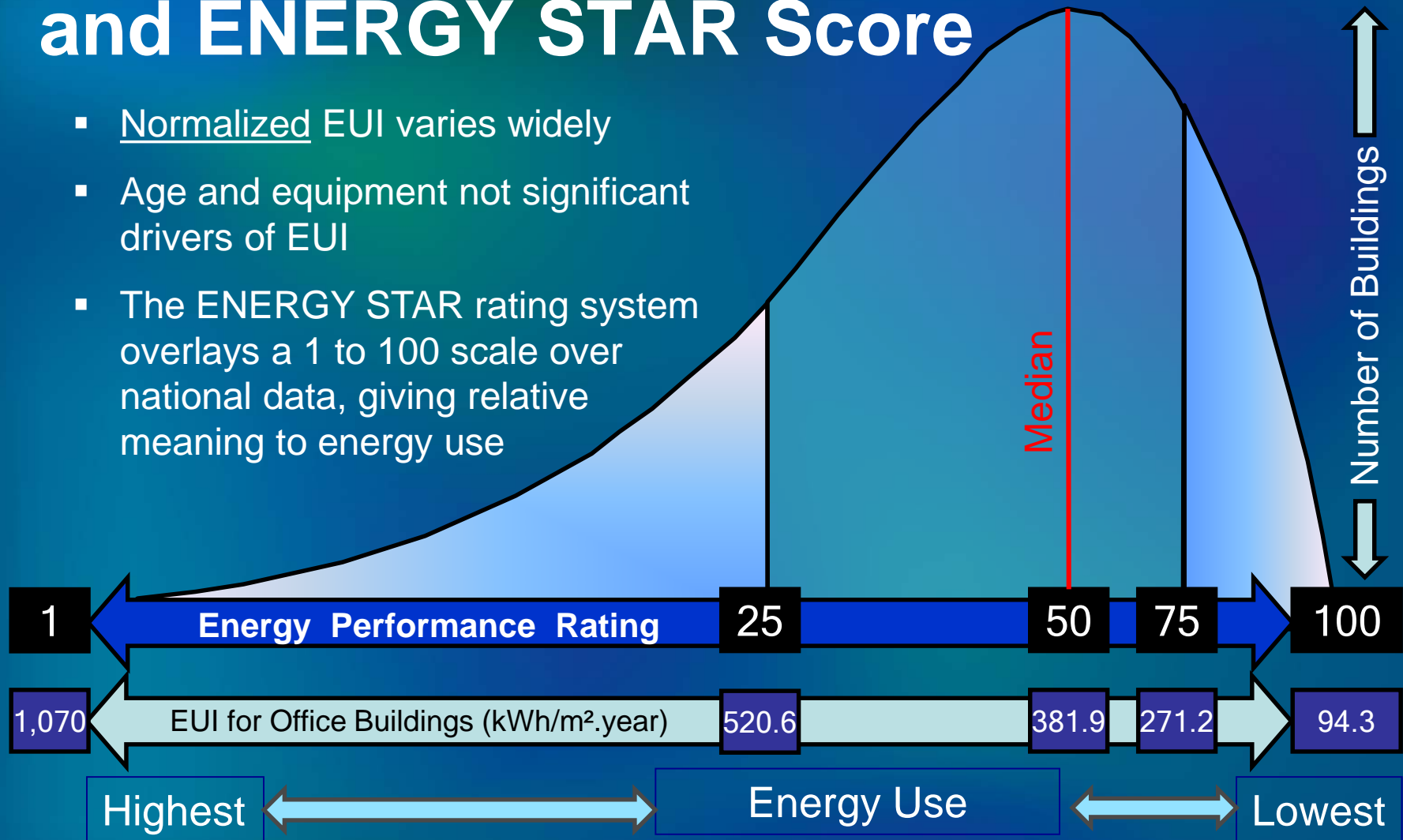
# Energy Intensity of Office Buildings and ENERGY STAR Score

- Normalized EUI varies widely
- Age and equipment not significant drivers of EUI
- The ENERGY STAR rating system overlays a 1 to 100 scale over national data, giving relative meaning to energy use



# Energy Intensity of Office Buildings and ENERGY STAR Score

- Normalized EUI varies widely
- Age and equipment not significant drivers of EUI
- The ENERGY STAR rating system overlays a 1 to 100 scale over national data, giving relative meaning to energy use



# Exercise 2: EUI and ECI Questions



Page 6  
in the  
exercises





**BREAK!**

# Benchmarking Using ENERGY STAR's Portfolio Manager

[www.energystar.gov/benchmark](http://www.energystar.gov/benchmark)

[https://www.energystar.gov/buildings/  
training/slide\\_library](https://www.energystar.gov/buildings/training/slide_library)

# ENERGY STAR Score Eligible Building Types



**Bank Branches**



**Barracks**



**Courthouses**



**Data Centers**



**Distribution Center**



**Financial Offices**



**Hospitals**



**Hotels**



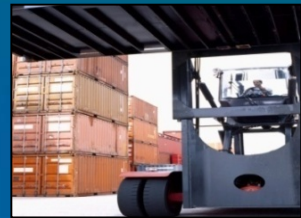
**K-12 Schools**



**Medical Offices**



**Multifamily Housing**



**Non-refrigerated Warehouses**



**Office Buildings**



**Refrigerated Warehouses**



**Residence Hall**



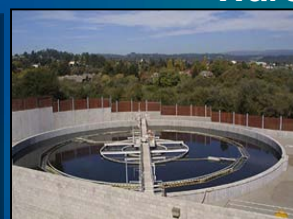
**Retail Stores**



**Senior Care Community**



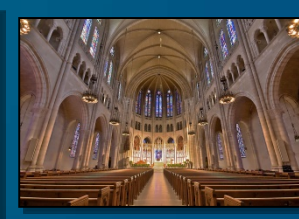
**Supermarkets**



**Wastewater Treatment Plants**



**Wholesale Club/ Supercenter**



**Worship Facilities**

# Obtaining an Energy Performance Rating

- ENERGY STAR Portfolio Manager—  
Existing Commercial Buildings  
[www.energystar.gov/benchmark](http://www.energystar.gov/benchmark).



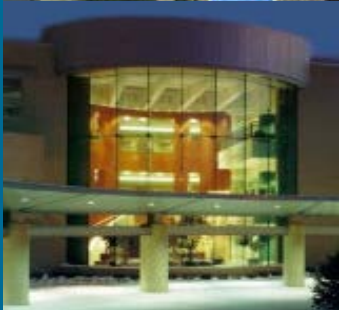
- ENERGY STAR Target Finder—  
Commercial New Construction  
Projects  
[www.energystar.gov/targetfinder](http://www.energystar.gov/targetfinder).





# Why Benchmark?

## ENERGY STAR Says:



- Heighten awareness of energy use
- Assess effectiveness of current operations, policies, practices
- Set priorities for upgrade efforts and retrofits
- Track, verify, and recognize achievements
- Document role in environmental stewardship and demonstrate success

# Benchmarking with Portfolio Manager

- Compare buildings against similar buildings nationwide and against other buildings in your portfolio
- Receive an ENERGY STAR score normalized for weather
- Identify opportunities and set priorities for upgrade investments
- Track and manage:
  - Energy consumption and costs over time
  - Direct, indirect, and total greenhouse gas emissions
- Gain recognition from EPA for success!

# Getting Started with **ENERGY STAR** Benchmarking

[www.energystar.gov/benchmark](http://www.energystar.gov/benchmark)

## Portfolio Manager® Quick Start Guide

EPA's ENERGY STAR Portfolio Manager tool helps you measure and track energy use, water use, and greenhouse gas emissions of your buildings, all in a secure online environment. You can use the results to identify under-performing buildings, set investment priorities, verify efficiency improvements, and receive EPA recognition for superior energy performance. Follow the steps in this guide to get started using the new Portfolio Manager to benchmark your properties, assess performance, and view results.

### 1 Add a Property

To get started, log in to Portfolio Manager at [www.energystar.gov/benchmark](http://www.energystar.gov/benchmark). Then, follow these instructions to create a property and to enter property information.

1. Click Add a Property on the MyPortfolio tab.
2. Answer questions about your property and click Get Started!
3. Enter basic property information and select the boxes next to the statements that apply to your property. Then click Continue.
4. Enter use details such as gross floor area, operating hours, and number of workers for each type of use. You can use default or temporary values at this time and enter more accurate data later. **NOTE:** Mouse over the use detail to see a definition.
5. Click Add Property. When you have successfully added your property, you will see the property's Summary tab.

If you have additional types of uses on the property, you can add them at any time.

1. Click the property's Details tab, and then select a use type from the Add Another Type of Use drop-down menu. Click Add.
2. Enter use details for the property and then click Save Use.

### Properties with Multiple Use Types

Some properties include multiple use types, such as restaurants in hotels, salons in senior care communities, and cafeterias in hospitals. As a general rule, if a certain use commonly occurs in the type of property being benchmarked, simply include it in the square footage of the building's primary use. You do not need to add another type of use.

### Getting Started

- Step 1: Add a Property
- Step 2: Enter Energy & Water Data
- Step 3: View Results & Progress

### Property Types

All property types can be benchmarked. For properties with multiple buildings only hospitals, hotels, K-12 schools, multifamily, and senior care communities are eligible to receive the 1 – 100 ENERGY STAR score.

### 2 Enter Energy & Water Data

To receive an accurate picture of your building's performance, you need to tell Portfolio Manager how much and what kind of energy and water your building consumes. Follow these steps to enter energy and water data for your property.

1. Click on your property from the MyPortfolio tab and then select the Meters tab.
2. Click Add Another Meter.
3. Select the sources of your property's energy and your property's water usage, identify the number of meters, and then click Get Started!
4. Click on a meter to enter units and first bill date. If it is a bulk fuel purchase, select the Enter as Delivery? checkbox. Then click Continue.
5. Click the gray arrow next to each meter to expand the section on the Your Meter Entries page. Click Add Another Entry under the meter and enter data. Check Estimation if you are not including measured data for the entry.
6. Click Finish Meter Set Up when you have finished entering information for each meter.
7. Select the boxes of the meters that total your property's energy and water use on the Meters to Add to Total Consumption page. Click Apply Selections.

### 3 View Results & Progress

It is easy for you to see trends and to track improvement for your entire portfolio of buildings with a variety of standard graphs and reports in Portfolio Manager. Follow these steps to view reports about your properties and to assess progress.

- ✓ Click the Reporting tab to view graphs and reports for a property or portfolio.
- ✓ Click on the Charts & Graphs options to instantly see colorful graphs of how your portfolio or group of properties is performing. You can print graphs or download the images to incorporate into a presentation or document.
- ✓ View the Templates & Reports section to see a list of available standard reports, including Performance Highlights, Energy Performance, and Water Performance. Select Generate New Report from the Action drop-down menu to create a spreadsheet.



### Learn More!

To learn more about Portfolio Manager, visit [www.energystar.gov/benchmark](http://www.energystar.gov/benchmark).  
To get answers to your questions, visit [www.energystar.gov/buildingshelp](http://www.energystar.gov/buildingshelp).



# 1 Add a Property

To get started, log in to Portfolio Manager at [www.energystar.gov/benchmark](http://www.energystar.gov/benchmark). Then, follow these instructions to create a property and to enter property information.

1. Click Add a Property on the MyPortfolio tab.
2. Answer questions about your property and click Get Started!
3. Enter basic property information and select the boxes next to the statements that apply to your property. Then click Continue.
4. Enter use details such as gross floor area, operating hours, and number of workers for each type of use. You can use default or temporary values at this time and enter more accurate data later. **NOTE:** Mouse over the use detail to see a definition.
5. Click Add Property. When you have successfully added your property, you will see the property's Summary tab.

## Property Types

All property types can be benchmarked. For properties with multiple buildings only hospitals, hotels, K-12 schools, multifamily, and senior care communities are eligible to receive the 1 – 100 ENERGY STAR score.

If you have additional types of uses on the property, you can add them at any time.

1. Click the property's Details tab, and then select a use type from the Add Another Type of Use drop-down menu. Click Add.
2. Enter use details for the property and then click Save Use.

## 2

## Enter Energy & Water Data

To receive an accurate picture of your building's performance, you need to tell Portfolio Manager how much and what kind of energy and water your building consumes. Follow these steps to enter energy and water data for your property.

1. Click on your property from the **MyPortfolio** tab and then select the **Meters** tab.
2. Click **Add Another Meter**.
3. Select the sources of your property's energy and your property's water usage, identify the number of meters, and then click **Get Started!**
4. Click on a meter to enter units and first bill date. If it is a bulk fuel purchase, select the **Enter as Delivery?** checkbox. Then click **Continue**.
5. Click the gray arrow next to each meter to expand the section on the **Your Meter Entries** page. Click **Add Another Entry** under the meter and enter data. Check **Estimation** if you are not including measured data for the entry.
6. Click **Finish Meter Set Up** when you have finished entering information for each meter.
7. Select the boxes of the meters that total your property's energy and water use on the **Meters to Add to Total Consumption** page. Click **Apply Selections**.

### About Your Meters for Transformation Fitness

Enter the information below about your new meters. The meter's units and first bill date are required. You can also change the meter's name.

**1 Energy Meter for Transformation Fitness (click anything in the table to edit)**

<input type="checkbox"/>	Meter Name	Type	Units	First Bill Date	In Use?	End Date	Enter as Delivery?
<input checked="" type="checkbox"/>	Natural Gas	Natural Gas	kBtu (thousand)		<input checked="" type="checkbox"/>		<input type="checkbox"/>

[X Delete Selected Entries](#)  
[+ Add Another Entry](#)

**1 Water Meter for Transformation Fitness (click table to edit)**

<input type="checkbox"/>	Meter Name	Type	Units	First Bill Date	In Use?	End Date
<input checked="" type="checkbox"/>	Potable All Meter	Potable All			<input checked="" type="checkbox"/>	

[X Delete Selected Entries](#)  
[+ Add Another Entry](#)

## 3


## View Results & Progress

It is easy for you to see trends and to track improvement for your entire portfolio of buildings with a variety of standard graphs and reports in Portfolio Manager. Follow these steps to view reports about your properties and to assess progress.

- ✓ Click the **Reporting** tab to view graphs and reports for a property or portfolio.
- ✓ Click on the **Charts & Graphs** options to instantly see colorful graphs of how your portfolio or group of properties is performing. You can print graphs or download the images to incorporate into a presentation or document.
- ✓ View the **Templates & Reports** section to see a list of available standard reports, including Performance Highlights, Energy Performance, and Water Performance. Select **Generate New Report** from the **Action** drop-down menu to create a spreadsheet.



# Track Facility Energy Performance



ENERGY STAR®

## PortfolioManager®

Welcome PROHEALTHCARE: [Account Settings](#) | [Contacts](#) | [Help](#) | [Sign Out](#)

**MyPortfolio** | [Sharing](#) | [Planning](#) | [Reporting](#) | [Recognition](#)

### Waukesha Memorial Hospital

725 American Ave, Waukesha, WI 53188 | [Map It](#)

Portfolio Manager Property ID: 1921644 | Primarily: [Hospital \(General Medical & Surgical\)](#)

Year Built: 1929

ENERGY STAR Score (1-100)

Current Score: 68

Baseline Score: 41

Summary
Details
Meters
Goals
Design

#### Property Profile

You haven't created a profile for your property yet. Profiles are a way to supplement the information in Portfolio Manager with additional information about your property, including a photo.

[+ Create Profile](#)

#### Source EUI Trend (kBtu/ft<sup>2</sup>)

#### Total GHG Emissions Trend (MtCO<sub>2</sub>e)

#### Notifications

You have no new notifications.

#### Sharing this Property

Shared with: 1 [Contacts](#) [Share](#)


Name	Permissions	Action
<a href="#">E2C Staff, ASHE</a>	Read Only	I want to... <span style="font-size: x-small;">▼</span>

[Edit Multiple Permissions](#)

[Download Property to Excel](#)



# Greenhouse Gas Emissions



ENERGY STAR®

## PortfolioManager®

Welcome PROHEALTHCARE: [Account Settings](#) | [Contacts](#) | [Help](#) | [Sign Out](#)

MyPortfolio
Sharing
Planning
Reporting
Recognition

### Waukesha Memorial Hospital

725 American Ave, Waukesha, WI 53188 | [Map It](#)

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(1-100)

Current Score: 68

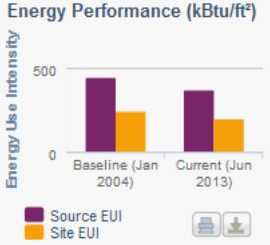
---

Baseline Score:

41

Summary
Details
Meters
Goals
Design

#### Energy Performance (kBtu/ft²)



Energy Use Intensity

500

0

Baseline (Jan 2004)    Current (Jun 2013)

■ Source EUI    ■ Site EUI

#### Current Baselines & Targets

**Selected Baselines:** Energy: Jan 2004    Water: Not Available

**Earliest Baselines:** Energy: Aug 2002    Water: Not Available  
(calculated by Portfolio Manager)

**Target:** Target ENERGY STAR Score: 75

**Design Target:** Not Set

Set Baselines or Target

#### Generate & Download Performance Reports for this Property

- [Statement of Energy Performance \(SEP\)](#)
- [Score Card](#)
- [Data Verification Checklist](#)

#### Metric Comparison for Your Property & Your Target

Metric	Baseline (Jan 2004)	Current (Jun 2013)	Target*	Median Property*
ENERGY STAR score (1-100)	41	68	75	50
Source EUI (kBtu/ft²)	442.6	370.3	356.1	408.1
Site EUI (kBtu/ft²)	243.7	195.1	187.6	215
Source Energy Use (kBtu)	384749641.9	370187907.3	355971804	407953084
Site Energy Use (kBtu)	211838630.5	194991979.7	187532464	214922800
Energy Cost (\$)	1979140.988	0	0	0
<b>Total GHG Emissions (MtCO2e)</b>	22904.4	22243.7	21388.61213334	24517.2953081

#### Total Project Investment

\$0.00

#### Total Estimated Savings

\* To compute the metrics at the target and median levels of performance, we will use the fuel mix associated with your property's current energy use.

# Portfolio Manager Metrics Comparison

## Metrics Comparison for Your Property & Your Target


Metric	Baseline (Jan 2004)	Current (Jun 2013)	Target*	Median Property*
ENERGY STAR score (1-100)	41	68	75	50
Source EUI (kBtu/ft <sup>2</sup> )	442.6	370.3	358.1	408.1
Site EUI (kBtu/ft <sup>2</sup> )	243.7	195.1	187.6	215
Source Energy Use (kBtu)	384749641.9	370187907.3	355971804	407953084
Site Energy Use (kBtu)	211838630.5	194991979.7	187532464	214922600
Energy Cost (\$)	1979140.988	0	0	0
Total GHG Emissions (MtCO <sub>2</sub> e)	22904.4	22243.7	21388.61213334	24517.2953081

\* To compute the metrics at the target and median levels of performance, we will use the fuel mix associated with your property's current energy use.

# Statement of Energy Performance

## 2013

## 2018



**ENERGY STAR® Statement of Energy Performance**

LEARN MORE AT [energystar.gov](http://energystar.gov)


# 68

**ENERGY STAR® Score<sup>1</sup>**

**Waukesha Memorial Hospital**

**Primary Property Function:** Hospital (General Medical & Surgical)  
**Gross Floor Area (ft²):** 999,640  
**Built:** 1929

**For Year Ending:** June 30, 2013  
**Date Generated:** December 16, 2013



**ENERGY STAR® Statement of Energy Performance**

LEARN MORE AT [energystar.gov](http://energystar.gov)

# 80

**ENERGY STAR® Score<sup>1</sup>**

**Waukesha Memorial**

**Primary Property Type:** Hospital (General Medical & Surgical)  
**Gross Floor Area (ft²):** 934,671  
**Built:** 1914

**For Year Ending:** June 30, 2018  
**Date Generated:** September 27, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

**Property & Contact Information**

Property Address	Property Owner	Primary Contact
Waukesha Memorial Hospital 725 American Ave Waukesha, Wisconsin 53188	( ) -	( ) -

Property ID: 1921644

**Property & Contact Information**

Property Address	Property Owner	Primary Contact
Waukesha Memorial 725 American Ave Waukesha, Wisconsin 53188	( ) -	( ) -

Property ID: 4331251

**Energy Consumption and Energy Use Intensity (EUI)**

Site EUI	Annual Energy by Fuel	National Median Comparison
195.1 kBtu/ft²	Natural Gas (kBtu) 115,459,202 (59%) Fuel Oil (No. 2) (kBtu) 364,872 (0%) Electric - Grid (kBtu) 79,167,906 (41%)	National Median Site EUI (kBtu/ft²) 215 National Median Source EUI (kBtu/ft²) 408.1 % Diff from National Median Source EUI -9%
<b>Source EUI</b> 370.3 kBtu/ft²		<b>Annual Emissions</b> Greenhouse Gas Emissions (MTCO2e/year) 22,244

**Energy Consumption and Energy Use Intensity (EUI)**

Site EUI	Annual Energy by Fuel	National Median Comparison
188.1 kBtu/ft²	Electric - Grid (kBtu) 64,742,341 (37%) Natural Gas (kBtu) 111,114,016 (63%)	National Median Site EUI (kBtu/ft²) 220.3 National Median Source EUI (kBtu/ft²) 373.3 % Diff from National Median Source EUI -15%
<b>Source EUI</b> 318.8 kBtu/ft²		<b>Annual Emissions</b> Greenhouse Gas Emissions (Metric Tons CO2e/year) 16,673

**Signature & Stamp of Verifying Professional**

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_  
 ( ) -

Professional Engineer Stamp  
(if applicable)

**Signature & Stamp of Verifying Professional**

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_  
 ( ) -

Professional Engineer Stamp  
(if applicable)

# Changes to Waukesha Memorial Hospital Since 2013

- **Upgraded controls on AHUs**
  - Reset duct pressure setpoint
  - Reset supply air temperature
  - Economizer at 62°F (16.6°C)
  - Optimal start
- **Replace AHUs**
  - New fans with VFDs
  - Hot water instead of steam heat
  - Chilled water instead of DX cooling
- **New chiller plant**
  - Magnetic bearing centrifugal chillers
  - Cooling towers with VFDs and indoor sump
- **Replace constant-volume reheat with VAV with reheat**



# Track Portfolio Energy Performance

Welcome PROHEALTHCARE: [Account Settings](#) | [Contacts](#) | [Help](#) | [Sign Out](#)

**ENERGY STAR® PortfolioManager®**

**MyPortfolio** | Sharing | Planning | Reporting | Recognition

**Properties (7)**  
Add a Property

**Notifications (0)**  
You have no new notifications.

**Source EUI Trend (kBtu/ft²)**

Year	Source EUI (kBtu/ft²)
2002	550
2003	450
2004	450
2005	450
2006	450
2007	450
2008	450
2009	400
2010	380
2011	400
2012	400

**Total GHG Emissions Trend (MtCO2e)**

Year	Total GHG Emissions (MtCO2e)
2002	22k
2003	30k
2004	30k
2005	30k
2006	30k
2007	30k
2008	32k
2009	30k
2010	32k
2011	32k
2012	32k

**My Properties (7)** Add a Property

Filter by: View All Properties (7) Search Search

[Create Group](#) | [Manage Groups](#)

Name	Action
<a href="#">Angels Grace</a>	I want to... I want to... Add/Edit Bills Update Use Details Set Goals Share with Others Add to a Group
<a href="#">Barstow Bldg</a>	I want to...
<a href="#">Brookfield Clinic</a>	I want to...
<a href="#">DN Greenwald Center</a>	I want to...
<a href="#">Hartland Clinic</a>	I want to...
<a href="#">Oconomowoc Memorial Hospital</a>	I want to...
<a href="#">Waukesha Memorial Hospital</a>	I want to...

Page 1 of 1 10 View 1 - 7 of 7

[Download Entire Portfolio](#)

**i** If you're a pro, you may want to [upload and/or update multiple properties](#) at once using an Excel spreadsheet. This can be done to create new properties, add use details, create meters and add meter consumption data.

# How Do I Enter a Facility that is Not Located in the United States?

“You may create a facility that is not located in the United States in the same way that you create other facilities: select ‘Add Facility’ from the My Portfolio page in Portfolio Manager and enter the required information. After you select the Country, you will be asked to select the city outside of the United States that is closest to your facility from a dropdown list.”

—ENERGY STAR Website

# Can a Building Located Outside of the United States Earn the ENERGY STAR?

“The only buildings located outside of the U.S. that are eligible to earn the ENERGY STAR are those that are owned and occupied by the U.S. Government and that have met U.S. construction codes.”

- ENERGY STAR Website

# All Buildings Can Benchmark, but Some Cannot Receive a Rating

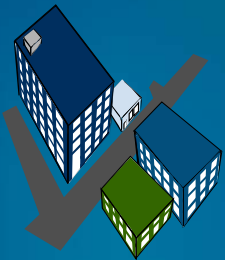
- Benchmark your facility against itself
  - Look at trends in historical data
- Compare to other buildings in your portfolio
  - Prioritize upgrade opportunities
  - Create an internal benchmark
  - “Create a Group” to compare select buildings
- Compare to national average energy use intensity (EUI) or ASHRAE Standard 100-2018 for your building type
  - Set performance targets

# Ways to Obtain the Rating or EUI



- **Single Building Manual Entry**

- Enter building and energy consumption information into Portfolio Manager



- **Excel Data Upload**

- Upload building data in Portfolio Manager using an Excel template



- **Automated Benchmarking Services**

- Use an ENERGY STAR service and product provider to have the rating automatically integrated into your energy information and bill handling system for all buildings

# Information Required for Rating

All Space Types	K-12 School	Office	Hospitals
<ul style="list-style-type: none"> <li>• Address</li> <li>• Year Built</li> <li>• At least 12 months energy data</li> </ul>	<ul style="list-style-type: none"> <li>• SM*</li> <li>• # Walk-in refrigerator/freezer units</li> <li>• # PCs</li> <li>• Open weekends: Y/N</li> <li>• Cooking: Y/N</li> <li>• High school: Y/N</li> <li>• % heated</li> <li>• % AC</li> </ul>	<ul style="list-style-type: none"> <li>• SM*</li> <li>• # Workers</li> <li>• Op. hrs.</li> <li>• # PCs</li> <li>• % heated</li> <li>• % AC</li> </ul>	<ul style="list-style-type: none"> <li>• SM*</li> <li>• Licensed and staffed bed capacity</li> <li>• # workers</li> <li>• # MRI machines</li> <li>• Laundry</li> <li>• Tertiary care</li> <li>• Laboratory</li> <li>• # floors</li> <li>• % heated</li> <li>• % AC</li> </ul>

\*Gross square metre—deduct “upper floors” of atria

Examples

# Data Collection Worksheet



## Portfolio Manager - What data is required?

In order for Portfolio Manager to calculate metrics about your property, you must provide several key pieces of information about your property's operation, in addition to your energy, water or waste data. The information required varies by the type of property and whether or not your property is eligible for an [ENERGY STAR Score](#).

### Data Required for All Properties

Property Name \_\_\_\_\_

Property Address \_\_\_\_\_

Total [Gross Floor Area](#) of Property \_\_\_\_\_ Sq. Ft./Sq. M.

[Irrigated Area](#) \_\_\_\_\_ Sq. Ft./Sq. M./Acres

[Year Built/Planned for Construction Completion](#) \_\_\_\_\_

[Occupancy](#) \_\_\_\_\_ %

Number of Buildings \_\_\_\_\_

### Helpful Hints for All Properties

- Definitions for Property Use Details are available in the [Portfolio Manager Glossary](#) (in the Help section, or <https://portfoliomanager.energystar.gov/pm/glossary>).
- Some properties may contain multiple Property Uses within a single building (e.g. office, data center, and parking; OR K-12 School and Swimming Pool). In most cases, EPA recommends you enter as few Property Uses as possible. More information about when to enter a separate Property Use is in this [FAQ](#).
- For properties with multiple tenants within the same property use (e.g. Office), these tenants should be entered separately only when the number of Weekly Operating Hours differs by more than 10 hours. For example, say an Office Building has a Gross Floor Area of 100,000 square foot (SF) where 75,000 SF operates 60 hours a week and 25,000 SF operates 80 hours a week. Enter these as two separate Property Uses (one 75,000 SF property and one 25,000 SF property).

## Office Uses

### Data Collected for Office Uses

The following information is required to get an ENERGY STAR Score ([if eligible](#)):

[Gross Floor Area](#) \_\_\_\_\_

[Weekly Operating Hours](#) \_\_\_\_\_

[Number of Workers on Main Shift](#) \_\_\_\_\_

[Number of Computers](#) \_\_\_\_\_

[Percent That Can Be Heated](#) \_\_\_\_\_

[Percent That Can Be Cooled](#) \_\_\_\_\_

### Definition for Office

Office refers to buildings used for the conduct of commercial or governmental business activities. This includes administrative and professional offices.

Gross Floor Area (GFA) should include all space within the building(s) including offices, conference rooms and auditoriums, break rooms, kitchens, lobbies, fitness areas, basements, storage areas, stairways, and elevator shafts.

If you have restaurants, retail, or services (dry cleaners) within the Office, you should most likely include this square footage and energy in the Office Property Use. There are 4 exceptions to this rule when you should create a separate Property Use: If it is a [Property Use Type that can get an ENERGY STAR Score](#) (note: Retail can only get a score if it is greater than 5,000 square feet) If it accounts for more than 25% of the property's GFA If it is a vacant/unoccupied Office If the Hours of Operation differ by more than 10 hours from the main Property Use [More on this rule](#).

### Helpful Hints for Office

- If more than 10 percent of the office's gross floor area on average was vacant through the last 12 months, enter the vacant space as a separate Property Use with zero for Weekly Operating Hours, Number of Workers on Main Shift and Number of Computers.

Data collection worksheets available for download at:

<https://portfoliomanager.energystar.gov/pm/dataCollectionWorksheet>



# ENERGY STAR Rating as a Quick Guide

- If your building has a low score (less than 25), there are likely to be many opportunities.
- If your building has a high score (more than 75):
  - Confirm that you can monitor to keep it there
  - Go look for another building to improve



# ENERGY STAR Target Finder

<http://www.energystar.gov/targetfinder>

Use in design phase to

- Set energy targets
- Evaluate energy use of building models to compare design options

ENERGY STAR

ENERGY EFFICIENT products | ENERGY SAVINGS at home | ENERGY EFFICIENT new homes | ENERGY STRATEGIES FOR buildings & plants

• ABOUT ENERGY STAR  
• PARTNER RESOURCES

Home » Buildings & Plants » Service providers » Design commercial buildings » Follow EPA's step-by-step process » Step 3: Evaluate your target using ENERGY STAR tools » EPA's Target Finder calculator

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Facility owners and managers | Service providers | Energy efficiency program administrators | Tools & Resources | Training

Service and product providers | Verify applications for ENERGY STAR certification | Design commercial buildings

IN THIS SECTION

**Why you should design to earn the ENERGY STAR**

**Follow EPA's step-by-step process**

- Step 1: Assemble a team
- Step 2: Set an energy performance target
- Step 3: Evaluate your target using ENERGY STAR tools
  - Comparing Target Finder and Portfolio Manager
  - EPA's Target Finder calculator**
- Step 4: Design to be energy efficient
- Step 5: Apply for Designed to Earn the ENERGY STAR
- Step 6: Market your project as Designed to Earn the ENERGY STAR
- Step 7: Commission the building
- Step 8: Work with the building owner to complete the ENERGY STAR lifecycle

**ENERGY STAR Challenge for Architects**

**EPA's Target Finder calculator**

Target Finder is EPA's online calculator that helps architects, engineers, and property owners and managers assess the energy performance of commercial building designs and existing buildings. There's no login required, which makes Target Finder useful for quick-and-easy calculations and "what-if" scenarios. There are two basic ways to use Target Finder:

- **See what annual energy usage you need to achieve to meet a target** – if you enter basic information about your business activity and set a target, you can see what this target means in terms of energy use, cost, and greenhouse gas emissions.
- **Evaluate estimated energy use** – if you already have a design or retrofit project and know its estimated energy use, you can calculate the corresponding efficiency metrics. In addition, you can see the projected costs and greenhouse gas emissions.

**When to use Target Finder**

Target Finder is useful for quick-and-easy calculations and "what-if" scenarios. Below are the main ways that people use Target Finder.

**For new construction**

**Set your goal during the pre-design phase**

Starting a new project? Before you even hit the drawing board, use Target Finder to see the energy use associated with a given target performance level.

**Evaluate your design as you go**

Have a design? Use Target Finder to see how your design stacks up to similar real buildings nationwide. If you enter your estimated energy consumption along with details of the planned building activities, you'll get a 1 – 100 ENERGY STAR score (for eligible property types), national median comparison, and greenhouse gas profile for your design. Any time you change your design or refine the expected building activities, come back to see how you're doing.

**Target Finder**  
Access ENERGY STAR Target Finder

**When to use Portfolio Manager instead of Target Finder**

You can do all the same things in Portfolio Manager that you can do in Target Finder, with a few added benefits:

- Portfolio Manager is the only place where users can apply for **Designed to Earn the ENERGY STAR** recognition and ENERGY STAR certification.
- Portfolio Manager saves your information within a secure account
- Portfolio Manager lets you share data with others, such as colleagues or clients.
- Portfolio Manager lets you track changes over time and compare your design estimates with your measured performance once a building is occupied and in use.
- Portfolio Manager lets you compare your new design project with the rest of the buildings in your portfolio early in the process.

# ENERGY STAR Target Finder (cont.)

<http://www.energystar.gov/targetfinder>



[Help](#)

## Target Finder

You can use this tool to set energy targets and possibly receive an ENERGY STAR score for design projects. To get started, tell us more about your design property, including information about how it will be used once it's constructed, and optionally the estimated annual energy use.

### About Your Design Project

Name:

Country:

Street Address:

City/Municipality:

State/Province:

Postal Code:

Year Planned for Construction Completion:

Primary Function for your Design Project:

Gross Floor Area:    Temporary Value

Gross Floor Area is the total floor area, expressed in square feet or square meters, measured from the principal exterior surfaces of the building(s) and not including parking areas(s).

How many physical buildings will be part of your property?

None: My property is part of a building

One: My property is a single building

More than One: My property includes multiple buildings

How many?

### Property Use Details

In order to provide you with metrics about your design, we need to know how the space in this property will be used. Based on the primary function you selected, we are assuming this is how the floor area of this property will be used. If your property has multiple uses you can add them below in order to correctly classify the square footage of your design property.

### Estimated Design Energy (Optional)

If you have an estimate of how much energy your design property will use annually, enter it below to receive a score (if available) and energy metrics for your design. You can then use these metrics to compare to your target and/or property's performance (in the future). To get the most accurate metrics, provide estimates for total annual energy from each energy type.

I don't have (or don't want to) enter energy estimates.

<input type="checkbox"/>	Energy Type	Units	Estimated Total Annual Energy Use	Energy Rate (\$/unit)
<input type="checkbox"/>	Electric - Grid	kBtu (thousand Btu)		\$ / kBtu (thousand Btu)

### Target

You can choose either a Target ENERGY STAR Score or a Target % Better than Median to see how much energy your property would need to be consuming annually to reach your target. If you have estimated your property's annual consumption, you can compare this against your target.

Target ENERGY STAR Score ENERGY STAR Scores are not available for every type of property because of availability of reliable reference information.


Target % Better than Median This is calculated based on the median property. For example, you might like your property to be 20% better than a typical property of the same type.

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# Track Water Use Too

**PORTFOLIO MANAGER**

[ACCOUNT INFORMATION](#) [CONTACTS](#) [FAQ](#) [FREQUENTLY ASKED QUESTIONS](#) [CONTACT US](#) [HELP](#) [LOGOUT](#)

[Home](#) > [My Portfolio](#) > [Garvey School](#) > **Add Meter**

## Add Facility Water Meter: Garvey School

Use Portfolio Manager to track your facility's water use. To view this information, select the Water Use view on the Facility Summary or Portfolio View pages.

Note that entering water use information will not affect your facility's energy performance rating.

**REQUIRED**

### Add Water Meter

\***Meter Name:**

\***Select the type of water use:**

Indoor

Outdoor

Or

Wastewater/Sewer

\***Units:**

\***Add this meter to Total Facility Water Use?**

Yes, calculate this total water use by including this meter

No, adding this meter to this total water use will inflate the actual value

# ENERGY STAR “75+” Recognition

- Listed on the website
- Wall plaque
- Citation from EPA



## ENERGY STAR Certified Buildings and Plants

Search below for a list of facilities that measurably cost less to operate and improve the quality of our environment. These are not demonstration facilities, but rather real world buildings and plants resulting from prudent [energy management](#) strategies.

34,644 ENERGY STAR Buildings & Plants. Labeled Buildings represent 5,020,099,989 square feet.



Top 25 cities with most ENERGY STAR certified buildings  
 Celebrating ENERGY STAR certified plants  
 Earn the ENERGY STAR for your building or plant

Looking for Data Centers?

Select Facility Types (34644 Total)\*...

\* Total does not include data centers

Select Label Year  Only facilities with detailed profiles

City:  State:  Zip:

Check to find facilities by organizations that own and run them.

- Facility Owners
- Property Managers
- Service & Product Providers

**FIND** ↗

Or Try Alternative Searches:  
 Organization & Facility Name | Street Address

[View labeled facilities located outside U.S. states or territories](#)



Corporate Headquarters

34 North Meramec  
 Clayton, MO 63105  
[Map it!](#) | [Profile](#)

« prev | next »

[See next group of facilities](#)

**For more information on  
ENERGY STAR Benchmarking  
visit:**

[https://www.energystar.gov/  
buildings/training/slide\\_library](https://www.energystar.gov/buildings/training/slide_library)

# Exercise 3: Portfolio Manager Facility Report



## Exercise 3: Portfolio Manager Facility Report

The next two pages show an excerpt from a Statement of Energy Performance generated by Portfolio Manager for Garvey School.

Take a look at the document and answer the following questions.

1. *Statement of Energy Performance (page 9 of this packet):*

Which statements are correct in interpreting the Energy Performance Rating of 13?

- A. Garvey School uses more energy than 87% of schools in the EPA database after accounting for size, equipment and climate differences.
- B. Garvey School uses more energy than 13% of schools in the EPA database after accounting for size, equipment and climate differences.
- C. Garvey School's score is too low for EPA ENERGY STAR recognition.
- D. Energy data from 2005 and 2006 were used to compute the rating.

Page 8  
in the  
exercises



# Site Versus Source Energy

OMB No. 2060-0347



## STATEMENT OF ENERGY PERFORMANCE Garvey School

Building ID: 1427605  
For 12-month Period Ending: April 30, 2013  
Date SEP becomes ineligible: N/A

**Facility**  
Garvey School  
10309 S Morgan St  
Chicago, IL 60643

**Facility Owner**  
N/A

**Year Built:** 1968  
**Gross Floor Area (ft²):** 57,410

**Energy Performance Rating<sup>2</sup> (1-100)** 13

**Site Energy Use Summary<sup>3</sup>**

Electricity - Grid Purchase(kBtu)	3,808,114
Natural Gas - (kBtu) <sup>4</sup>	0
<b>Total Energy (kBtu)</b>	<b>3,808,114</b>

**Energy Intensity<sup>5</sup>**

Site (kBtu/ft²/yr)	66
Source (kBtu/ft²/yr)	222

Table 1 Source-Site Ratios for all Portfolio Manager Fuels	
Fuel Type	Source-Site Ratio
Electricity (Grid Purchase)	3.340
Electricity (on-Site Solar or Wind Installation)	1.0
Natural Gas	1.047
Fuel Oil (1,2,4,5,6,Diesel, Kerosene)	1.01
Propane & Liquid Propane	1.01
Steam	1.45
Hot Water	1.35
Chilled Water	1.05
Wood	1.0
Coal/Coke	1.0
Other	1.0

$222 = 66 \times 3.340$

# Practical Implications

- Don't mix site and source energy values in your analysis
- Not all source energy calculations use the EPA method
- Site energy drives basic \$ costs
- Source energy drives environmental costs



# Reference Schematic of EPA Tools on ENERGY STAR Site

## EPA Tools Support the Energy Management Process

6. Communicate results

5. Demonstrate results

4. Implement quality projects and evaluate



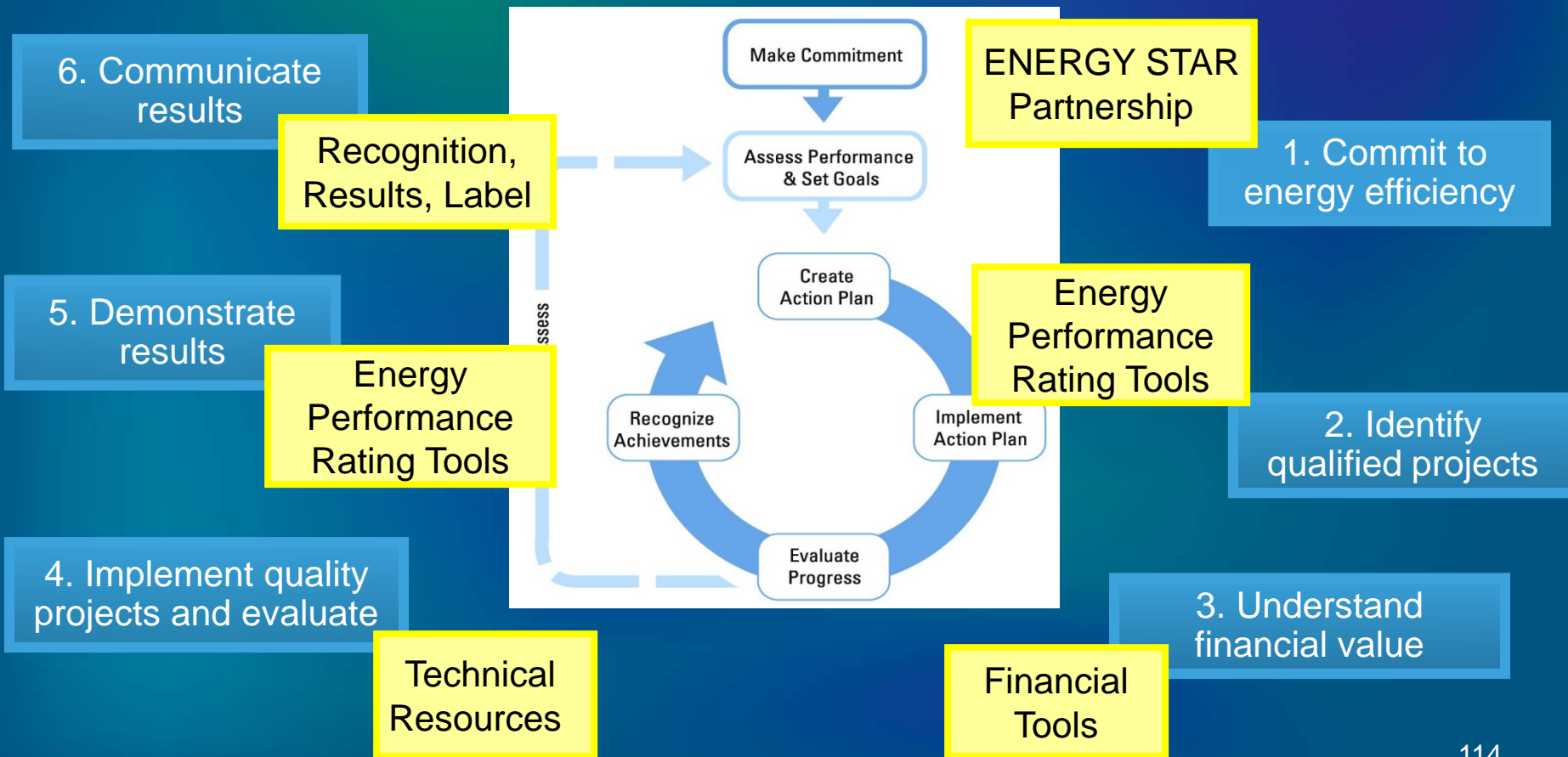
1. Commit to energy efficiency

2. Identify qualified projects

3. Understand financial value

# Reference Schematic of EPA Tools on ENERGY STAR Site

## EPA Tools Support the Energy Management Process

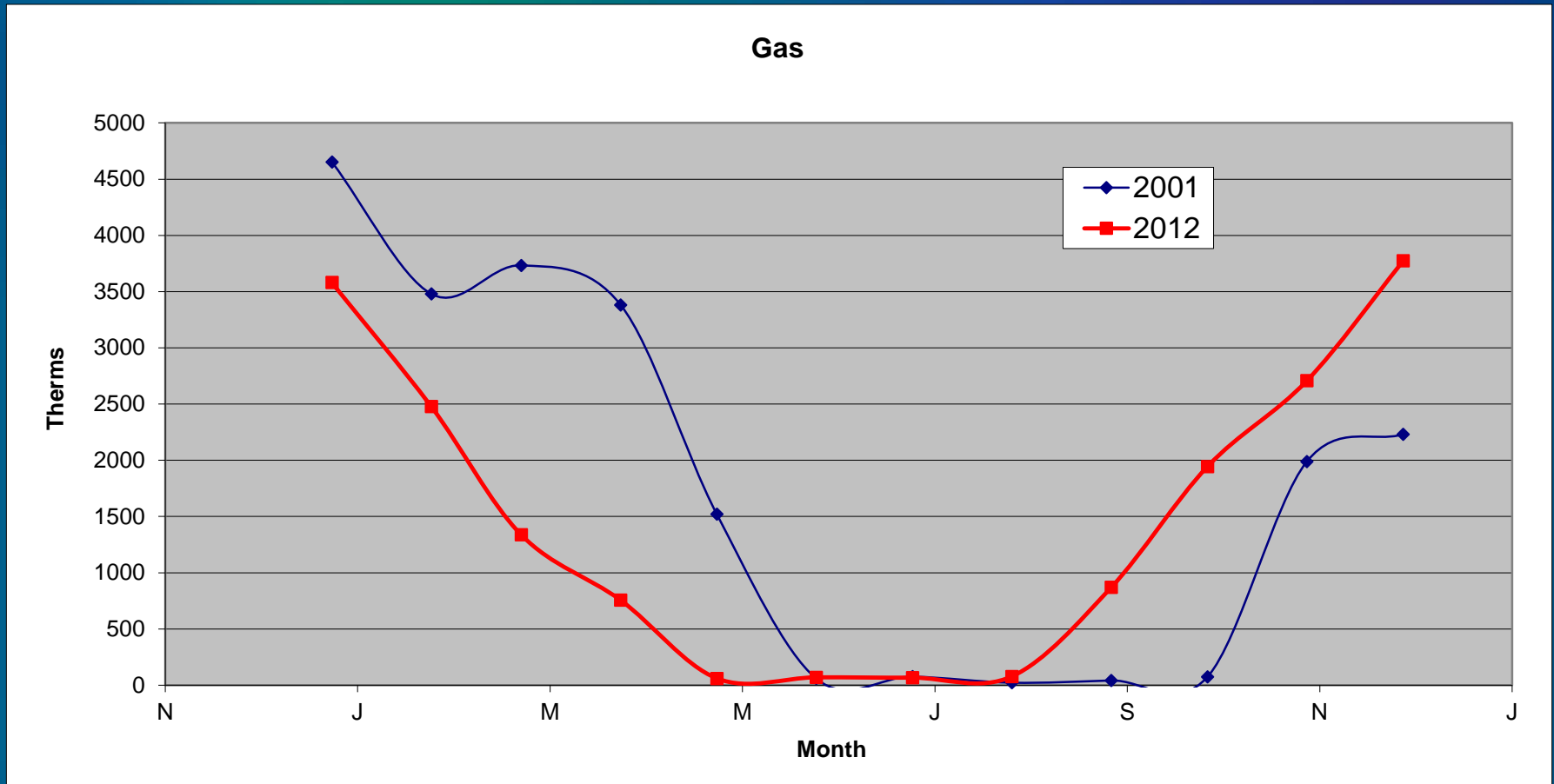


# Assess Performance

- Annual usage
  - Energy cost index (ECI)
  - Energy utilization index (EUI)
- Annual profile of monthly data
- Daily profile of 15-minute data

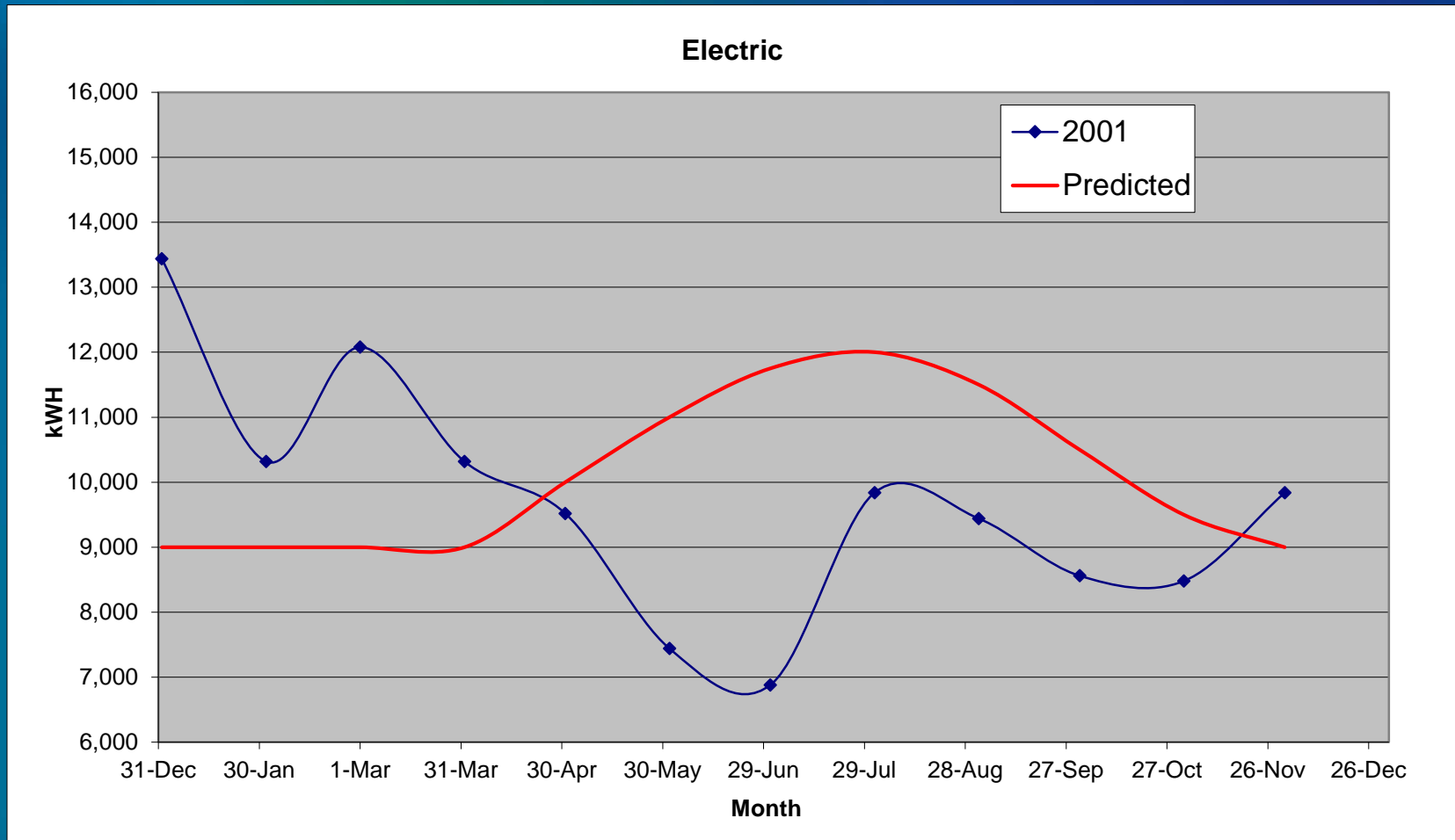
# Annual Profile of Monthly Data

## Madison Worship House



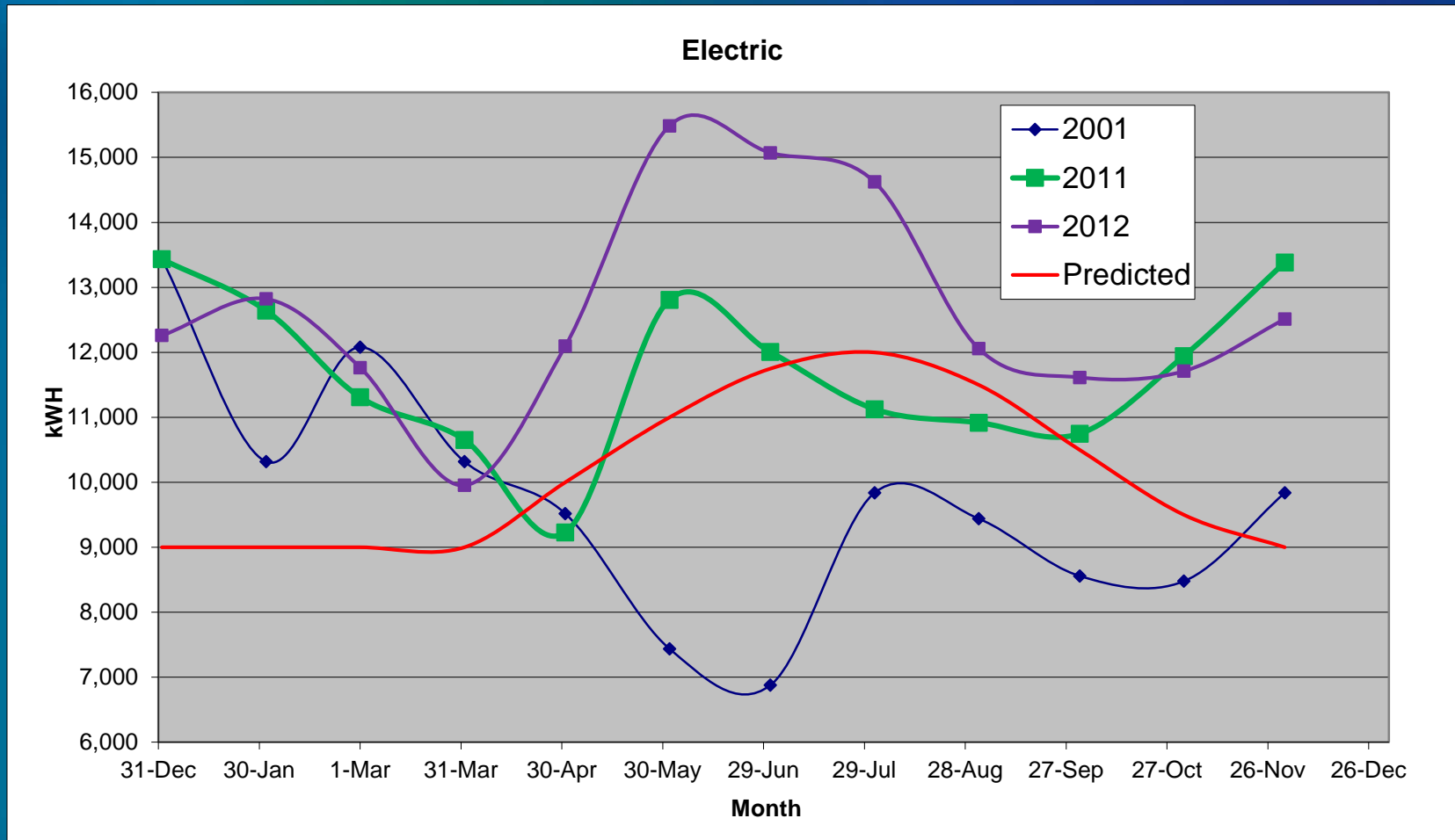
# Annual Profile of Monthly Data

## Madison Worship House



# Annual Profile of Monthly Data

## Madison Worship House



# Exercises 4A and 4B: Monthly Electric and Gas Profiles



Page 11  
in the  
exercises



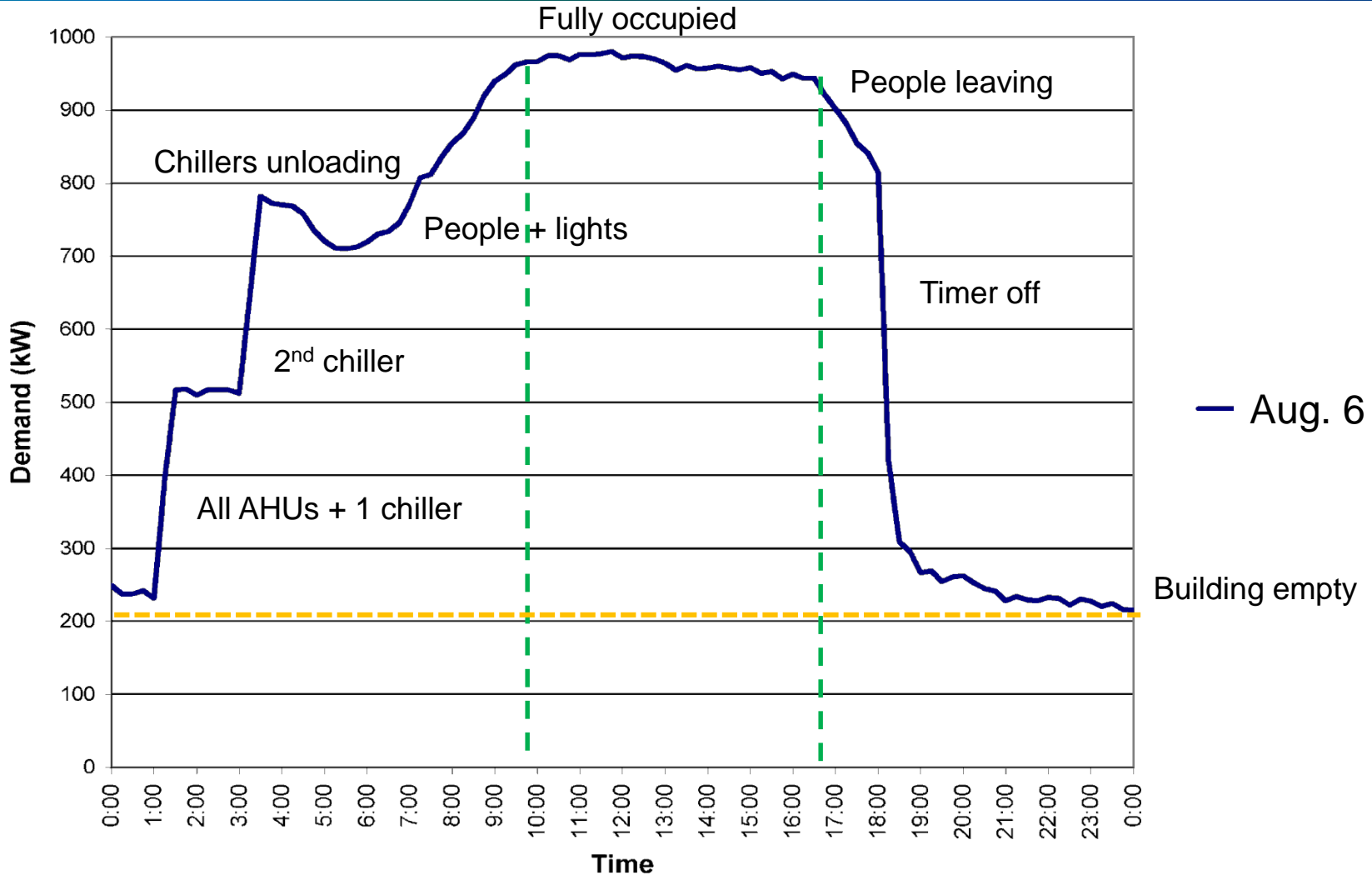
# Assess Performance

- Annual usage
  - Energy cost index (ECI)
  - Energy utilization index (EUI)
- Annual profile of monthly data
- Daily profile of 15-minute data

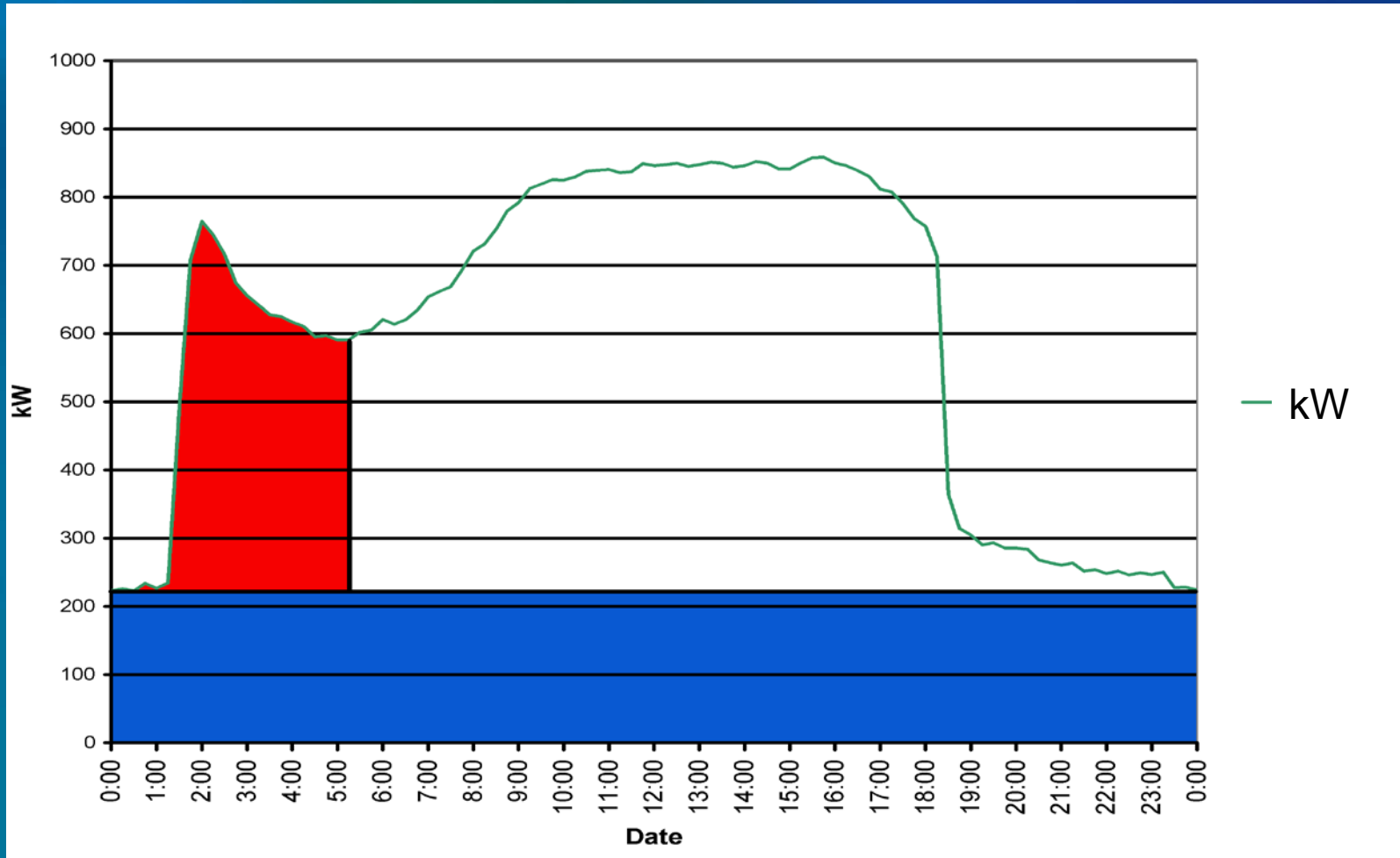
# Honolulu Office Building: Using 15-Minute Data to Identify Opportunities



# Daily Profile of 15-Minute Data

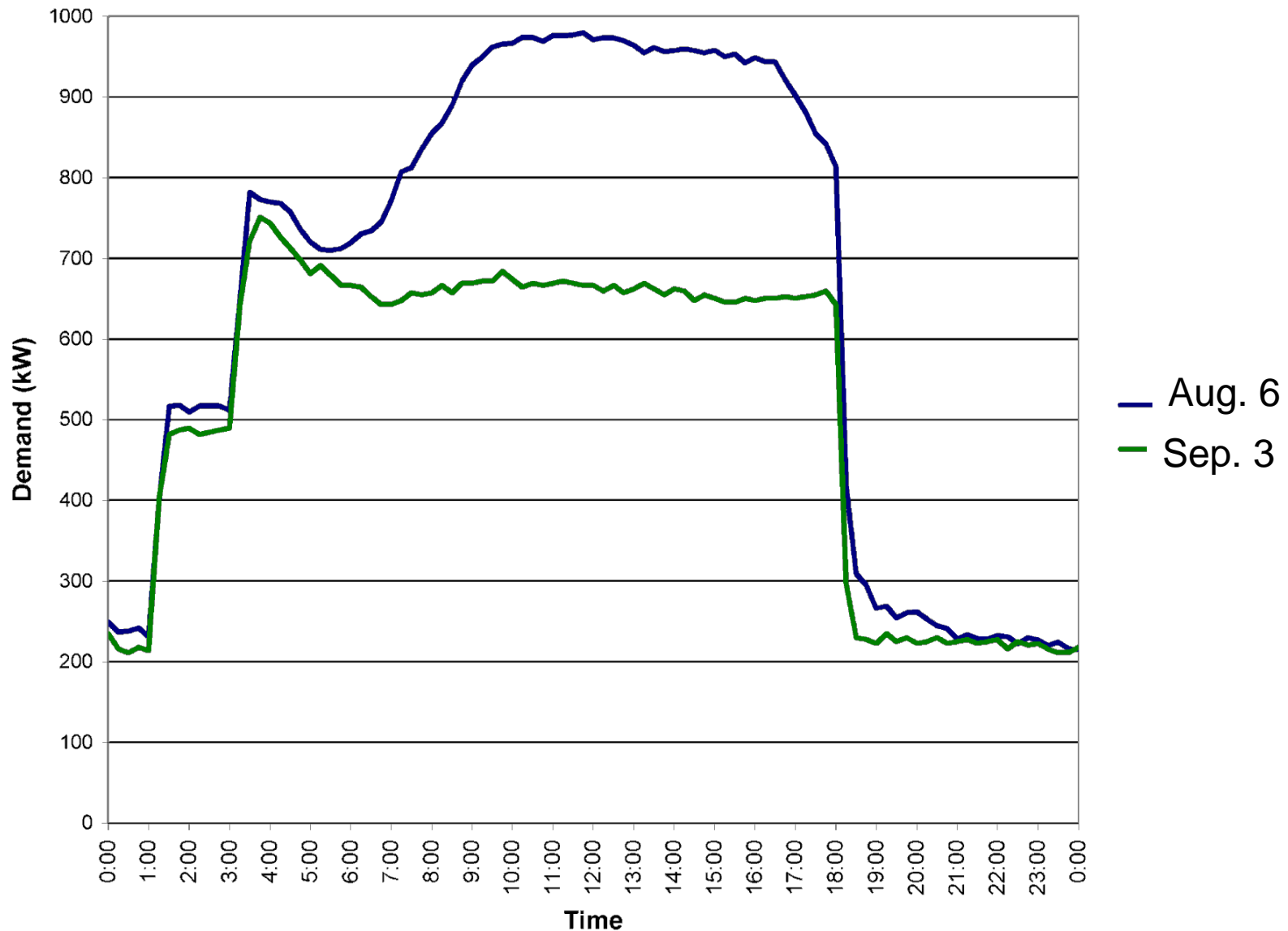


# Simplified Profile



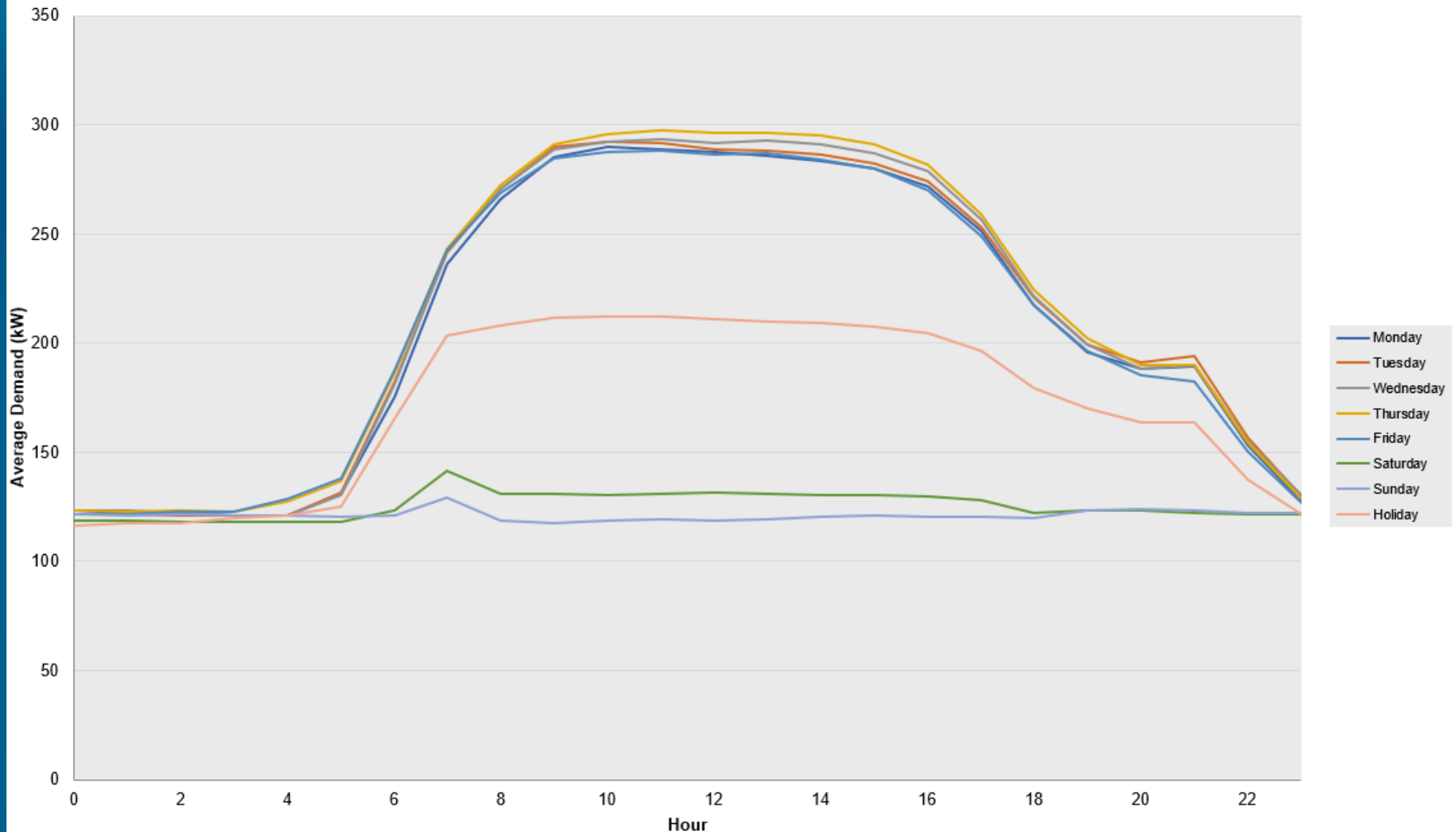
— kW

# Monday Versus Holiday



# New Software to Evaluate Interval Data

CMG Average Electrical Demand by Day



# New Software to Evaluate Interval Data

- ECAM for Excel from California Commissioning Collaborative

<https://www.cacx.org/PIER/ecam/>





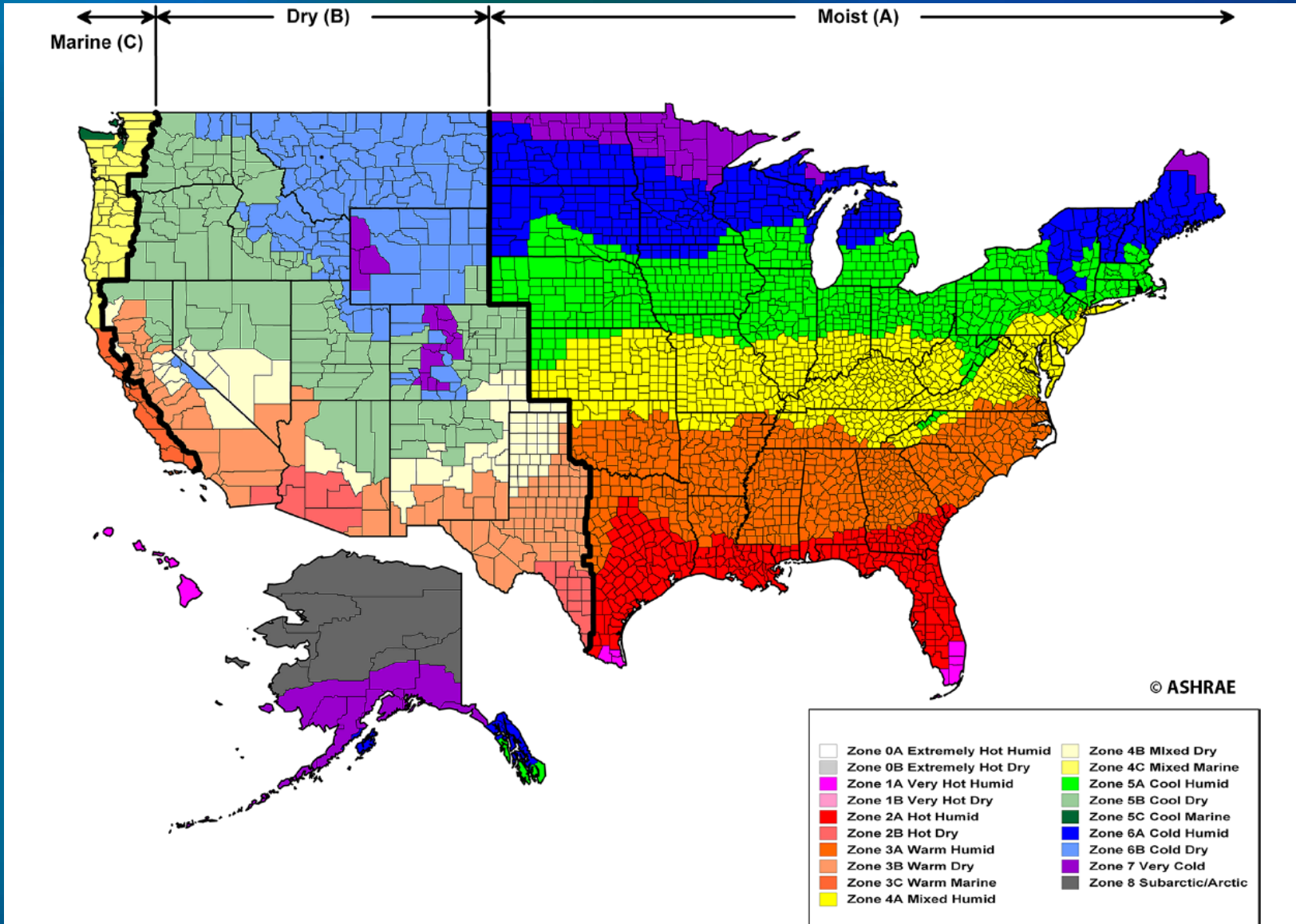
# Meters and Submeters

- Meters by themselves do not save anything
- No direct payback on the purchase of a meter
- But... how can you manage it if you can't measure it?

# Measurement Technology

- Costs decline, features improve
- More options than ever
- Creative thinking and competitive bidding can get you useful metering

# Prioritizing Multiple Buildings



# Prioritizing Multiple Buildings

<u>Site</u>	<u>SF</u>	<u>Zone</u>	<u>Type</u>	<u>ECI</u>	<u>EUI</u>	<u>Current \$</u>	
601-Tysons Corner	39,463	4	Homestore	\$3.01	193	\$118,823	
510-Mission Viejo	12,895	4	Housewares	\$6.10	177	\$78,685	
503-Fashion Valley	14,510	4	Housewares	\$6.66	177	\$96,579	
412-Roseville	34,372	4	Homestore	\$4.13	176	\$142,059	
851-Lenox	36,919	4	Homestore	\$3.21	175	\$118,325	
855-Alpharetta	29,282	4	Homestore	\$2.52	156	\$73,674	EMS
511-South Coast II	36,417	4	Homestore	\$6.02	154	\$219,158	
402-Corte Madera	11,632	4	Housewares	\$6.29	142	\$73,119	
404 a - Santana Row	38,017	4	Homestore	\$5.96	140	\$226,467	EMS
507-University Town Centre	12,678	4	Housewares	\$5.33	137	\$67,561	
406-Walnut Creek	37,552	4	Homestore	\$6.16	129	\$231,358	
505-Pasadena	38,566	4	Homestore	\$4.26	128	\$164,175	
506-Topanga Plaza	14,262	4	Housewares	\$3.11	121	\$44,383	
860-Crabtree Valley	13,305	4	Housewares	\$1.86	115	\$24,761	
411-Union Square Furniture	43,167	4	Homestore	\$4.91	114	\$211,820	
502-Century City(Closed)	14,200	4	Housewares	\$2.10	79	\$29,763	
407-Hillsdale	15,238	4	Housewares	\$3.24	71	\$49,341	
403-Palo Alto	38,920	4	Homestore	\$0.86	40	\$33,588	

# Prioritizing Multiple Buildings (SI)

<u>Site</u>	<u>m<sup>2</sup></u>	<u>Zone</u>	<u>Type</u>	<u>ECI</u>	<u>EUI</u>	<u>Current \$</u>	
601-Tysons Corner	3,668	4	Homestore	\$32.40	609	\$118,823	
510-Mission Viejo	1,198	4	Houseware	\$65.66	558	\$78,685	
503-Fashion Valley	1,349	4	Houseware	\$71.62	558	\$96,579	
412-Roseville	3,194	4	Homestore	\$44.47	555	\$142,059	
851-Lenox	3,431	4	Homestore	\$34.49	552	\$118,325	
855-Alpharetta	2,721	4	Homestore	\$27.07	492	\$73,674	EMS
511-South Coast II	3,384	4	Homestore	\$64.75	486	\$219,158	
402-Corte Madera	1,081	4	Houseware	\$67.64	448	\$73,119	
404 a - Santana Row	3,533	4	Homestore	\$64.10	441	\$226,467	EMS
507-University Town Centre	1,178	4	Houseware	\$57.34	432	\$67,561	
406-Walnut Creek	3,490	4	Homestore	\$66.29	407	\$231,358	
505-Pasadena	3,584	4	Homestore	\$45.81	404	\$164,175	
506-Topanga Plaza	1,325	4	Houseware	\$33.48	382	\$44,383	
860-Crabtree Valley	1,237	4	Houseware	\$20.02	363	\$24,761	
411-Union Square Furniture	4,012	4	Homestore	\$52.80	359	\$211,820	
502-Century City(Closed)	1,320	4	Houseware	\$22.55	249	\$29,763	
407-Hillsdale	1,416	4	Houseware	\$34.84	224	\$49,341	
403-Palo Alto	3,617	4	Homestore	\$9.29	126	\$33,588	

# Prioritizing Multiple Buildings

<u>Site</u>	<u>SF</u>	<u>Zone</u>	<u>Type</u>	<u>ECI</u>	<u>EUI</u>	<u>Current \$</u>	
601-Tysons Corner	39,463	4	Homestore	\$3.01	193	\$118,823	
510-Mission Viejo	12,895	4	Housewares	\$6.10	177	\$78,685	
503-Fashion Valley	14,510	4	Housewares	\$6.66	177	\$96,579	
412-Roseville	34,372	4	Homestore	\$4.13	176	\$142,059	
851-Lenox	36,919	4	Homestore	\$3.21	175	\$118,325	
855-Alpharetta	29,282	4	Homestore	\$2.52	156	\$73,674	EMS
511-South Coast II	36,417	4	Homestore	\$6.02	154	\$219,158	
402-Corte Madera	11,632	4	Housewares	\$6.29	142	\$73,119	
404 a - Santana Row	38,017	4	Homestore	\$5.96	140	\$226,467	EMS
507-University Town Centre	12,678	4	Housewares	\$5.33	137	\$67,561	
406-Walnut Creek	37552	4	Homestore	6.161	129	231357.872	
505-Pasadena	38566	4	Homestore	4.257	128	164175.462	
506-Topanga Plaza	14262	4	Housewares	3.112	121	44383.344	
860-Crabtree Valley	13,305	4	Housewares	\$1.86	115	\$24,761	Target
411-Union Square Furniture	43,167	4	Homestore	\$4.91	114	\$211,820	
502-Century City(Closed)	14,200	4	Housewares	\$2.10	79	\$29,763	
407-Hillsdale	15,238	4	Housewares	\$3.24	71	\$49,341	
403-Palo Alto	38,920	4	Homestore	\$0.86	40	\$33,588	



# Prioritizing Multiple Buildings (SI)

<u>Site</u>	<u>m<sup>2</sup></u>	<u>Zone</u>	<u>Type</u>	<u>ECI</u>	<u>EUI</u>	<u>Current \$</u>	
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412-Roseville	3,194	4	Homestore	\$44.47	555	\$142,059	
851-Lenox	3,431	4	Homestore	\$34.49	552	\$118,325	
855-Alpharetta	2,721	4	Homestore	\$27.07	492	\$73,674	EMS
511-South Coast II	3,384	4	Homestore	\$64.75	486	\$219,158	
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403-Palo Alto	3,617	4	Homestore	\$9.29	126	\$33,588	



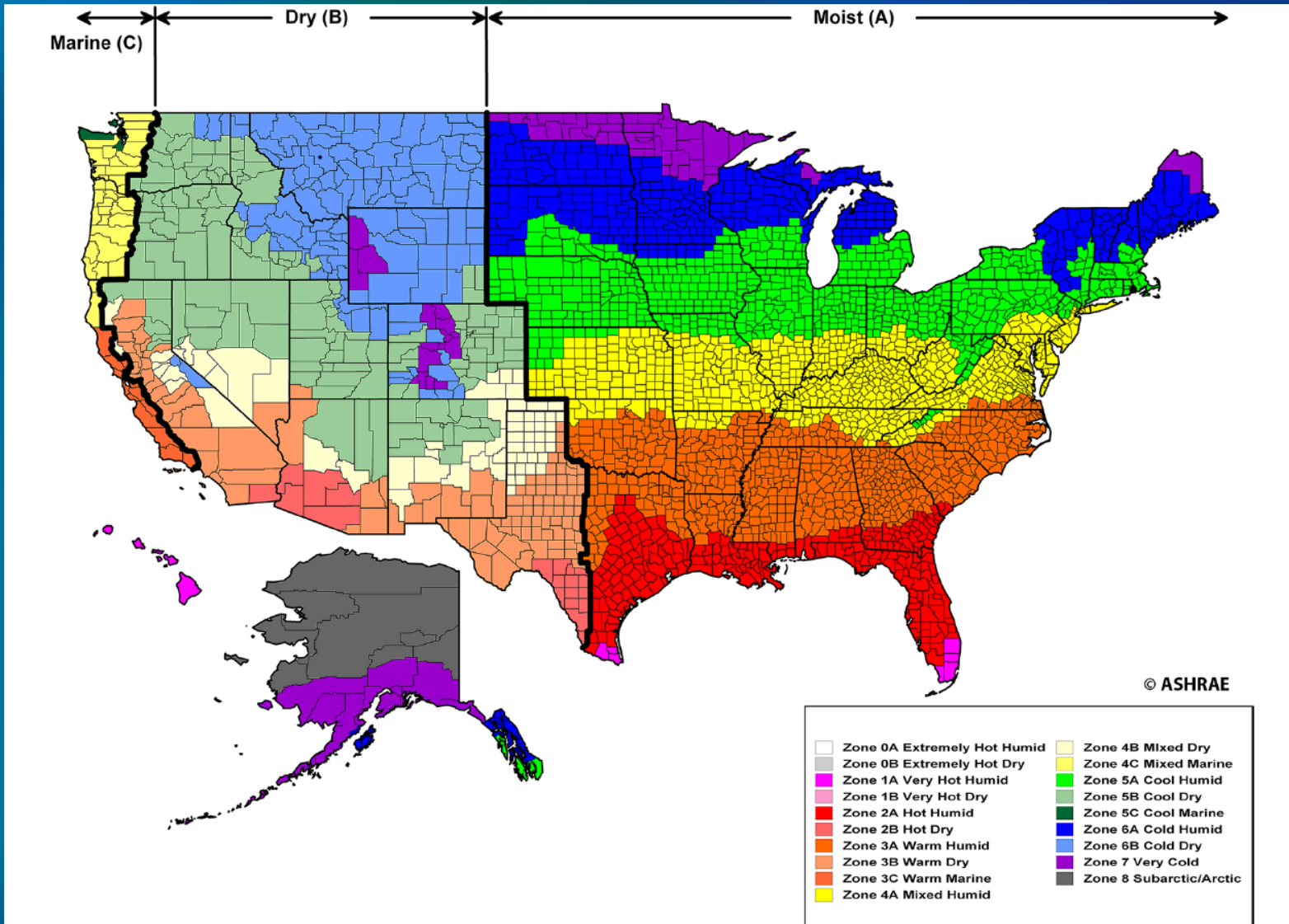
# Prioritizing Multiple Buildings

Site	SF	Zone	Type	ECI	EUI	Current \$	New \$	Savings	
601-Tysons Corner	39,463	4	Homestore	\$3.01	193	\$118,823	\$70,678	\$48,146	
510-Mission Viejo	12,895	4	Housewares	\$6.10	177	\$78,685	\$51,093	\$27,592	
503-Fashion Valley	14,510	4	Housewares	\$6.66	177	\$96,579	\$62,924	\$33,655	
412-Roseville	34,372	4	Homestore	\$4.13	176	\$142,059	\$92,740	\$49,320	
851-Lenox	36,919	4	Homestore	\$3.21	175	\$118,325	\$77,619	\$40,707	
855-Alpharetta	29,282	4	Homestore	\$2.52	156	\$73,674	\$54,176	\$19,498	EMS
511-South Coast II	36,417	4	Homestore	\$6.02	154	\$219,158	\$164,146	\$55,012	
402-Corte Madera	11,632	4	Housewares	\$6.29	142	\$73,119	\$59,252	\$13,867	
404 a - Santana Row	38,017	4	Homestore	\$5.96	140	\$226,467	\$185,686	\$40,781	EMS
507-University Town Centre	12,678	4	Housewares	\$5.33	137	\$67,561	\$56,700	\$10,861	
406-Walnut Creek	37,552	4	Homestore	\$6.16	129	\$231,358		\$339,438	
505-Pasadena	38,566	4	Homestore	\$4.26	128	\$164,175			
506-Topanga Plaza	14,262	4	Housewares	\$3.11	121	\$44,383			
860-Crabtree Valley	13,305	4	Housewares	\$1.86	115	\$24,761			Target
411-Union Square Furniture	43,167	4	Homestore	\$4.91	114	\$211,820			
502-Century City(Closed)	14,200	4	Housewares	\$2.10	79	\$29,763			
407-Hillsdale	15,238	4	Housewares	\$3.24	71	\$49,341			
403-Palo Alto	38,920	4	Homestore	\$0.86	40	\$33,588			
						<b>\$2,003,639</b>			

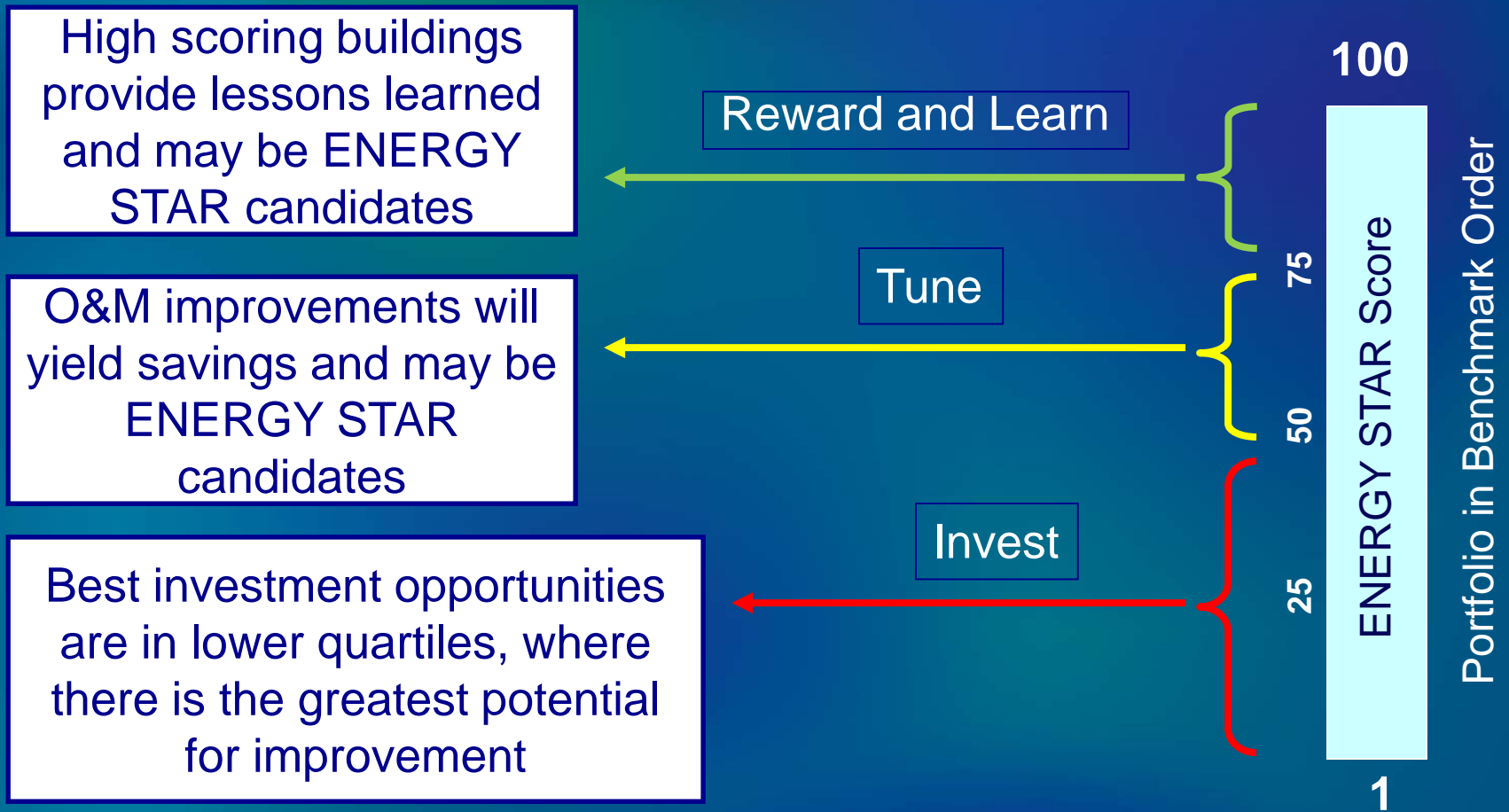
# Prioritizing Multiple Buildings (SI)

<u>Site</u>	<u>m<sup>2</sup></u>	<u>Zone</u>	<u>Type</u>	<u>ECI</u>	<u>EUI</u>	<u>Current \$</u>	<u>New \$</u>	<u>Savings</u>	
601-Tyson's Corner	3,668	4	Homestore	\$32.40	609	\$118,823	\$70,678	\$48,146	
510-Mission Viejo	1,198	4	Houseware	\$65.66	558	\$78,685	\$51,093	\$27,592	
503-Fashion Valley	1,349	4	Houseware	\$71.62	558	\$96,579	\$62,924	\$33,655	
412-Roseville	3,194	4	Homestore	\$44.47	555	\$142,059	\$92,740	\$49,320	
851-Lenox	3,431	4	Homestore	\$34.49	552	\$118,325	\$77,619	\$40,707	
855-Alpharetta	2,721	4	Homestore	\$27.07	492	\$73,674	\$54,176	\$19,498	EMS
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404 a - Santana Row	3,533	4	Homestore	\$64.10	441	\$226,467	\$185,686	\$40,781	EMS
507-University Town Centre	1,178	4	Houseware	\$57.34	432	\$67,561	\$56,700	\$10,861	
406-Walnut Creek	3,490	4	Homestore	\$66.29	407	\$231,358		\$339,438	
505-Pasadena	3,584	4	Homestore	\$45.81	404	\$164,175			
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860-Crabtree Valley	1,237	4	Houseware	\$20.02	363	\$24,761			TARGET
411-Union Square Furniture	4,012	4	Homestore	\$52.80	359	\$211,820			
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403-Palo Alto	3,617	4	Homestore	\$9.29	126	\$33,588			
						<b>\$2,003,639</b>			

# Climate Zone Map (2018)



# Identify Priorities Across Portfolios



# Exercise 5: Site Targeting Case



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exercises

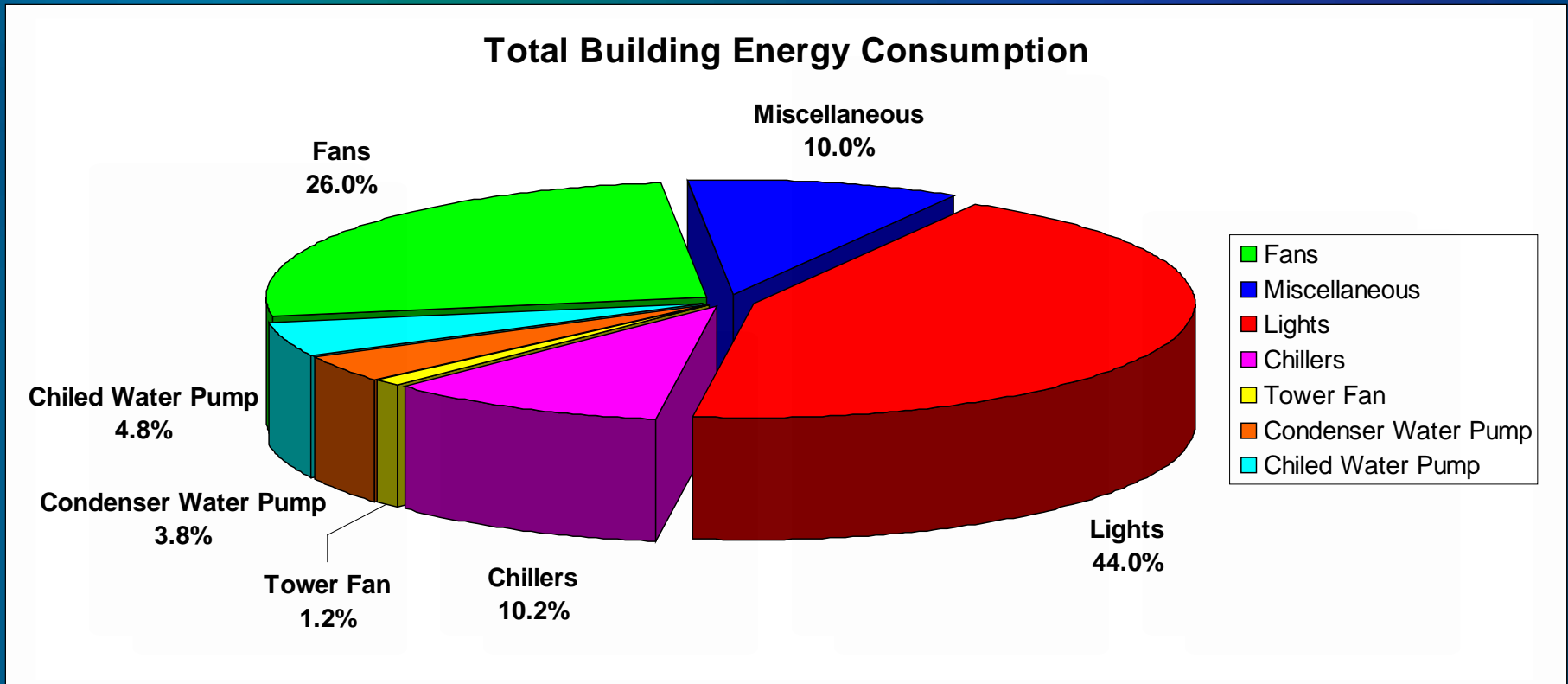


**BREAK!**

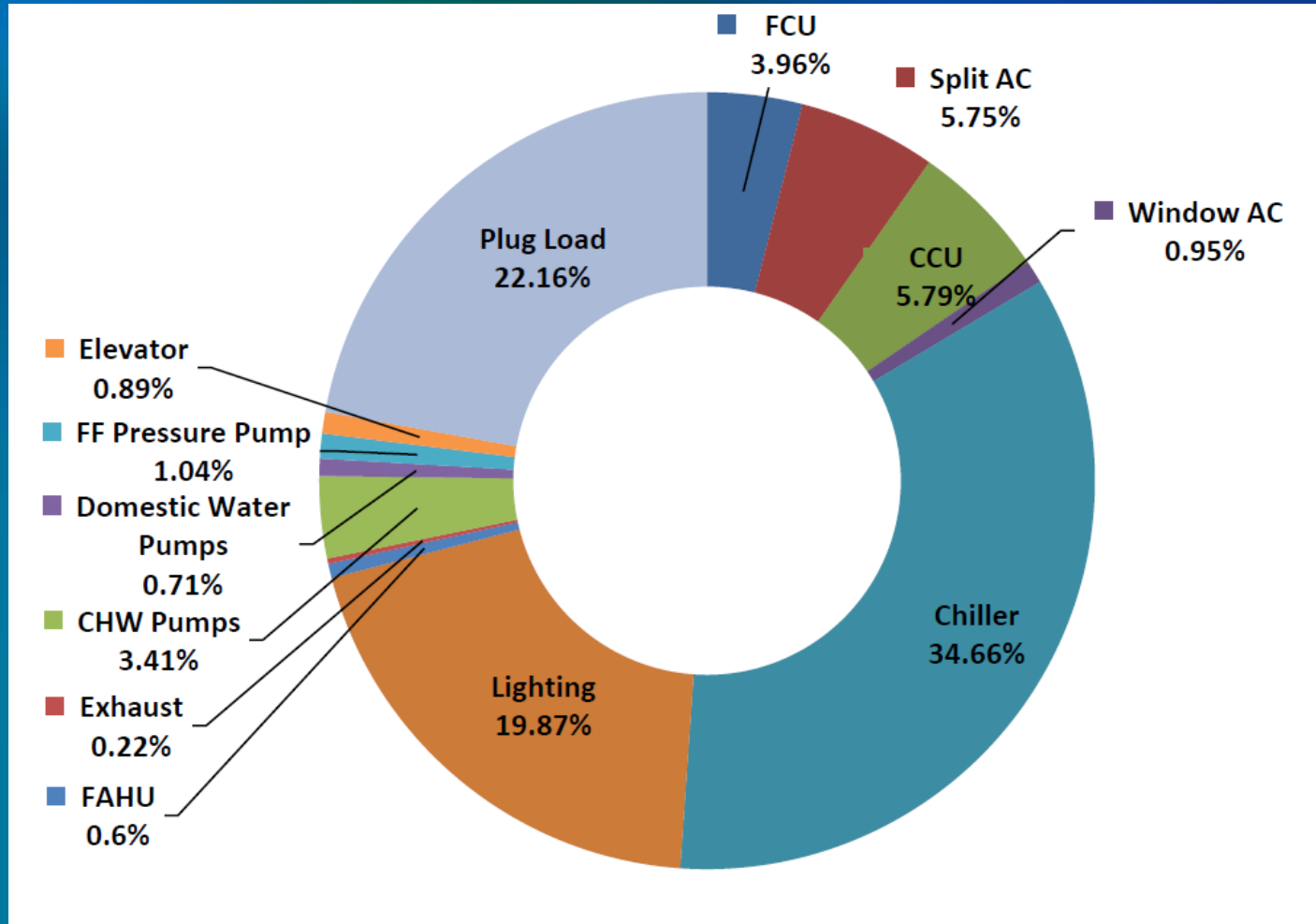
# Why Look at a Breakdown of Energy Use?



# What System Should I Tackle?

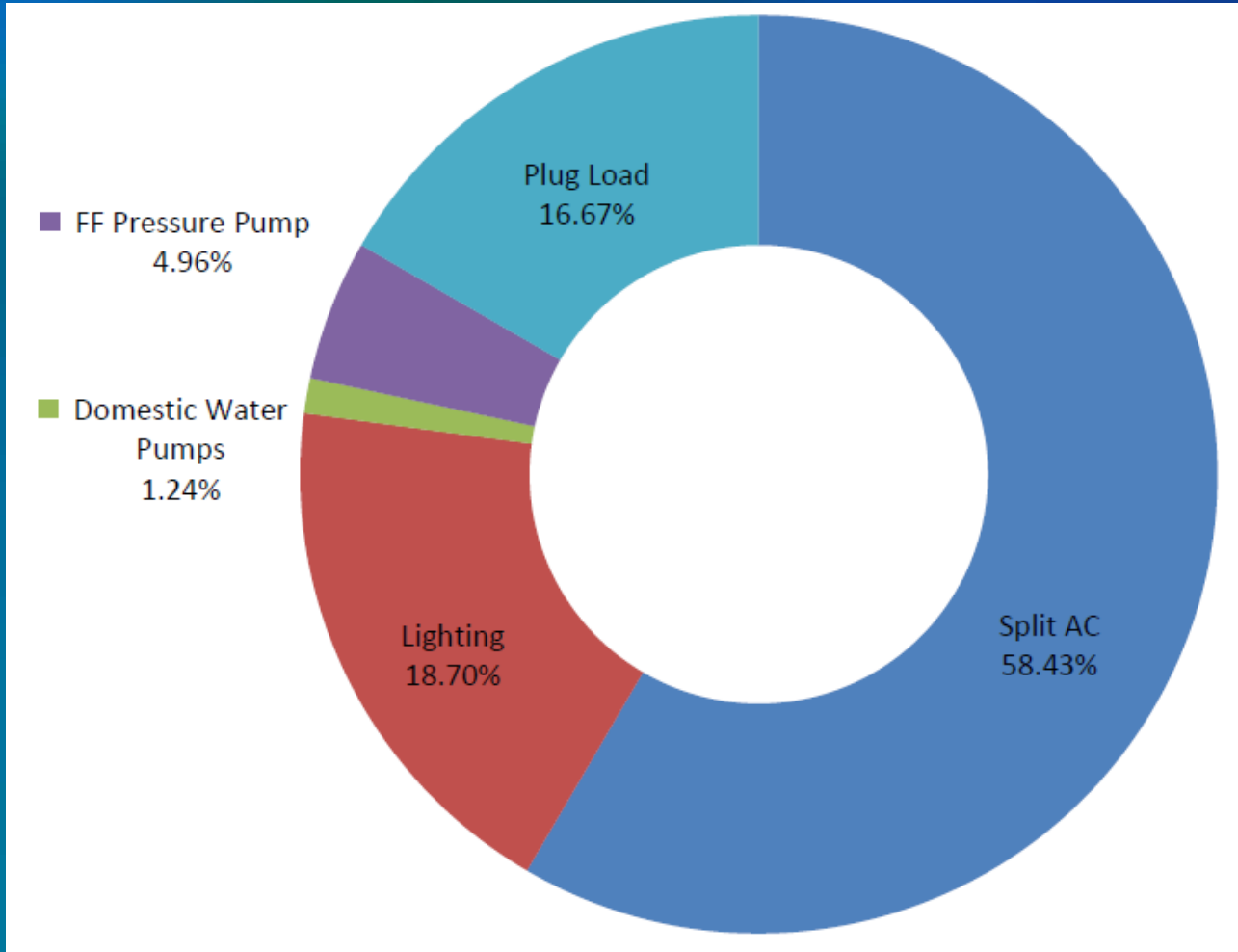


# Dubai Fire Station1 Example – Actual End Use



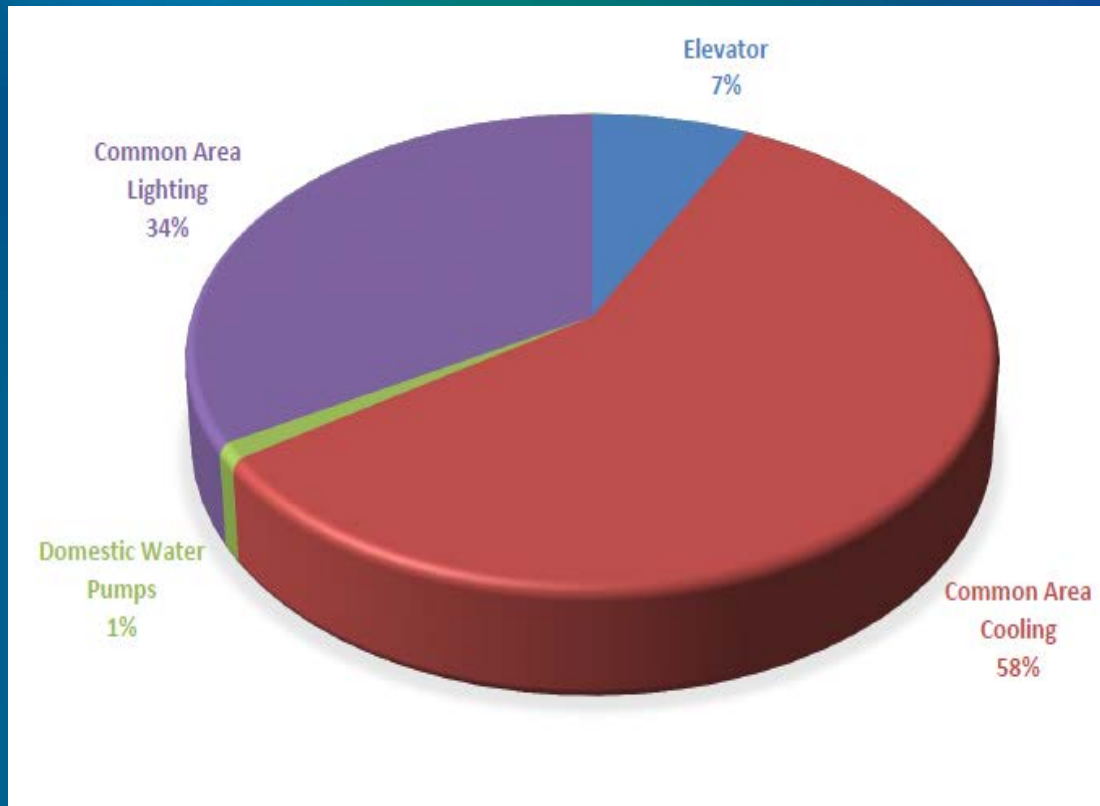
Source: Griffin Consultants.

# Dubai Fire Station2 Example – Actual End Use



Source: Griffin Consultants.

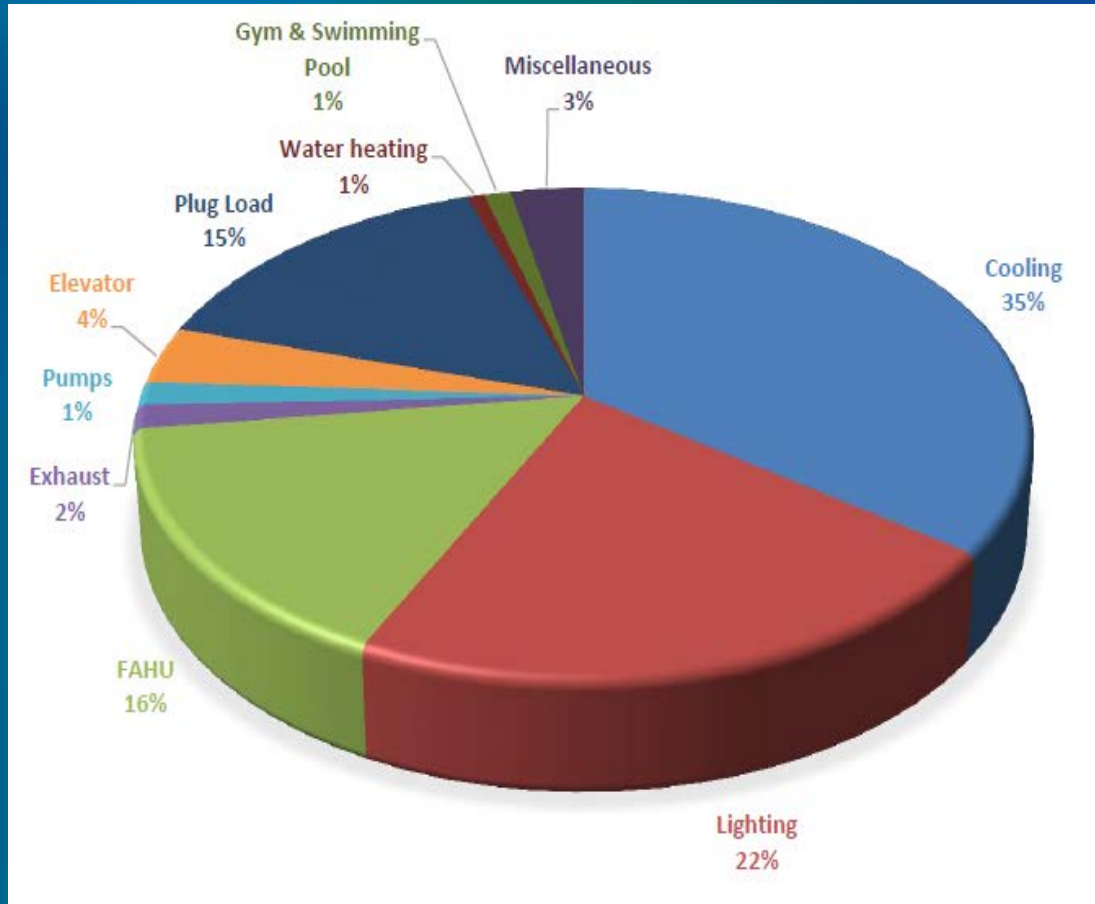
# Dubai Residential Building Example – Actual End Use



- Residential building
- Common areas in five residential floors
  - 3,020 m<sup>2</sup>
- One basement floor
  - 4,355 m<sup>2</sup>

Source: Griffin Consultants.

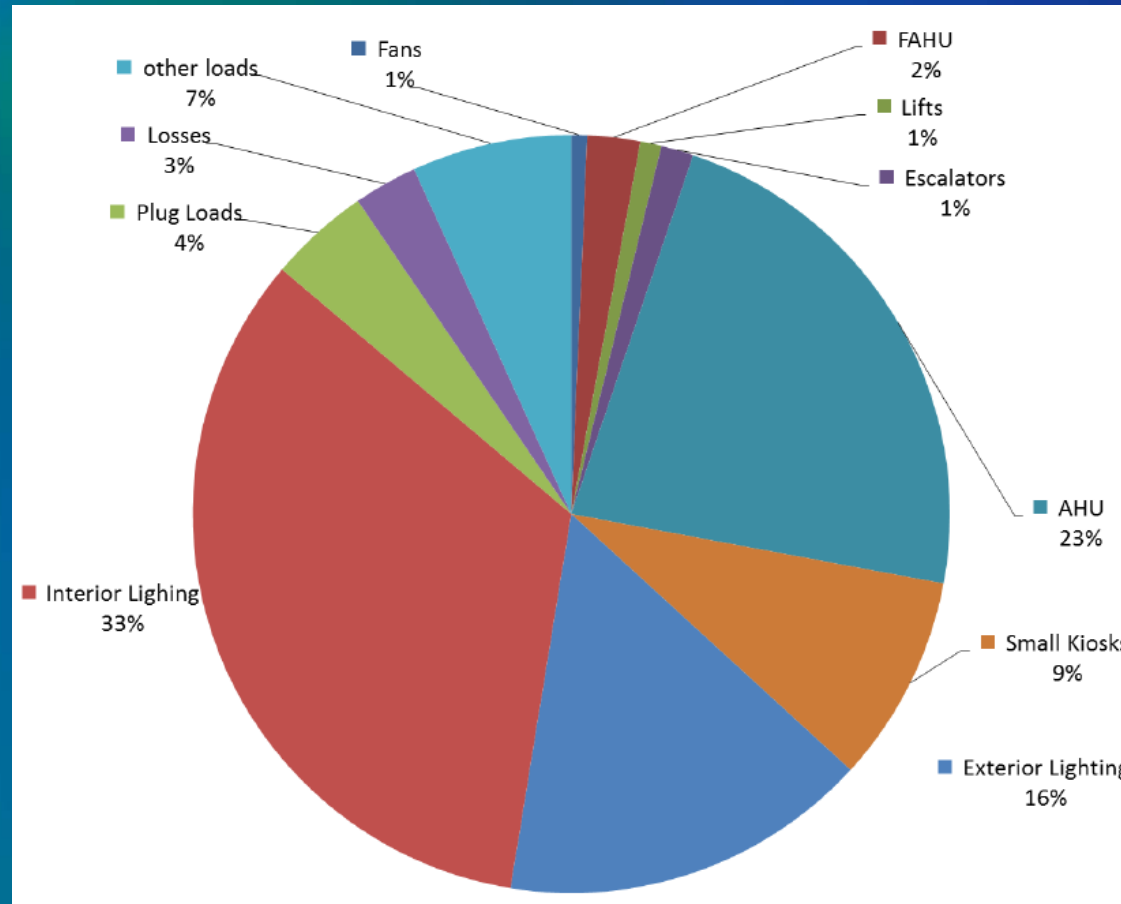
# Dubai Res/Comm. Building Example – Actual End Use



- Multi-use building
- Two office floors
  - 4,000 m<sup>2</sup>
- Common areas in thirteen residential floors
  - 2,330 m<sup>2</sup>
- Two basement floors
  - 4,980 m<sup>2</sup>

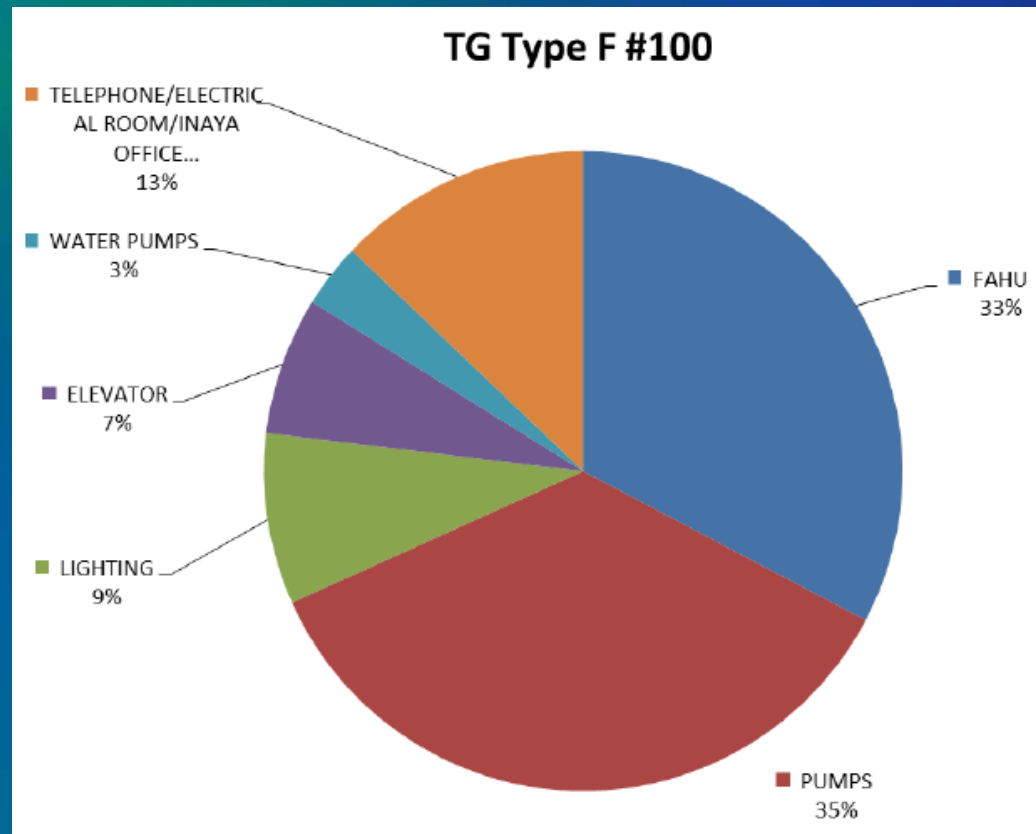
Source: Griffin Consultants.

# District Cooling Fed Mall in the UAE – Electrical Actual End Use



Source: Griffin Consultants.

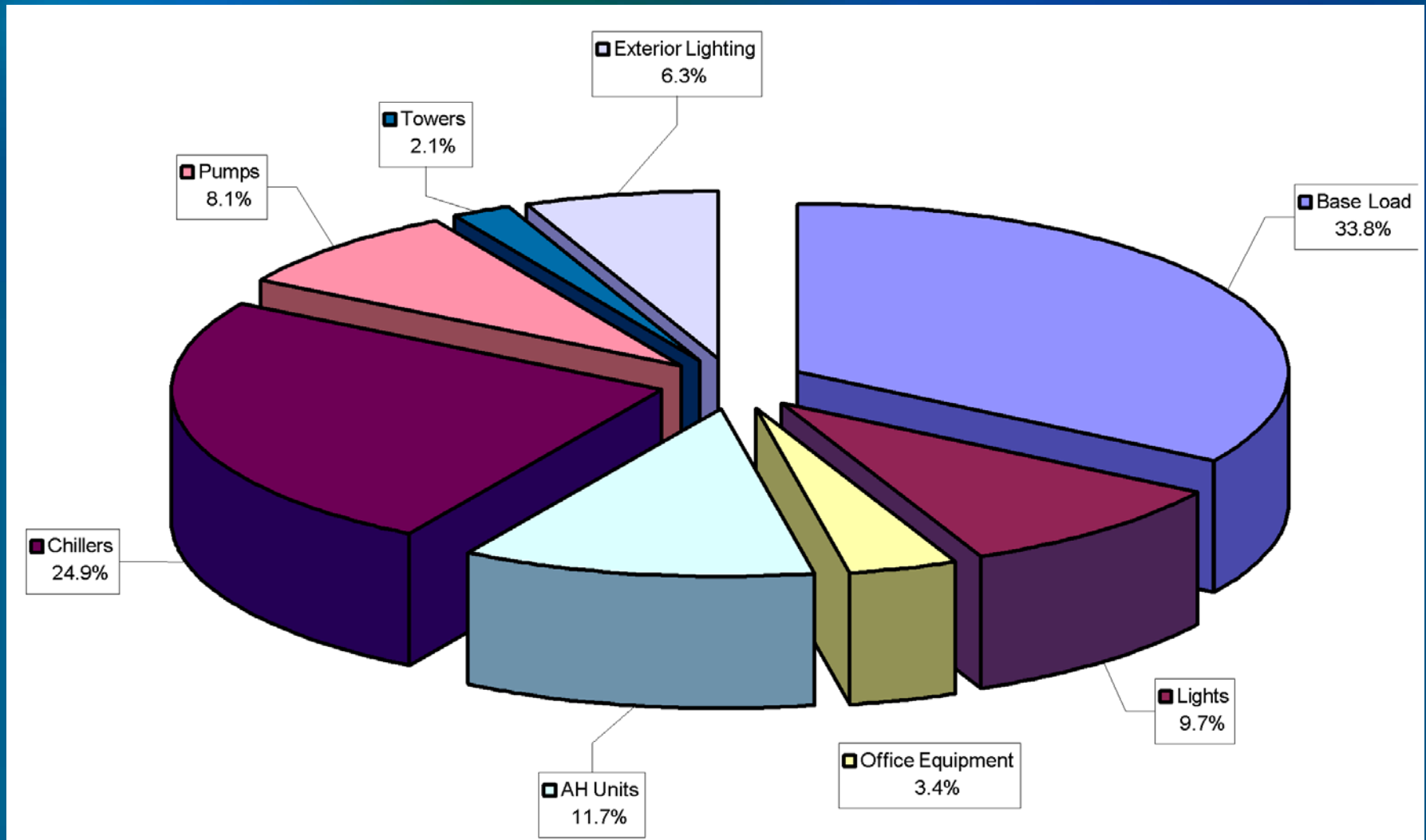
# Res. Community Example (DC Fed) – Electrical Actual End Use



Source: Griffin Consultants.

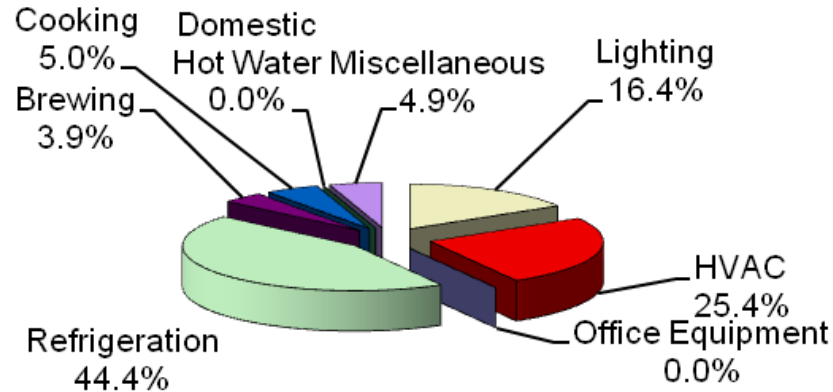


# Honolulu Office Building Actual End Use

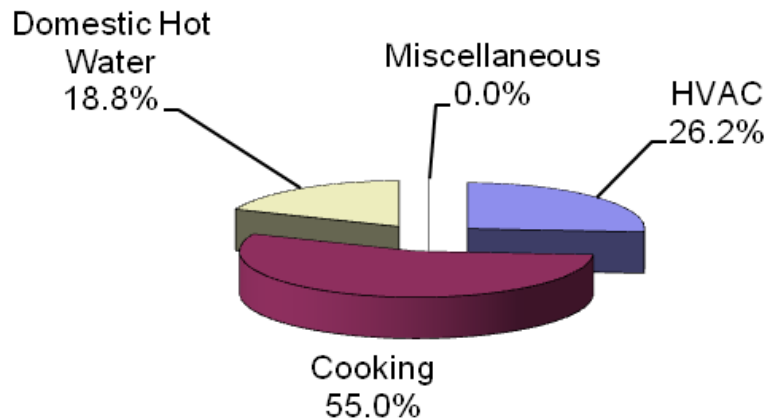


# Doty Street Pub—Inventory

## Electrical Consumption



## Natural Gas Consumption



# Examples of End-Use Energy Calculations

## Lighting example:

$$46 \text{ lamps} \times 52 \text{ watts/lamp} \times 0.95 \text{ load factor} \\ \times 6516 \text{ h/yr} \times 0.001 \text{ kW/watt} \\ \longrightarrow 14,807 \text{ kWh/yr}$$

$$\text{Fan example: } 1.3 \text{ hp} \times 0.746 \text{ kWh/hp} \times \\ 90\% \text{ efficiency} \times 65\% \text{ full load for fixed-} \\ \text{speed motor} \times 1200 \text{ h/yr} \longrightarrow 840 \text{ kWh/yr}$$

# Exercise 6: System Target Case



Page 17  
in the  
exercises

# An Introduction to Energy Audits:

*The foundation for  
smart capital investment  
and  
a source of O&M ideas*

# Procedures for Commercial Building Energy Audits

Second Edition



## PRINCIPAL CONTRIBUTORS

Michael Deru  
NREL

Richard Pearson  
Pearson Engineering

Jim Kelsey  
KW Engineering



American Society of Heating, Refrigerating and Air-Conditioning Engineers, Inc.

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## A LEED Existing Buildings Reference

# What is an Energy Audit?

- An energy audit “...identifies and develops modifications that will reduce the energy use and/or cost of operating a building.”\*
- ASHRAE defines three levels of energy audit.
- There are tasks and deliverables at each level.

\* *Procedures for Commercial Building Energy Audits* (2011)

\* ASHRAE Standard 211



# Objectives of an Energy Audit

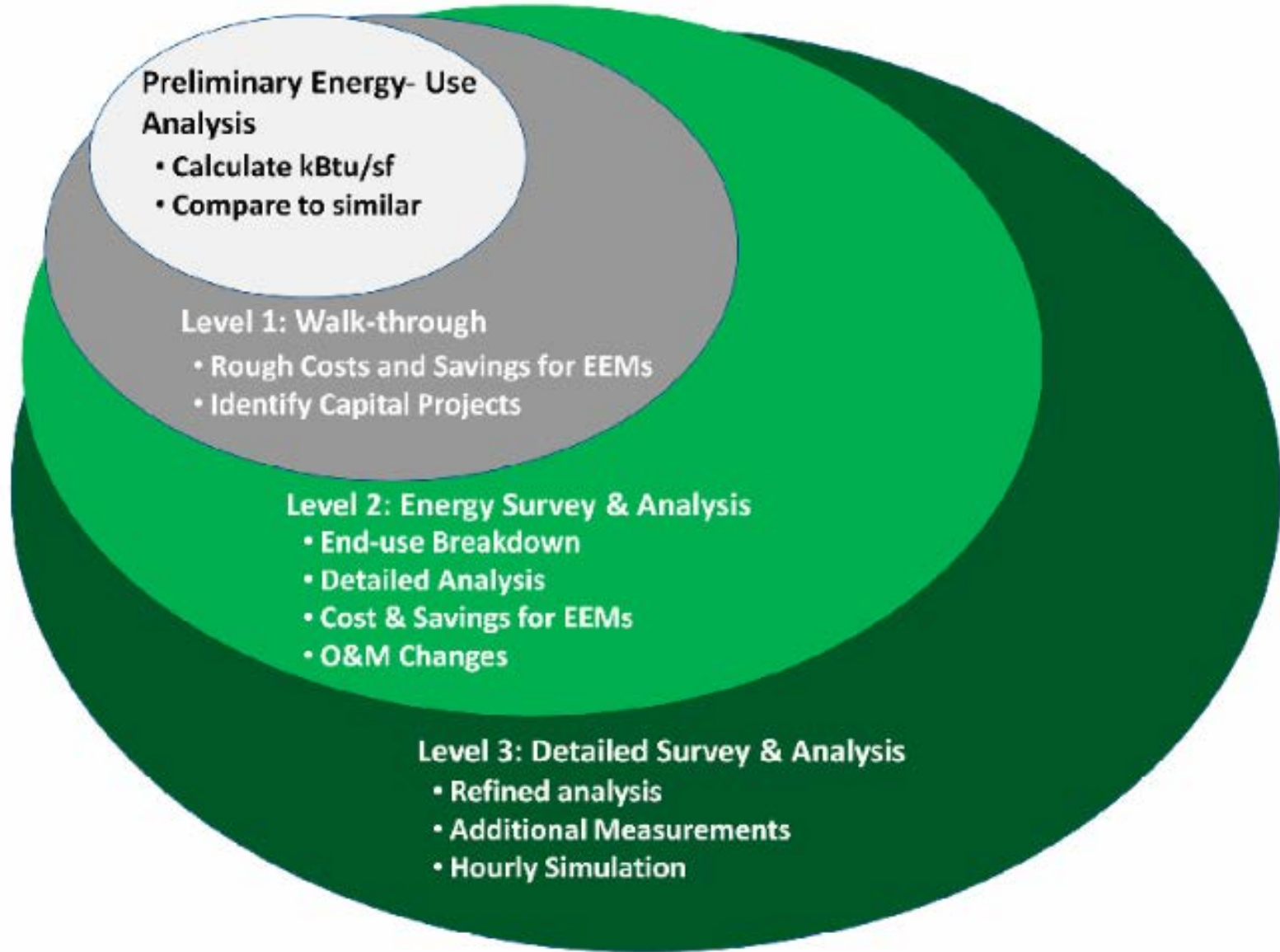
- Collect and analyze historical energy usage/cost
- Study the building and its operation
- Identify potential modifications
- Perform an engineering and economic analysis
- Prepare a rank-ordered list of modifications
- Prepare a report/provide recommendations

# What You Can Get...

- Level I
  - New ideas for low cost/no cost changes
  - Ideas for capital changes
- Level II
  - All practical changes to procedures and settings
  - List of capital projects; estimated costs and benefits
- Level III
  - Detailed economic and engineering basis for capital projects

TABLE 1 — ENERGY AUDIT REQUIRED TASKS

Process	Level		
	1	2	3
Conduct PEA	•	•	•
Conduct walk-through survey	•	•	•
Identify low-cost/no-cost recommendations	•	•	•
Identify capital improvements	•	•	•
Review mechanical and electrical (M&E) design and condition and O&M practices		•	•
Measure key parameters		•	•
Analyze capital measures (savings and costs, including interactions)		•	•
Meet with owner/operators to review recommendations		•	•
Conduct additional testing/monitoring			•
Perform detailed system modeling			•
Provide schematic layouts for recommendations			•
Report	Level		
	1	2	3
Estimate savings from utility rate change	•	•	•
Compare EUI to EUIs of similar sites	•	•	•
Summarize utility data	•	•	•
Estimate savings if EUI were to meet target	•	•	•
Estimate low-cost/no-cost savings		•	•
Calculate detailed end-use breakdown		•	•
Estimate capital project costs and savings		•	•
Complete building description and equipment inventory		•	•
Document general description of considered measures		•	•
Recommend measurement and verification (M&V) method		•	•
Perform financial analysis of recommended EEMs		•	•
Write detailed description of recommended measures			•
Compile detailed EEM cost estimates			•



**FIGURE 1 — RELATIONSHIPS OF ASHRAE ENERGY AUDIT LEVELS 1, 2, AND 3**

# Energy Audits and Capital Projects

Levels II and III give the economic and engineering foundation for capital projects

- In the context of proper O&M procedures
- Understanding the organization's capacity to incorporate the changes

Energy Audits II and III reduce the risk of unexpected results in capital projects

# How You Can Use the ASHRAE Definitions of Energy Audits I, II, III

## As a building owner:

- Cite the definitions (cut and paste) for RFP
- Compare vendor offerings to the definitions to negotiate proposed services

## As a vendor:

- Cite the definitions (cut and paste) in your responses to RFP
- Use the outlines to organize your reports



# Exercise 7: Audit Level Examples

## Project Information

Owner: IFA

Client: Fairmont Hotels

Contract Type: Guaranteed Savings Energy Performance Contract

Area: 90,000 m<sup>2</sup>

Source : takasolutions

## Project Summary

The Fairmont Palm is a world class 5-star hotel located on the trunk of the Palm Jumeirah in Dubai, UAE. The 300 room beach resort includes a spa, conference center, penthouses and 7 food and beverage outlets. takasolutions supports the team via a guaranteed savings energy performance contract.



## Savings

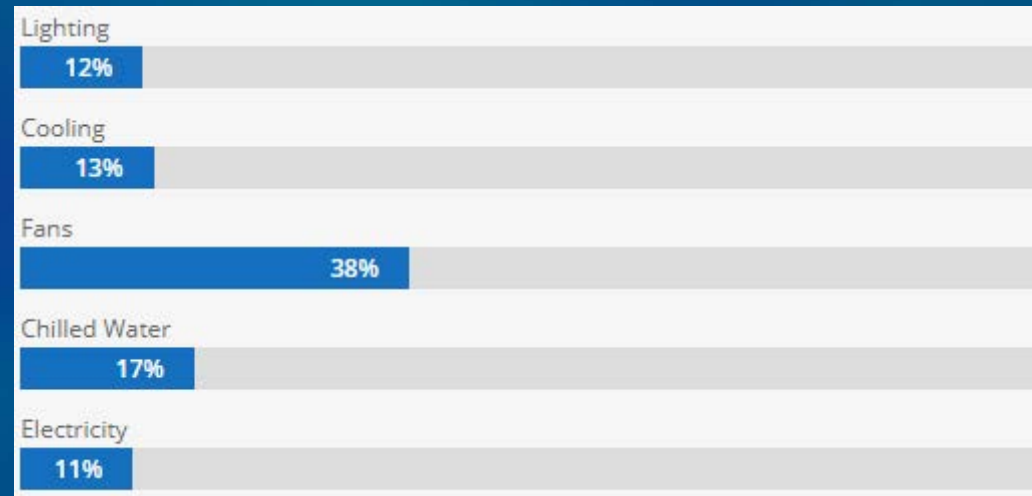
19% Savings

400,000 tons of CO2 Saved

12,847 MWh / Year Saved

## Results

takasolutions works with the hotel management team to provide energy auditing, package procurement, implementation management and energy management for energy services. Ongoing M&V and operations over the contract period will offer energy insight, reporting and a guarantee of savings.





# Energy Audit Case Studies

Source: Griffin Consultants

## Project Information

Contract Type: ASHRAE Level III EA Implementation  
(Retrofit of residential communities)

Community: Discovery Gardens residential community

## Project Summary

The project involves energy audit (EA) of a representative residential building and community-wide EA implementation in three phases.

Phase 1 – 4 buildings; Phase 2 – 28 buildings;  
Phase 3 – 27 buildings

## Results

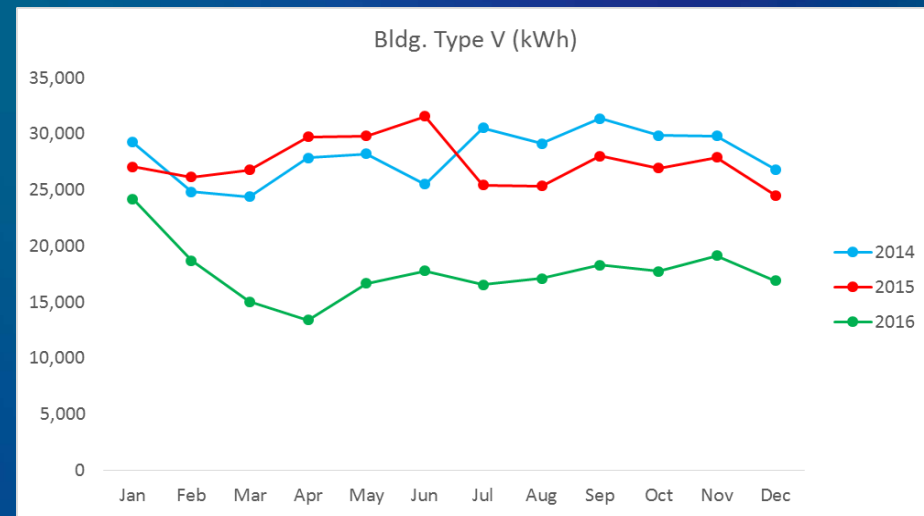
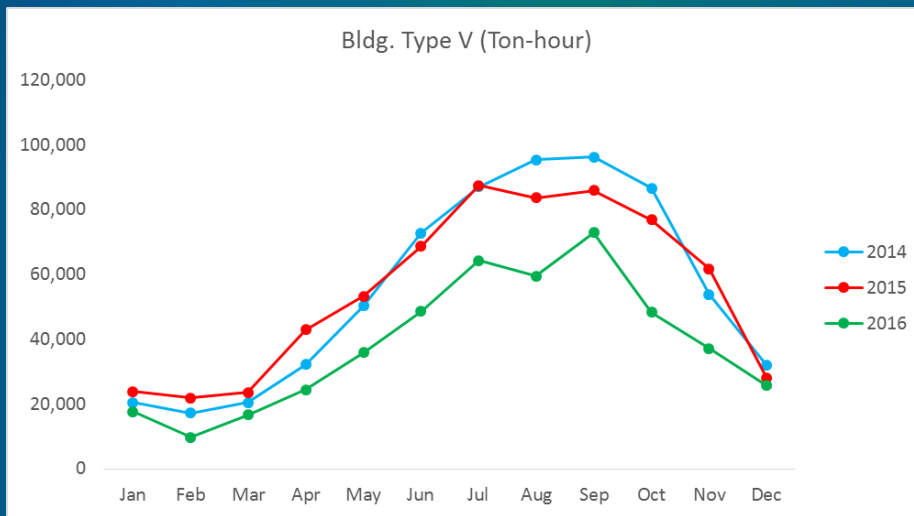
- No/ low cost ECMs:
  - Reduction in exhaust airflows to ASHRAE minimum requirements
  - Replacement of FAHU pulley to reduce fan motor power
  - Resetting of DPT points for chilled water pumps
- Total cost savings equivalent to **AED 3 million/ annum**
- Simple pay-back of **5 months**



# Energy Audit Case Studies

Source :Griffin Consultants

## Phase 1 Implementation – Total consumption



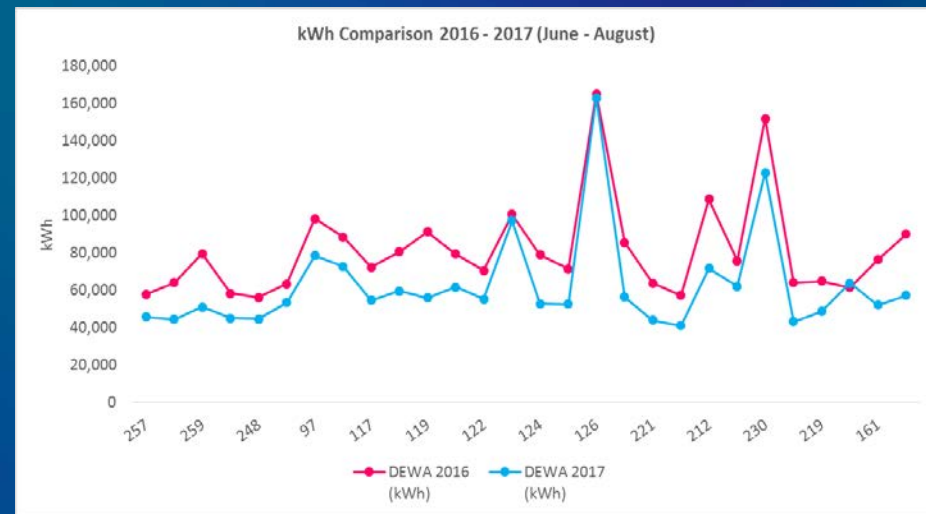
Implementation period for ECMs – January to March 2016

Savings comparison – April to December 2014, 15, 16

# Energy Audit Case Studies

Source: Griffin Consultants

## Phase 2 Implementation – Total consumption

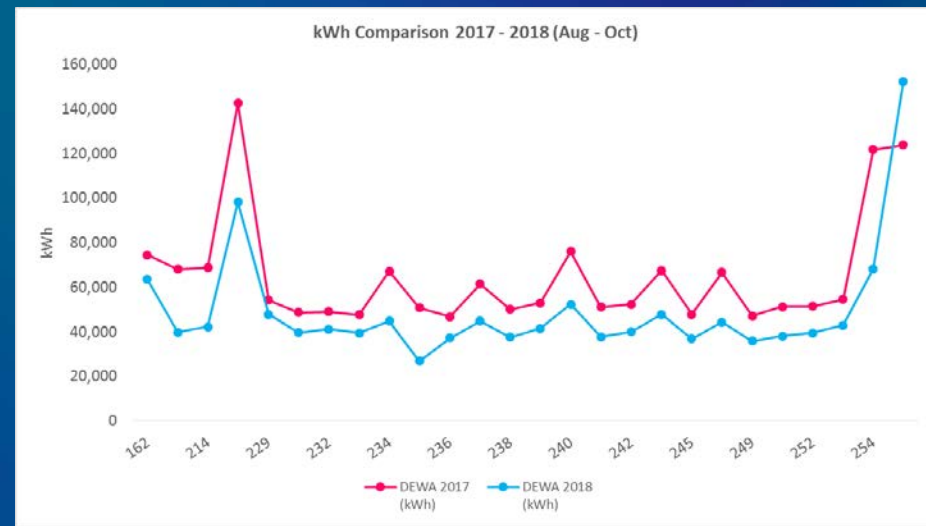
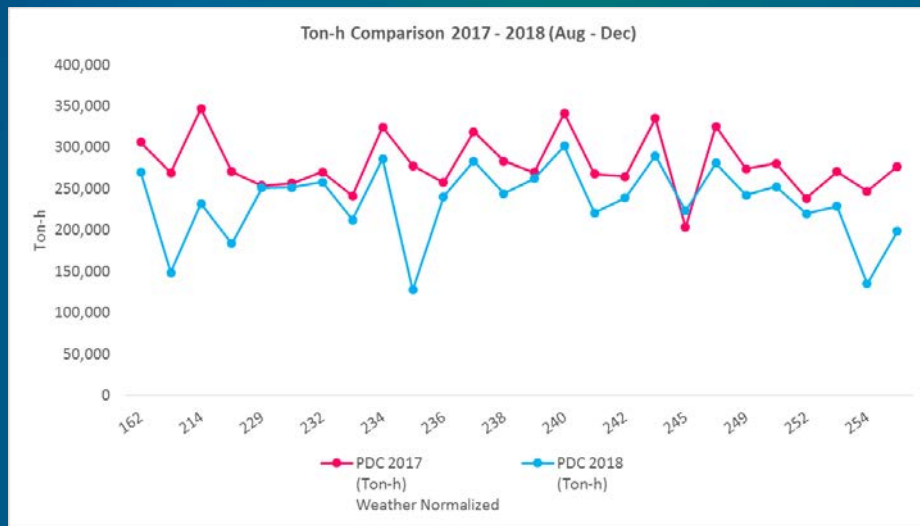


**DC savings comparison period – June to December**  
**Electricity savings comparison period – June to August**

# Energy Audit Case Studies

Source: Griffin Consultants

## Phase 3 Implementation – Total consumption



**DC savings comparison period – August to December**  
**Electricity savings comparison period – August to October**

# Exercise 7: Audit Level Examples



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exercises

## Exercise 7: Audit Level Examples

### Audit of a Military Base Building, Okinawa, Japan

Read the audit report's Executive Summary to answer the questions. Pay particular attention to the paragraph preceding Table 1. (The Table of Contents is included for reference.)

1. Here are five statements that include major elements of ASHRAE Audits II and III
  - A. The audit has an analysis of current energy use
  - B. The audit outlines the costs and savings of major energy efficiency measures (EEMs)
  - C. Specific operations and maintenance recommendations are listed in the Table of Contents
  - D. Capital project recommendations are given (with costs and savings).
  - E. The report offers detailed analysis of capital projects, including energy simulations to justify recommendations.

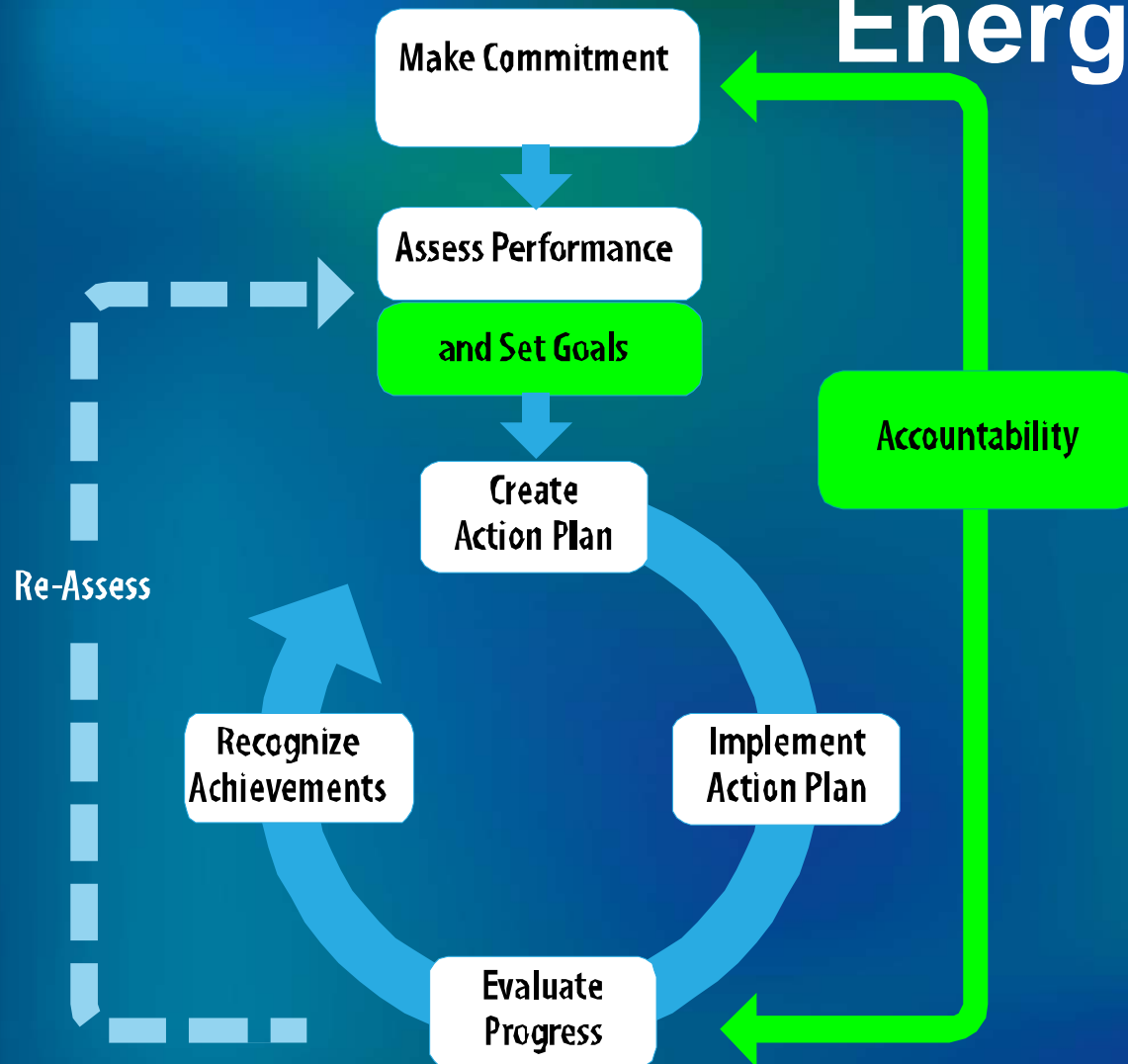
# What About Commissioning?

- Commissioning
- Recommissioning
- Retrocommissioning

*2015 ASHRAE Handbook—  
HVAC Applications, Chapter 43*

# ENERGY STAR Guidelines for Energy Management

[www.energystar.gov](http://www.energystar.gov)





# Benefits of Goal Setting

- Sets the tone for improvement
- Basis to measure success
- Helps the energy team to identify progress and setbacks
- Fosters ownership, creates purpose, and motivates
- Demonstrates commitment
- Creates schedules and milestones

# Goals: Corporate Example

ENERGY STAR Partner: 3M

Energy Efficiency Goal: Improve global energy efficiency by 20% between 2006 and 2010, with 2005 as the baseline year. Efficiency will be calculated by dividing 3M net sales by 3M total energy use.

Progress: Through 2008, energy efficiency has been improved by 19.2%.

# Level II and III Audits: Ingredients for Goals for a Building

<b>Energy Efficiency Measure (EEM): AHU Variable Frequency Drives</b>	<b>Estimated Impact Calculation</b>
Existing System Simulation	843,961 kWh/year
EEM Simulation	705,903 kWh/year
EEM Energy Savings	138,058 kWh/year
EEM \$ Savings	\$22,918/year
EEM construction cost (Engineering not included)	\$63,100
EEM Simple Payback	2.75 years

# SMART Goals—Reminder

- Specific
- Measurable
- Attainable
- Relevant
- Time framed

# Setting the Goal—Example

We will document 5% electrical energy savings over eight weeks at the Hilldale facility.

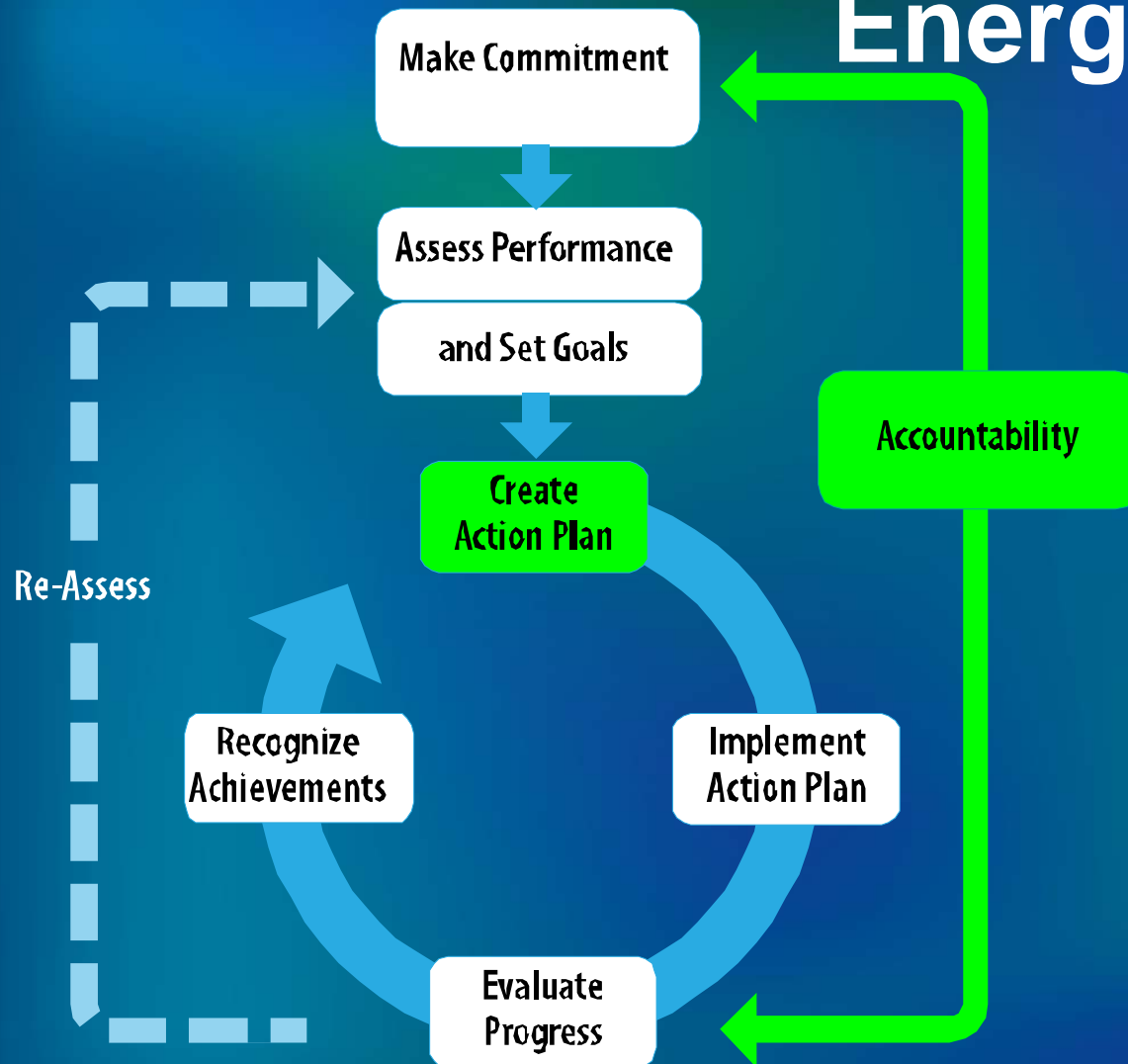
Table discussion: How SMART is the Great Dane goal?

# Action Plans: Ideas and a Test Method

*Now that I have a target building,  
how do I start saving energy?*

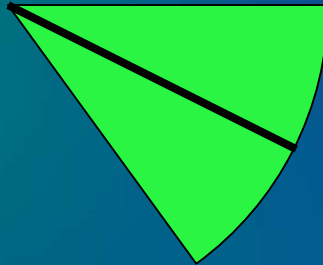
# ENERGY STAR Guidelines for Energy Management

[www.energystar.gov](http://www.energystar.gov)





# Two Types of Action



- Discretionary facility operation
- Capital improvements

# Learning by Doing: “Reverse” Energy Audit Process

- Low-cost actions decrease utility costs first
- Knowledge and skill built by facility staff
- In-depth audit and capital improvements follow, on firm foundation

“The most thorough energy conservation program begins at the end of each distribution system and works back to the Central Plant.”

- John Freund, John Deere Corp.  
*HPAC*, September 1980, p.58

.....So, start with end uses !

# A General Sequence of Systems to Tackle

- Lighting
- Fan systems
- Pumping systems
- Boilers and chillers



Easier to harder

# Sample Discretionary Actions— Lighting

Easier to harder



- Match operating hours to activities
  - Unoccupied lighting
  - Existing custodial lighting
- Take advantage of daylight
- Check delays on occupancy sensors
- Assure appropriate foot-candles for tasks (lumens)
- Install high-Kelvin lamps

# Sample Discretionary Actions— Fan Systems

- Match running time to activities
- Lower hot-air temperatures
- Raise cold-air temperatures
- Lower fan pressure in ducts
- Adjust static pressure set points
  - Manual reset
  - Dynamic reset using damper positions
- Minimize outdoor air quantities
- Minimize exhaust quantities
- Match ventilation to number of occupants
- De-energize exhaust fans and close OA dampers when unoccupied



Easier to harder

# Major Tip

*To warm or cool the building ahead of occupancy, be sure that outdoor air dampers are closed until occupancy.*



# Sample Discretionary Actions— Fan Systems (*cont.*)

- Make best use of economizer operation
- Eliminate simultaneous heating and cooling
- Reduce airflow in constant volume (CV) systems
- De-energize non-essential loads
- Seal leaky ducts
- Convert CV systems to VAV

Easier to harder



# Sample Discretionary Actions— Pumping Systems

- Match running time to activities
- De-energize non-essential loads
- Verify proper flow
  - Throttle balance valves
  - Trim pump impellers
- Lower pressure set point to optimize variable flow
  - Manual reset
  - Dynamic reset
- Convert CV system to variable flow

Easier to harder



# Sample Discretionary Actions— Boilers

- Lower hot-water temperatures
- If steam, lower steam pressure
- Install modulating burners (linkage-less)
- Optimize boiler sequencing
- Minimize losses in de-energized boilers

Easier to harder



# Sample Discretionary Actions— Chillers

- Match running time to activities
- Raise chilled-water set points
- Reduce condenser water temperature
- Optimize cooling tower fan speed
- Optimize chiller staging
- Minimize chiller cycling
- Reduce chilled-water flow

Easier to harder



# ENERGY STAR IT Tools



The simple choice for energy efficiency.

ENERGY EFFICIENT  
products

ENERGY SAVINGS  
at home

ENERGY EFFICIENT  
new homes

ENERGY STRATEGIES FOR  
buildings & plants

ABOUT ENERGY STAR PARTNER RESOURCES



Home » Certified Products » Ways to Reduce IT Energy Costs » Activate Power Management on Your Computer

## Certified Products

Your source for energy efficient product information

All Certified Products

Appliances

Lighting

Office Equipment

Electronics

Product Specifications Search

## Activate Power Management on Your Computer

Click on your operating system below and follow the instructions to configure power management features on your computer. Note that your monitor may already enter a low-power sleep mode when the computer is inactive, but the computer itself may not. There are two separate settings: one for the monitor, and another for the computer.

Microsoft Windows 10

Microsoft Windows 8

Microsoft Windows 7

Microsoft Windows Vista



### QUICK LINKS

- Ways to Reduce IT Energy Costs
- Put your computers to sleep
  - Estimate your PC power management savings (EXCEL, 65.54 KB)
- Contact our technical experts
- Choose energy efficient IT equipment
- Save energy in the data center
- Benchmark your data center's energy efficiency
- Reduce peripheral energy consumption
- Utility Guide for Designing Incentive Programs Focused on Data Center Efficiency Measures

# Other Lists of Discretionary Opportunities

Chapter 36, “Energy Use and Management,”  
*2015 ASHRAE Handbook—HVAC Applications*

ASHRAE Standard 100-2018,  
*Energy Conservation in Existing Buildings*

# Exercise 8: Ranking Discretionary Actions for Discussion and Application



Page 28  
in the  
exercises

## Exercise 8: Discretionary Facilities Operations Checklist

*Directions:* Check off actions you would like the instructor to discuss further (*More?* column). We'll take a quick poll of participants as our guide. Use the *Notes* column to flag actions you want to investigate when you return to work. (See [slides 152-161](#) and refer to ASHRAE Standard 100 Informative Annex E for more energy efficiency measures)

More?	Discretionary Facilities Operation Actions	Notes for your buildings
	<b>Lighting</b>	
	<ul style="list-style-type: none"> <li>Match operating hours to activities</li> </ul>	
	<ul style="list-style-type: none"> <li>Replace lamps with LED or low-wattage fluorescent</li> </ul>	
	<ul style="list-style-type: none"> <li>Take advantage of daylight</li> </ul>	
	<ul style="list-style-type: none"> <li>Check delays on Occupancy Sensors</li> </ul>	
	<ul style="list-style-type: none"> <li>Assure appropriate Foot-candles (lumens)</li> </ul>	





**BREAK!**

# Handouts

1. Course exercises
2. Energy Management Session Supplement
3. “Focus on Energy” best practices spreadsheets
4. WA Energy Audit checklists
5. References
6. Advocate Healthcare EM operational checklists
7. Aurora walk-thru audit notes
8. Excerpts from ASHRAE Standard 100-2018
9. ENERGY STAR Guidelines for Energy Management

# Wisconsin's Focus on Energy

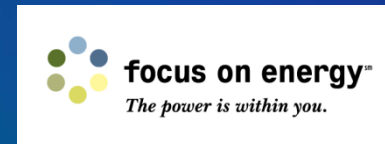
## Best Practices Spreadsheets



# Wisconsin's Focus on Energy

## Best Practices Spreadsheets

- **Air handlers**
- **Boilers**
- **Chillers**
- **Cooking**
- **Domestic hot water**
- **HVAC**
- **Lighting**
- **Miscellaneous equipment**
- **Refrigeration**



# Air-Handlers Best Practices

- **Install variable-speed controls on air handler supply fan**
- Convert air handling system from constant volume to variable air flow
- Convert dual duct or multizone air handling system to variable air flow
- **Install premium efficiency motors**
- Install high efficiency AC units or RTUs
- **Reduce outdoor air intake**
- **Install night setback controls (heating season)**
- **Install night setup controls (cooling season)**

# Air-Handlers Best Practices

## **Variable Speed Drive on an Air Handler**

Converting an air handler from one type of control (constant volume to variable air volume) can save heating, cooling and fan energy. Fan energy savings only are calculated by this spreadsheet.

The heating and cooling energy savings are very dependent on type of air handling system, and how the system is operated. Therefore, those savings are not reflected in this spreadsheet.

# Air Handlers Best Practices

<b>EXISTING</b>		Example	System 1
Motor Horsepower		7.5	7.5
Motor Efficiency		85.3%	85.3%
% Full Load		65.0%	65.0%
Annual Operation Hours		2,500	2,500
Conversion Factor		0.746	0.746
kW		4.3	4.3
kWh/yr		10,658	10,658
Average kWh Rate		\$0.080	\$0.080
Annual Energy Cost		\$853	\$853
<b>PROPOSED</b>			
Motor Horsepower		7.5	7.5
Motor Efficiency		85.3%	85.3%
VFD Efficiency		98.0%	98.0%
Conversion Factor		0.746	0.746
Savings Factor		0.59	0.59
kW		4.4	4.4
kWh/yr		4,459	4,459
Annual Energy Cost		\$357	\$357
<b>SAVINGS</b>			
kW		-0.1	-0.1
kWh/yr		6,199	6,199
Annual Cost Savings		\$496	\$496
Project cost Estimate		\$1,688	\$1,688
Incentive		\$0	\$147
Simple Payback		3.4	3.1

∴ Annual operating hours is generally assumed as the open hours.

Sample hours per year defaults:  
 2000 hrs/yr - Educational (10 hr/day x 200 day/yr)  
 5760 hrs/yr - Food Sales (16 hr/day x 360 day/yr)  
 3744 hrs/yr - Food Service (12 hr/day x 6 day/wk x 52 wk/yr)  
 8760 hrs/yr - Health Care (24 hours per day)  
 2500 hrs/yr - Office (10 hr/day x 5 day/wk x 50 wk/yr)  
 3640 hrs/yr - Retail (10 hr/day x 7 days/week x 52 weeks/year)  
 -  
 Modify as need to match your use patterns.

[INDEX](#)

**Install variable-speed controls on supply fan**

Red triangles in the upper right corner means there is a comment explaining the cell.



# Air Handlers Best Practices

## Outside Air Reduction

Air handling units serve several functions including space heating, cooling and ventilation. Facility ventilation is generally accomplished by bringing in outside air, mixing it with "return air" at the air handler, and distributing the resulting "mixed air" throughout the facility. Bringing in outside air increases energy consumption during most times of year because the outside air needs to be conditioned. Therefore, it is important to make sure the correct amount of outside air is being supplied to the facility only when needed. Outside air is needed when the facility is occupied, or when large exhaust systems are being operated. The calculations below estimate gas savings associated with an outside air reduction. If the facility is cooled, and/or the ahu fans are shut down during times of reduced ventilation, then there will also be electrical savings.

## Tips

1. Turn off unneeded exhaust fans
2. Do not open OA dampers until occupancy

# Air Handlers Best Practices

## EXISTING

	Example	System 1
CFM of Outside Air	3,000	3,000
AHU Motor Size (hp)	5	5
AHU Motor Efficiency	87.5%	87.5%
AHU Motor Load Factor	65%	65%
Hrs/Wk OA is Supplied:	45.0	45.0
Wks/Yr OA is Supplied:	50	50
Heating Balance Point (F):	60	60
Heating Degree Hours:	148,283	148,283
Heating System Efficiency:	80.0%	80.0%
Is the facility cooled?	Yes	Yes
Cooling Balance Point:	65	65
Cooling Degree Hours:	18,690	18,690
EER of Cooling System:	10.2	10.2
Conversion Factor	100,000	100,000
<b>Avg Gas Use (th/yr)</b>	<b>1,485</b>	<b>1,485</b>
Average therm Rate	\$0.710	\$0.950
kWh/yr	8,332	8,332
Average kWh Rate	\$0.080	\$0.080
<b>Annual Energy Cost</b>	<b>\$1,721</b>	<b>\$2,077</b>

## PROPOSED

CFM of Outside Air	600	600
Hrs/Wk OA is Supplied:	37.5	37.5
Wks/Yr OA is Supplied:	50	50
<b>Avg Gas Use (th/yr)</b>	<b>248</b>	<b>248</b>
kWh/yr	5,573	5,573
<b>Annual Energy Cost</b>	<b>\$622</b>	<b>\$681</b>

## SAVINGS

th/yr	1,237	1,237
kWh/yr	2,759	2,759
<b>Annual Cost Savings</b>	<b>\$1,099</b>	<b>\$1,396</b>
<b>Project cost Estimate</b>	<b>\$0</b>	<b>\$500</b>
<b>Incentive</b>	<b>\$0</b>	<b>\$19</b>
<b>Simple Payback</b>	<b>Immediate</b>	<b>0.3</b>

Reduce  
outdoor air  
intake

# Chillers Best Practices

- High efficiency chillers
- Chilled-water reset
- Chilled-water pump VFD

# Chillers Best Practices

## Chilled Water Reset

Chilled water temperature is often kept at a fixed set point. However, chillers tend to operate more efficiently, and have more cooling capacity if they are operated at higher chilled water temperatures. To increase chiller efficiency, chilled water temperature can be adjusted automatically based on the outside air temperature.

### Tips

1. Increase chilled-water temperature: save 1.5% power per 0.55°C
2. Decrease condenser water temperature: save 1.5% power per 0.55°C

### Extreme Example

Increase chilled-water temperature from 5.5°C to 8.9°C and decrease condenser water temperature from 25°C to 23.9°C:

**Save 13.5% power**

# Chillers Best Practices

## EXISTING

	Example	System 1
Existing Air Conditioner Size	20	20
Chilled Water Temperature	45	45
Existing Air Conditioner Efficiency (EER/SEER)	10.2	10.2
EqFIHrs	900	900
Unit Conversion (btu/tons)	12,000	12,000
Unit Conversion (watts/kW)	1,000	1,000
<b>kW</b>	<b>23.5</b>	<b>23.5</b>
<b>kWh/yr</b>	<b>21,176</b>	<b>21,176</b>
Average kWh Rate	\$0.080	\$0.080
<b>Annual Energy Cost</b>	<b>\$1,694</b>	<b>\$1,694</b>

## PROPOSED

Ave. Chilled Water Temp.:	50	50
Proposed Air Conditioner Efficiency (EER/SEER)	10.7	10.7
Unit Conversion (btu/tons)	12,000	12,000
Unit Conversion (watts/kW)	1,000	1,000
<b>kW</b>	<b>22.4</b>	<b>22.4</b>
<b>kWh/yr</b>	<b>20,187</b>	<b>20,187</b>
<b>Annual Energy Cost</b>	<b>\$1,615</b>	<b>\$1,615</b>

## SAVINGS

<b>kW</b>	<b>1.1</b>	<b>1.1</b>
<b>kWh/yr</b>	<b>989</b>	<b>989</b>
<b>Annual Cost Savings</b>	<b>\$79</b>	<b>\$79</b>
<b>Project cost Estimate</b>	<b>\$1,000</b>	<b>\$1,000</b>
<b>Incentive</b>	<b>\$0</b>	<b>\$124</b>
<b>Simple Payback</b>	<b>12.6</b>	<b>11.1</b>

Chilled-  
water  
reset

# Lighting Best Practices

- ~~Compact Fluorescents~~ **LEDs**
- LED exit lights
- Reduced hours of operation
- Occupancy sensors
- Vending machines
- T12 to high-performance T8s
- Metal halide to high-performance T8s or T5s
- Task lighting



# Lighting Best Practices

## Replace Fluorescent and Incandescent Exits with LED Units

Exit signs that use incandescent or fluorescent lamps can be either upgraded or retrofitted to LED.

operat  
lamps  
years)  
last at

## Replace Incandescent to Compact Fluorescent

The conversion of incandescent lamps to compact fluorescent lamps (CFL) is a good way to reduce energy consu higher cost. \ end of the co from 30 to 50

EXIST

### EXISTING

Light  
Number c  
Lamps p  
Fixture  
LF - Lc  
Annual Operat  
% Coolin  
Conversion

PRO

kW  
Average l  
Annual En

### PROPOSED

Light  
Number c  
Lamps p  
Fixture  
% Us  
Conversion

SAVI

kW  
Gas Ince  
Average t

### ANNUAL EN

Operating Hours  
% Useful Heat  
Conversion Factor

Pr

kW  
Annual En  
Project cost

### SAVINGS

kW  
kWh/yr  
th/yr

Annual Cost Savings  
Project cost Estimate  
Incentive  
Simple Payback

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## Convert T12 to T8 Fluorescent

Existing T12 systems are generally 34 watt lamps driven by energy efficient magnetic ballast. A two lamp one ballast fixture typically operates at 72 watts (34 watts for each lamp and 4 watts for the ballast). T8 lamps are thinner lamps (3,050 initial l combination provide Standard T8 system factor close to 1. A

### EXISTING

Lighting Typ  
Locati  
Number of Fixture  
Lamps per Fixture  
Fixture Wattag  
LF - Load Fac

EXISTI

## Disconnect Vending Machine Lights

Vending machines typically have two to four fluorescent lights to illuminate the display. These lights are typically on 24 hours a day, seven days a week. Disconnecting the lights and ballasts are a relatively simple way to reduce energy e lights an

## Convert Metal Halide to T8 or T5 Fluorescent

A standard 400 W (454 input watts) metal halide fixture has an initial light output of about 35,000 lumens. The light output decreases sharply typically to ~18,000 lumens by the time the lamp burns out. The mean output is ~25,000 lumens. High-bay fluorescent fixtures have a steadier light output. A 6 lamp HO T5 fixture provides 28,500 lumens using 351 watts, while a 6 lamp high performance T8 provides 21,200 lumens for 294 watts. Fluorescent lig is around 65. fluorescent fix

### EXISTING

Light  
Number c  
Fixture  
LF - Lc  
Annual Operat  
% Coolin  
Conversion

Annual En

### PROPOSED

Light  
Number c  
Fixture  
Annual Operat  
% Us  
Conversion

Gas Ince  
Average t

Annual En

### SAVINGS

kW  
Annual En

Project cost

Simple

lightingbestpra  
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## Reduced Lighting Operating Hours

Proper facility lighting is important to help ensure employee productivity and comfort. However, if no space or levels are too high, lighting operation should be reduced or turned off. Proper lighting can have on the energy efficiency level standards help sav results. Scheduled verif meter can be purchas

### EXISTING

Lighting Type  
Location  
Number of Fixtures  
Lighting Wattage in  
Fixtures  
LF - Load Factor  
Operating Hours  
% Cooling Energy  
Conversion Factor

### PROPOSED

Operating Hours  
% Useful Heat  
Conversion Factor

### SAVINGS

kW  
kWh/yr  
th/yr  
Annual Cost Savings  
Project cost Estimate  
Incentive  
Simple Payback

## Install Occupancy Sensors

Occupancy sensors can be used on both incandescent and fluorescent lighting. Metal Halide fixtures with pulse start can also use occupancy sensors. Fluorescent light fixtures should either be rated for occupancy sensors or use rapid or programmed start ballasts. Fluorescent lighting that uses rapid start ballasts should not be allowed to restart more than specified by the manufacturer. Programmed start ballasts provide longer lamp life. Rule of Thumb: Fluorescent lamps should not be restarted more than 3 or 4 times per hour to maximize lamp and ballast life. Sensors: There are several different types of sensors available. These include infrared, ultrasonic and a combination of the two. Optimizing the setting for the timer to keep lights on is important to maximize energy efficiency while maintaining required light levels.

### EXISTING

Lighting Type  
Location  
Number of Fixtures  
Fixture Wattage  
LF - Load Factor  
Annual Operating Hours  
% Cooling Energy  
Conversion Factor

### PROPOSED

Annual Operating Hours  
% Useful Heat  
Conversion Factor  
kWh/yr  
Gas Increase (th/yr)  
Average them Rate  
Annual Energy Cost

### SAVINGS

kW  
kWh/yr Use  
th/yr  
Annual Energy Cost  
Project cost Estimate  
Incentive  
Simple Payback

	Example	Area 1
Lighting Type	Fluorescent 2L Elect T8	Fluorescent 2L Elect T8
Location	Offices	Offices
Number of Fixtures	100	100
Fixture Wattage	60	60
LF - Load Factor	0.95	0.95
Annual Operating Hours	2,200	2,200
% Cooling Energy Conversion Factor	1.000	1.000
kW	5.700	5.700
kWh/yr	12,540	14,421
Average kWh Rate	\$0.050	\$0.050
Annual Energy Cost	\$1,083	\$1,154

Annual Operating Hours	1,320	1,320
% Useful Heat	0%	50%
Conversion Factor	1.000	1.000
kW	5.700	5.700
kWh/yr	7,524	8,657
Gas Increase (th/yr)	0	197
Average them Rate	\$0.950	\$0.950
Annual Energy Cost	\$692	\$794

kW	0.000	0.000
kWh/yr Use	5,018	5,768
th/yr	0	-107
Annual Energy Cost	\$401	\$360
Project cost Estimate	\$2,500	\$2,500
Incentive	\$0	\$951
Simple Payback	6.3	4.3

## Task Lighting

Many facilities use overhead lighting for both general light and light for specific tasks. Task li directly over each workstation or desk to bring as much light as possible to the work area. Be directly over the workstation or desk rather than at ceiling height, task lighting typically provi with less energy requirements than general lighting alone.

### EXISTING

	Example	Area 1
Lighting Type	Fluorescent T8 4L Elect	
Location	Office area	
Number of Fixtures	12	12
Lamps per Fixture	4	4
Fixture Wattage	120	120
LF - Load Factor	0.95	0.95
Annual Operating Hours	2,000	2,000
% Cooling Energy Conversion Factor	1.000	1.000

### PROPOSED

	Fluorescent T8 2L Elect	
Number of Fixtures	10	10
Lamps per Fixture	2	2
Fixture Wattage	30	30
LF - Load Factor	0.95	0.95
Annual Operating Hours	1,000	1,000
% Useful Heat		50%
Conversion Factor	1.000	1.000

### SAVINGS

kW	0.3	0.3
kWh/yr	290	334
Gas Increase (th/yr)	0	52
Average them Rate	\$0.950	\$0.950
Annual Energy Cost	\$23	\$76

### SAVINGS

kW	1.1	1.1
kWh/yr	2,450	2,617
th/yr	0	-52
Annual Cost Savings	\$196	\$176
Project cost Estimate	\$1,000	\$1,000
Incentive	\$0	\$684
Simple Payback	5.1	1.8

lightingbestpra  
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# Miscellaneous Best Practices

- **ENERGY STAR Computers and Monitors**
- Replace windows
- **Vending machine occupancy sensors**
- Add roof insulation
- Reduce infiltration

# Miscellaneous Best Practices (*cont.*)

## **Install Occupancy Sensors on Vending Machines**

Vending machines typically operate 24 hours a day, seven days a week. There are a number of products available that turn off the vending machine using an occupancy sensor. When no one is near the machine for a preset amount of time, the unit turns off. When someone walks by, the unit turns on. These devices are also set up to make sure the that the machine maintains beverages at a low temperature. Occupancy sensor units for vending machines typically cost ~\$180 per unit.

Rule of Thumb: Installing a occupancy sensor device on a vending machine can typically save \$50-\$120/machine/year depending on the type of unit and amount of people traffic by the unit. Simple payback range, 1.5 - 4 years.

# Miscellaneous Best Practices (*cont.*)

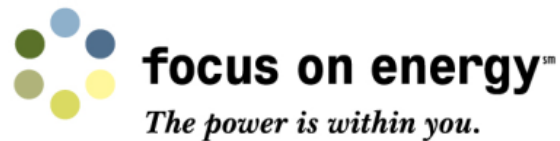
<b><u>EXISTING</u></b>	Example	Area 1
Number of Vending Machines	6	6
% Useful Heat:	50%	50%
% AC Savings:	15%	15%
kWh/yr saved per machine	1,800	1,800
<b>kW</b>	<b>None</b>	None
<b>kWh/yr</b>	<b>12,420</b>	12,420
Average kWh Rate	\$0.080	\$0.080
<b>Gas Increase (th/yr)</b>	<b>230</b>	230
Average therm Rate	\$0.950	\$0.950
<b>Annual Energy Cost</b>	<b>\$775</b>	\$775
<b><u>PROPOSED</u></b>		
<b>kW</b>	<b>None</b>	None
<b>kWh/yr</b>	<b>0</b>	0
<b>Gas Use (th/yr)</b>	<b>0</b>	0
<b>Annual Energy Cost</b>	<b>\$0</b>	\$0
<b><u>SAVINGS</u></b>		
<b>kW</b>	<b>None</b>	None
<b>kWh/yr</b>	<b>12,420</b>	12,420
<b>Gas Use (th/yr)</b>	<b>-230</b>	-230
<b>Annual Cost Savings</b>	<b>\$775</b>	\$775
<b>Project cost Estimate</b>	<b>\$1,080</b>	\$1,080
<b>Incentive</b>	<b>\$0</b>	\$215
<b>Simple Payback</b>	<b>1.4</b>	1.1

Vending  
machine  
occupancy  
sensors

# Wisconsin's Focus on Energy

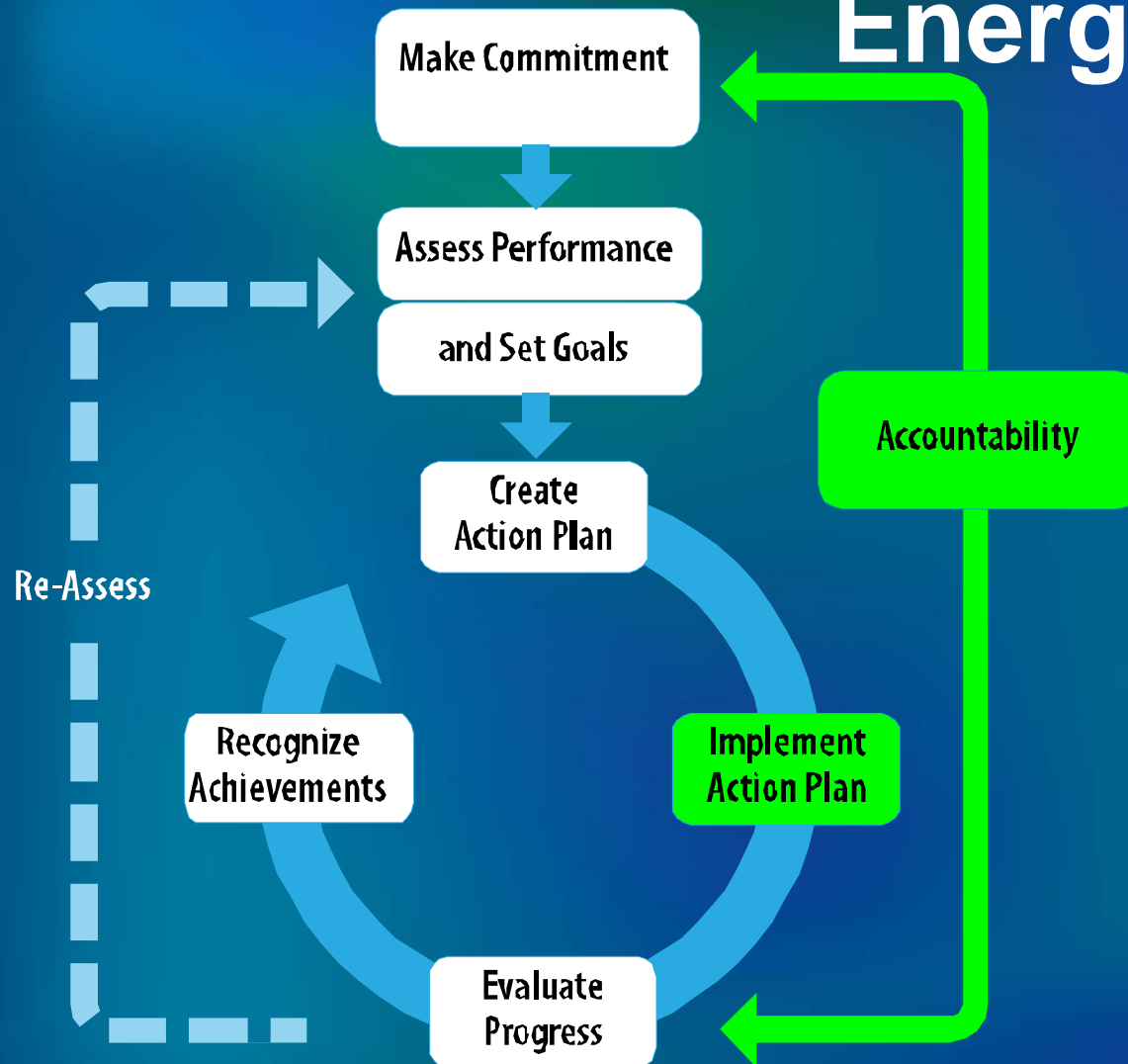
## Best Practices Spreadsheets

**Available in virtual handouts**



# ENERGY STAR Guidelines for Energy Management

[www.energystar.gov](http://www.energystar.gov)

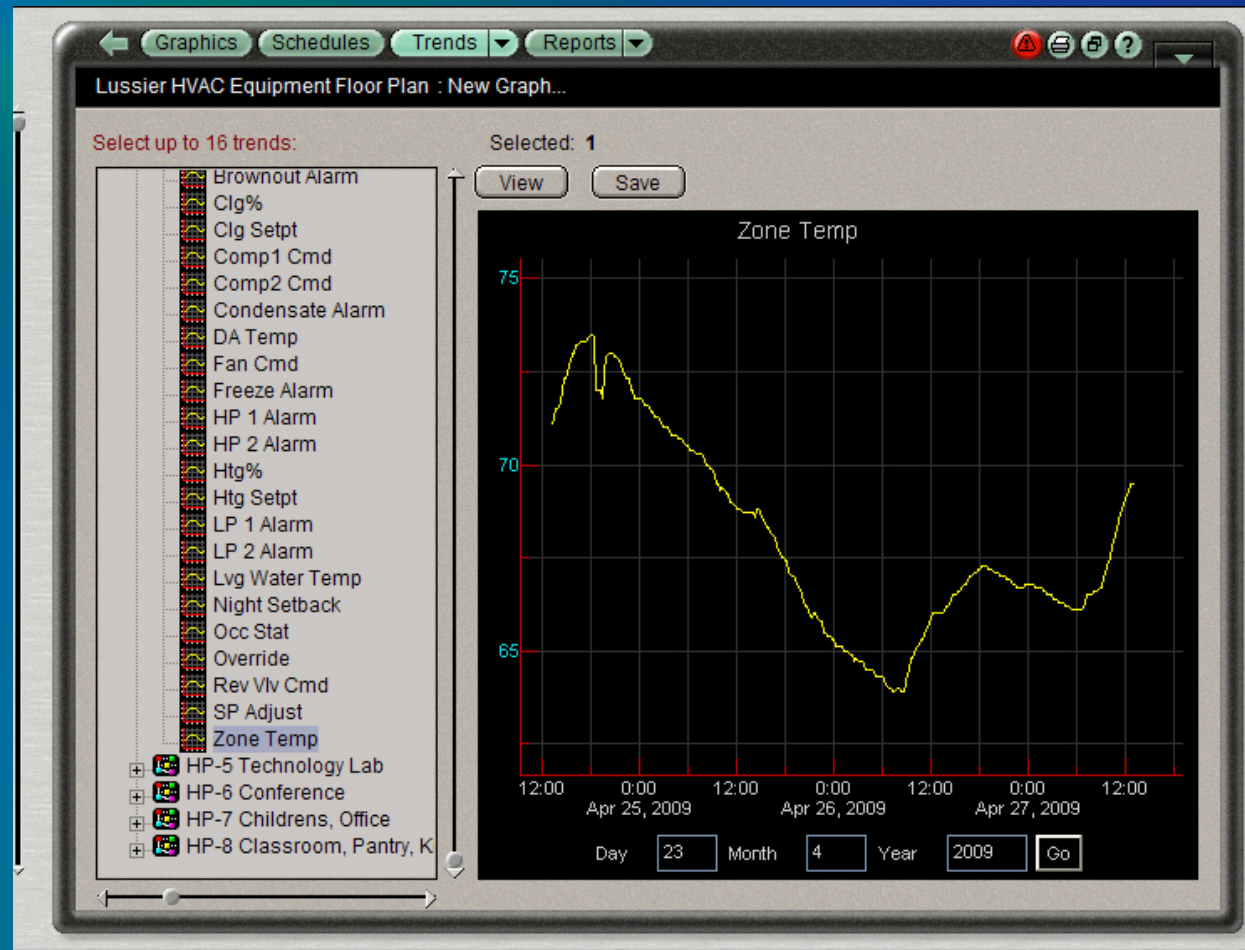


# Introducing End-Use Evaluation

Use trend logs or portable data loggers:

- Runtime
- Temperature and humidity fluctuations
- Electrical use
  - Amps
  - Watts
  - kWh

# Trend Logs from Control Systems

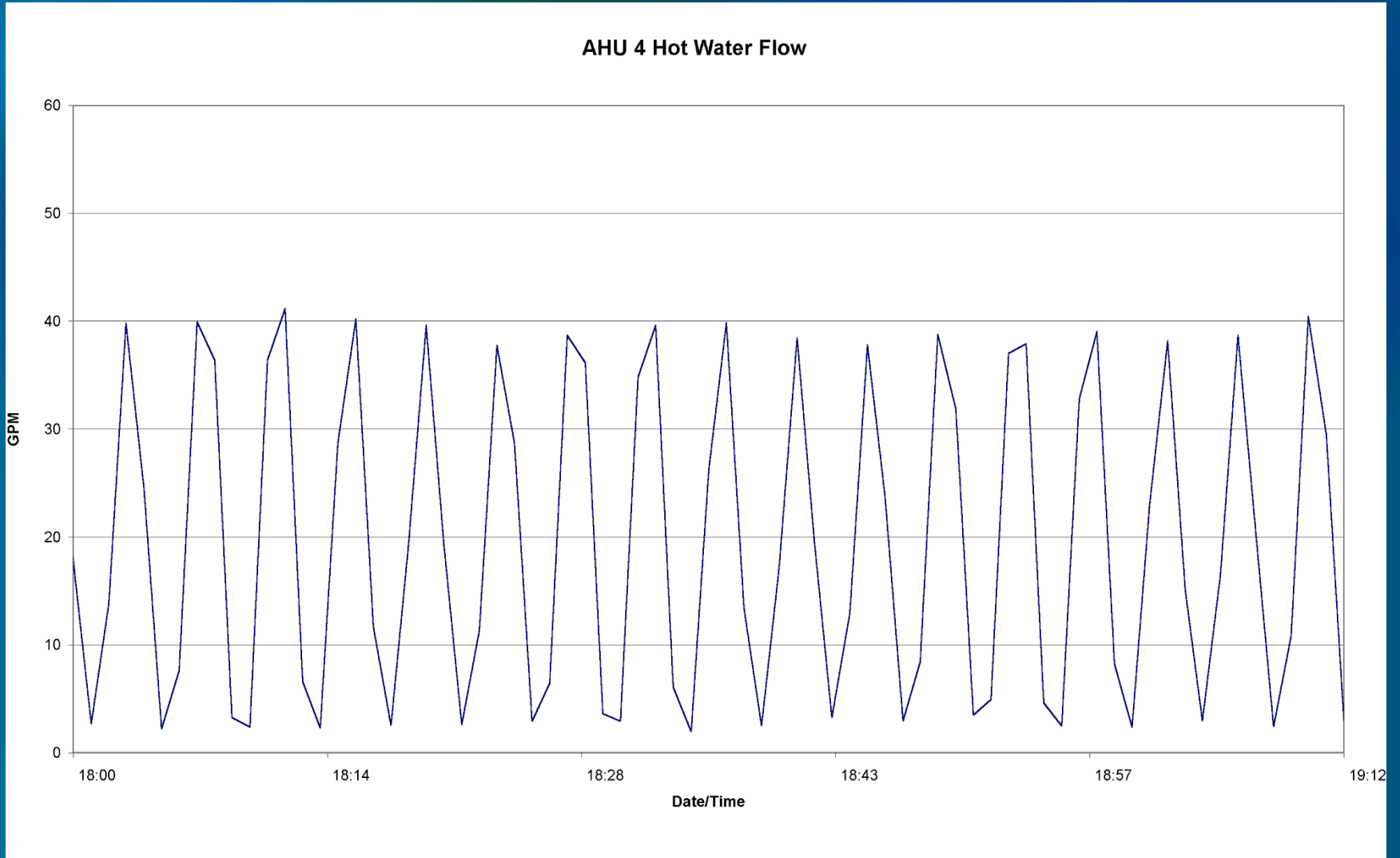




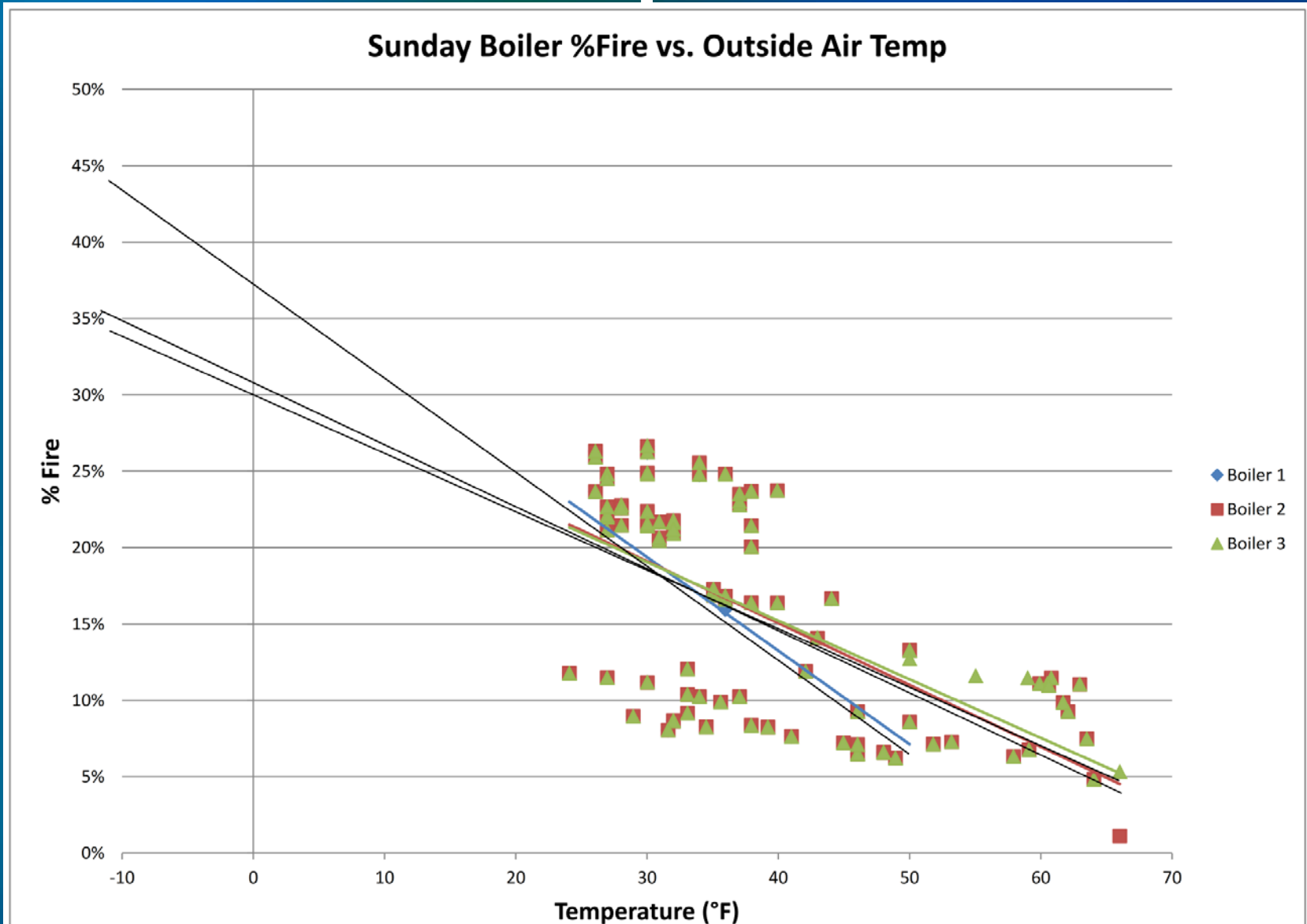
# Stand-alone Loggers (Download Data to Analyze)

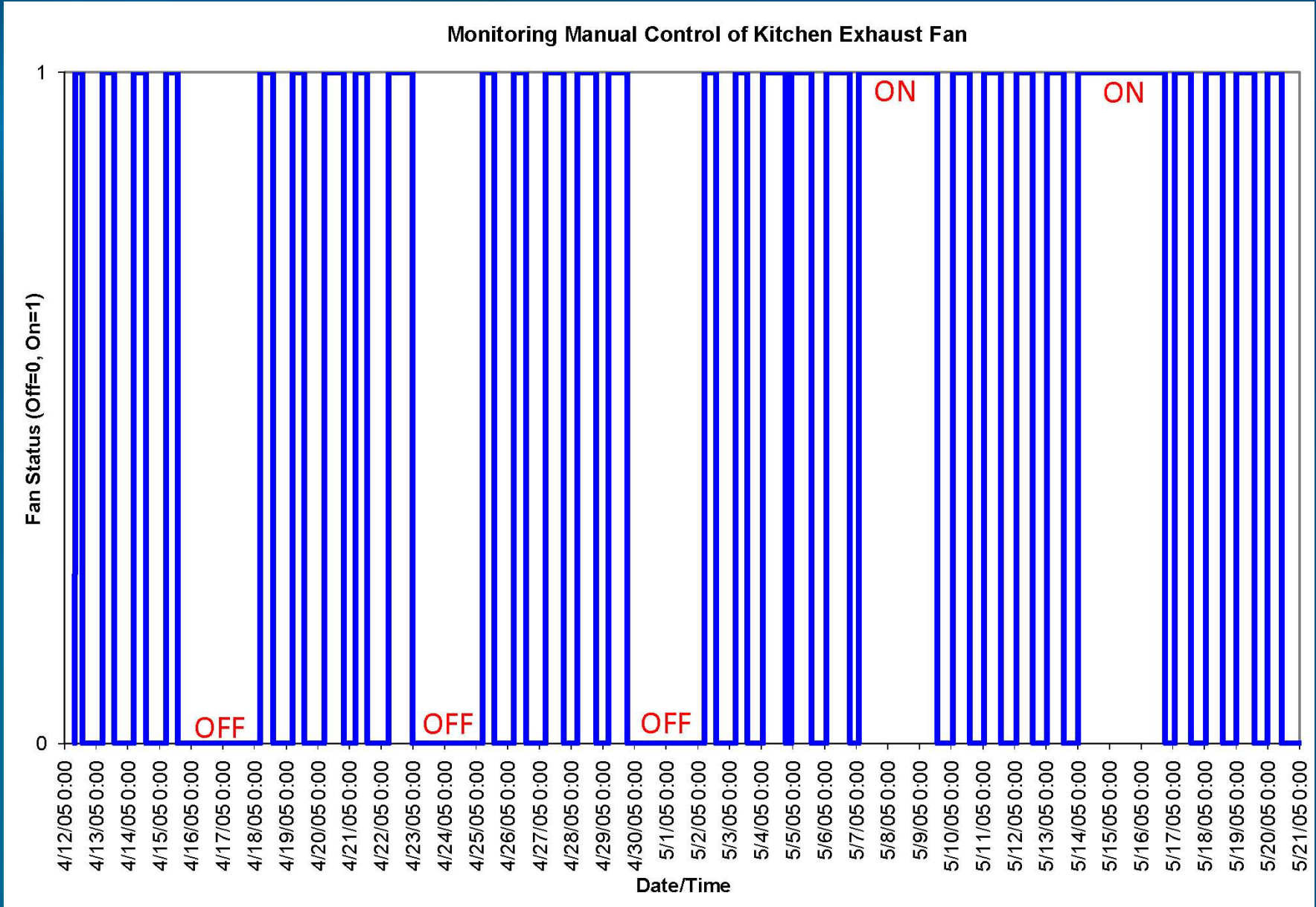


Motor On-Off Logger (R)  
Temp/RH/Light Level (L)

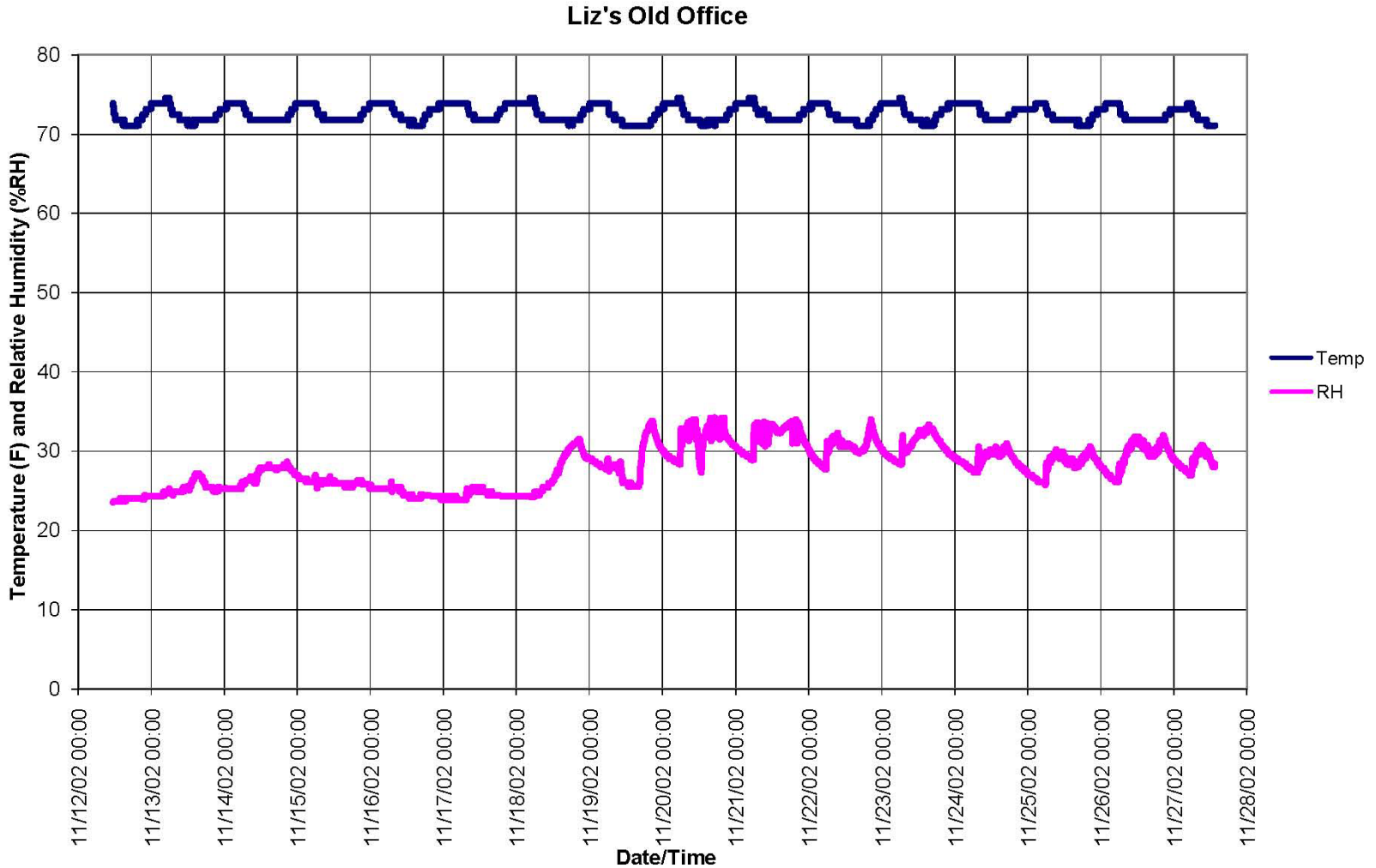


# Boiler Fire Rate Versus OA Temperature

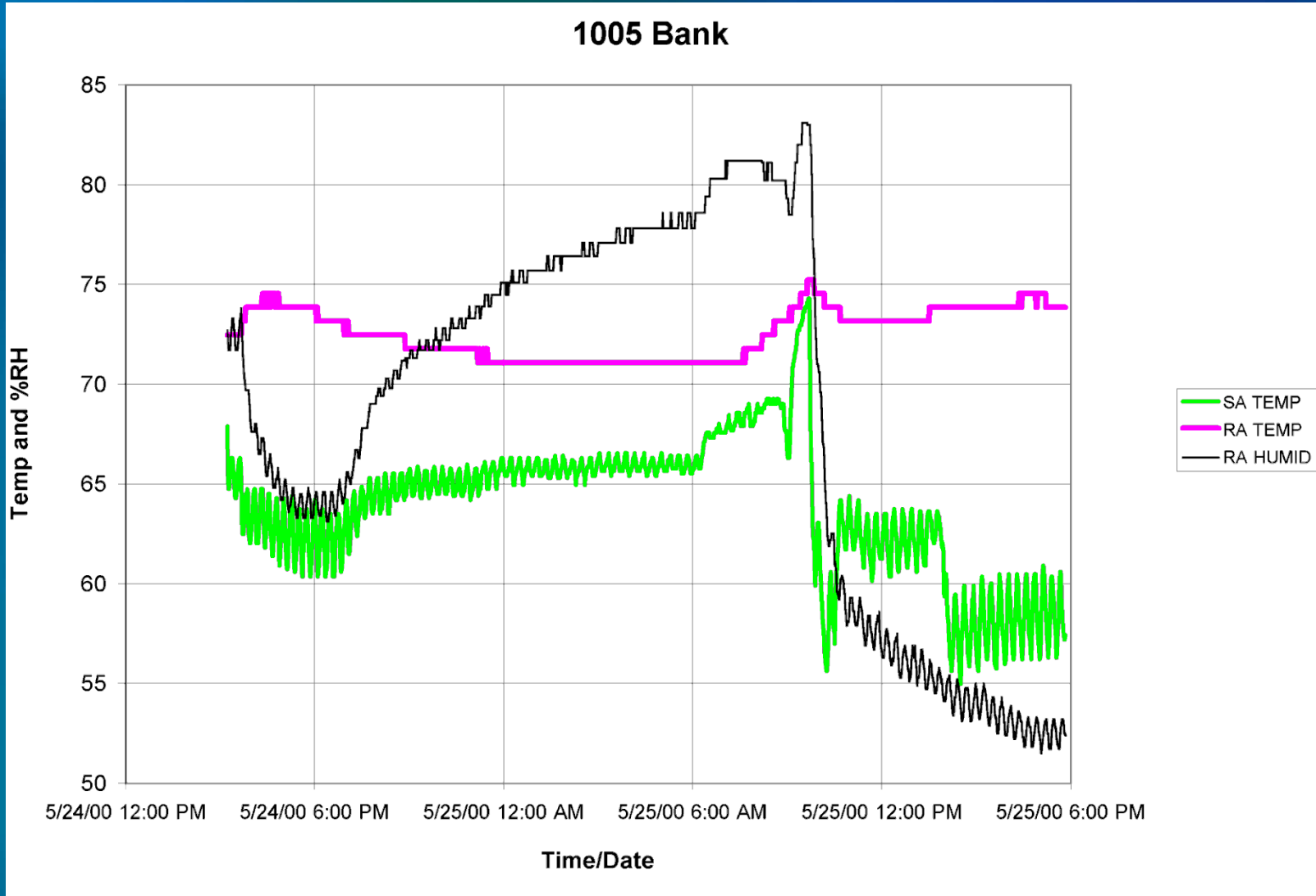




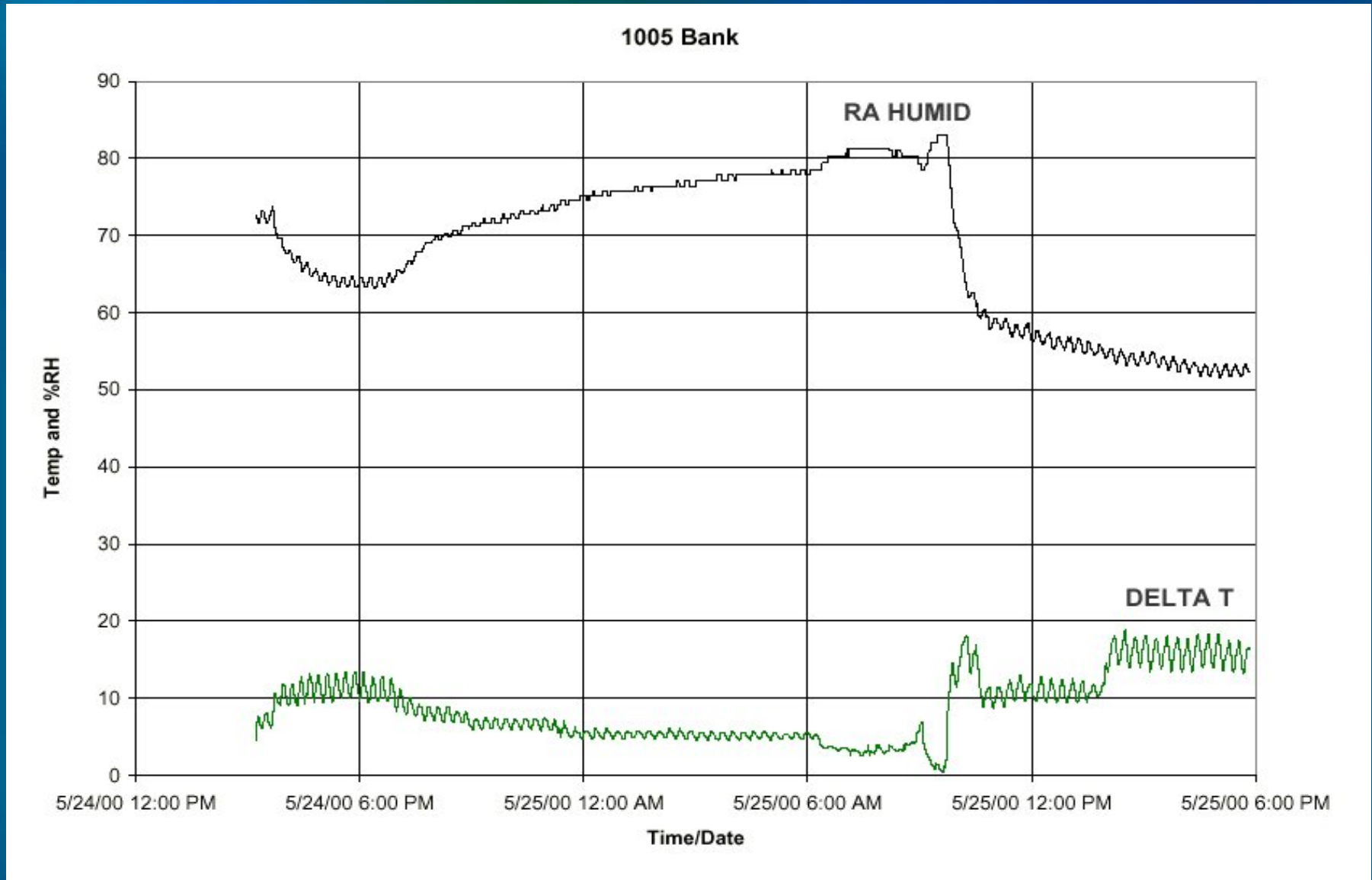
# Office Temperature/RH—Verex



# Bank Temperature/RH



# Bank $\Delta T$ Versus %RH





# Cooling Coil Rules of Thumb

$\Delta T$  of Air

Moisture Removal

2.8 ° to 4.4°C

zero

4.4° to 6.7°C

barely measurable

6.7° to 8.9°C

good

8.9° to 11.1°C

excellent

# Case Exercise 9: Using Motor Logger Data



Page 30  
in the  
exercises

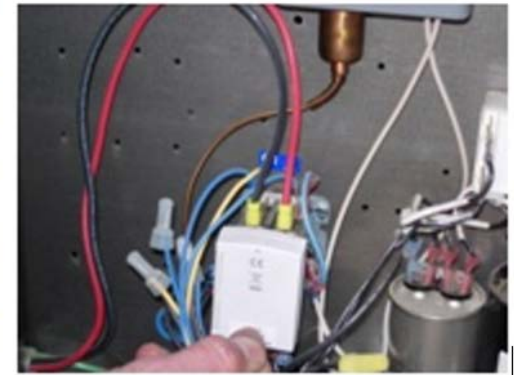


## Exercise 9: Using Motor Logger Data

A stand-alone “Motor On/Off” logger was placed on the compressor motor controls to track when the Doty Street walk-in freezer compressor turned on and shut off.



← Compressor motor; controls and logger (below)



# Disincentives for the Building Engineer

- Risk of occupant discomfort
- Risk of equipment failure
- Experimentation can be terrifying

# Incentives for the Building Engineer

- Regular monitoring by the manager
- Managerial encouragement to experiment
  - Occasional, brief discomfort is OK
- Teamwork
- Accomplishment—getting results
- Perks paid for by savings

# So, if the Risk of Change is Worrisome...

- Take small steps that are reversible.
- Study your results, communicate, and adjust as needed.
- Engage your boss and occupants in the tests.

# Testing School Lighting Changes



Hitch Elementary School, Chicago, IL

A green checklist form titled "Energy-Net Checklist" with a large circular cutout at the top. The checklist includes several categories with corresponding checkboxes:

- Lights on but not needed/ sunlight available
- Lights on but only one switch is needed.
- Lights on/room not occupied
- Equipment on but not in use
- Recyclables found in trash
- Windows open while heat/A.C. is on
- Leaky faucets
- Leaks around windows/doors
- Miscellaneous problems:

Each category has a row of checkboxes for recording data.



# Ingredients for the Test

1. Aim: reduce wasted energy use
2. Measures: 30-minute electric meter use; patrol compliance
3. Change idea: Use daylight when possible in classrooms

Test Plan: Try different levels, just the week before spring vacation.

Tuesday: All lights on

Wednesday: One bank only

Friday: Daylight only.... Then, vacation!



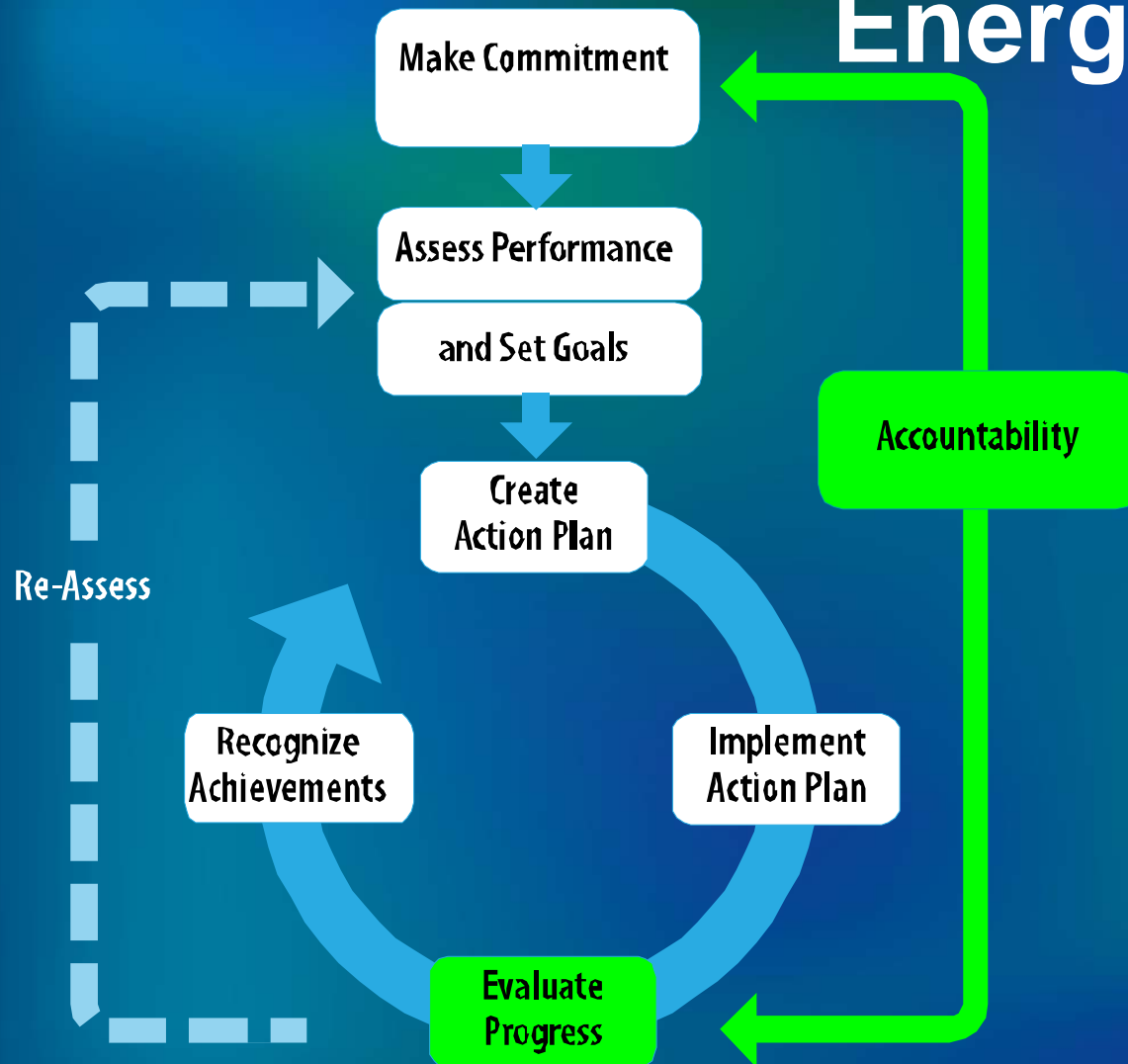


**BREAK!**

# Evaluating Progress

# ENERGY STAR Guidelines for Energy Management

[www.energystar.gov](http://www.energystar.gov)



# Greener Pastures with Energy Savings

## Emissions Reduction at Madison College

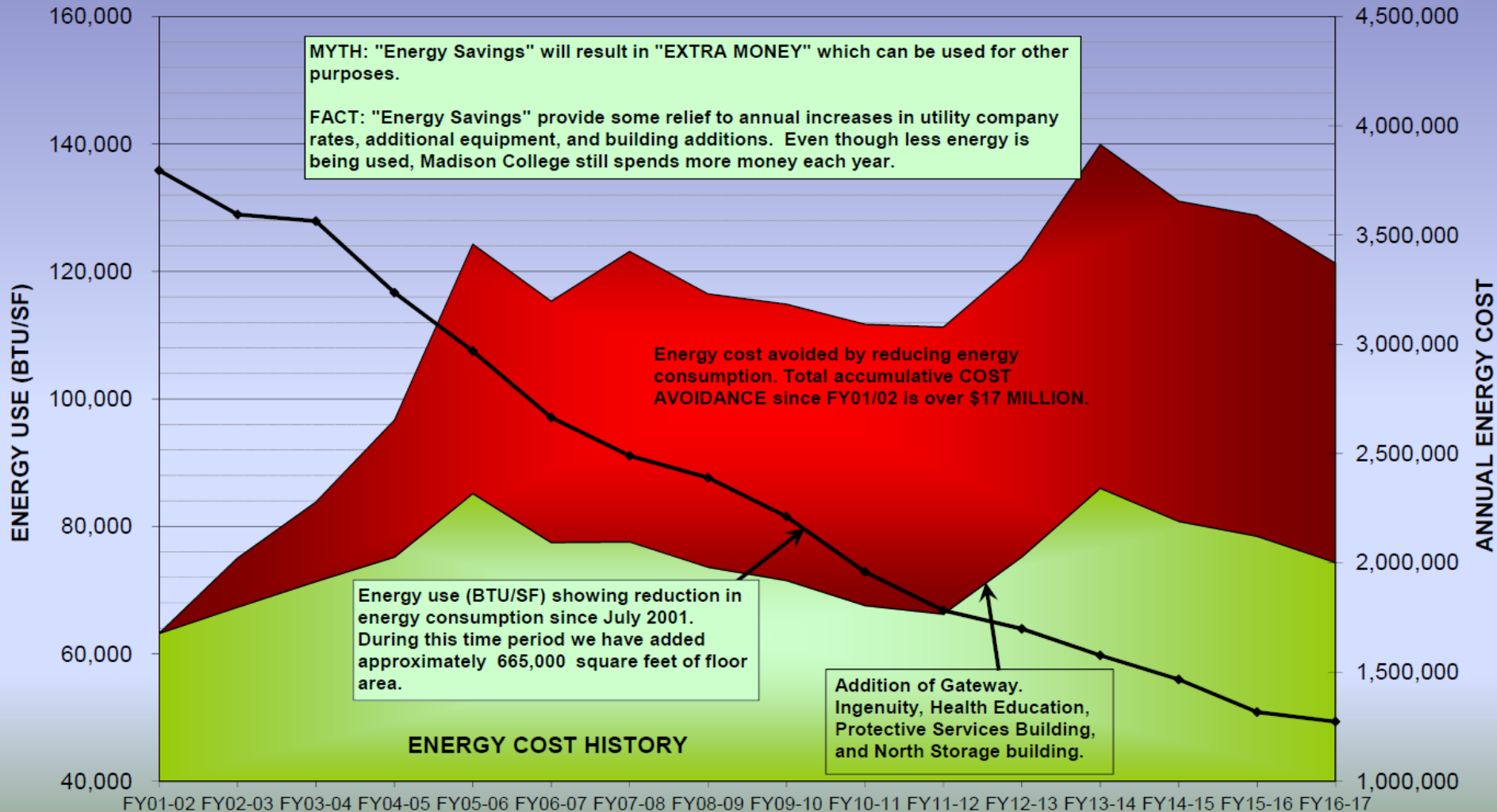
Energy	Usage FY 01/02 111,484 m <sup>2</sup>	Usage FY16/17 176,515 m <sup>2</sup>	Annual Reduction!
Electricity	23,000,000 kWh	16,000,000 kWh	7,000,000 kWh
Natural Gas	94,950 GJ	42,200 GJ	52,750 GJ
Emissions	Emissions FY 01/02	Emissions FY 16/17	Annual Reduction!
CO <sub>2</sub>	25,000 tons	15,000 tons	10,000 tons

The above energy savings were achieved with an additional 65,030 m<sup>2</sup> conditioned space!

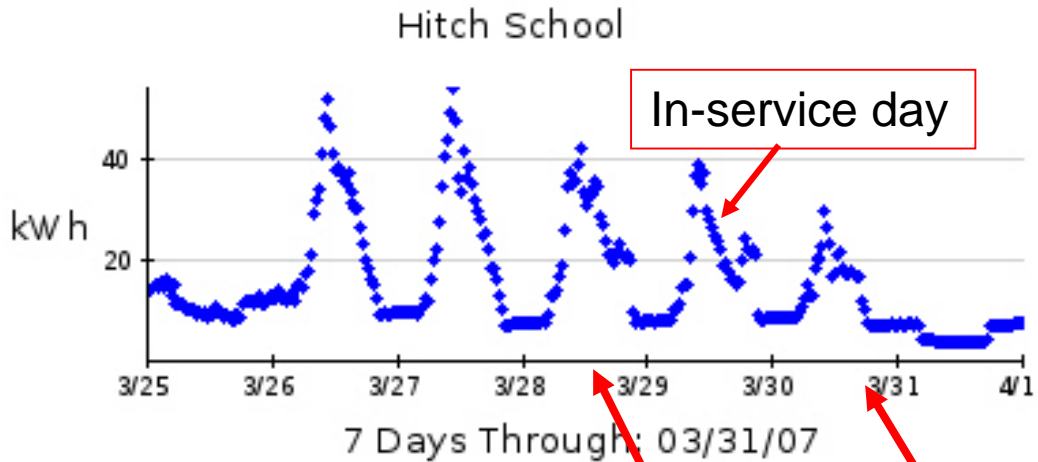
Source: Madison College Engineering Manager. Wesley Marquardt.  
wmarquardt@madisoncollege.edu.

# Greener Pastures with Energy Savings

## Energy Cost Avoidance at Madison College



Hitch School 30-minute electricity use. To see the most recent data, use the calendar control and go back a few days--we do not have today's data available today.



07							
<<	<	Today			>	>>	
wk	Sun	Mon	Tue	Wed	Thu	Fri	Sat
8					1	2	3
9	4	5	6	7	8	9	10
10	11	12	13	14	15	16	17
11	18	19	20	21	22	23	24
12	25	26	27	28	29	30	31
Select date							

Time Span:

Marker:

Hitch School		
Max 30-min Elec Energy	54.8 kWh	27 Mar 2007 10:30 AM
Min 30-min Elec Energy	3.3 kWh	31 Mar 2007 7:30 AM
Total Electric Energy	5312.1 kWh	

Tuesday Test:  
Please use both  
light banks

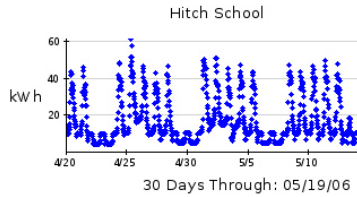
Wednesday Test:  
Please use only  
one light bank

Friday Test:  
Please use  
daylight only

WebViewer: Hitch School

Hitch School 30-minute electricity use. The data series is updated by CPS every few days. To see the most recent data, use the calendar control and go back a few days--we do not have today's data available today.

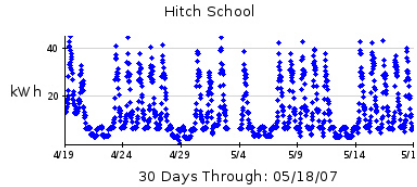
May, 2006						
Today						
wk	Sun	Mon	Tue	Wed	Thu	Fri Sat
17		1	2	3	4	5 6



WebViewer: Hitch School

Hitch School 30-minute electricity use. The data series is updated by CPS every few days. To see the most recent data, use the calendar control and go back a few days--we do not have today's data available today.

May, 2007						
Today						
wk	Sun	Mon	Tue	Wed	Thu	Fri Sat
17			1	2	3	4 5
18	6	7	8	9	10	11 12
19	13	14	15	16	17	18 19
20	20	21	22	23	24	25 26
21	27	28	29	30	31	



Select date

Time Span: 30 days

Marker: Dots

Hitch School		
Max 30-min Elec Energy	45.8 kWh	19 Apr 2007 11:00 AM
Min 30-min Elec Energy	0 kWh	28 Apr 2007 8:30 PM*
Total Electric Energy	18230.4 kWh	

[Download data for further study.](#)

**30-day period  
2007 versus  
2006, more than  
20% energy  
savings!**

**30 Days  
Time Period**

**Total  
Energy,  
kWh**

**Total energy  
M-F  
8:30 to 3:30,  
kWh**

**Median Daily  
Maximum  
30-Min  
Demand, kW**

4/20/2006–  
5/19/2006

24,690

11,130

93.5

4/19/2007–  
5/18/2007

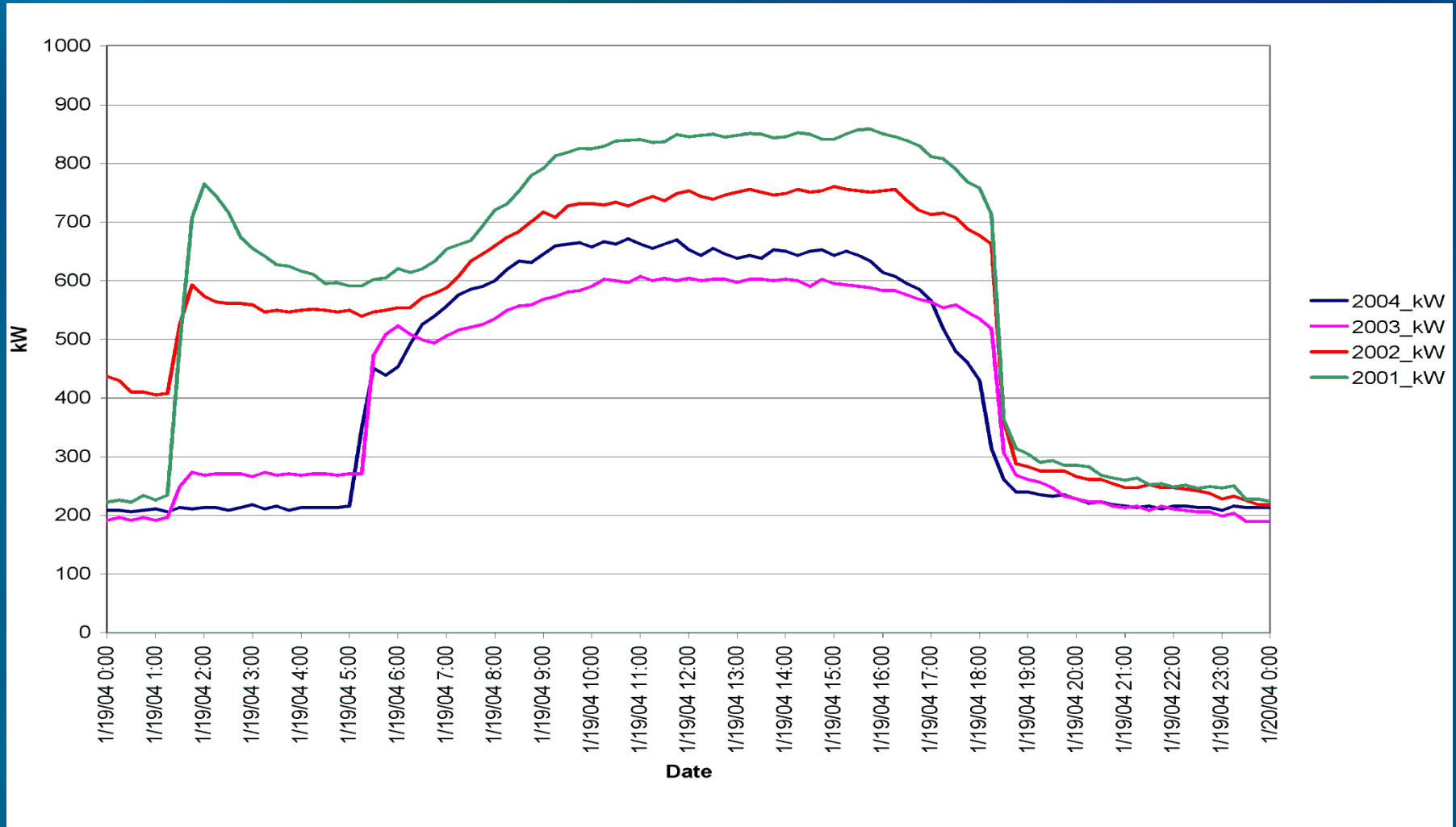
19,000

9300

81.5

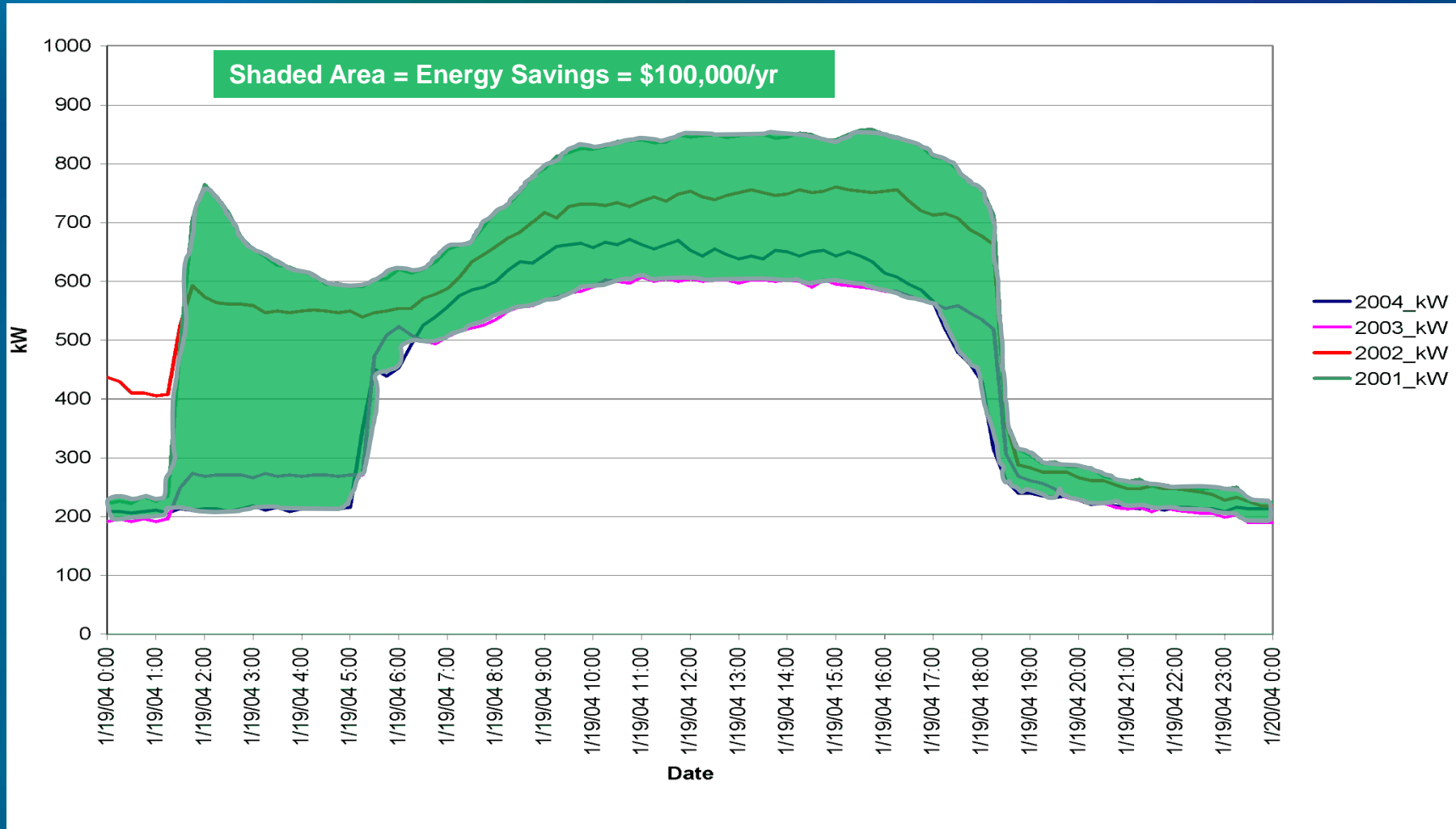


# Honolulu Office Building: Before and After



2004\_kW  
2003\_kW  
2002\_kW  
2001\_kW

# Honolulu Office Building: Before and After



# What We Did

- Operational changes—matched schedules to occupancy
- Capital—more efficient chillers, pumps, towers; new building automation system to integrate equipment operation
- Cost of changes paid back in five years from savings

# Honolulu Office Building: Energy Management Results



- 20% energy savings
- Savings per year:
  - \$100K
  - 750 tons carbon dioxide (CO<sub>2</sub>)
  - 2.3 tons nitrogen oxide (No<sub>x</sub>)
  - 2.0 tons sulfur dioxide (SO<sub>2</sub>)

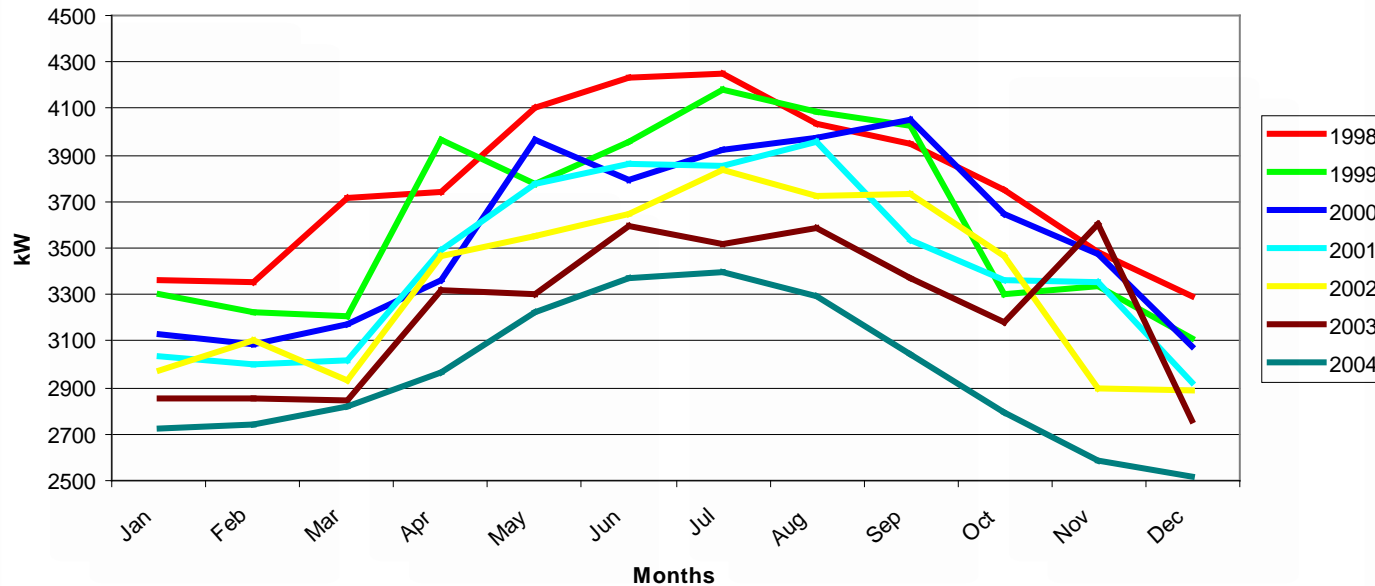


# Madison Insurance Company



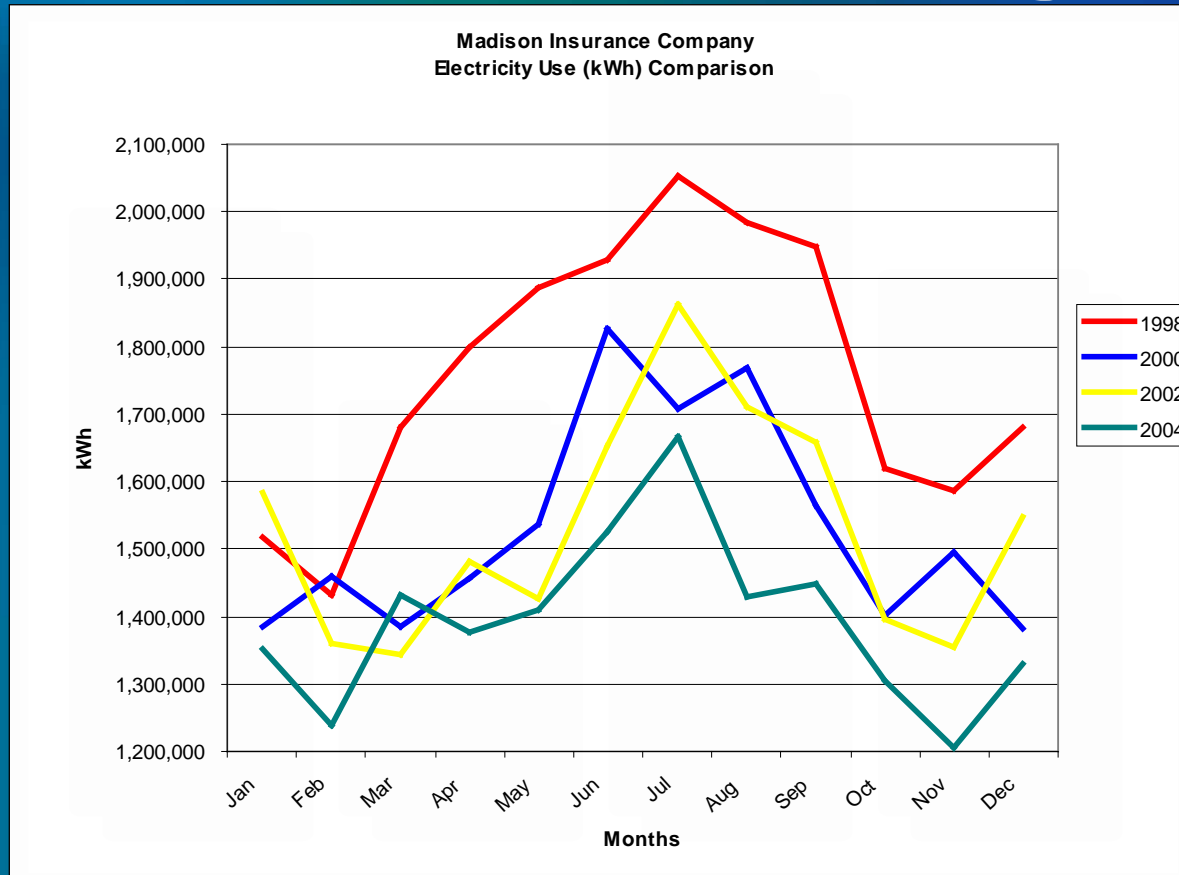
# Madison Insurance Company: Evaluate Progress

Madison Insurance Company  
Demand (kW) Comparison



	Peak kW
<b>1998</b>	4,250
<b>1999</b>	4,184
<b>2000</b>	4,054
<b>2001</b>	3,956
<b>2002</b>	3,833
<b>2003</b>	3,597
<b>2004</b>	3,394
<b>Seven Year Reduction</b>	<b>856</b>

# Madison Insurance Company: Evaluate Progress



	<b>TOTAL kWh</b>
<b>1998</b>	20,786,867
<b>1999</b>	19,071,735
<b>2000</b>	18,374,900
<b>2001</b>	18,190,269
<b>2002</b>	18,425,789
<b>2003</b>	17,763,746
<b>2004</b>	16,716,580
<b>Seven Year Reduction</b>	4,070,287
<b>20% Reduction</b>	

4.1 million kWh per year  
provides electricity for 586 new homes!



# Madison Insurance Company

- Operations changes: matched energy use to occupancy and needs
  - Reduced fan energy
  - Reduced pump energy
  - Reduced lighting energy
- Capital upgrade: lighting retrofit




# GSA Energy Management Program: The Rest of the Story

U.S. courthouse  
Jacksonville, Florida  
Energy improvements



DOE-ORNL Report

# 2000s New Building Performance

	Actual		Target
Floor Area ft <sup>2</sup> (m <sup>2</sup> )	492,000 (45,710)		492,000 (45,710)
EUI (kBTU/ft <sup>2</sup> /year)	83		52
Energy Star Rating	41		75
Cost (\$k/year)	632		407
EUI (kWh/m <sup>2</sup> /year)	262		164

**Far less efficient than design intent**

# EEMs Implemented

- VAV minimum settings reduced to 10%
- Boilers turned off in summer
- AHU duct static pressure set points reduced from 375 Pa to 175 Pa

# Results of Control Modifications

	Original		Target	New
Floor Area ft <sup>2</sup> (m <sup>2</sup> )	492,000		492,000	492,000 (45,710)
EUI (kBtu/ft <sup>2</sup> /year)	83		52	45
Energy Star Rating	41		75	79
Cost (\$k/year)	632		407	377
EUI (kWh/m <sup>2</sup> /year)	262		164	142

- Energy Savings: 18.7 trillion Btu/year
- Energy Savings: 5,480.4 GWh
- Cost savings: Over \$200,000/year

ENERGY STAR plaque is now in the lobby!

# Downtown Chicago ENERGY STAR Building



Uninsulated concrete,  
single-pane glass



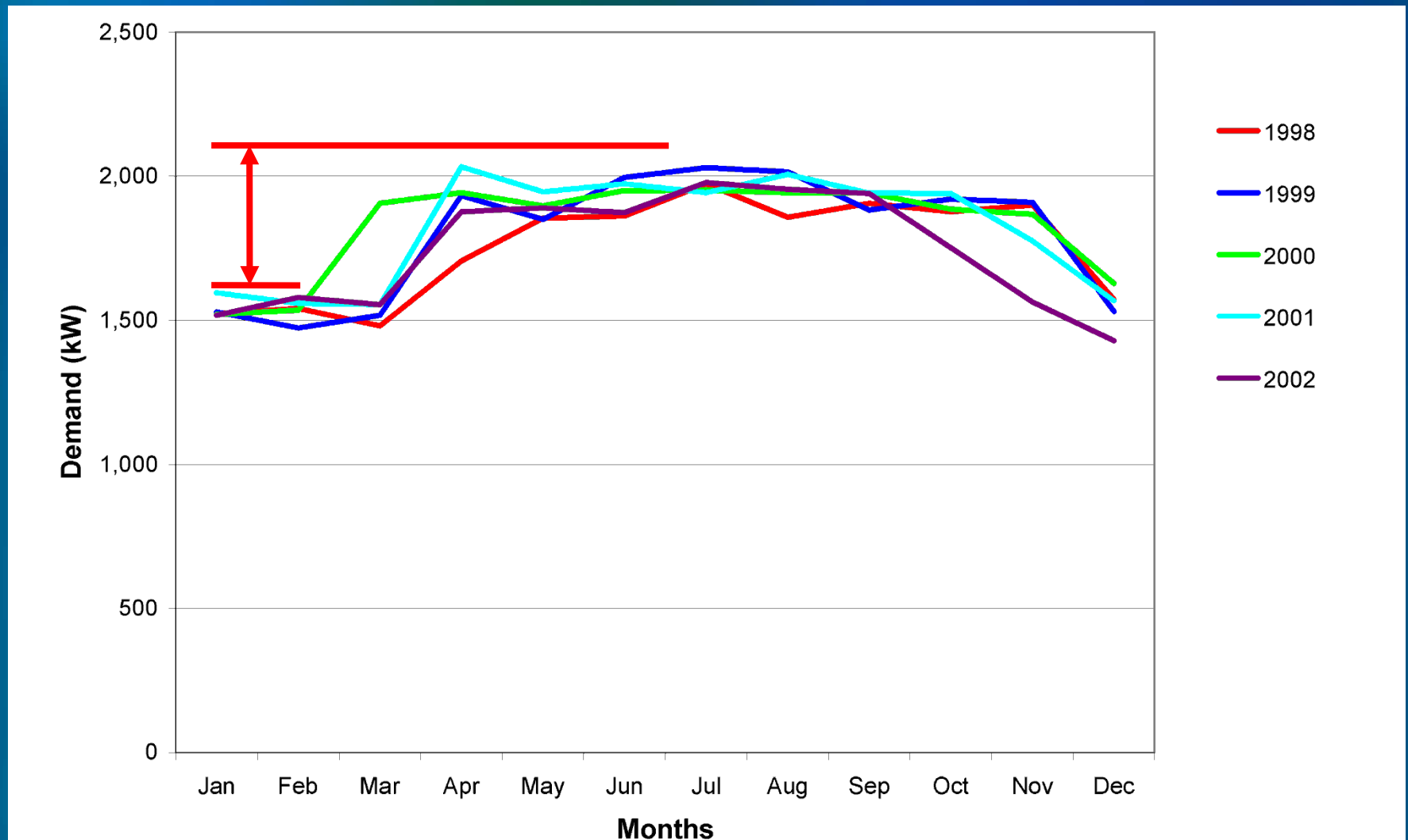


# Madison Bank



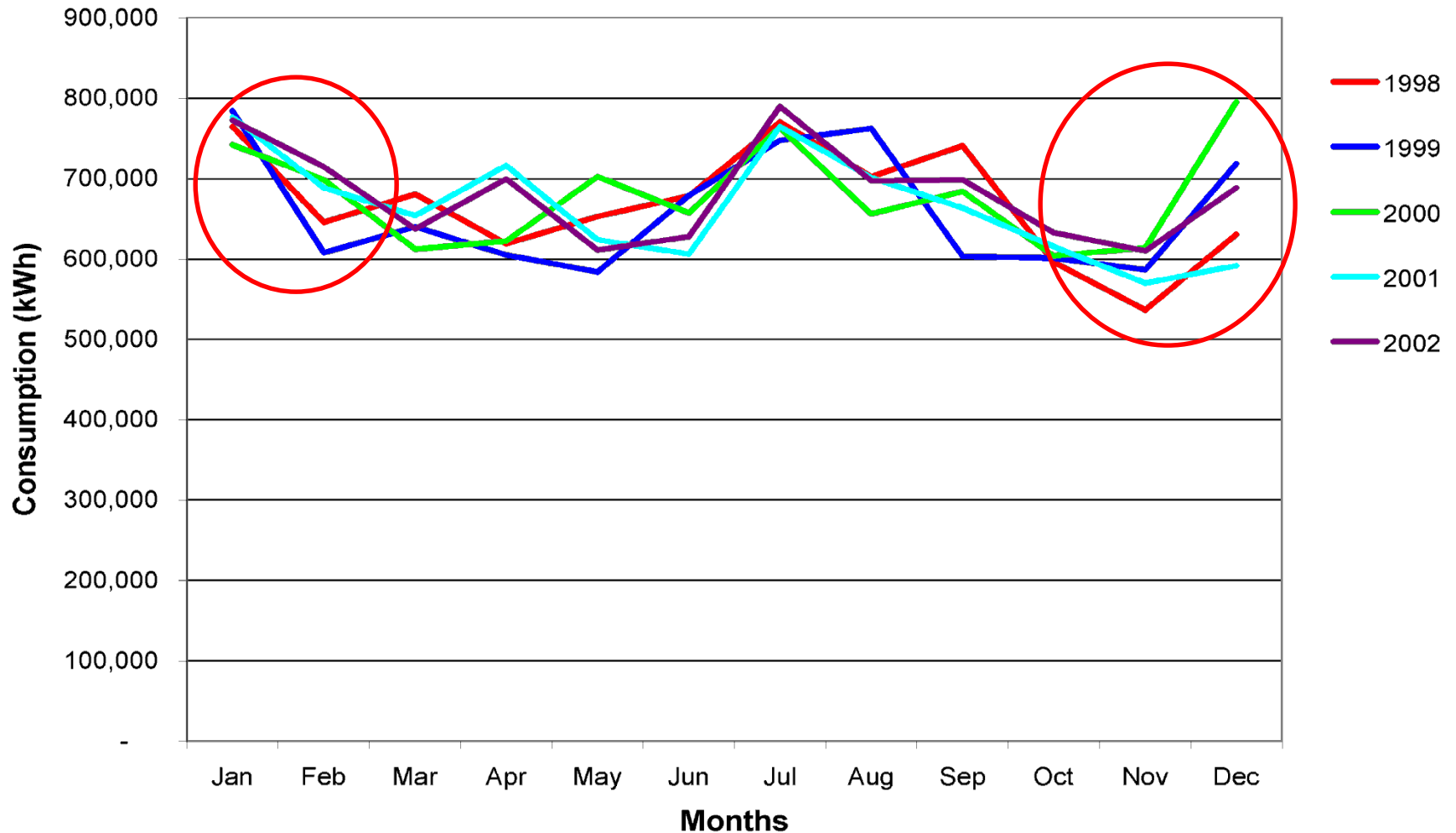


# Annual Profile of Monthly Peaks, kW



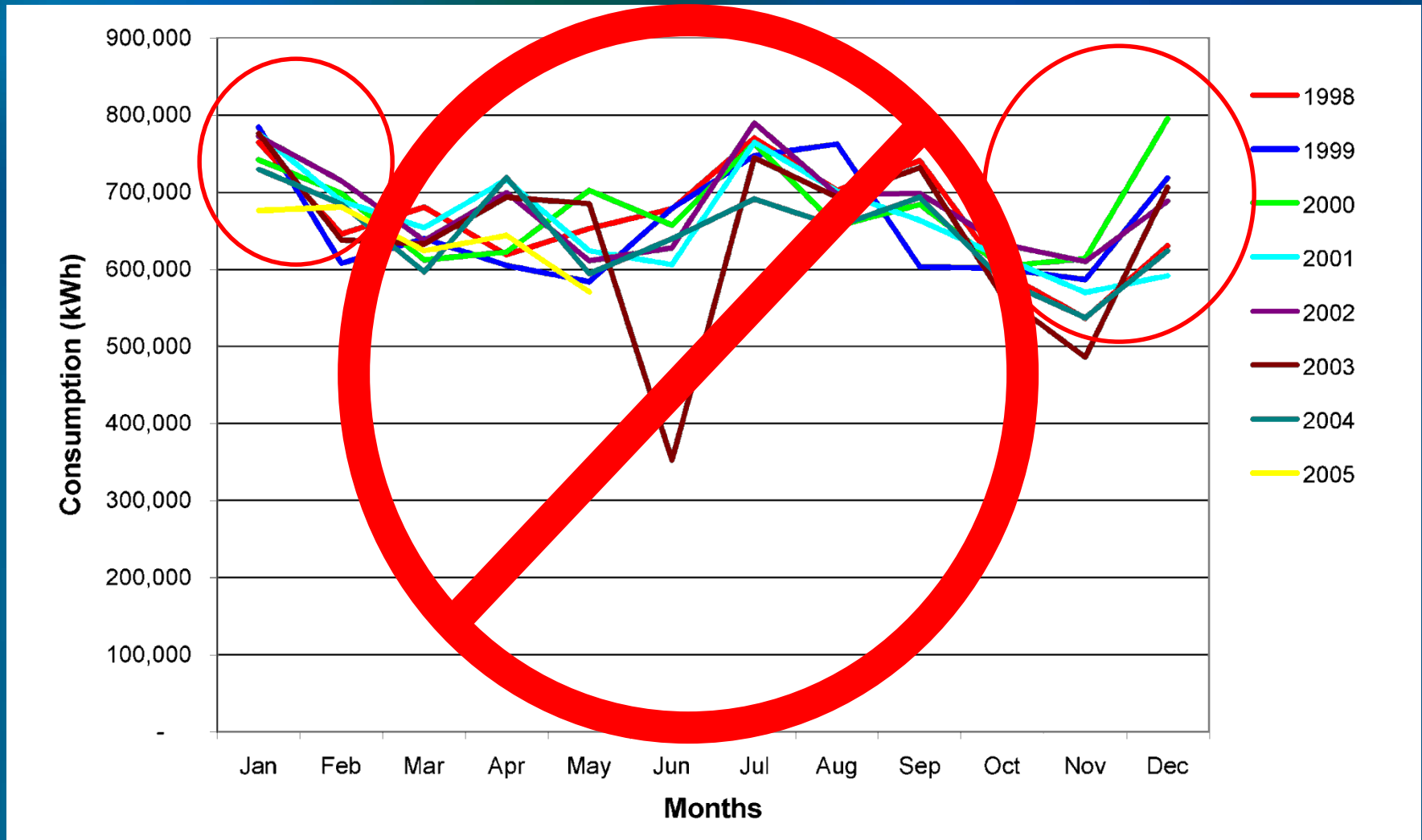
Chillers add 500 kW in summer

# Annual Profile of Monthly kWh



Fans waste energy in winter!

# Evaluate Progress Three Years Later



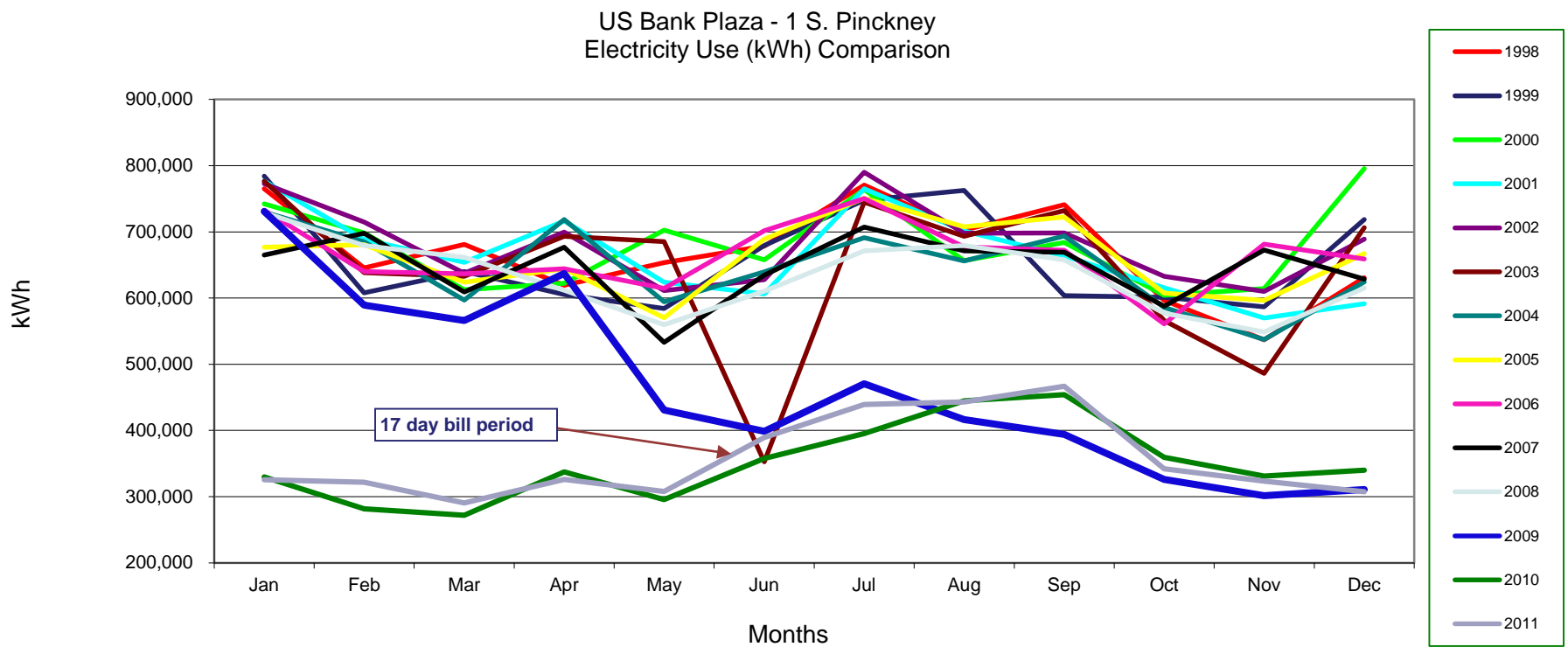
**Energy management did not work !**

# Explanation of No Progress at Madison Bank

- The high electrical energy use in colder months results from decision to maintain fans on 24/7:
  - No commitment to improve energy use
  - No accountability

Therefore, no change

# But Things Have Changed!

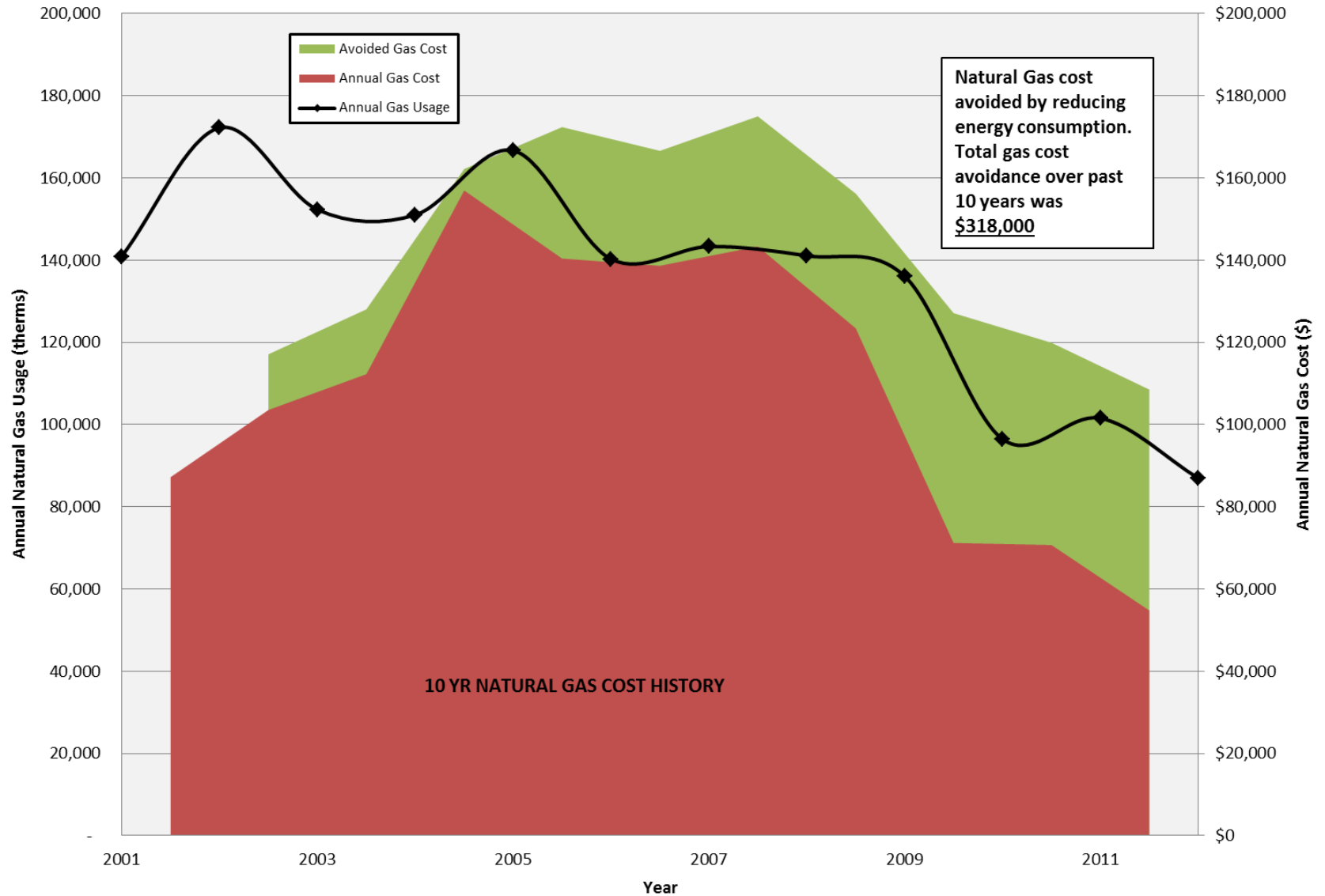


August 2010: New tenants include 1,020 m<sup>2</sup> restaurant

# U.S. Bank Gas Utility Analysis

Year	Gas Usage, therms	Gas Cost, \$	Gas Rate, \$/therm
2002	172,220 (18,169,210 MJ)	\$87,236	\$0.51 (\$0.005)
2011	101,556 (10,714,158 MJ)	\$70,713	\$0.70 (\$0.0065)
Reduction	70,664 (41%) (7,455,052 MJ)	\$16,523 (19%)	+\$0.19

## US Bank Natural Gas Avoided Energy Cost Over Time





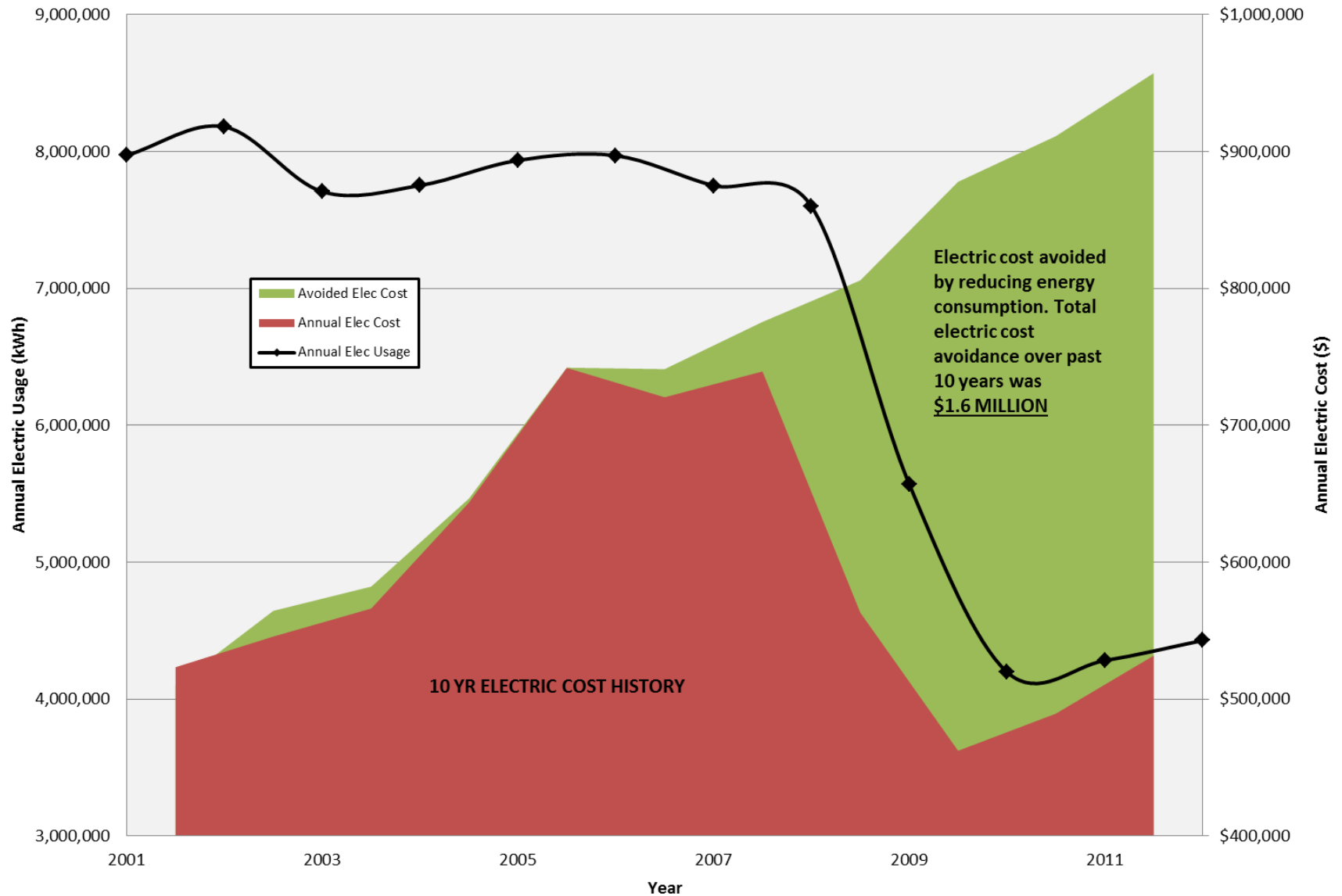
# US Bank Electric Utility Analysis

Year	Electric Usage, kWh	Electric Cost, \$	Electric Rate, \$/kWh
2002	8,181,296	\$523,405	\$0.064
2011	4,282,613	\$489,521	\$0.114
Reduction	3,898,683 (48%)	\$33,884 (6.5%)	+\$0.05

# US Bank Electric Demand Analysis

Year	Max Electric Demand, kW	Min Electric Demand, kW
2002	1979	1430
2011	1433	724
Reduction	546	706

## US Bank Electric Avoided Energy Cost Over Time



# US Bank Asset Value Example

Using a 7.6% cap rate

- 2002 costs minus 2011 costs  
Total Savings = \$50,407
- $\$50,407 \div 0.076$  (cap rate) =  
\$663,250 increased asset value
- Rates have increased in 9 years
- Using 2011 rates for both 2002 and 2011 consumption  
Total Savings = \$493,915
- $\$493,915 \div 0.076$  (cap rate) =  
**\$6,498,882 increased asset value**

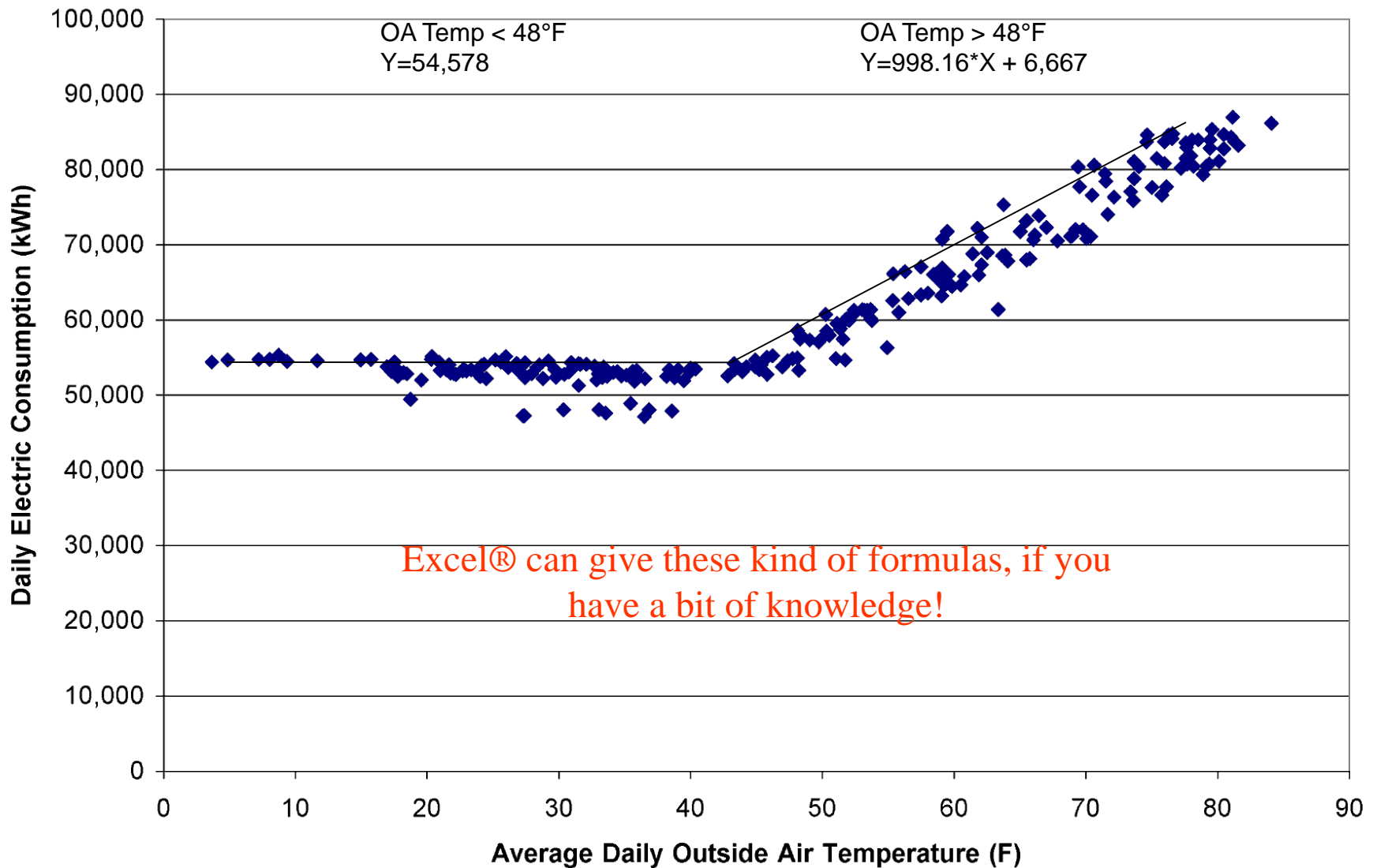
# Results of Pilot Project at Waukesha Memorial Hospital

- Collected 2005 utility information
  - 30-minute electric
  - Daily natural gas consumption
- Plotted daily consumption versus outdoor air temperature
  - Established a model of building with weather normalized
  - Weekend usage slightly different than weekday usage

# Daily Data: Results of Pilot Project at Waukesha Memorial Hospital

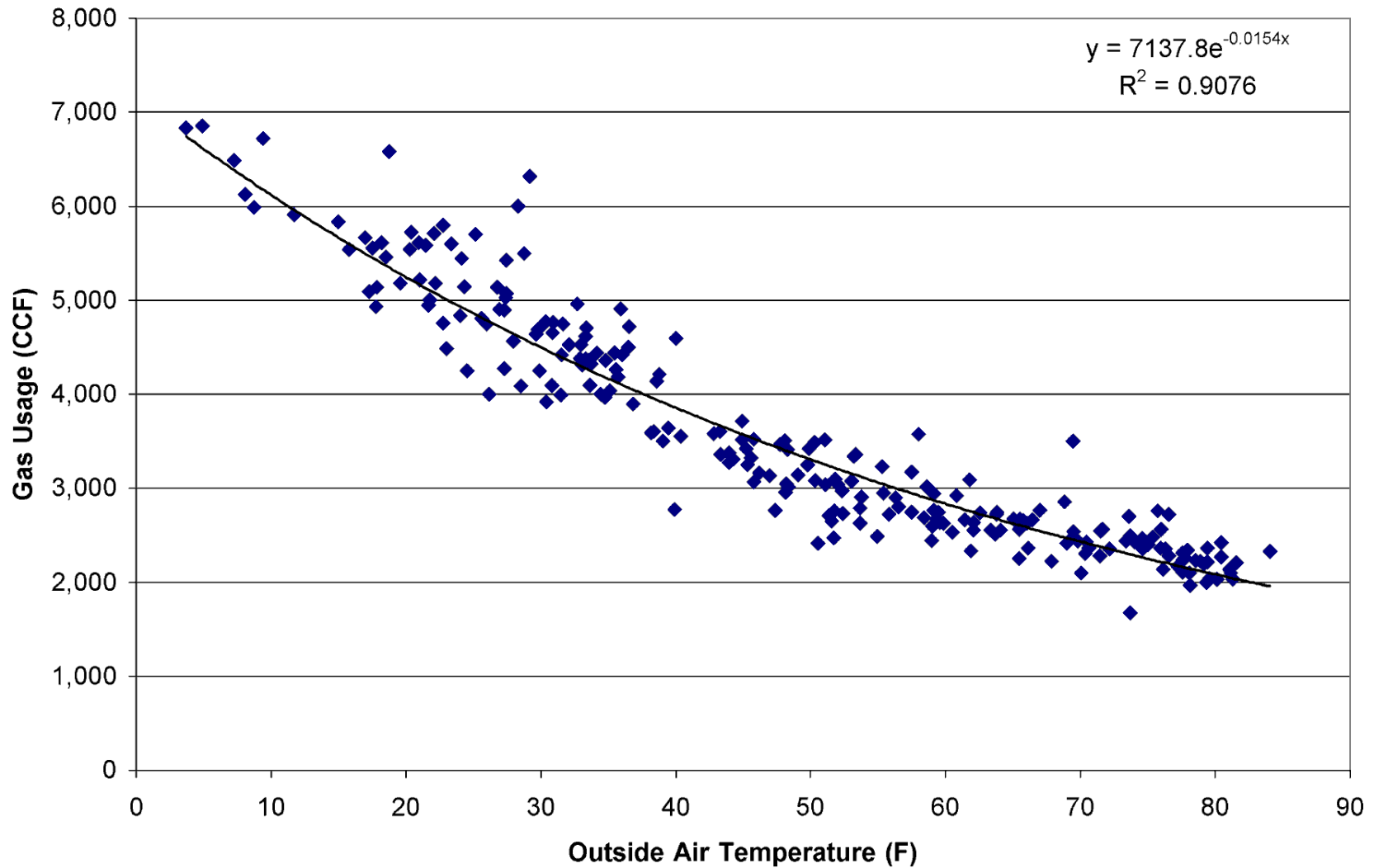
- \$90,000 annual savings in natural gas use
- Adjustments to steam pressure and fine-tuning of burners on boilers—no capital!
- Data provided clues to changes in operations

## Waukesha Memorial Hospital - 2005 Weekday Electric Usage





Waukesha Memorial Hospital - 2005 Weekday Gas Usage



# Discretionary Operations Changes to Improve Gas Use

- Lowered steam pressure, in steps
  - Starting pressure was ~827 kPa
  - Tested reductions in steps of 69 kPa
  - Settled on new level: ~621 kPa
- Fine-tuned burners



# Extra Benefit: An Energy Management Breakthrough

	Outside Air Temp	Gas			Electric			Comment
		Calculated Usage	Actual Usage	Difference	Calculated Usage	Actual Usage	Difference	
Day	Deg F	CCF	CCF	%	kWh	kWh	%	
9/9/2006	61.1	2,749	2,301	83.7	62,238	63,894	102.7	Sat
9/10/2006	61.0	2,753	2,360	85.7	62,137	64,325	103.5	Sun
9/11/2006	60.8	2,799	2,328	83.2	67,354	70,286	104.4	
9/12/2006	64.5	2,644	2,129	80.5	71,048	74,922	105.5	Rained all Day
9/13/2006	60.7	2,803	2,348	83.8	67,255	69,804	103.8	
9/14/2006	62.7	2,718	2,374	87.3	69,251	70,119	101.3	
9/15/2006	65.3	2,610	2,846	109.1	71,886	73,333	102.0	
9/16/2006	69.9	2,410	2,823	117.1	71,141	71,129	100.0	Sat
9/17/2006	72.3	2,325	2,734	117.6	73,558	73,354	99.7	Sun
9/18/2006	59.8	2,842	3,134	110.3	66,346	66,540	100.3	Correct chiller problem
9/19/2006	52.0	3,205	2,345	73.2	58,571	55,413	94.6	Chillers off most of the day
9/20/2006	51.6	3,224	2,394	74.3	58,181	57,429	98.7	
9/21/2006	55.5	3,035	2,393	78.9	62,104	61,892	99.7	
9/22/2006	62.0	2,747	2,273	82.7	68,562	69,437	101.3	
9/23/2006	62.1	2,710	2,405	88.8	63,215	65,916	104.3	Sat
9/24/2006	58.1	2,876	2,470	85.9	59,176	60,878	102.9	Sun
9/25/2006	58.1	2,917	2,357	80.8	64,659	62,718	97.0	

# Applying the Process

## Aurora Health Care—2009

- 17 facilities
- 650,320 m<sup>2</sup>
- Each facility joined the Portfolio Manager<sup>®</sup> system
- President of Aurora Healthcare signed an ENERGY STAR commitment to reduce energy 12% in three years
- Each facility utilizes the spreadsheet and records energy consumption daily
- Monthly summaries distributed to all
- Monthly energy initiative meeting to share successful ideas

# Aurora Sinai Medical Center

## Daily Utility Tracking Spreadsheet

Day	Outside Air		Steam			Generators		Electric				Comment
	Temp	Humidity	Calc. Usage	Actual Usage	Difference	Oil Usage	Load Shedding	Calc. Usage	Actual Usage	Total Usage	Difference	
	Deg F	% RH	1000 lbs.	1000 lbs.	%	Gals	kWh	kWh	kWh	kWh	%	
11/1/2009	41.0	62.0	295	247	83.6			51,462	53,402	53,402	103.8	
11/2/2009	49.0	58.0	273	229	83.8			63,315	57,429	57,429	90.7	
11/3/2009	40.0	51.0	293	254	86.6			56,066	57,069	57,069	101.8	
11/4/2009	44.0	68.0	284	250	87.9			59,288	56,643	56,643	95.5	
11/5/2009	45.0	56.0	282	237	84.0			60,093	57,236	57,236	95.2	
11/6/2009	49.0	70.0	273	220	80.5			63,315	58,303	58,303	92.1	
11/7/2009	62.0	58.0	246	202	82.1			68,666	58,106	58,106	84.6	
11/8/2009	52.0	72.0	269	191	70.9			60,474	55,779	55,779	92.2	
11/9/2009	57.0	61.0	255	221	86.6			69,758	61,526	61,526	88.2	
11/10/2009	47.0	75.0	278	224	80.7			61,704	57,727	57,727	93.6	
11/11/2009	43.0	65.0	287	244	85.1			58,482	57,633	57,633	98.5	
11/12/2009	42.0	70.0	289	230	79.6			57,677	59,900	59,900	103.9	
11/13/2009	50.0	53.0	271	231	85.2			64,120	57,556	57,556	89.8	
11/14/2009	53.0	66.0	267	230	86.1			61,293	54,238	54,238	88.5	
11/15/2009	42.0	63.0	293	246	84.0			52,281	51,183	51,183	97.9	
11/16/2009	44.0	64.0	284	257	90.4			59,288	56,803	56,803	95.8	
11/17/2009	45.0	67.0	282	248	87.9			60,093	57,421	57,421	95.6	
11/18/2009	46.0	88.0	280	239	85.4			60,898	56,845	56,845	93.3	
11/19/2009	45.0	83.0	282	239	84.7			60,093	56,649	56,649	94.3	
11/20/2009	50.0	73.0	271	243	89.7			64,120	56,792	56,792	88.6	
11/21/2009	46.0	84.0	284	235	82.9			55,558	51,190	51,190	92.1	
11/22/2009	46.0	90.0	284	232	81.8			55,558	51,366	51,366	92.5	
11/23/2009	46.0	90.0	280	231	82.5			60,898	56,656	56,656	93.0	
11/24/2009	46.0	88.0	280	235	84.0			60,898	57,344	57,344	94.2	
11/25/2009	47.0	90.0	278	254	91.5			61,704	56,144	56,144	91.0	
11/26/2009	39.0	82.0	304	273	90.8			57,149	50,756	50,756	88.8	
11/27/2009	36.0	56.0	326	289	88.7			56,805	52,824	52,824	93.0	
11/28/2009	40.0	70.0	298	249	83.7			50,642	50,391	50,391	99.5	
11/29/2009	39.0	80.0	307	263	85.8			52,584	49,852	49,852	94.8	
11/30/2009	36.0	62.0	326	275	84.4			56,805	55,524	55,524	97.7	
<b>Total</b>	<b>45.6</b>	<b>70.5</b>	<b>8,521</b>	<b>7,218</b>	<b>84.7</b>	<b>0</b>	<b>0.0</b>	<b>1,781,085</b>	<b>1,670,287</b>	<b>1,670,287</b>	<b>93.8</b>	

# Aurora Sinai Medical Center

## 2009 Utility Summary

Day	Outside Air		Steam			Generators	Electric			
	Temp	Humidity	Calc. Usage	Actual Usage	Difference	Load Shedding	Calc. Usage	Actual Usage	Total Usage	Difference
	Deg F	% RH	1000 lbs	1000 lbs	%	kWh	kWh	kWh	kWh	%
January-09	16.5	63.3	14,447	14,436	99.9	0.0	1,649,628	1,704,820	1,704,820	103.3
February-09	28.1	65.5	10,803	9,811	90.8	0.0	1,537,195	1,487,773	1,487,773	96.8
March-09	36.4	63.8	10,357	10,101	97.5	0.0	1,756,208	1,628,481	1,628,481	92.7
April-09	45.6	59.9	8,522	8,090	94.9	0.0	1,798,526	1,631,179	1,631,179	90.7
May-09	57.8	58.2	7,886	7,246	91.9	0.0	2,129,761	1,953,022	1,953,022	91.7
June-09	65.4	84.4	7,105	7,046	99.2	0.0	2,255,967	2,150,896	2,150,896	95.3
July-09	69.0	62.5	7,093	6,880	97.0	0.0	2,421,150	2,261,776	2,261,776	93.4
August-09	69.6	67.1	7,052	5,703	80.9	0.0	2,426,409	2,258,857	2,258,857	93.1
September-09	64.3	71.9	7,179	5,103	71.1	0.0	2,229,347	2,049,718	2,049,718	91.9
October-09	49.1	70.9	8,509	6,737	79.2	0.0	1,922,029	1,796,748	1,796,748	93.5
November-09	45.6	70.5	8,521	7,218	84.7	0.0	1,781,085	1,670,287	1,670,287	93.8
December-09	27.4	73.3	12,045	10,725	89.8	0.0	1,692,976	1,569,630	1,569,630	92.7
<b>Total</b>	<b>47.9</b>	<b>67.6</b>	<b>122,585</b>	<b>99,096</b>	<b>80.8</b>	<b>0.0</b>	<b>23,600,280</b>	<b>22,163,187</b>	<b>22,163,187</b>	<b>93.9</b>

### Energy Savings:

- 19% reduction in steam usage
- 6% reduction in electrical usage



# Aurora Health Care 2009–2012 Utility Summary

Facility	Sq Ft	2009-2012 Summary					
		%	CO2 Reduction (lbs)	2009 EUI (kBtu/ft <sup>2</sup> )	2010 EUI (kBtu/ft <sup>2</sup> )	2011 EUI (kBtu/ft <sup>2</sup> )	2012 EUI (kBtu/ft <sup>2</sup> )
Sheboygan	290,071	84.5%	7,069,354	298.6	270.5	283.7	260.5
Baycare Clinic	610,716	94.1%	5,205,605	273.6	258.1	261.7	246.3
Hartford	150,000	79.5%	4,845,765	256.5	276.4	255.8	235.2
Two Rivers	183,500	83.6%	5,565,232	267.2	265.5	249.3	221.6
West Allis Memorial	848,440	82.0%	21,241,383	277.5	259.3	246.0	231.8
Summit	789,591	88.9%	12,758,285	N/A	N/A	221.6	199.3
St. Luke's South Shore	360,555	80.9%	11,321,748	242.8	227.6	216.6	202.1
Burlington	220,000	81.7%	4,143,428	178.4	207.2	207.3	192.1
Sinai Medical Center	858,000	81.3%	30,610,684	225.6	214.4	199.6	191.6
St. Lukes ★	1,718,168	82.7%	47,767,288	213.8	203.0	193.8	183.7
Kenosha	339,020	92.3%	1,513,574	N/A	N/A	256.5	238.7
Oshkosh ★	470,000	75.1%	17,685,848	205.0	187.4	163.3	150.8
Lakeland	296,280	94.2%	(3,113,398)	129.2	146.9	154.6	153.4
Heil	218,677	95.5%	7,698,062	198.7	180.1	191.7	181.4
Hospice	31,200	77.5%	745,255	204.0	193.5	190.9	162.6
Corporate Building	21,760	60.1%	1,119,143	170.5	154.2	129.3	112.2
Psychiatric Hospital	206,074	86.8%	155,646	91.8	85.5	88.9	76.7
Forest Home ★	135,000	63.1%	8,685,962	82.0	74.0	72.8	68.0
<b>Total</b>	7,747,052	85.2%	185,018,863	227.8	205.6	196.8	182.4

★ Achieved EnergyStar Award!

Highlighted buildings are not acute care hospitals

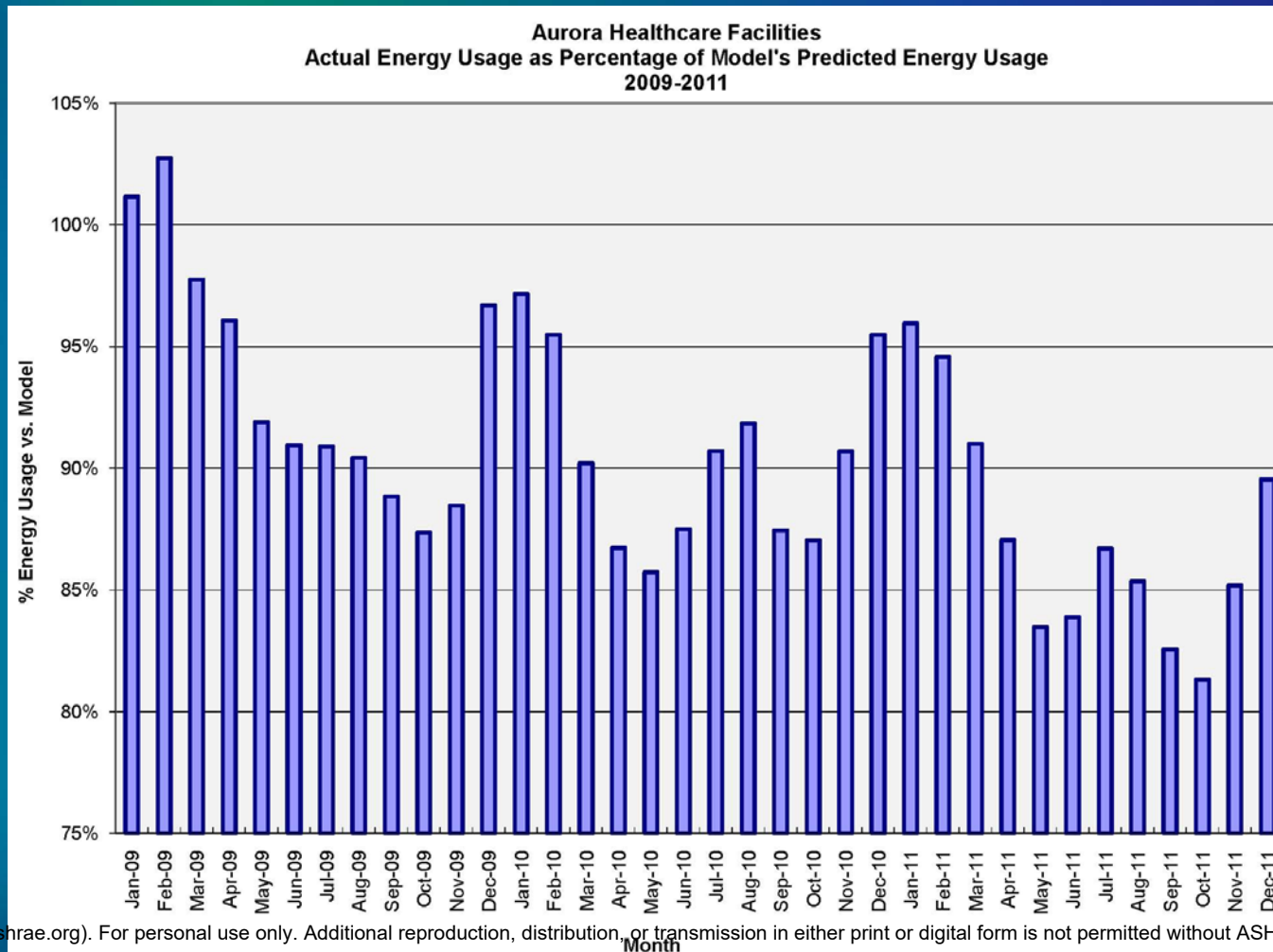
## Savings:

- 14.8% reduction in energy usage
- 92,509 tons reduction in CO<sub>2</sub> emissions

**NEW**

# Aurora Health Care 2009–2011

- 14.1% reduction in energy consumption
- 142.6 million pound (64,669 metric tons) reduction in CO<sub>2</sub>
- Three facilities achieved ENERGY STAR



# Additional Energy Management Breakthroughs

10	5/7/2012	55.0	64.0	202	211	104.8		59,250	59,450	59,450	100.4	CHILLER #3
11	5/8/2012	60.0	65.0	189	177	93.8		62,486	61,239	61,239	98.0	CHILLER #3
12	5/9/2012	51.0	79.0	214	205	95.9		56,625	57,051	57,051	100.8	CHILLER #3
13	5/10/2012	52.0	64.0	211	201	95.5		57,276	58,815	58,815	102.7	CHILLER #3
14	5/11/2012	63.0	42.0	182	188	103.2		64,439	63,091	63,091	97.9	CHILLER #3
15	5/12/2012	63.0	64.0	179	200	111.7		59,474	58,277	58,277	98.0	CHILLERS #1 & #3
16	5/13/2012	58.0	40.0	190	191	100.5		56,237	57,250	57,250	101.8	CHILLERS #1 & #3
17	5/14/2012	66.0	31.0	176	189	107.4		66,393	64,286	64,286	96.8	CHILLERS #1 & #3
18	5/15/2012	72.0	37.0	168	185	110.1		70,300	65,794	65,794	93.6	CHILLERS #1 & #3
19	5/16/2012	52.0	55.0	211	194	91.9		57,276	59,808	59,808	104.4	CHILLER #3
20	5/17/2012	54.0	60.0	205	184	90.0		58,579	59,359	59,359	101.3	CHILLER #3
21	5/18/2012	65.0	52.0	178	183	102.6		65,741	63,080	63,080	96.0	CHILLERS #1 & #3
22	5/19/2012	69.0	55.0	169	176	103.9		63,358	63,187	63,187	99.7	CHILLERS #1 & #3
23	5/20/2012	78.0	49.0	161	178	110.6		69,185	66,113	66,113	95.6	CHILLERS #1 & #3
24	5/21/2012	56.0	61.0	184	188	102.2		64,834	62,888	62,888	97.1	CHILLER #3

FOUND STEAM LEAK ON CT-SF-U04 HEATING ISOLATION VALVE.  
REPAIRED IN AFTERNOON.

1	A	B	C	D	E	F	G	H	I	J	K	L
2	Day	Temp	Humidity	Calc. Usage	Actual Usage	Difference	Oil Usage	Load Shedding	Calc. Usage	Actual Usage	Total Usage	Difference
3		Deg F	% RH	1000 lbs	1000 lbs	%	Gals	kWh	kWh	kWh	kWh	%
4	2/1/2011	22.0	76.0	363	363	100.1			50,875	50,184	50,184	98.6
5	2/2/2011	21.0	71.0	368	366	99.4			50,893	46,611	46,611	91.6
6	2/3/2011	9.0	54.0	446	404	90.1			51,110	50,452	50,452	98.7
7	2/4/2011	16.0	60.0	446	404	90.8			50,984	50,147	50,147	98.4
8	2/5/2011	23.0	59.0	446	404	86.9			46,044	45,329	45,329	98.4
9	2/6/2011	28.0	83.0	325	294	88.0			45,826	44,917	44,917	98.0
10	2/7/2011	24.0	72.0	351	338	96.3			50,839	49,646	49,646	97.7
11	2/8/2011	14.0	61.0	412	428	104.0			51,020	50,604	50,604	99.2
12	2/9/2011	8.0	50.0	452	477	105.5			51,128	50,684	50,684	99.1
13	2/10/2011	4.0	50.0	452	477	105.5			51,201	50,883	50,883	99.4
14	2/11/2011	13.0	61.0	412	428	104.0			51,038	50,955	50,955	99.8
15	2/12/2011	29.0	61.0	412	428	104.0			45,783	46,469	46,469	101.5
16	2/13/2011	38.0	61.0	412	428	104.0			47,342	45,448	45,448	96.0
17	2/14/2011	38.0	58.0	282	281	99.7			52,554	50,387	50,387	95.9
18	2/15/2011	31.0	72.0	314	266	84.7			50,712	51,350	51,350	101.3

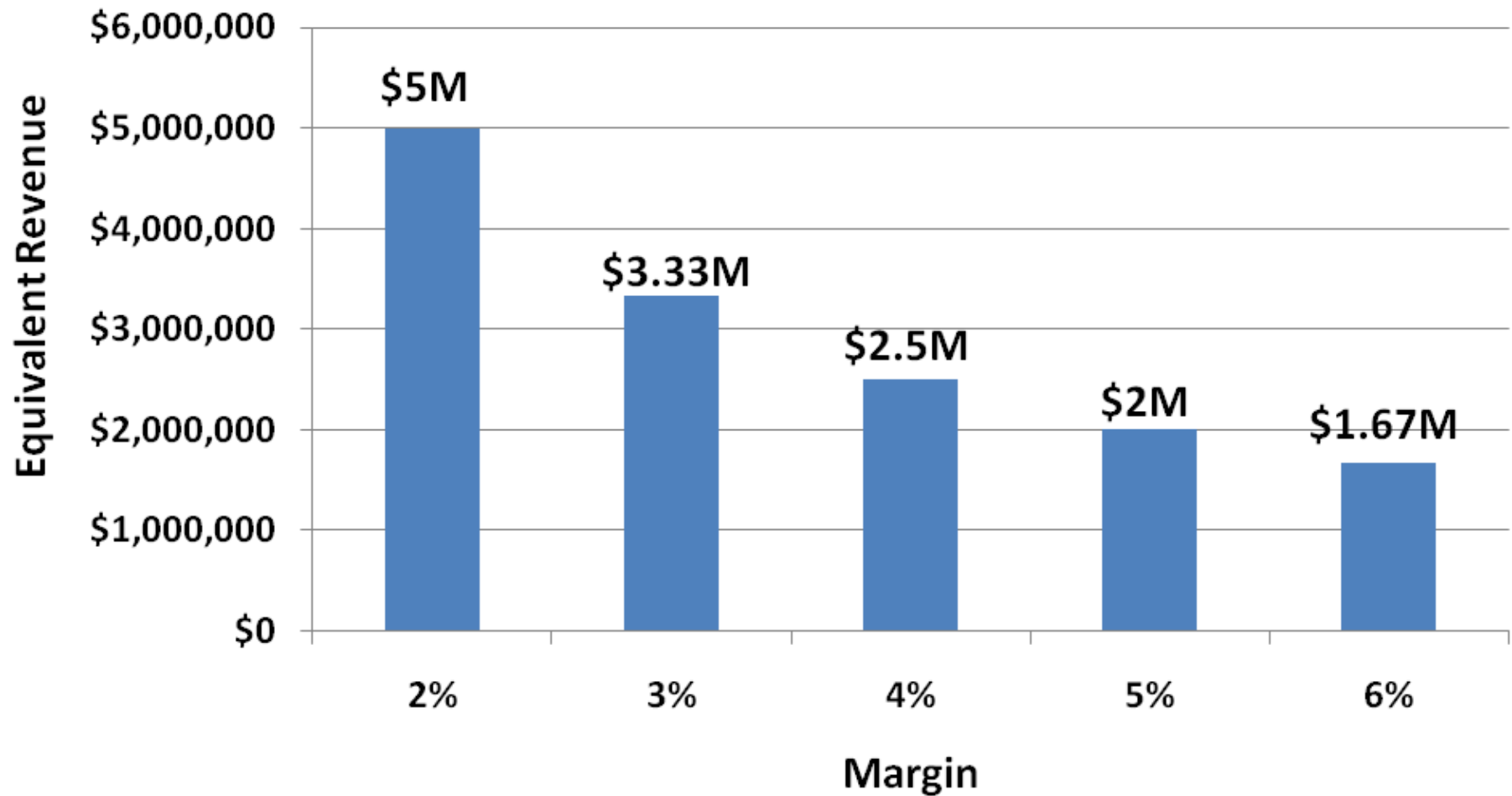
FOUND F/B DAMPER ISSUES ON CT-SF-U01 THRU CT-SF-U05

FOUND STEAM LEAKS ON CT-SF-U02 HTG COIL & ON CT-SF-U05 VACUUM BREAKER (VACUUM BREAKER WAS REPLACED 02/10/2011)



**BREAK!**

## Equivalent Revenue per \$100,000 savings for Acute Care Hospitals



# Aurora Health Care Equivalent Revenue (Using a 4% Margin)

- 2009–2012 Total Energy Savings (weather-normalized)

Total Savings = \$8,665,000

- $\$8,665,000 \div 0.04$  (margin) =

\$216,625,000 equivalent revenue

- $\$216,625,000 \div 4$  years =

**\$54,156,250 Equivalent Revenue per Year**

# Energy Management Strategies Taken

- Chiller operations
- HW reset schedules
- Run schedules (occupied/unoccupied, day/night, summer/winter)
- DA temperature reset schedules
- Steam pressures
- **Installation of variable-speed drives**
- Steam trap survey
- Shutting off air handling units in unoccupied areas
- Maintaining modified space temperatures
- Promoting the energy message at department meetings



# Outdoor Air Temperature Data Sources

Sources	Barriers to Use
Outdoor air sensors—BAS	Extracting data; maintenance of sensors; data quality
Stand-alone temperature sensors	Extracting data; maintenance of sensors; data quality
NOAA data (public domain) <a href="https://gis.ncdc.noaa.gov/maps/ncei#app=cdo">https://gis.ncdc.noaa.gov/maps/ncei#app=cdo</a>	No cost for simple searches; cumbersome to access multiple locations
Weather data services	Fee for access to comprehensive database
Weather Underground <a href="https://www.wunderground.com/history/">https://www.wunderground.com/history/</a>	No cost for searches; long time periods require multiple searches

# Exercise 10: Weather Normalization



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in the  
exercises

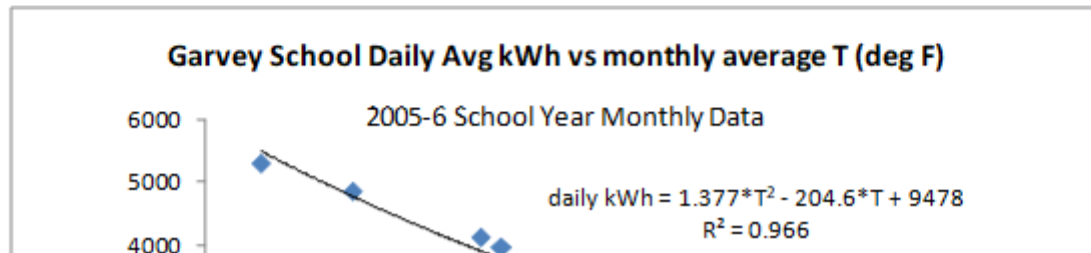


## Exercise 10A: Weather Normalization

**Part 1:** We introduced Garvey School, an elementary school in Chicago, earlier in the seminar when we discussed Portfolio Manager. It is an “all-electric” school, built in 1968.

The graph shows the relationship between average monthly temperature and average daily electricity use, based on 12 monthly utility bills for the school year 2005-6 (baseline year). Daily temperature data were obtained from the O’Hare Airport weather station.

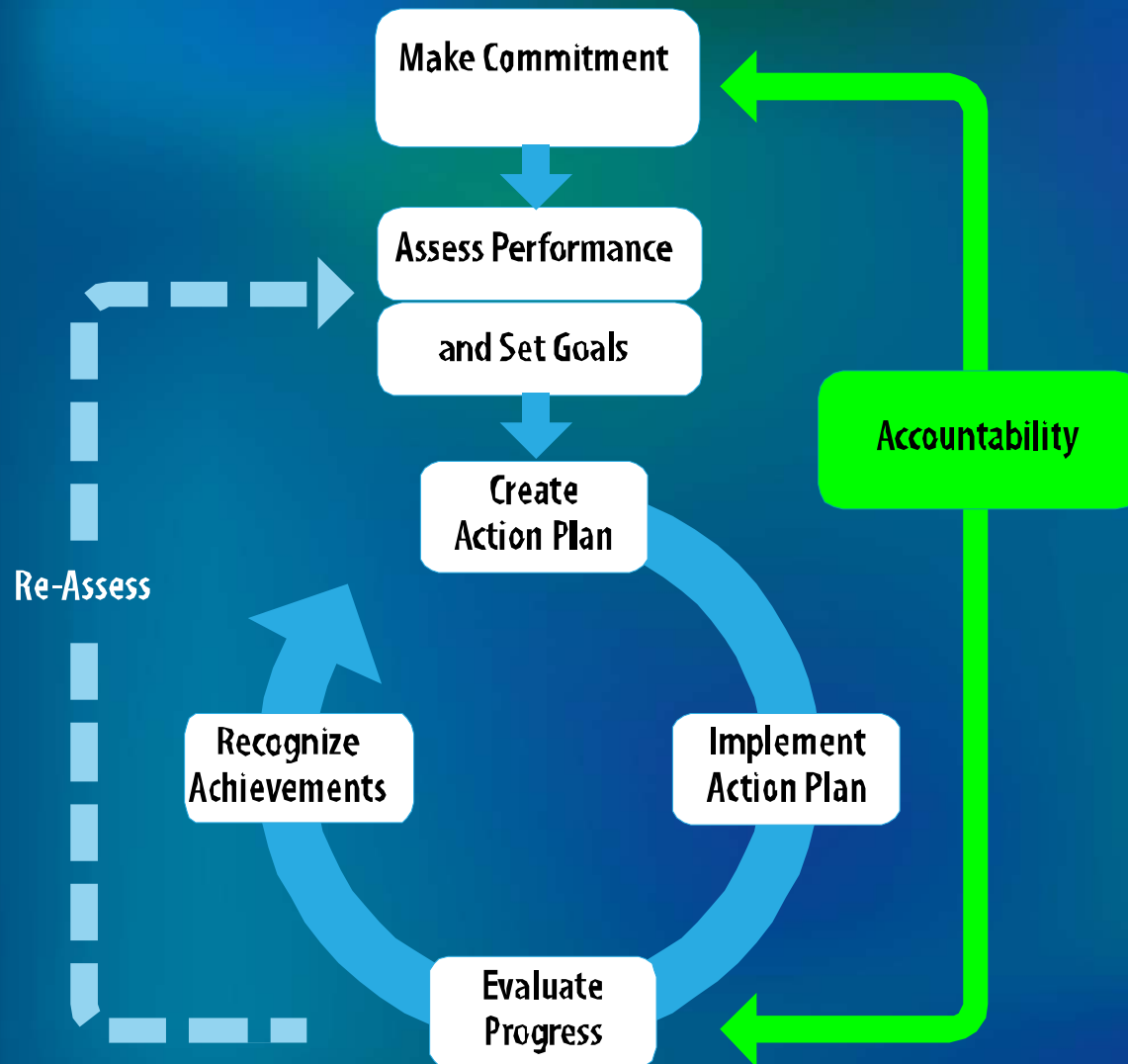
Excel® generated the equation relating daily kWh to average monthly temperature. (See notes below on the Excel command details).



Exercise includes short tutorial on generating graph and equation using Excel®

# Energy Management: Accountability Revisited

# Accountability



**A person is accountable; a department or building can't be!**

# Lowell Hall Facility— What's Missing?

Space Use <a href="#">Add Space</a>					
Space Name	Space Type	Floor Area (Sq. Ft.)	% Floor Area	Alerts	
<a href="#">Lodging</a>	Hotel	88,949	76		<a href="#">Delete Space</a>
<a href="#">Staff Offices</a>	Office	28,634	24		<a href="#">Delete Space</a>
<b>Total</b>		<b>117,583</b>	<b>100</b>		

Because more than 50% of your building is Hotel, your building is designated as Hotel within Portfolio Manager. This building may be eligible for a rating ([Click to learn more](#)). If you can see a rating for this building, please note that the rating takes into account all of the space types you have listed. If you cannot see a rating for this building, you can be compared to the national average for Hotel ([Click to learn more](#)).

Due to rounding, the % Floor Area Total may not always equal 100%.

Energy Meters <a href="#">Add Meter</a>   <a href="#">Update Multiple Meters</a>   <a href="#">View All Meter Data in Excel</a>						
Meter Name	Energy Type	Space(s)	Last Meter Entry (End Date)	Alerts	Read/Write Access	
<a href="#">Electricity</a>	Electricity - Grid Purchase (kWh (thousand Watt-hours))	Entire Facility	05/15/2012	Data > 120 days old. <a href="#">more</a>		<a href="#">Delete Meter</a>
<a href="#">Gas</a>	Natural Gas (therms)	Entire Facility	05/14/2012	Data > 120 days old. <a href="#">more</a>		<a href="#">Delete Meter</a>

The energy meters for this facility quantify whole facility energy consumption. This consumption total includes all common and tenant spaces in the facility. ([Change Metering Configuration](#))

### General Facility Administration

[Track](#) Energy Performance Improvements  
[Delete](#) this Facility from Portfolio Manager  
[Contact](#) us

### Sharing Data

[Add](#) user to share this Facility  
[Modify](#) list of users  
[Transfer](#) Facility to another user  
[View](#) entire Access List for this Facility

### Applying for the ENERGY STAR

[Apply](#) for the ENERGY STAR  
[View](#) status of ENERGY STAR Applications

### Building Profiles

A building Profile can be created when an ENERGY STAR label application is submitted

# Facility Upgrades

<b>Change</b>	<b>When</b>
Efficient central water chiller	Summer 1995
Lighting upgrade (T8, elec ballasts)	Spring 1996
Cooling tower replacement	Spring 2000
Building automation controls	Spring 2000
Heating water pumps modification to AHU	Summer 2003
Remodel of lobby, HVAC upgrade	Summer 2006

# Lowell Hall Energy Performance

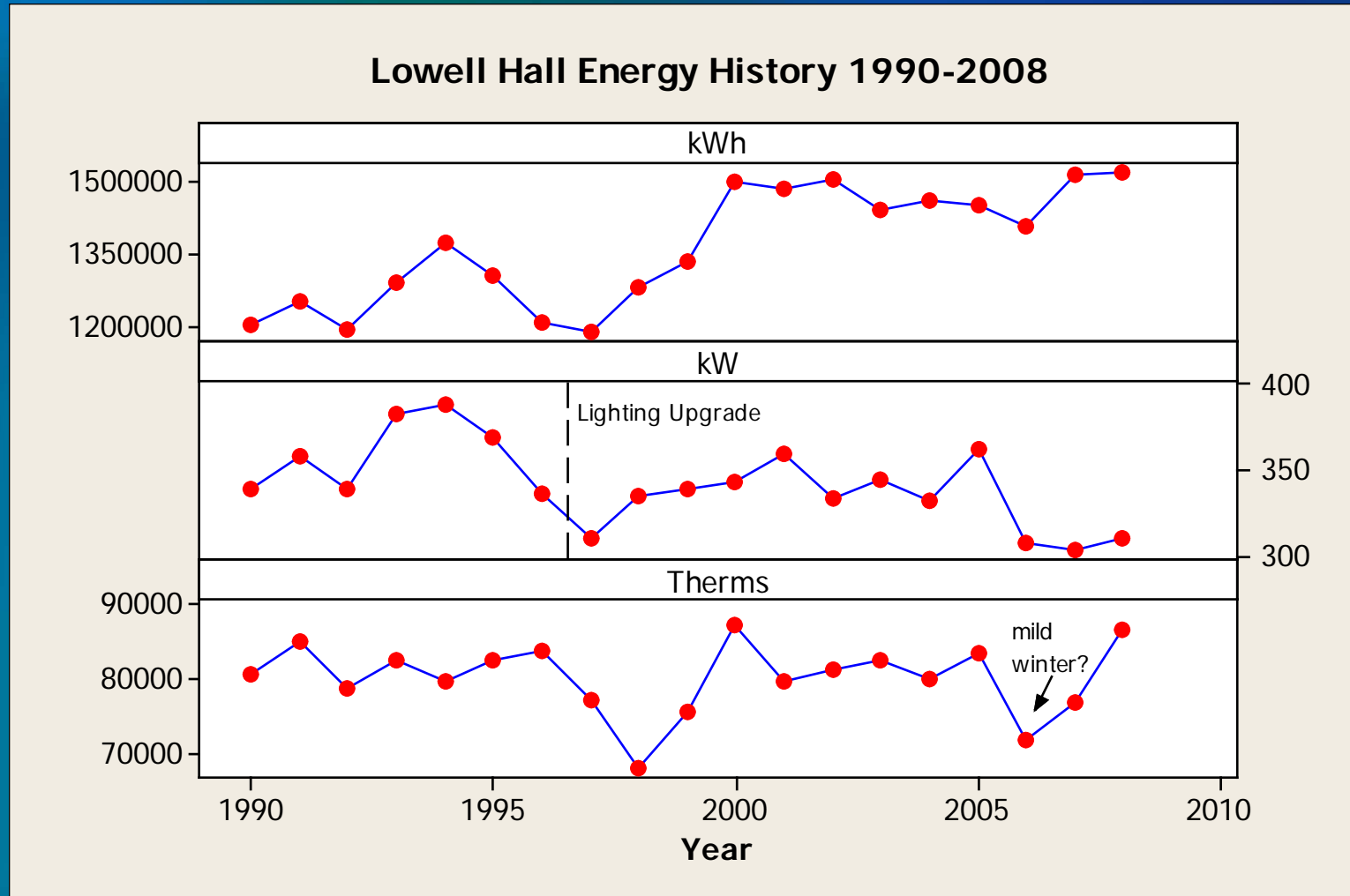
**Facility Performance** [Set Baseline Periods](#) | [Set Energy Performance Target](#)

Select View: Summary: Energy Use [Create View](#) | [Edit View](#)

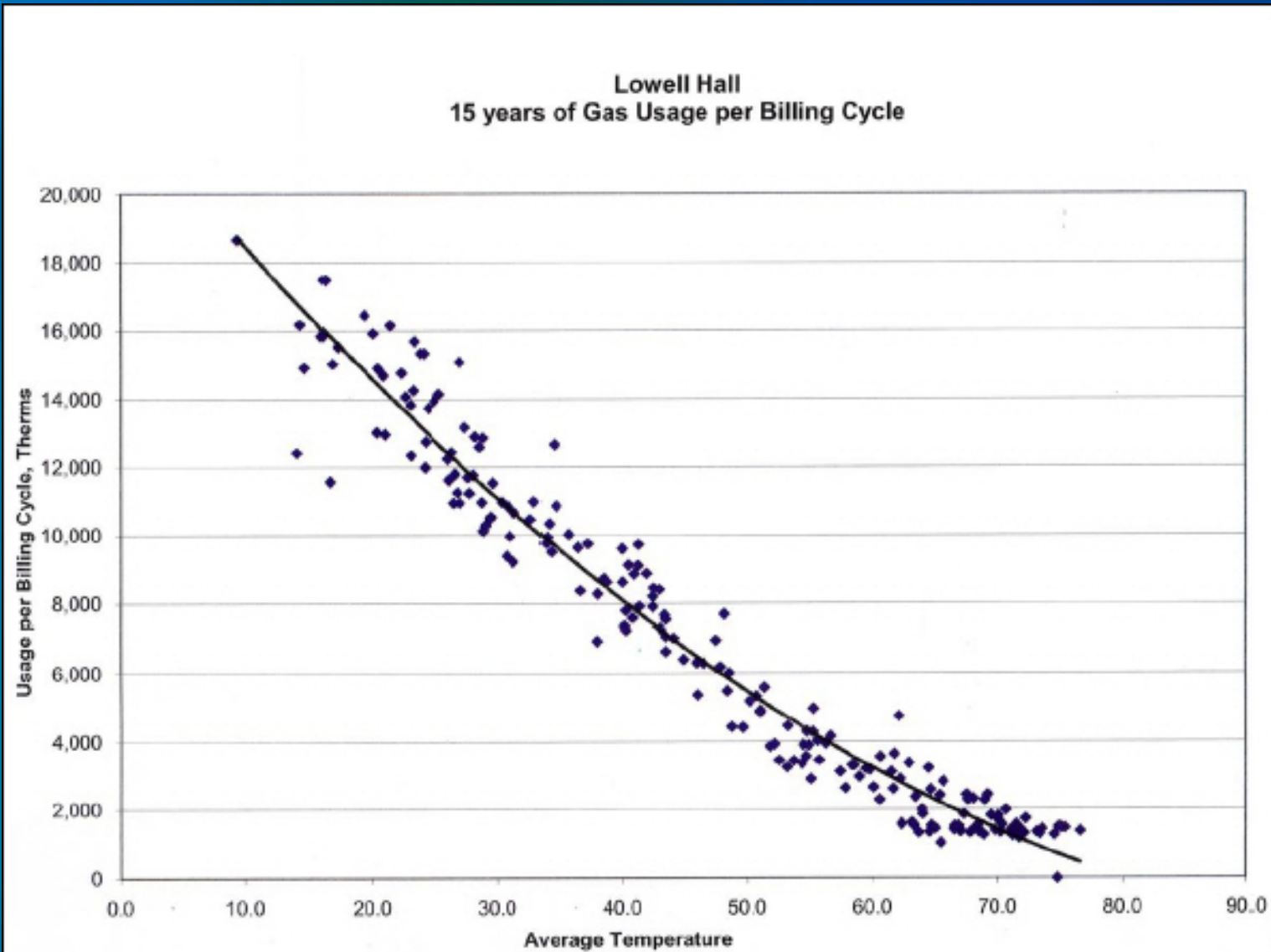
12 Months Ending	Current Rating (1-100) ⓘ	Current Site Energy Intensity (kBtu/Sq. Ft.) ⓘ	Current Source Energy Intensity (kBtu/Sq. Ft.) ⓘ	Change from Baseline: Energy Use Intensity (kBtu/Sq. Ft.) ⓘ	Change from Baseline: Adjusted Energy Use Intensity (kBtu/Sq. Ft.) ⓘ
May 2000 ▾	42	109.7	208.7	-18.7	-19.5
April 2012 ▾	20	117.8	225.1	-10.6	36.8
<b>Change</b>	-22	8.1	16.4	<a href="#">N/A</a>	<a href="#">N/A</a>



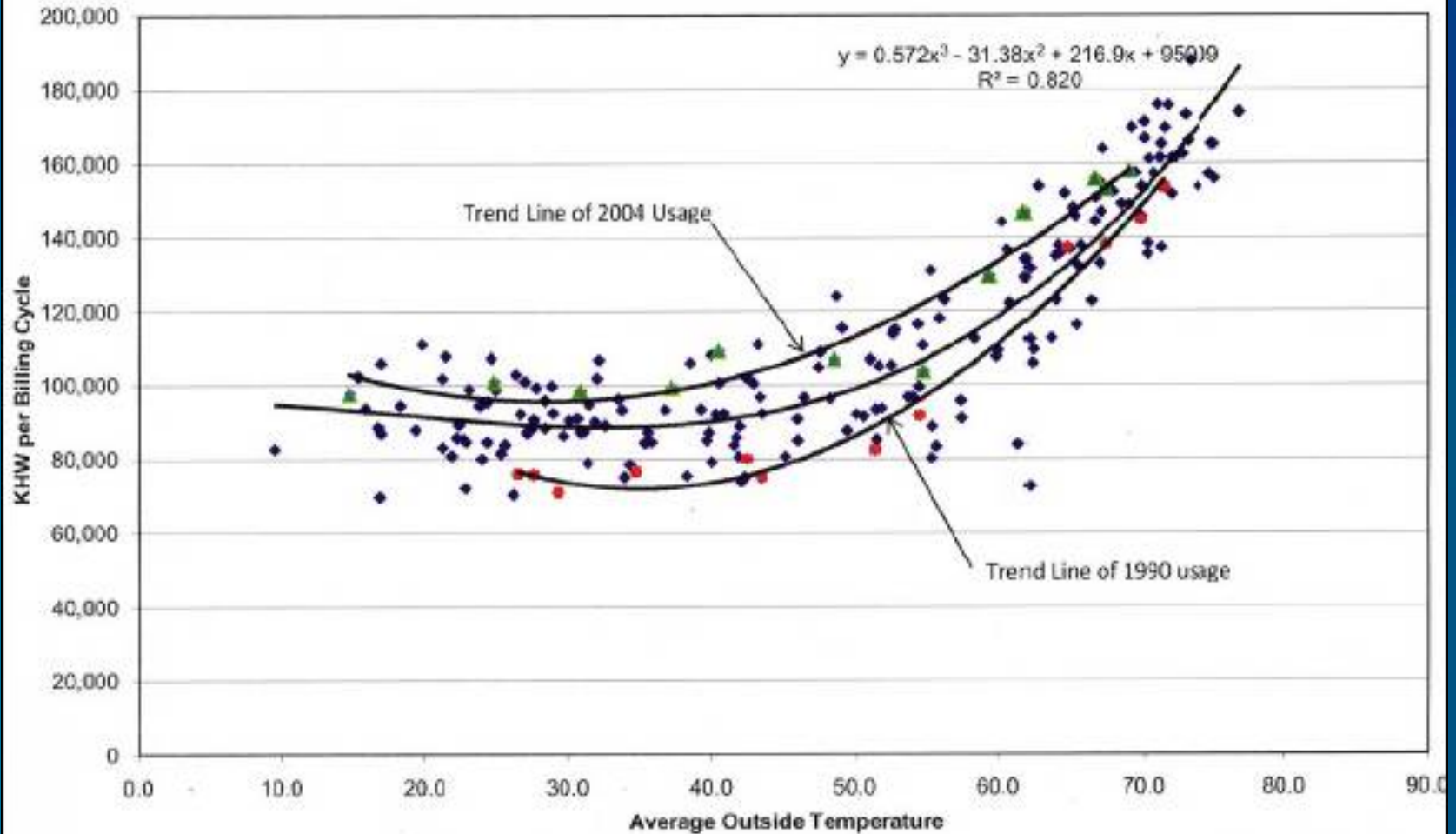
# History Matches Portfolio Manager



# Lowell Hall—Gas Usage



## The Lowell Center 16 years of Electrical Consumption vs Average Outside Temperature



# Lowell Hall Evaluation

Score on our  
Energy Management  
checklist:

1 YES    14 NO  
No Bonus Points

<i>Energy Management Accountability Check</i>		
1.	Energy use is measured	
a.	Monthly	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
b.	Daily <i>Bonus</i>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
c.	Hourly <i>Bonus</i>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
2. Somebody is responsible to know what the energy use is		
a.	yearly	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
b.	monthly	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
c.	daily <i>Bonus</i>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3. The responsible person can show you the energy use by table or graph of		
a.	Yearly records	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
	Monthly records	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



# Energy Management at Monona Terrace Convention Center

Jeff Griffith

Building Maintenance Supervisor

- Action plan
- Monitoring
- Benchmarking
- Accountability

# Action Plan

- Initial commissioning by staff
- No compromise in customer comfort
- Eliminate simultaneous heating and cooling
- Adapt operation to daily schedule
- Eliminate energy use in unoccupied spaces
- Regular reminders to entire staff

# Regular Monitoring

- Weekly energy review by engineering staff
- BAS alarms to pagers
  - Demand exceeds 1100 kW
  - Chilled water exceeds 50°F
- Personal attention by one engineer on peak days



# Monitoring—Low Tech Display!

Cooler/Freon coils

**GAS FOR TRUCK**

Hw/cool. Rollers

Fresh Valves  
Jet drains

Clean-up  
Schedule  
Iron man  
Uniforms

MONTH	2006	2007
JAN	903	739
FEB	956	807
MAR	903	758
APR	950	993
MAY	1157	1007
JUN	1087	1180
JUL	1487	1084
* AUG	1259	1113*
SEP	1357	
OCT	1119	
NOV	1061	
DEC	810	

# Benchmarking

	Square Footage	Electricity (kbtu/sqft)	Nat Gas (kbtu/sqft)	Steam (kbtu/sqft)	Chilled Water (kbtu/sqft)	Total Energy (kbtu/sqft)
Rochester, NY	200,000	55.76	0.00	0.00	0.00	55.76
Pittsburg, PA	1,500,000	24.05	0.00	32.25	106.46	162.75
Collinsville, IL	72,500	102.42	69.39	0.00	0.00	171.81
Rochester, MN	191,531	79.90	4.77	89.98	0.00	174.65
Milwaukee, WI	667,475	65.23	2.16	80.06	0.00	147.46
<b>Madison, WI</b>	303,000	51.08	9.51	4.91	0.00	65.50
Sarasota Springs, NY	52,500	66.23	89.81	0.00	0.00	156.04
Toledo, OH	325,000	39.72	73.74	0.00	0.00	113.46
Davenport, IA	154,215	45.26	81.37	0.00	0.00	126.62
<b>Totals</b>	3,466,221					

# Accountability

- Jeff—personally accountable to the facility manager for facility energy use
- Engineering staff—accountable to Jeff for components of energy use
- Entire staff maintains an energy-conscious culture
- Weekly staff review of energy use

# Monona Terrace Evaluation

Energy Management Accountability Check		Notes
1. Energy use is measured		
a. Monthly	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
b. Daily <i>Bonus</i>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
c. Hourly <i>Bonus</i>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	<i>Real time w/ trending + totalization</i>
2. Somebody is responsible to know what the energy use is		
a. yearly	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
b. monthly	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
c. daily <i>Bonus</i>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	<i>Maint Super</i>
3. The responsible person can show you the energy use by table or graph of		
a. Yearly records	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
b. Monthly records	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
c. Daily records <i>Bonus</i>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
d. Hourly records <i>Bonus</i>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	<i>Steam + Electric Real time w/ trending + totalization</i>
4. Somebody is accountable to actually make changes to improve energy use.	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
5. Somebody has planned, tested or deployed a change in procedures or operating practices to improve energy use		<i>lighting Controls upgrade.</i>
a. in the last 90 days	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
b. in the last 30 days	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	

18 YES (including 5 Bonus items on monitoring)

2 NO

6. Somebody has checked performance of clocks, set-points, or other parameters using suitable probes and loggers		
a. In the last 90 days	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	
b. In the last 30 days	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	<i>Bi-annual Inspection/ Calibration of all HVAC Controls + equipment</i>
7. For the last major upgrade of equipment or controls, somebody did a numerical "before and after" analysis to judge actual energy impact of the change.	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	<i>lighting Controls/daylight harvesters. Measured before + after but didn't have accurate way to "predict" impact.</i>
<i>Bonus</i> The "before and after" analysis compared predicted energy impact to actual energy impact	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Not Sure	
8. The responsible person can get technical assistance when s/he is not sure of the next energy management step, test or change (assistance can be internal or external).	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	<i>Johnson Controls MG-E. Focus on Energy</i>
9. A regular forum (meeting) is held at least monthly to review energy performance and actions taken to use energy more intelligently—the responsible person has to give explanations based on numbers, in tables and graphs, not anecdotes.	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Not Sure	<i>Weekly Maintenance Staff meeting -</i>
10. A manager of the responsible person (the "boss") attends the review meeting described in 9.	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Not Sure	
<b>Total</b>	<b>18</b> Yes <b>2</b> No <b>0</b> Not Sure	



## Monona Terrace

# LEED EB Gold Certification

- Significant energy savings
- Nontoxic cleaning products
- Use of clean energy
- High recycling rates



# Dubai Chamber Example LEED EB Recertification

## Project Information

Building: Dubai Chamber

Contract Type: LEED v4 recertification EBOM

Total Area: 20,000 m<sup>2</sup>

Conditioned Area: 16,457 m<sup>2</sup>

## Project Summary

Dubai Chamber, 1<sup>st</sup> LEED EBOM in the region, is a leading example for CSR focusing its efforts on green building and sustainability. The Dubai Chamber reduced potable water use by 69%, energy use of HVAC by further more than 25%, the need for a cooling tower by using outdoor water fountain as a Hx to cool server room, etc.

## Results

ENERGY STAR label rating of 91

Consumes less energy than 91% of similar buildings in the US (with normalization)

LEED Platinum certification



# Exercise 11: Plans for Next Week



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in the  
exercises

## Exercise 11: Planning Exercises

Now is the time to reflect on our seminar and begin to plan how to improve Energy Management in your organization.

### Options to develop your intentions for *action* after the ASHRAE Meeting

Exercise 11A helps you identify beginning actions to organize and review energy performance data.

Exercise 11B helps you begin to plan a test of a discretionary facility operations change.

Exercise 11C applies the ENERGY STAR® facility assessment matrix, using all the steps of the Energy Management Cycle (requires internet connection).

### Everyone needs to summarize and prepare a short report out to the session:

Exercise 11D is a simple summary of your intentions when you return to work after the ASHRAE Meeting.



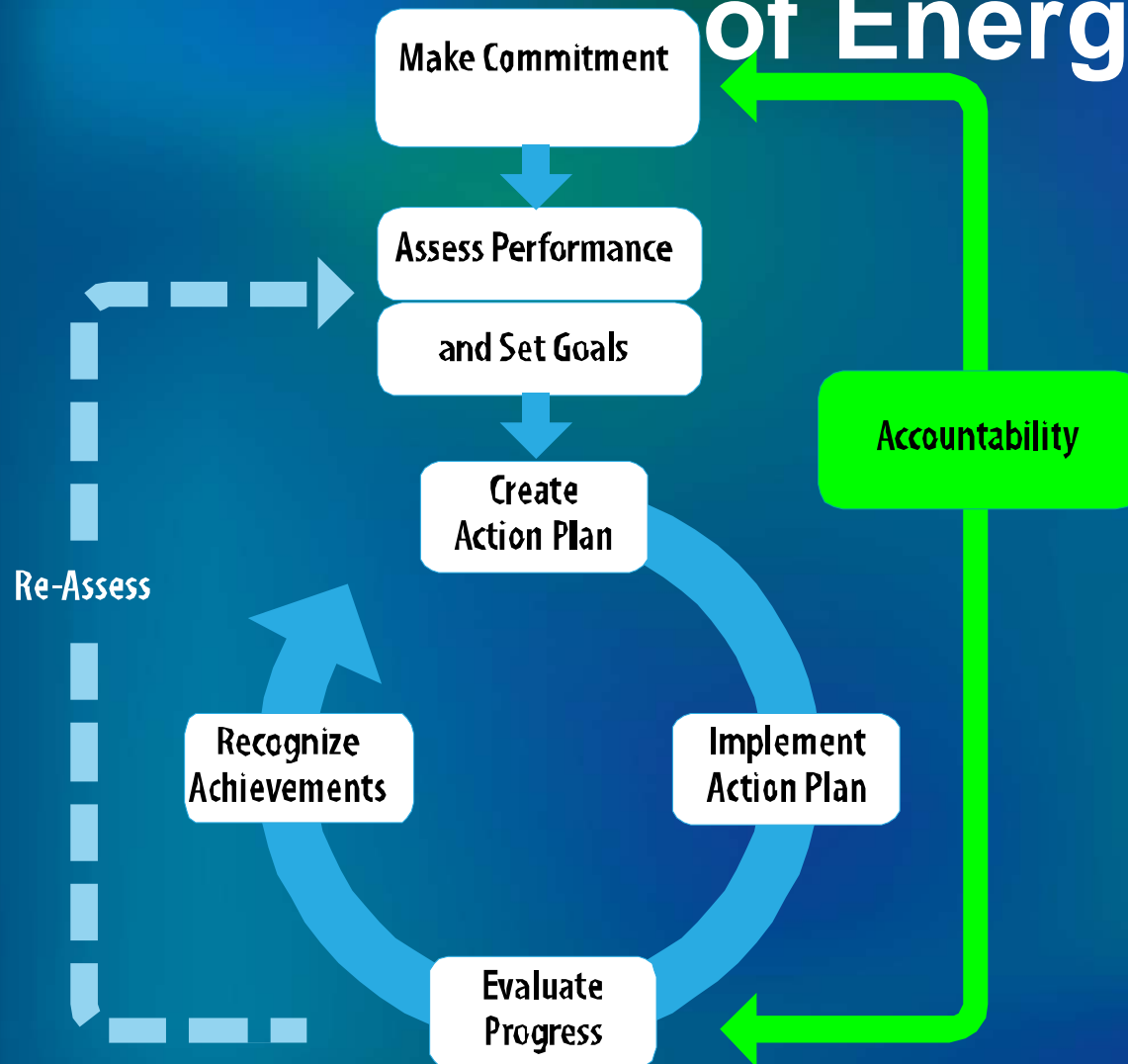
# Poll: What Will You Do Next Week?

- Collect 24 months of utility bills?
- Use Portfolio Manager?
  - Review EUI and rating
- Test one discretionary action?
- Go through energy management checklists?
- Or something else?

# Recap and Send-off

# Recap: The *Management Content* of Energy Management

[www.energystar.gov](http://www.energystar.gov)



This is the cycle we have used to guide our discussion. It's time to summarize.

# Recap: Assess Performance

*Don't start with audits!*

# Recap: Assess Performance

## Monitor

- Know what performance actually is
- Different time scales
  - Year
  - Month
  - Day
  - Hour or shorter

## Benchmark

- Know how performance compares
- Relevant references
  - Self reference (history)
  - Similar buildings
  - Local utility examples
  - ENERGY STAR, etc.

# Recap: Why Assess Performance?

To see striking patterns and big differences

- Time-based performance
  - Winter versus summer
  - Weekday versus weekend
  - Day versus night
- One building versus other buildings' performance
- Predicted versus actual performance

# Recap: Create Action Plan

## Questions to guide you:

- Where are there big differences?
- What could cause the differences?
- What can you adjust?

## Ingredients of your plan:

- Choose something to adjust
- Monitor performance before and after
- Identify limits and barriers
- Repeat



# Recap: Evaluate Progress

## How?

- Look at energy use over time
- Do adjustments sync with improved energy use?

## Why?

- Prove that adjustments improve energy use
- To guide your next actions

# Recap: Accountability

Who is accountable to

- Assess energy performance?
- Create and carry out action plans to improve performance?
- Evaluate progress?

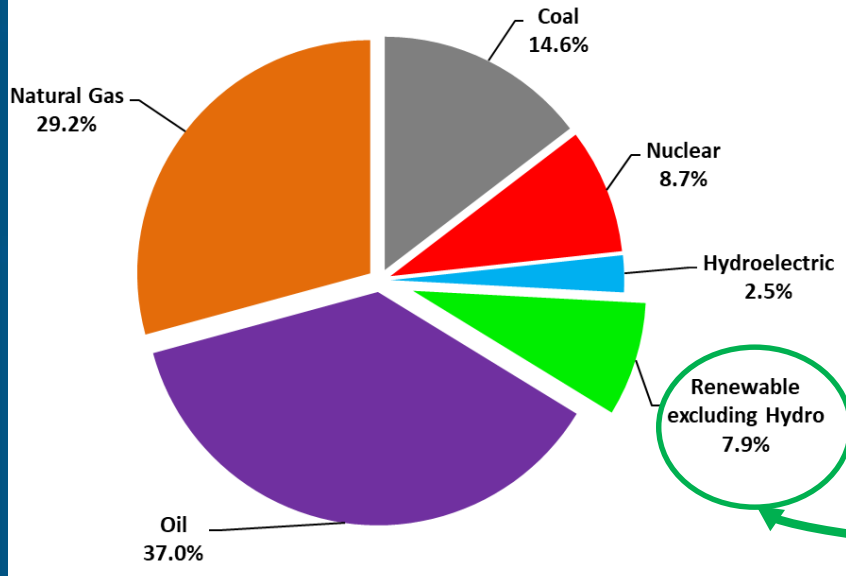
# Recap: When are You Really Ready for Audits and Retrocommissioning?

- When you have a monitoring and benchmarking system in place
- When you have adjusted everything you can think of to improve energy performance

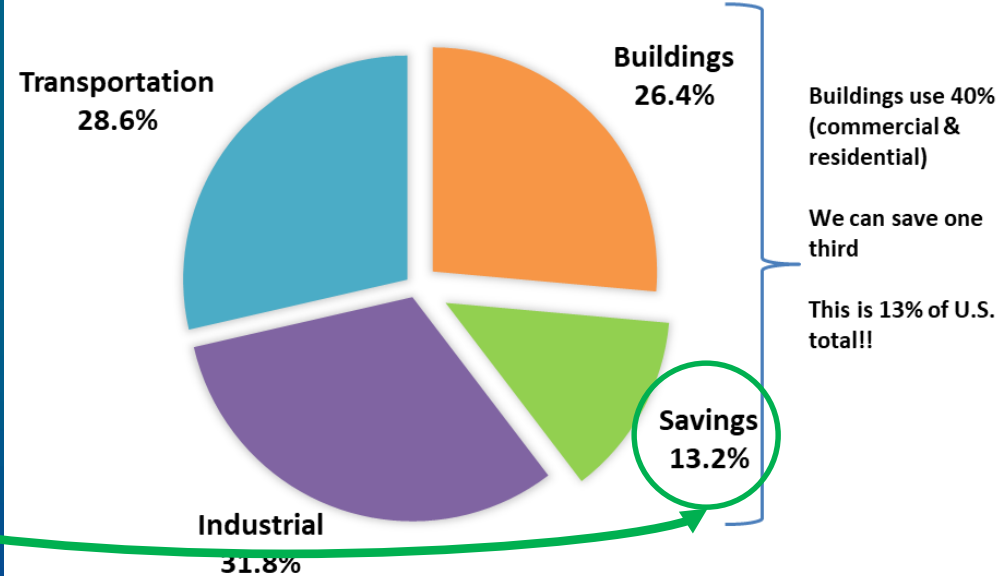
# And Now the Send-Off...

# Energy Management is the Quickest, Cheapest, Cleanest Way to Extend World Energy Supplies

2016 US Energy Sources

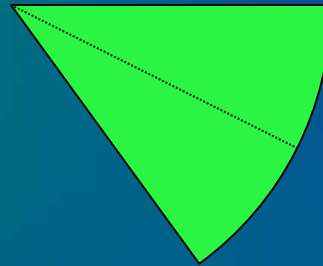


2016 US ENERGY CONSUMPTION



Energy management can provide nearly two times the environmental impact of renewable energy!

# 33% Energy Savings Are Possible in Existing Buildings



- Some from smarter use of what you have right now
- Some from capital upgrades

# Sustained Energy Savings Require Management Actions

- An individual must be accountable
- Team-oriented atmosphere
- Use of data to guide actions



# Remember to Monitor!



Resources for Your Energy Management Work

# Supplementary Information

# References

Text and online references are listed in the References supplement

# Link to ASHRAE Bookstore

<http://www.techstreet.com/ashrae>

Check out the resources mentioned  
in this seminar and more at  
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