



2022-2023 PRESIDENTIAL NEWSLETTER

DATE: July 2022

TO: Chapter Presidents
ASHRAE Membership Promotion Committee
ASHRAE Student Activities Committee
ASHRAE Research Promotion Committee
ASHRAE Chapter Technology Transfer Committee
ASHRAE Government Affairs Committee
ASHRAE Young Engineers in ASHRAE Committee
Regional Communications Chairs
Regional Historians
Region Members Council Representatives
ASHRAE Board of Directors

FROM: Farooq Mehboob

A handwritten signature in blue ink, appearing to read "Farooq Mehboob", written over a light blue horizontal line.

SUBJECT: **PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)**

I am writing to you on 'Securing our Future,' a subject near and dear to us for ourselves, our families, and our beloved Society ASHRAE. This is our theme for this society year.

We stand today on the threshold of the new era with its challenges, climate, economic and cultural changes to name a few. Yet we have new opportunities which await us in this digital age by global collaboration using the power of our relationships, knowledge and a willingness to change.

To secure our future, every one of us needs to participate passionately in a transparent ASHRAE. The bedrock on which we will build our secure future is Diversity, Equity and Inclusion. Only then will we be able to harness the power of our relationships, harvest information in the service of our members, and embrace changes by breaking down silos and overcoming resistance to change.

The PAOE system was created to provide guidance to Chapter leaders in planning your chapter activities. The goal of the 2021-2022 PAOE system was to offer a roadmap for successful Chapter operation.

This year's PAOE program is designed to move our Society forward as I have explained and help in securing our future.

For full information please refer to the specific item in the PAOE list by using the tag.

Summary Based on Presidential Initiatives:

Tag	Chapter Operations:
CO2	For each chapter member attending a live-streamed Board or Council meeting
CO3.1	Chapter For a chapter program or chapter sponsored educational seminar with a clearly defined DEI, critical issues of the day, sustainability theme TC presentation or by attending virtually the ASHRAE HVAC&R Summit – Hosted by the Region-At-Large (maximum 4 events)Committee and Activities

Tag	Chapter Finances:
CO32	For the Chapter Treasurer attending the Treasurer or Chapter Operations' Workshop at CRC and for BOG member who attends financial/leadership training
Tag	Chapter Technology Transfer:
CT14	For each chapter meeting presenting a Diversity, Equity and Inclusion (DEI) program
CT24	For Chapters with at least one Member that serves as a Distinguished Lecturer during the current Society year. (Additional 100 points for Chapters outside of the United States that have at least one Member that serves as Distinguished Lecturer.)
Tag	Government Affairs:
GA1	For each unique industry topic discussed with a government individual, department, or agency (elected official, policy decision maker or senior staff level) based on Epidemic Task Force resources, Task Force on Building Decarbonization resources or issues that align with the current Presidential Initiatives Master List
Tag	Historical:
H1	For identifying and documenting persons who fall under Diversity in ASRHAE of historical interest within the chapter's territory who have greatly influenced the HVAC&R industry.
Tag	Membership Promotion:
MP4	For each 10% of total new members retained (dues paid second and third year)
MP9	If MP committee is comprised of at least one YEA or female member
MP10	If Chapter hosts an employer recognition program or presentation at a Chapter meeting that awards/recognizes employers who support ASHRAE membership by paying membership dues
Tag	Research Promotion:
RP23	For meeting or exceeding 60% of Goal by <i>March 31</i>
RP24	Per 10% growth in number of donors at the end of fiscal year above starting point
RP25	For communicating current list of research projects in your region via chapter website, newsletter, social media, or other form of communication
Tag	Student Activities:
SA3	If a K-12 activity is promoting diversity, equity, and inclusion in engineering
SA4	If a post high activity is promoting diversity, equity, and inclusion in engineering
Tag	K-12/STEM Activities:
SA5.4	If a K-12/STEM activity uses ASHRAE Resources such as the STEM Kits or the ASHRAE Children's book
Tag	YEA:
YEA9	For each YEA member who attends in person YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0, Leadership U or LeaDRS program during the Society year
YEA10	For each YEA member who attends a virtual YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0 during the Society year
YEA11	For each YEA member who attends a YEA webinar sponsored by the Society YEA Committee
YEA13	YEA member attendance at in person HVAC Design course attendance (including applying for the YEA scholarship for the class)
YEA14	YEA member attendance at virtual HVAC Design course (including applying for the YEA scholarship for the class)
Tag	Meetings, Presentations or Events:
YEA18	Joint event with young professional or new professional affinity group within another society (i.e., CIBSE, YEN, AIA Emerging Professionals) (check w/Farooq on initiatives)
YEA21	For an event hosted by the Chapter YEA Committee with Diversity, Equity, and inclusion awareness or training (check w/Farooq for initiatives)

To achieve a PAOE award, the chapter must earn the minimum points in six of the following seven categories:

1. Chapter Operations
2. Chapter Technology Transfer
3. Government Affairs
4. Membership Promotion (MP)
5. Research Promotion (RP)
6. Student Activities (SA)
7. Young Engineers in ASHRAE (YEA)

Please refer to the criteria specified in each of the categories to calculate the PAOE points. For additional information or clarification, consult the PAOE Frequently Asked Questions (FAQ) section on the ASHRAE website. Also communicate with your Director and Regional Chair (DRC) and Regional Vice Chairs (RVCs). They will provide guidance about what activities and events qualify for PAOE and how many points each activity or event will earn.

Please note that appropriate documentation must be kept by the Chapter to support PAOE point input, and that “chair” is defined as the individual listed in the Chapter Information Questionnaire (CIQ) on file with Society.

Your extraordinary dedication, enthusiasm and hard work are greatly appreciated – and have an amazing impact. I look forward to working with you as we increase participation, transparency and become a truly diverse Society and **Secure our Future.**

2022-2023 Presidential Initiatives Master List

1.0 Making ASHRAE more transparent

- 1.1 Live stream BOD and Council meetings
- 1.2 BOD/ExCom/Committee agendas to chapter officers with links allowing attendance at open meetings
- 1.3 Quarterly newsletter from BOD to Chapter Presidents

2.0 Encouraging greater participation

- 2.1 Recognize that there are financial barriers for the best and the brightest to participate. We need innovative ways to address this barrier.
- 2.2 Provide transparency to membership on the work of Technical Committees and connect grassroots to TCs
- 2.3 Provide training on ASHRAE financial reporting & management process
- 2.4 Develop Products and Services directed to different parts of the world in local languages if possible.
- 2.5 Initiate Program of Locally focused guides/tools etc., to be developed by regions / chapters in collaboration with TCs

3.0 Making ASHRAE truly diverse

- 3.1 Develop training programs, webinars, podcasts, and presentations to improve DEI across Society.
- 3.2 Create a permanent DEI entity within ASHRAE to produce, distribute and monitor DEI activities

4.0 Harnessing the power of our relationships

- 4.1 Conduct a program of virtual joint chapter meetings focusing on the critical issues of the day between North American ASHRAE Chapters and Chapters outside of North America
- 4.2 Hold Global HVACR Summit – Istanbul fall 2022

5.0 Harvesting information in the service of our members

- 5.1 Develop training programs, webinars, podcasts, roundtables and other materials on the critical issues of the day
- 5.2 Create a program to connect chapter members from around the world – Roundtables
- 5.3 ASHRAE roundtables in Tokyo (fall 2022), Atlanta (winter meeting) and Monterrey (Spring 2023)

6.0 Embracing Change by streamlining

- 6.1 Streamline the Society to make it faster, leaner and more agile
- 6.2 Expand leadership and financial training offerings at the Regions and Chapters



2022-23 PAOE AWARDS

Chapters must meet “minimum” by obtaining points in the PAOE categories, there are no maximum limits on points earned however some line items are capped.

PAOE**	Minimum in 6 of the following 7 categories: Chapter Operations, Chapter Technology Transfer, Government Affairs, Membership Promotion, RP, Student Activities and Young Engineers in ASHRAE
Special Citation	Minimum in 6 of the 7 categories, with a minimum of 5,800 points
STAR	PAR in all categories
Honor Roll	PAOE for at least four consecutive years
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High Honor Roll	STAR for at least four consecutive years
Premier	PAOE every year since the chapter's inception or since 1970; minimum of four years; chapter's first year is excluded

Sustainability Activities Award: A Chapter Sustainability Award in the form of a certificate is available for each chapter that obtains a total of at least 500 points from the items listed under Sustainability Activities in the Chapter Operations category of PAOE. The Chapter with the highest PAOE Sustainability point total (excludes the Community Sustainability Project points), will receive a Regional award in the form of a plaque and a certificate. The line items for Sustainability Activities are located in the Chapter Operations section of PAOE.

Community Sustainability Project Award: 500 points are entered for chapters who participate in the Community Sustainability Project as outlined in the Chapter Operations section of the PAOE. An award will be presented to chapters who complete their community project during the 2022-2023 Society year. For more information, visit <https://www.ashrae.org/communities/chapters/ashrae-chapters/ashrae-community-sustainability-projects> to review the case studies, quick start guidelines and more.



2022-2023 ASHRAE PAOE REPORTING

CHAPTER REPORTING

The Chapter President is responsible for reporting the points in the Chapter Operations category. Each Chapter Committee Chair is responsible for reporting the points for his/her respective category. The PAOE points are entered online by the Chapter President and Chapter Committee Chairs using their email address and password to login. The Chapter President and the Chapter Committee Chairs are responsible for ensuring that the data is entered and the final reporting is completed by July 15, 2023. The Director and Regional Chairs (DRCs) and Regional Vice Chairs (RVCs) may access the website to obtain information for chapters in their Region and to enter points as indicated below.

November	Reflects October 31 results
January	Reflects December 31 results
March	Reflects February 28 results
April	Reflects March 31 results
May	Reflects April 30 results
June	Reflects May 31 results
July 15	June 30 results (reflects all final PAOE entries for the Society year)

DRCs Assigns: Chapter Operations PAOE Points


RVCs Assigns Points in their respective PAOE category:

Chapter Technology Transfer
Government Affairs
Membership Promotion
RP (points assigned by ASHRAE staff)
Student Activities
Young Engineers in ASHRAE
Communications (points assigned by Regional Communications Chair)
Historical (points assigned by Regional Historian)

ASHRAE HEADQUARTERS REPORTING

Beginning July 1 of each Society year, PAOE is available in dual form; the current Society year and the previous Society year. Chapters are able to enter PAOE points for both years during the month of July until the deadline date of July 15. The PAOE Point Summary data can be obtained for each chapter in the Region from the PAOE website. RP points will be calculated and entered by Headquarters staff.

Instructions to Enter PAOE Info

1. From the ASHRAE Homepage, login using your email address and password.
2. Click on the Communities blue tab
3. Click on the Chapters link on the drop-down menu
4. On the Chapter page, select Chapter Reports, PAOE and CIQ
5. Click the Chapter's link
6. Mouse over and click on the PAOE icon (to the right of the Chapter name)
7. Be sure chapter's name appears in the drop down box. Select the PAOE year then choose the PAOE category to enter points. **Note year-to-date totals for each PAOE category.**
8. Use the Help button  for brief descriptions of the PAOE areas.
9. After selecting the PAOE Category, click on any subtitle for the line items to appear. Click again to show only the PAOE category. **Note: Chapters will not have access to the DRC Assigns, RVC Assigns and Regional ECC and Regional Historian Assigns categories.**

▼ Chapter Operations	Par: 1200	Min Points: 600	Total Points: 0
▶ Efficient use of volunteer's time:			
▶ Actual Building Performance – bEQ:			
▶ Planning			
▶ Meetings			
▶ Communications			
▶ YEA Activities			
▶ Sustainability Activities			
▶ DRC Assigns			
Chapter Technology Transfer	Par: 1050	Min Points: 550	Total Points: 0
Communications	Par: 650	Min Points: 250	Total Points: 0
Government Affairs	Par: 650	Min Points: 500	Total Points: 0
Historical Criteria	Par: 300	Min Points: 100	Total Points: 0
Membership Promotion	Par: 800	Min Points: 500	Total Points: 0
RP	Par: 1050	Min Points: 800	Total Points: 0
Student Activities	Par: 800	Min Points: 500	Total Points: 0
YEA	Par: 800	Min Points: 300	Total Points: 0



10. Click the plus sign (+) for any line item to add PAOE points. **Note year-to-date points for each line item entered.**
11. When points are entered, it records the person who entered the points, number of points, and when the points were entered.
12. When adding points, you can include a note for yourself or anyone who will be entering points in this category.
13. Click the Download icon and save as an Excel file on your computer, then open the file. All categories and points are listed in this report.
14. RP Points will continue to be entered by staff. For questions, contact: RegionInfo@ashrae.org

ASHRAE Chapters 2022-2023 PAOE Automation Points

Listed below are the 2022-23 PAOE point line items that the ASHRAE database system will automatically assign. Chapters should not be able to enter points for the items listed; they will appear as “grayed-out” on the PAOE website. If there are any issues with the automation assignment of points, please contact RegionInfo@ashrae.org.

Chapter Operations – Meetings:		
CO18	50 points (no maximum)	For establishing or maintaining an operating Section or Group (each Section or Group)
CO19	10 points; (no maximum)	For each chapter member who registers for a Winter or Annual Society meeting
Membership Promotion – Efficient use of volunteers’ time:		
MP1	25 points per month; (300 points maximum)	If Society membership delinquencies in chapter are 5% or less of total Chapter Area Assigned Members at the end of each month
MP4	25 points; (250 points maximum)	For each 10% of total new members retained (<i>dues paid second and third year</i>)
MP5	50 points; (no maximum)	For each member who rejoins or is reinstated after being cancelled
Membership Promotion – RVC Assigns/Enters the following points:		
MP14	50 points; (100 points maximum)	If Chair or Co-Chair have been on the committee for 2 years or more
Student Activities – Post High Activities:		
SA6.1	50 points; (50 points maximum)	If net student membership as of April 1 for the chapter exceeds that of previous year
SA6.2	50 points; (no maximum)	For each current student member that renews their ASHRAE student membership
SA6.3	50 points; (no maximum)	For each student member that transfers from student member to Associate member via SmartStart
SA6.9	25 points; (no maximum)	For each student member attending the Winter Conference Student Program
SA6.12	100 points; (no maximum)	For establishing a new student branch or reactivating an inactive student branch
Young Engineers in ASHRAE – Membership:		
YEA2	25 points; (200 points maximum)	For each new member who qualifies as YEA (who were not student transfers)
YEA4	100 points; (100 maximum)	For increasing YEA membership over the Society year by 5%
Technical Committees:		
YEA5	25 points; (no maximum)	For each YEA member who is a provisional corresponding member or corresponding member of an ASHRAE TC (points per YEA member, not per committee)
YEA6	200 points; (no maximum)	For each YEA member who is a voting member of an ASHRAE TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project) (Participation can be verified from the ASHRAE Committee Participation by Region Report which can be provided by each DRC. Points per YEA member, not per committee)
Young Engineers in ASHRAE – Chapter Operations and Activities:		
YEA25	100 points; (300 points maximum)	For each chapter officer or board of governors member who is a YEA member (BOG position must appear on CIQ)
YEA26	75 points (225 points maximum)	For each YEA member assigned to a Chair position
YEA27	50 points (150 points maximum)	For each YEA member assigned to a committee position to provide YEA ideas and participation

2022-23 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

CHAPTER OPERATIONS CATEGORY

MINIMUM: 600 POINTS (Plus CIQ in 60 days prior to CRC; exception may be made by the DRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year.)	PAR: 1200 POINTS
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Explanation to reach Minimum for Chapter Operations: To reach minimum, the Chapter Information Questionnaire (CIQ) must be complete and forwarded to DRC and Society 60 days prior to CRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year. The DRC is responsible for determining if criteria are met. All individuals serving in a chapter position must be an ASHRAE Full Member or Associate grade member (except Webmaster and Newsletter Editor who can be a student member; Affiliate grade for YEA). No person can serve in more than one officer position (exception, two positions for chapter with less than 75 members). A chapter officer may also serve in one committee chair position.

Presidential Initiatives:

CO1	200 points; (200 points maximum)	If the entire Chapter Board of Governors view the following two videos (Note: Board of Governors must be listed in the CIQ): Part 1: Sexual Harassment Prevention Training https://www.youtube.com/watch?v=sL7LwBsV9bM Part 2: Sexual Harassment Prevention Training: Case Studies: https://www.youtube.com/watch?v=1za7gs9S2H0
CO2	10 points; (200 points maximum)	For each chapter member attending a live-streamed Board or Council meeting
CO3	200 points; (200 points maximum)	For maintaining a Chapter Sustainability Committee that meets periodically and has two (2) sustainability activities each year
CO3.1	150 points each; (600 points maximum)	For a chapter program or chapter sponsored educational seminar with a clearly defined DEI, critical issues of the day, sustainability theme TC presentation or by attending virtually the ASHRAE HVAC&R Summit – Hosted by the Region-At-Large (maximum 4 events)
CO3.2	500 points each; (no maximum)	For a chapter sponsored community sustainability project
CO3.3	150 points each; (no maximum)	For a chapter creating a grassroots program specific to the needs of the local community or a non-profit organization (To qualify, the chapter event or program must include scope of supporting a local utility or institutional organization, to provide training for improvements to areas such as building operations, while improving indoor environments and wellness in buildings in the community, etc. This would include publicity (outside of normal Chapter advertisements) that includes print, audio or electronic media at local, state, provincial, national or industry level promotion of the work of ASHRAE and/or local chapter.)

Please note for Sustainability Points: A Chapter Sustainability Award is available for each chapter that obtains a minimum total of 500 points from the items listed above under Presidential Initiatives. The chapter with the highest PAOE sustainability point total will receive a Regional award (excludes the Community Sustainability Project points).

CO4	50 points; (no maximum)	For each job fair that is held in-person or virtually that a chapter hosts or co-hosts with another chapter (or other entity) that has a minimum of five companies in attendance
CO5	5 points per time; (50 points maximum)	For each promotion of the ASHRAE Jobs Board in the Chapter Newsletter
CO6	5 points per attendee; (100 points maximum)	For each chapter officer who meets a first time attendee, welcomes them to the chapter meeting and introduces them to other chapter members at a chapter meeting (<i>Chapter to provide tally sheet to first time attendee for validation.</i>)
CO7	50 points; (150 points maximum)	For each joint meeting with the chapter's partner chapter from a different region
CO8	50 points; (150 points maximum)	For each sponsorship activity supporting various women in engineering organizations and activities such as National Women in Engineering Day OR for each sponsorship activity supporting Diversity, Equity and Inclusion related activities

Efficient use of volunteers' time:

CO9	50 points; (50 points maximum)	For conducting chapter planning meeting prior to August 1 (all officers and committee chairs) (Note: Requires Chapters to provide a report of the plan to their DRC by August 1 to receive credit for this effort in addition to reporting into the PAOE accounting system.)
CO10	5 points/person; (500 points maximum)	For a chapter presentation by the Chapter President on "This is ASHRAE presentation"
CO11	25 points; (25 maximum)	For the Chapter Nominations Committee meeting and bringing completed CRC Nominations Worksheet to the Region's Caucus
CO12	50 points; (100 points maximum)	For each ASHRAE Core Value chapter activity (Excellence, Commitment, Integrity, Collaboration, Volunteerism, Diversity) typically soft skills presentation, lecture or activity with the main subject addressing one or more of the core values

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Meetings:		
CO13	50 points; (500 points maximum)	For each chapter meeting with a committee theme and associated activities and announcements
CO14	100 points; (100 points maximum)	If annual attendance at meetings (including virtual meetings), exceeds that of previous year by at least 10% (Attendance includes total for dinner, lunch or breakfast meetings where minimum 45 minutes business or technical presentation or panel discussion is held for continuing education.)
CO15	100 points; (100 points maximum)	For presenting the Technical Activities Committee presentation at chapter meeting
CO16	100 points; (200 points maximum)	For a presentation by a Chapter Officer at chapter meeting on the 2019-2024 Strategic Plan by November 30 (click here for current Strategic Plan PowerPoint)
CO17	75 points; (300 points maximum)	For organizing an employer recognition, one-on-one meeting, company presentation and/or employer recognition/ dialogue/roundtable event to promote the benefits of ASHRAE membership for company members and solicit feedback on how ASHRAE and the local chapter can better serve the company (Points doubled if event includes a visiting Regional Officer, Society Officer or Board of Directors member.)
CO18	50 points (no maximum)	For establishing or maintaining an operating Section or Group (each Section or Group)
CO19	10 points; (no maximum)	For each chapter member who registers for a Winter or Annual Society meeting
Honors and Awards Activities:		
CO20	25 points; (25 points maximum)	For establishing and maintaining a chapter Honors and Awards Committee
	<i>(No maximum; see line items points below.):</i>	**For each individual award nomination with the appropriate documentation in accordance with the procedures stated on the ASHRAE website and as follows:
CO21.1	100 points; (no maximum)	Fellow nominations
CO21.2	100 points; (no maximum)	Individual award nominations for the following: F. Paul Anderson Award, Louise and Bill Holladay Distinguished Fellow Award, Fellow Nominations, Andrew T. Boggs Service Award, ASHRAE Hall of Fame, ASHRAE Pioneers of the Industry Award, E.K. Campbell Award of Merit and Honorary Member
CO21.3	75 points; (no maximum)	ESA nominations
CO21.4	50 points; (no maximum)	DSA nominations
CO21.5	50 points; (no maximum)	Regional Award of Merit nominations
CO21.6	25 points; (no maximum)	Chapter Service Award nominations
Planning:		
CO22	100 points; (100 points maximum)	For a planning/goal setting session between DRC and incoming chapter president resulting in written measurable objectives by July 31
CO23	500 points for establishing or 300 points for updating annually; (500 points maximum)	For establishing and updating annually a chapter long term strategic plan (minimum of 3 years) with goals for chapter growth, leadership, and financial stability. Plan to be submitted to DRC for approval not later than January 1
CO24	10 –100 points; (100 points maximum)	For achieving goals established in planning session
Chapter Finances:		
CO25	200 points; (200 points maximum)	For ensuring an objective annual audit of the previous year's chapter accounts and funds by the Auditing Committee or CPA firm, with the results being reported to the BOG and DRC no later than July 30 (Points should be entered for audit and reporting of the previous year's finances.)
CO26	50 points; (50 points maximum)	For the BOG approving an annual budget no later than September 15
CO27	10 points; (120 points maximum)	For each month the BOG approves a monthly report from the Treasurer within 30 days of reported month end. (Refer to the Manual for Chapter Operations for report requirements.)
CO28	25 points; (25 points maximum)	For filing any required tax forms by the deadline (November 15 for US Chapters)
CO29	25 points; (25 points maximum)	For the BOG appointment of Auditing Committee, no later than April 15 (BOG members are not eligible to serve on Auditing Committee)
CO30	25 points; (25 points maximum)	For on-time payment of region dues
CO31	10 points; (120 points maximum)	For collecting and archiving monthly digital financial statements from all chapter accounts

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CO32	50 points; (50 points maximum)	For the Chapter Treasurer attending the Treasurer or Chapter Operations' Workshop at CRC and for BOG member who attends financial/leadership training
DRC Assigns/Enters the following points:		
CO33	50 points each; (200 points maximum)	For each chapter officer who attends the CRC besides the Delegate and Alternate (Chapter Officers are defined as BOG, e.g. president, president-elect, treasurer, secretary, etc.)
CO34	50 points; (150 points maximum)	For President-Elect attendance at President-Elect Training in Regional Planning Meeting and CRC workshop session
CO35	100 points; (300 points maximum)	For each chapter member attending the Chapter Leadership Academy
CO36	25 points; (25 points maximum)	For the chapter nominating committee report (with all chapter officers & committee chair positions filled) distributed by the April 30 chapter meeting (<i>Points assigned by DRC by May 15</i>)
CO37	50 points; (150 points maximum)	For developing a chapter to chapter partnership with a chapter from a different region (<i>Chapter to submit partnership reports to DRC.</i>)
CO38	50 points; (200 points maximum)	For participation of RVC, Society ExCom, Society BOG, Society Committee Chair (or any Society level position) in local chapter meetings for brief presentation/Q&A session

2022-23 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

CHAPTER TECHNOLOGY TRANSFER CATEGORY

MINIMUM: 550 POINTS

PAR: 1050 POINTS

Presidential Initiatives:

CT1	50 points; (500 points maximum)	For each Chapter Program topic based on alignment with the current Presidential Initiatives Master List
CT2	100 points; (no maximum)	For each Technical Tour and accompanying 30-minute presentation based on alignment with the current Presidential Initiatives Master List
CT3	10 points; (500 points maximum)	For each Professional Development Hour (PDH) earned (at a Chapter Program) by a chapter member based on alignment with the current Presidential Initiatives Masters List
CT4	100 points; (300 points maximum)	For each Conference Paper or Technical Paper authored or co-authored by a chapter member based on alignment with the current Presidential Initiatives Master List
CT5	100 points; (300 points maximum)	For each ASHRAE published document (e.g. Handbook Chapter, Standard, User's Manual, Guideline, Design Guide, Periodical, Position Document) authored, co-authored, or translated by Chapter members and submitted to the cognizant group for publication. (Note: Requests to translate any ASHRAE publication must be submitted in advance to ASHRAE's Publisher/Director of Publications and Education). Content must be based on alignment with the current Presidential Initiatives Master List .
CT6	10 points; (50 points maximum)	For each informational presentation at a chapter meeting on the certification program (BEMP, CHD, HFDP, HBDP, BCxP, BEAP, OPMP)

Efficient use of volunteers' time:

CT7	100 points (100 points maximum)	For a Chapter Technology Transfer Committee with a minimum of a chair and a co-chair
CT8	100 points (100 points maximum)	If CTT committee includes a refrigeration subcommittee chair

Planning and Administrative Activities:

CT9	50 points; (50 points maximum)	For completing and publishing DL (Distinguished Lecturer) meeting schedule and speakers by October 1 or 2 weeks after the CRC, whichever is later
CT10	50 points; (250 points maximum)	For submitting summary of speaker reviews to CTTC RVC for use in regional speaker database (50 points per each speaker)
CT11	50 points; (no maximum)	For submitting DL event summary critique form within 15 days of DL visit (50 points per each DL event)

Awards and Submission Activities:

CT12	300 points; (no maximum)	For each Technology Award entry at Regional level
CT13	500 points (no maximum)	For each CTTC Award entry at Society level (including Technology Award, Milton Garland Commemorative Refrigeration Award for Project Excellence, Comfort Cooling Award for Project Excellence entry, Donald A. Siller Refrigeration Award, Dan Mills Chapter Programs Award)

Meetings, Presentations or Events:

CT14	100 points; (600 points maximum)	For each chapter meeting presenting a Diversity, Equity and Inclusion (DEI) program
CT15	100 points; (600 points maximum)	For each 1-hour PDH seminar or webcast presentation (live or delayed) sponsored/hosted by the chapter
CT16	100 points; (600 points maximum)	For each chapter meeting presenting one of the recorded Tech-Hour programs (available on ASHRAE 365)
CT17	100 points; (no maximum)	For each joint meeting with HVAC&R peer societies, organizations, and/or associations
CT18	100 points; (no maximum)	For each ASHRAE certification earned, or renewed by a chapter member during the current fiscal year
CT19	50 points; (no maximum)	For each chapter seminar/program by a DL with multi-chapter in person visits and/or virtual visits
CT20	100 points; (600 points maximum)	For each chapter member who is currently serving on any of the following ASHRAE committees/groups: TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project)
CT21	50 points; (100 points maximum)	For each chapter member who is currently serving on an ASHRAE TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project) giving a presentation at their local chapter meeting that explains the function of technical committees (handbook chapters, standards, research, etc.) using a presentation template developed by TAC and posted at www.ashrae.org/tcs under heading "General TC Information"

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CT22	50 points; (no maximum)	For each chapter monthly meeting held where continuing education credits (e.g. PDHs, CEUs) are provided for attendees
CT23	100 points; (300 points maximum)	For hosting an "ASHRAE Technical Committee (TC) Members" chapter meeting in which TC attendees will be presented
CT24	50 points; (150 points maximum)	For Chapters with at least one Member that serves as a Distinguished Lecturer during the current Society year. (Additional 100 points for Chapters outside of the Unites States that have at least one Member that serves as Distinguished Lecturer.)
CT25	25 points; (25 maximum)	For each chapter that puts forth a nomination for Distinguished Lecturer
RVC Assigns/Enters the following points:		
CT26	200 points; (200 points maximum)	For the Chapter CTT committee chair or co-chair attending the CTTC workshop at CRC
CT27	100 points; (200 points maximum)	For planning/goal setting session with RVC (<i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i>)
CT28	100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC (<i>points assigned by RVC by June 30</i>)

2022-23 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

COMMUNICATIONS CATEGORY

MINIMUM: 300 POINTS

PAR: 700 POINTS

Presidential Initiatives:

CC1	25 points; (25 points maximum)	For posting a narrative and link for the current ASHRAE Society Theme on the chapter website
CC2	5 points; (100 points maximum)	For each chapter social media posting, with photo, supporting the current ASHRAE Society Theme
CC3	50 points; (no maximum)	For each chapter member who is interviewed on a broadcast media regarding ASHRAE
CC4	50 points; (no maximum)	For each podcast of at least 10 minutes with a chapter member who is 50 years or older
CC5	50 points each; (no maximum)	For each presentation/podcast/panel discussion between two individuals, one involved in grassroots and the other technical, sharing why people should be involved in both aspects of ASHRAE

Efficient use of volunteers' time:

		WEBSITE:
CC6.1	50 points; (50 points maximum)	For updating the chapter website with current officer information by October 1
CC6.2	50 points; (50 points maximum)	For updating the chapter website with chapter program schedule for the year by October 1
CC6.3	50 points; (50 points maximum)	For listing a contact email address on the chapter's website in an obvious location, such as the footer or a Contact page
CC6.4	20 points; (200 points maximum)	For each month that updated information, news, or images are posted to the chapter's homepage. Excludes posting the chapter newsletter or social media widgets
CC6.5	10 points; (100 points maximum)	For posting a monthly newsletter to the website within 15 days of publishing
CC6.6	10 points; (50 points maximum)	For promotion of Society events, certifications, or products on the chapter website using the materials available in Marketing Central at ASHRAE.org
		SOCIAL MEDIA:
CC7.1	50 points; (50 points maximum)	For a chapter social media channel with more than 100 followers
CC7.2	20 points; (200 points maximum)	For each month there is at least one post featuring an event photo from the last 30 days (20 points per month)
CC7.3	10 points; (100 points maximum)	For public posts that tag or mention Society accounts in the post message
CC7.4	10 points per post; (50 points maximum)	For public post that uses the hashtag #myashrae
CC7.5	25 points; (no maximum)	For each social media post where a member illustrates how certification has helped their career
CC7.6	10 points; (100 points maximum)	For each post on chapter's social media forum by a chapter member who is 50 years or older
		COLLABORATION TOOLS:
CC8.1	100 points; (100 points maximum)	For using Society-provided Basecamp tool for chapter leadership business in place of other digital collaboration tools (email, GoogleDrive, Box, DropBox, etc.)
CC8.2	20 points; (100 points maximum)	For adding every month the chapter meeting agenda to Basecamp
		EMAIL DISTRIBUTION:
CC9.1	20 points per month; (200 points maximum)	For distributing a chapter newsletter via email on a monthly basis
CC9.2	10 points; (200 points maximum)	For distributing an announcement that prominently features an upcoming event that is distributed via email at least 2 weeks prior to the event
CC9.3	25 points; (100 points maximum)	For promotion of Society events, certifications, or products in chapter emails or newsletters using the materials available in Marketing Central at ASHRAE.org
		KNOWLEDGE TRANSFER:
CC10.1	100 points; (100 points maximum)	For creating or updating a procedural document for chapter communications, such as instructions on updating the chapter website and sharing with RCC
CC10.2	100 points; (100 points maximum)	For holding a transition meeting with the incoming chapter Communications Chair by June 1 st
CC11	50 points; (50 points maximum)	VIRTUAL: For offering a hybrid option to the chapter members to attend the chapter meetings virtually

RCC Assigns/Enters the following points:

CC12	100 points; (100 points maximum)	For Chapter Communications Chair who attends the CRC Communications workshop
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2022-23 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

CC13	100 points; (150 points maximum)	For planning/goal setting session with RCC by October 1 or 2 weeks after the CRC, whichever is later (50 point bonus if planning/ goal setting session takes place during CRC)
CC14	100 points; (100 points maximum)	For achieving goals established in goal-setting session with RCC
CC15	50 points; (50 points maximum)	For listing Disclaimer on homepage as specifically listed in the current ASHRAE Web Policy document with www.ashrae.org address linked to the Society homepage. The disclaimer is as follows: This web site is maintained by the (name of Chapter, Section or Student Branch) of ASHRAE. It does not present official positions of the Society nor reflect Society policy. ASHRAE chapters may not act for the Society and the information presented here has not had Society review. To learn more about ASHRAE activities on an international level, contact the ASHRAE home page at http://www.ashrae.org .”

2022-23 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

GOVERNMENT AFFAIRS CATEGORY

MINIMUM: 500 POINTS		PAR: 1000 POINTS
Presidential Initiatives:		
GA1	50 points; (500 points maximum)	For each unique industry topic discussed with a government individual, department, or agency (elected official, policy decision maker or senior staff level) based on Epidemic Task Force resources, Task Force on Building Decarbonization resources or issues that align with the current Presidential Initiatives Master List
Efficient use of volunteers' time:		
GA2	50 points; (150 points maximum)	For establishing and maintaining a chapter Government Affairs Committee with at least 2 members to promote ASHRAE with state, provincial, and local government (50 bonus points if GAC committee includes a government employee; 100 bonus points if the GAC chair is a government employee)
GA3	50 points; (minimum 1 hour of training; 100 points maximum)	For government affairs training for chapter officers and future leaders (50 bonus points if the training includes a speaker/presenter who is a government official)
GA4	50 points; (50 points maximum)	For CTTC chair serving on the GAC committee in an effort to promote GAC topics for chapter meeting presentations
Awards and Submission Activities:		
GA5	100 points; (300 points maximum)	For each Chapter Government Affairs Award entry into Society or Regional competition (<i>each Award entry counted only once</i>)
GA6	50 points; (250 points maximum)	For each article on a government affairs activities-related (e.g., state provincial, or local legislative or regulatory issue) published in a chapter newsletter or posted on a chapter website with copy sent to RVC (<i>maximum of two articles per month</i>)
Meetings, Presentations or Events:		
GA7	100 points; (200 points maximum)	For each joint chapter meeting with local, state, or provincial government entity to discuss a built environment or HVAC&R industry-related topic (Must show RVC confirmation of joint planning with the other entity to promote the meeting)
GA8	100 points; (200 points maximum)	For each action or activity that commemorates or promotes National Engineers' Week or non-US equivalent activity that promotes Engineering, World Refrigeration Day, World Standards Day or other national/global events
GA9	50 points; (200 points maximum)	For promotion of ASHRAE certification programs through personal presentations or newsletters with government officials and agencies
GA10	50 points; (200 points maximum)	For each Chapter program on the topic of government activities (<i>minimum 45 minute presentation; maximum 2</i>)
GA11	100 points; (400 points maximum)	For each occurrence of an ASHRAE chapter member presenting or giving testimony to a public meeting or hearing on a subject where ASHRAE's resources and standards are being used in the discussion of the subject matter
GA12	200 points; (600 points maximum)	For each piece of legislation that ASHRAE chapter members are able to get sponsored at the local or state level. The legislation should be in line with ASHRAE PPP's for current SY, PPIB's and PD's. Legislation does not have to pass for points to be counted, but summary report must be sent to RVC before claiming points
RVC Assigns/Enters the following points:		
GA13	50-150 points; (150 points maximum)	For the incoming Chapter GAC committee chair attending the GAC CRC workshop (<i>50 points for chapter representative other than the chair who is a senior officer or member of GAC</i>)
GA14	50-100 points; (no points maximum)	For each documented personal contact (meeting) by a chapter member with government officials (at any level of government relevant to buildings, engineering or construction, sustainability including building officials, school boards and universities school system facility staff, state energy code officials, tribal government entities etc.) with the goal of promoting ASHRAE related subjects or Chapter goals and objectives, with notification and submit a record via the online portal sent to the ASHRAE Government Affairs Office (Points will only be given once a report is submitted to the ASHRAE Government Affairs Office. Points will be assigned by the RVC, once the report is submitted to the Government Affairs Office.)
GA15	100 points; (200 points maximum)	For chapter submitting local issues identified with goals and report(s) to RVC (<i>with a cap of 200 points in one year</i>)
GA16	50-100 points; (100 points maximum)	For planning/goal setting session with RVC (<i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i>)
GA17	10 –300 points; (300 points maximum)	For achieving goals established in goal-setting session with RVC (<i>points assigned by RVC by June 30</i>)

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HISTORICAL CATEGORY

MINIMUM: 100 POINTS

PAR: 300 POINTS

Note: Histories about a system, standard, person, event or a company, outside the geographic area of the chapter are not acceptable for PAOE points unless a credible connection may be established by the Chapter Historian and approved by the Regional Historian. Histories for the Gold Ribbon Award shall be written by the Chapter Historian from information obtained by interviewing a person knowledgeable of the history being written or from personal knowledge of the history of the system, standard, person, event or company; or from detailed research as outlined in the document “The How To Guide for Researching.” All sources must be cited and referenced in a Bibliography attached at the end of the submittal document. Information obtained solely from electronic material or sources is not acceptable.

Presidential Initiatives:

H1	50 points; (50 points maximum)	For identifying and documenting persons who fall under Diversity in ASHRAE of historical interest within the chapter’s territory who have greatly influenced the HVAC&R industry.
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Points Related to Chapter Historical Activities:

H2	150 points; (150 points maximum)	For digitizing complete chapter historical archives posting on the chapter website and/or electronic storage and updating annually; (include a minimum of meeting minutes, monthly newsletters, listing of chapter executive inventory of historic items and memorabilia not scan-able and CRC reports)
H3	200 points; (200 points maximum)	For each history of a chapter, updates of the chapter history (5 years for a Chapter History), and history of a system, standard, person, event or a company significant to the Chapter’s history (Society Gold Ribbon Award). (Note: A Chapter history must be completed before other histories can be submitted for the Gold Ribbon Award.)
H4	50 points; (50 points maximum)	For chapter historical display at CRC (updated annually or new display)
H5	50 points; (50 points maximum)	For creating a chapter timeline with annual updates adding previous year events and posting on the chapter website and/or electronic storage
H6	50 points; (50 points maximum)	For program on history as all or part of a monthly chapter meeting
H7	100 points; (no maximum)	For each interview with Fellow ASHRAE member
H8	50 points; (50 points per individual; 300 points maximum)	For inviting Life members to one of the monthly chapter meetings
H9	25 points; (200 points maximum)	For publishing articles on chapter, company or member history in chapter newsletter, Society publication, chapter social media or chapter website with a maximum of 8 articles

Regional Historian Assigns/Enters the following points:

H10.1	100 points; (100 points maximum)	FOR THE INCOMING CHAPTER HISTORIAN: For attendance at the CRC Workshop
H10.2	50 points; (50 points maximum)	For completing the ASHRAE History Workshop Template between the start of the CRC and the start of the new ASHRAE Society year on July 1
H11	100 points; (100 points maximum)	For chapter historian participating in new historical based activities unique to the Region or Society; chapter needs to have Regional Historian’s prior approval for this activity to qualify
H12	100 points; (no maximum)	For each leadership recall interview, copy must be submitted to RVC by June 30
H13	50 – 100 points; (100 points maximum)	For planning/goal setting session with Regional Historian, including the preparation and submission of the respective Chapter’s Historical MBOs (<i>points assigned by Regional Historian by October 1 or 2 weeks after the CRC, whichever is later</i>)
H14	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with Regional Historian (<i>points assigned by Regional Historian by June 30</i>)

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MEMBERSHIP PROMOTION CATEGORY		
MINIMUM: 1000 POINTS		PAR: 1600 POINTS
*All end of the year reports are run on July 2 nd or the next business day for the June 30 results		
Efficient use of volunteers' time:		
MP1	25 points per month; (300 points maximum)	If Society membership delinquencies in chapter are 5% or less of total Chapter Area Assigned Members at the end of each month
MP2	200 points; (600 points maximum)	For specific organized MP event (e.g., member bring a member, recruitment/retention calling campaigns, presentations to promote membership, visit to employers)
MP3	100 points; (300 points maximum)	For each separate social event, separate from events under MP2, with a membership promotion or appreciation component
MP4	25 points; (250 points maximum)	For each 10% of total new members retained (<i>dues paid second and third year</i>)
MP5	50 points per member; (no maximum)	For each member who rejoins or is reinstated after being cancelled
MP6	5 points; (50 points maximum)	For recognition of new members and advancements at each chapter meeting
MP7	10 points; (150 points maximum per year)	For each non-member invited and who attends a chapter meeting (10 points for each individual)
MP8	50 points; (50 points maximum)	If MP chapter committee chair and chapter officers are comprised of individuals that report 3 or more different industry classifications
MP9	100 points; (100 points maximum)	If MP committee is comprised of at least one YEA or female member
MP10	150 points; (300 points maximum)	If Chapter hosts an employer recognition program or presentation at a Chapter meeting that awards/recognizes employers who support ASHRAE membership by paying membership dues
RVC Assigns/Enters the following points:		
MP11	50 points; (no maximum points)	50 points per 0.5% growth in membership at the end of fiscal year above starting point
MP12	100 points; (100 points maximum)	For the incoming Chapter Membership Promotion committee chair or co-chair attending the MP CRC workshop
MP13	100 points; (100 points maximum)	For the incoming Chapter Membership Promotion committee chair or co-chair attending the MP centralized training
MP14	50 points; (100 points maximum)	If Chair or Co-Chair have been on the committee for 2 years or more
MP15	50-100 points; (100 points maximum)	For planning and goal setting session with RVC and chapter MP committee members
MP16	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC (<i>points assigned by RVC by June 30</i>)
MP17	25 points; (100 points maximum)	For each chapter Membership Promotion Committee member aside from the chair

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RP CATEGORY (STAFF ASSIGNS POINTS)		
MINIMUM: 800 POINTS		PAR: 1050 POINTS
Efficient use of volunteers' time:		
GOAL: Contributions considered towards a chapter <i>Goal</i> include gifts to ASHRAE, YEA ASHRAE Learning Institute, ASHRAE Research, and Scholarships held by the ASHRAE Foundation.		
EXCEPTIONS: Foundation gifts made as part of routine ongoing Foundation Solicitations.		
A chapter's <i>Goal</i> shall be set by each Region's DRC.		
Option 1:		
RP1	10 points; (1000 points maximum)	Earned by a chapter for each 1% of <i>Goal</i> attained – (100% of <i>Goal</i>) OR
Option 2:		
RP2	10 points	Earned for each dollar per area assigned member attained
RP3	20 additional points; (3000 points maximum)	For each dollar per area assigned member collected above the Society dollar per member Goal of \$75
RP4	50 points; (50 points maximum)	For Volunteer Committee Worksheet completed by <i>October 15</i> and sent to RVC and Staff. A minimum of 3 additional chapter members should comprise the RP Volunteer Committee
RP5	25 points; (25 points maximum)	For formal recognition of all Honor Roll level contributors from the prior year's campaign before December 31 (<i>Note: Recognition items must be ordered from headquarters by September 1 to qualify</i>)
RP6	100 points; (100 points maximum)	For Chapter Full Circle Award (<i>by November 15</i>)
RP7	10 points	Per Chapter BOG member who contributes at the Full Circle level <i>by November 15</i> , helping the Chapter achieve "Full Circle Plus." These points are only given if the Chapter completes the Chapter Full Circle.
RP8	100 points (100 points maximum)	100 points for meeting or exceeding 30% of Goal <i>by December 1</i>
RP9	25 points; (100 points maximum)	For the RP promotional chapter meeting held <i>after December 31</i> (<i>Note: 25 points for RP promotion and 25 points for promotion of Research/RAC</i>)
RP10	100 points; (100 points maximum)	For workshop attendance by current RP chair or RP co-chair (as listed on chapter roster) at an RP Committee approved RP training workshop
RP11	100 points; (100 points maximum)	For attendance by the current RP Chair or RP co-chair (as listed on chapter roster) at the CRCs minimum 2 hour RP workshop if Centralized Training is also attended
RP12	50 points; (50 points maximum)	For meeting or exceeding scholarship goal (<i>by March 31</i>)
RP13	100 points (100 points maximum)	For a succession plan for RP chair submitted to RP Staff and RVC by April 1
RP14	300 points; (300 points maximum)	For chapters who have reached goal (based on receipts at headquarters) <i>by June 15</i>
RP15	300 points; (300 points maximum)	For reaching Challenge Goal (105% of <i>High Five</i> or 120% Goal)
RP16	250 points	For each new Golden Circle level or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom guidelines).
RP17	200 points; (200 points maximum)	Apex Award
RP18	150 points	For each renewed Golden Circle or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom guidelines)
RP19	100 points	For new <i>High Five</i> level of contributions
RP20	50 points (no maximum)	Per Special Event held by a Chapter where over 75% of profits are donated to the RP Campaign. (<i>To qualify as a Special Event profits must meet or exceed \$500 for in-person events; \$100 for virtual events.</i>)
RP21	50 points (no maximum)	For each endowed contribution (\$1,000 minimum)
RP22	10 points (no maximum)	Per \$ per/member for chapters who meet or exceed \$50 per/member and reach or exceed Goal

2022-23 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

RP23	200 points; (200 points maximum)	For meeting or exceeding 60% of Goal by <i>March 31</i>
RP24	50 points; (200 points maximum)	Per 10% growth in number of donors at the end of fiscal year above starting point
RP25	50 points; (50 points maximum)	For communicating current list of research projects in your region via chapter website, newsletter, social media, or other form of communication

2022-23 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

STUDENT ACTIVITIES CATEGORY		
MINIMUM: 500 POINTS		PAR: 800 POINTS
Presidential Initiatives:		
SA1	10 points; (500 points maximum)	For each student attending a Chapter Program or Technical Tour where the topic aligns with the current
SA2	100 points; (500 points maximum)	For each Chapter Program presented by a student member at a Chapter Meeting based on alignment with the current
SA3	25 bonus points	If a K-12 activity is promoting diversity, equity, and inclusion in engineering
SA4	25 bonus points	If a post high activity is promoting diversity, equity, and inclusion in engineering
K-12/STEM Activities		
SA5	50 points; (add any bonus points)	For each K-12/STEM Activity. Then, add any bonus points
SA5.1	25 bonus points	If the activity is held jointly with another organization (i.e. Boy Scouts, Girl Scouts, NAWIC, AIA, ACE Mentorship, etc.)
SA5.2	25 bonus points	For each National Engineers' Week activity or equivalent non-US activity
SA5.3	25 bonus points	If all chapter officers + K-12 STEM Champion (or SA chair) participate (this qualifies for the K-12/STEM leadership award)
SA5.4	10 bonus points; (100 points maximum)	If a K-12/STEM activity uses ASHRAE Resources such as the STEM Kits or the ASHRAE Children's book
Post-High Activities		
STUDENT MEMBERSHIP:		
SA6.1	50 points; (50 points maximum)	If net student membership as of April 1 for the chapter exceeds that of previous year
SA6.2	50 points; (no maximum)	For each current student member that renews their ASHRAE student membership
SA6.3	50 points; (no maximum)	For each student member that transfers from student member to Associate member via SmartStart
SA6.4	50 points; (50 points maximum)	For tracking student members permanent contact information (cell phone, personal email, LinkedIn, etc.)
GENERAL STUDENT ACTIVITIES:		
SA6.5	50 points; (300 points maximum)	For each ASHRAE Student Design Competition entered
SA6.6	50 points; (no maximum)	For each National Engineers' Week activity or equivalent non-US activity
SA6.7	25 points; (25 points maximum)	For promoting Society or Regional level scholarships to Student Branch Advisors and/or students through e-mail or social media
SA6.8	50 points; (150 points maximum)	For each student that submits an application for a Society level scholarship
SA6.9	25 points; (no maximum)	For each student member attending the Winter Conference Student Program
SA6.10	10 points; (100 points maximum)	For each student member that attends a local chapter meeting
SA6.11	5 points; (50 points maximum)	For each student member that attends a regional ASHRAE meeting or CRC
SA6.12	100 points; (no maximum)	For establishing a new student branch or reactivating an inactive student branch
CHAPTER MEMBER ENGAGEMENT IN STUDENT ACTIVITIES:		
SA6.13	25 points; (no maximum)	For each post high school activity in which one or more chapter member participates
SA6.14	20 points; (40 points maximum)	For each meeting between a chapter member and a faculty of engineering college or tech school for the purpose of establishing a student branch
SA6.15	25 points; (50 points maximum)	For each chapter activity with student branch (e.g. Student Night meetings, technical programs, technical tours)
SA6.16	25 points; (25 points maximum)	For any chapter member mentoring a team (e.g. ASHRAE Grant or Design Competition) excluding Student Branch Advisors.
SA6.17	25 points; (200 points maximum)	For each ASHRAE Student member, enrolled in engineering college, undergraduate or tech school, that is placed in an ASHRAE related summer intern job or part-time job during school semester by an ASHRAE member
RVC Assigns/Enters the following points:		
TRAINING:		
SA7.1	100 points; (100 points maximum)	For the incoming Chapter Student Activities committee chair attending the SA Centralized Training
SA7.2	100 points; (100 points maximum)	For the incoming Chapter Student Activities committee chair attending the SA CRC workshop
SA8	50-100 points; (100 points maximum)	For planning/goal setting session with RVC (<i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i>)
SA9	10-100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC (<i>points assigned by RVC by June 30</i>)
AWARDS:		
SA9.1	25 points; (no maximum)	For each Student Activities Achievement Award nomination (due December 31 st each year)
SA9.2	25 points; (no maximum)	For each Student Branch Advisor of the Year Award nomination (due June 10 th each year)
SA9.3	25 points; (no maximum)	For each Youth Outreach Award nomination (due December 31 st each year)

2022-23 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

YOUNG ENGINEERS IN ASHRAE (YEA) CATEGORY

MINIMUM: 350 POINTS

PAR: 900 POINTS

Presidential Initiatives:

YEA1	100 points; (500 points maximum)	For each Chapter Program presented by a YEA member at a Chapter Meeting based on alignment with the current Presidential Initiatives Master List
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Membership:

YEA2	25 points; (200 points maximum)	For each new member who qualifies as YEA (who were not student transfers)
YEA3	25 points (200 points maximum)	For any YEA member involved with a Membership Promotion program or event
YEA4	100 points; (100 maximum)	For increasing YEA membership over the Society year by 5%

Technical Committees:

YEA5	25 points; (no maximum)	For each YEA member who is a provisional corresponding member or corresponding member of an ASHRAE TC (points per YEA member, not per committee)
YEA6	200 points; (no maximum)	For each YEA member who is a voting member of an ASHRAE TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project) (Participation can be verified from the ASHRAE Committee Participation by Region Report which can be provided by each DRC. Points per YEA member, not per committee)
YEA7	50 points; (no maximum)	For each YEA member who did a Technical presentation at a CRC, Winter, Annual or Topical Conference

Historical Activities:

YEA8	25 points (50 points maximum)	For a local Chapter Historical activity performed by a YEA member
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YEA Program Attendance:

YEA9	300 points; (600 points maximum)	For each YEA member who attends in person YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0, Leadership U or LeaDRS program during the Society year
YEA10	100 points; (600 points maximum)	For each YEA member who attends a virtual YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0 during the Society year
YEA11	25 points; (200 points maximum)	For each YEA member who attends a YEA webinar sponsored by the Society YEA Committee
YEA12	100 points for nomination; (no maximum)	Applying for the YEA scholarship for the HVAC Design course https://www.ashrae.org/communities/young-engineers-in-ashrae-yea/yea-events-and-programs/yea-scholarship-for-hvac-design-essentials-training
YEA13	50 points; (150 points maximum)	YEA member attendance at in person HVAC Design course attendance (including applying for the YEA scholarship for the class)
YEA14	25 points; (200 points maximum)	YEA member attendance at virtual HVAC Design course (including applying for the YEA scholarship for the class)

Awards and Submission Activities:

YEA15	150 points; (600 points maximum)	For each nomination for any Society-level YEA Award: Developing Leader, Award of Individual Excellence – Professional Development, Award of Individual Excellence – Personal Development, Award of Individual Excellence – Outreach
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Meetings, Presentations or Events:

YEA16	25 points; (200 points maximum)	For each YEA event at chapter meeting or separate organized YEA event
YEA17	25 points; (100 points maximum)	For each YEA activity outside of a chapter meeting that also includes a technical component, i.e., presentation, panel discussion, technical tour, etc.
YEA18	25 points; (50 points maximum)	Joint event with young professional or new professional affinity group within another society (i.e., CIBSE, YEN, AIA Emerging Professionals)
YEA19	50 points; (100 points maximum)	YCC presents on YEA programs similar to CRC workshop presentation at chapter event
YEA20	100 points (100 points maximum)	YEA hosted work placement or job fair to increase student retention
YEA21	250 points; (250 points maximum)	For an event hosted by the Chapter YEA Committee with Diversity, Equity, and inclusion awareness or training
YEA22	50 points; (50 points maximum)	20% of YEA Members at a single event
YEA23	150 points; (150 points maximum)	40% of YEA Members at a single event (Single event cannot count for both this PAOE and PAOE YEA23)

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YEA24	300 points; (300 points maximum)	60% of YEA Members at a single event (Single event cannot count for both this PAOE and PAOE YEA23 and YEA24)
Chapter Operations and Activities:		
YEA25	100 points; (300 points maximum)	For each chapter officer or board of governors member who is a YEA member (BOG position must appear on CIQ)
YEA26	75 points; (225 points maximum)	For each YEA member assigned to a Chair position
YEA27	50 points; (150 points maximum)	For each YEA member assigned to a committee position to provide YEA ideas and participation
Student Activities:		
YEA28	25 points (200 points maximum)	For each YEA member involved with a Student Activity program or event
YEA29	50 points (100points maximum)	For each presentation about the Young Engineers in ASHRAE (YEA) or SmartStart program to student members
RVC Assigns/Enters the following points:		
YEA30	100 points; (100 points maximum)	For the incoming Chapter YEA committee chair or co-chair attending the YEA CRC workshop and participating at the CRC
YEA31	50 points; (50 points maximum)	For a YEA Chapter Chair issuing a set of MBOs to YEA Regional Vice Chair

**PAOE 2022-2023
AREA ASSIGNED MEMBERS
(AS OF JULY 2, 2022)**

Region Name	Chapter Code	Chapter Name	Members	Students
REGION I	001	BOSTON	923	84
REGION I	003	RHODE ISLAND	89	5
REGION I	004	CONNECTICUT	460	14
REGION I	006	LONG ISLAND	277	16
REGION I	007	NEW JERSEY	537	32
REGION I	008	NEW YORK	917	45
REGION I	009	NORTHEAST	267	1
REGION I	010	CENTRAL NEW YORK	212	9
REGION I	011	ROCHESTER	241	4
REGION I	012	NIAGARA FRONTIER	169	3
REGION I	111	CHAMPLAIN VALLEY	123	13
REGION I	118	MAINE	180	4
REGION I	129	TWIN TIERS	94	33
REGION I	146	BI-STATE	201	76
REGION I	152	GRANITE STATE	154	1
REGION II	013	QUEBEC	155	39
REGION II	014	MONTREAL	520	114
REGION II	015	OTTAWA VALLEY	410	31
REGION II	016	TORONTO	1050	79
REGION II	037	HAMILTON	270	24
REGION II	100	HALIFAX	179	18
REGION II	116	LONDON (CANADA)	126	26
REGION II	117	NB/PEI	142	5
REGION II	141	WINDSOR	57	17
REGION III	021	PHILADELPHIA	871	23
REGION III	022	CENTRAL PENNSYLVANIA	323	21
REGION III	023	JOHNSTOWN	59	4
REGION III	024	PITTSBURGH	288	27
REGION III	025	BALTIMORE	648	7
REGION III	026	NATIONAL CAPITAL	945	18
REGION III	027	HAMPTON ROADS	166	9
REGION III	028	RICHMOND	325	3
REGION III	098	LEHIGH VALLEY	139	9
REGION III	125	ROANOKE	145	2
REGION III	134	ANTHRACITE	100	0
REGION IV	029	NORTH PIEDMONT	168	19
REGION IV	030	SOUTHERN PIEDMONT	369	9
REGION IV	031	SOUTH CAROLINA	137	4
REGION IV	032	ATLANTA	927	19
REGION IV	097	GREENVILLE	168	8
REGION IV	106	TRIANGLE	484	17
REGION IV	113	CHARLESTON	138	11
REGION V	038	CLEVELAND	330	2
REGION V	039	COLUMBUS	343	12
REGION V	040	CINCINNATI	243	8

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REGION V	041	DAYTON	190	26
REGION V	042	TOLEDO	110	2
REGION V	043	CENTRAL INDIANA	336	42
REGION V	044	EVANSVILLE	53	1
REGION V	045	DETROIT	545	16
REGION V	047	WESTERN MICHIGAN	323	29
REGION V	090	AKRON/CANTON	153	7
REGION V	103	NORTHERN INDIANA	78	11
REGION V	120	FORT WAYNE	66	0
REGION VI	048	WISCONSIN	323	2
REGION VI	049	ILLINOIS	1147	58
REGION VI	050	CENTRAL ILLINOIS	121	12
REGION VI	051	IOWA	301	20
REGION VI	052	MINNESOTA	839	23
REGION VI	054	ST LOUIS	581	14
REGION VI	095	MADISON	247	4
REGION VI	107	NORTHEAST WISCONSIN	148	0
REGION VI	115	LA CROSSE AREA	117	1
REGION VI	123	MISSISSIPPI VALLEY	99	0
REGION VI	159	CEDAR VALLEY	71	1
REGION VII	055	LOUISVILLE	190	4
REGION VII	056	MEMPHIS	164	12
REGION VII	057	BIRMINGHAM	219	24
REGION VII	058	MOBILE	39	2
REGION VII	059	NEW ORLEANS	124	3
REGION VII	060	BATON ROUGE	86	2
REGION VII	061	MISSISSIPPI	79	3
REGION VII	088	NASHVILLE	331	10
REGION VII	099	EAST TENNESSEE	234	5
REGION VII	114	TENNESSEE VALLEY	84	1
REGION VII	128	BLUEGRASS	113	6
REGION VII	130	NORTHWEST FLORIDA	66	1
REGION VII	133	NORTH ALABAMA	52	1
REGION VII	192	WEST VIRGINIA	77	46
REGION VIII	062	ARKANSAS	236	9
REGION VIII	064	HOUSTON	665	60
REGION VIII	065	ALAMO	216	5
REGION VIII	066	AUSTIN	346	17
REGION VIII	067	DALLAS	719	8
REGION VIII	068	CENTRAL OKLAHOMA	258	26
REGION VIII	069	NORTHEASTERN OKLAHOMA	199	8
REGION VIII	070	FORT WORTH	307	14
REGION VIII	071	WEST TEXAS	76	1
REGION VIII	091	EAST TEXAS	108	10
REGION VIII	154	SOUTH TEXAS	60	2
REGION VIII	165	MEXICO CITY	128	13
REGION VIII	166	MONTERREY	108	142

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REGION VIII	173	GUADALAJARA	30	2
REGION VIII	208	NORTHWEST ARKANSAS	114	7
REGION IX	053	KANSAS CITY	620	120
REGION IX	072	EL PASO	53	3
REGION IX	073	ROCKY MOUNTAIN	970	43
REGION IX	074	UTAH	330	20
REGION IX	075	NEBRASKA	369	24
REGION IX	076	WICHITA	143	17
REGION IX	077	NEW MEXICO	137	3
REGION IX	093	SOUTH DAKOTA	126	15
REGION IX	127	BLACK HILLS	45	2
REGION IX	131	BIG SKY	127	58
REGION IX	135	IDAHO	161	14
REGION IX	148	PIKES PEAK	108	5
REGION IX	150	OZARKS	60	1
REGION X	081	SACRAMENTO VALLEY	291	10
REGION X	082	GOLDEN GATE	751	67
REGION X	083	SAN JOAQUIN	107	4
REGION X	084	SOUTHERN CALIFORNIA	614	66
REGION X	085	SAN DIEGO	344	12
REGION X	086	CENTRAL ARIZONA	426	14
REGION X	087	TUCSON	90	5
REGION X	092	SOUTHERN NEVADA	148	2
REGION X	101	SAN JOSE	296	10
REGION X	105	ORANGE EMPIRE	366	25
REGION X	108	HAWAII	242	17
REGION X	126	NORTHERN NEVADA	87	2
REGION X	144	SIERRA DELTA	45	4
REGION X	155	TRI COUNTY	73	12
REGION XI	017	MANITOBA	183	4
REGION XI	018	SOUTHERN ALBERTA	360	7
REGION XI	019	NORTHERN ALBERTA	268	20
REGION XI	020	BRITISH COLUMBIA	562	35
REGION XI	078	INLAND EMPIRE	156	5
REGION XI	079	PUGET SOUND	705	24
REGION XI	080	OREGON	563	48
REGION XI	096	REGINA	98	12
REGION XI	102	SASKATOON	95	16
REGION XI	122	ALASKA	208	5
REGION XI	145	VANCOUVER ISLAND	112	13
REGION XII	034	JACKSONVILLE	249	7
REGION XII	035	FLORIDA WEST COAST	400	34
REGION XII	036	MIAMI	209	9
REGION XII	094	CENTRAL FLORIDA	323	48
REGION XII	104	GOLD COAST	199	15
REGION XII	110	PUERTO RICO	80	40

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REGION XII	139	SOUTHWEST FLORIDA	113	2
REGION XII	172	BRASIL	162	88
REGION XII	178	ARGENTINA	107	31
REGION XII	190	COLOMBIA	54	25
REGION XII	196	CHILE	52	11
REGION XII	199	ECUADOR	46	90
REGION XII	202	PARAGUAY	49	14
REGION XII	209	ASHRAE CARICOM	71	26
REGION XII	213	SOUTH BRAZIL	61	29
REGION XII	220	PERU	75	29
REGION XIII	142	SINGAPORE	327	15
REGION XIII	143	HONG KONG	747	67
REGION XIII	149	MALAYSIA	222	33
REGION XIII	157	TAIWAN	121	30
REGION XIII	167	PHILIPPINES	158	238
REGION XIII	170	THAILAND	78	22
REGION XIII	183	INDONESIA	100	22
REGION XIII	194	JAPAN	187	9
REGION XIII	195	SOUTH KOREA	83	6
REGION XIII	198	MACAO	71	24
REGION XIV	168	HELLENIC	133	35
REGION XIV	176	DANUBE	100	21
REGION XIV	177	PORTUGAL	78	10
REGION XIV	182	SPAIN	183	9
REGION XIV	203	CYPRUS	37	0
REGION XIV	204	IRELAND	110	51
REGION XIV	205	UK MIDLANDS	101	33
REGION XIV	206	UK LONDON and SOUTH-EAST	255	8
REGION XIV	214	ISRAELI	85	0
REGION-AT-LARGE	158	INDIA	202	326
REGION-AT-LARGE	160	SAUDI ARABIA	154	8
REGION-AT-LARGE	161	CAIRO	105	65
REGION-AT-LARGE	162	LEBANESE	85	29
REGION-AT-LARGE	163	WESTERN INDIA	73	80
REGION-AT-LARGE	164	KUWAIT	66	56
REGION-AT-LARGE	169	ASHRAE BANGALORE	74	32
REGION-AT-LARGE	171	SRI LANKAN	78	7
REGION-AT-LARGE	174	PAKISTAN	99	58
REGION-AT-LARGE	175	ASHRAE FALCON	352	34
REGION-AT-LARGE	179	NORTHERN PAKISTAN	46	73
REGION-AT-LARGE	181	BAHRAIN	73	4
REGION-AT-LARGE	184	QATAR ORYX	113	1
REGION-AT-LARGE	185	CHENNAI	104	67
REGION-AT-LARGE	186	PUNE	77	93
REGION-AT-LARGE	187	ASHRAE NIGERIA	117	114
REGION-AT-LARGE	188	ASHRAE MUMBAI	176	97
REGION-AT-LARGE	189	CENTRAL PAKISTAN	41	16

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REGION-AT-LARGE	191	ASHRAE DECCAN	51	13
REGION-AT-LARGE	193	TURKISH	104	160
REGION-AT-LARGE	197	BANGLADESH	68	57
REGION-AT-LARGE	207	SOUTH AFRICA	134	44
REGION-AT-LARGE	210	FAISALABAD	5	0
REGION-AT-LARGE	211	PYRAMIDS	39	9
REGION-AT-LARGE	212	JORDAN	48	15
REGION-AT-LARGE	215	EAST INDIA	47	12
REGION-AT-LARGE	216	RAJASTHAN	46	3
REGION-AT-LARGE	217	CHANDIGARH	82	86
REGION-AT-LARGE	218	OMAN	37	0
REGION-AT-LARGE	219	LIBYA	1	0
REGION-AT-LARGE	221	SUDAN	4	10
REGION-AT-LARGE	222	ALEXANDRIA	46	14