



## 2020-2021 PRESIDENTIAL NEWSLETTER

**DATE:** July 2020

**TO:** Chapter Presidents  
ASHRAE Membership Promotion Committee  
ASHRAE Student Activities Committee  
ASHRAE Research Promotion Committee  
ASHRAE Chapter Technology Transfer Committee  
ASHRAE Government Affairs Committee  
ASHRAE Young Engineers in ASHRAE Committee  
Regional Communications Chairs  
Regional Historians  
Region Members Council Representatives  
ASHRAE Board of Directors

**FROM:** Charles E. Gullledge III, PE *Charles E. Gullledge III, PE*

**SUBJECT: PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)**

ASHRAE members and their chapters are the backbone of our Society and play a vital role in achieving its goals and mission. Through their collective efforts, ASHRAE chapters are the global driver of volunteer activity as we strive to meet our goal of shaping tomorrow's built environment.

Our theme for 2020 - 2021, "***The ASHRAE Digital Lighthouse and Industry 4.0***," focuses on the digital evolution of the Engineering & Construction ecosystem. Through the theme's initiatives, ASHRAE will continue to build a worldwide network of innovative people and successful technologies to transform the built world supply chain. ASHRAE members have a tremendous passion for our mission, which this year's theme builds upon. A new framework for our industry leverages:

- The Future of Work
- Lean Collaboration and the Pursuit of Value
- Enhanced Productivity
- The Digital Landscape
- Off-Site Construction
- Connected Operations

Our ability to shape tomorrow is borne by our willingness to adapt today, which is the driving force behind our theme and is incorporated into this year's PAOE program. In responding to the COVID-19 pandemic, our Chapters and Regions have demonstrated a willingness and ability to adapt quickly. For example, virtual activities and events have served Members well and we look to build upon those efforts through the coming Society Year.

The holistic PAOE structure has been updated to emphasize Presidential Initiatives across the complete program. Surgical elements, embedded within the grass root committees, have been removed. Each PAOE section now contains an Initiatives sub-category that aligns with the overall Presidential Initiatives Master List.

PAOE for the coming year reflects the following Presidential Initiative points of emphasis.

See Chapter Operations:

- For establishing a Chapter Sustainability Committee that meets periodically and organizes sustainability activities each year such as:
  - a) A chapter program or chapter sponsored educational seminar with a clearly defined sustainability theme (e.g. energy efficiency, indoor air quality, high-performance buildings) with 50 points additional for referencing Building EQ
  - b) Chapter sponsored community sustainability project; or
  - c) A chapter creating a grassroots program specific to the needs of the local community or a non-profit organization

To qualify, the chapter event or program must include scope of supporting a local utility or institutional organization, to provide training for improvements to areas such as building operations, while improving indoor environments and wellness in buildings in the community, etc. This would include publicity (outside of normal Chapter advertisements) that includes print, audio or electronic media at local, state, provincial, national or industry level promotion of the work of ASHRAE and/or local chapter.

See Chapter Technology Transfer:

- For each Chapter Program topic based on alignment with the current Presidential Initiatives Master List
- For each Technical Tour and accompanying 30-minute presentation based on alignment with the current Presidential Initiatives Master List
- For each Professional Development Hour (PDH) earned (at a Chapter Program) by a chapter member based on alignment with the current Presidential Initiatives Masters List
- For each Conference Paper authored or co-authored by a chapter member based on alignment with the current Presidential Initiatives Master List.
- For each Technical Paper authored or co-authored by a chapter member based on alignment with the current Presidential Initiatives Master List
- For each Technical Presentation by a chapter member at the Winter, Annual Meeting, or Topical Conference based on alignment with the current Presidential Initiatives Master List
- For each ASHRAE published document (e.g. Handbook Chapter, Standard, User's Manual, Guideline, Design Guide, Periodical, Position Document) authored, co-authored, or translated by Chapter members and submitted to the cognizant group for publication. (Note: Requests to translate any ASHRAE publication must be submitted in advance to ASHRAE's Publisher/Director of Publications and Education). Content must be based on alignment with the current Presidential Initiatives Master List.

See Communications:

- For posting a narrative and link for the current ASHRAE Society Theme on the chapter website
- For each chapter social media posting, with photo, supporting the current ASHRAE Society Theme

See Government Affairs:

- For each unique industry topic discussed with a government individual, department, or agency based on alignment with the current Presidential Initiatives Master List

See Historical:

- For each unique ASHRAE 125 Year Celebration promotional article published on the Chapter website
- For each unique ASHRAE 125 Year Celebration promotional notification, with photo/graphics, posted on Chapter social media outlets

Membership Promotion:

- For each ASHRAE Core Value chapter activity (Excellence, Commitment, Integrity, Collaboration, Volunteerism, Diversity)

See RP:

- N/A

See Student Activities:

- For each student attending a Chapter Program or Technical Tour where the topic aligns with the current Presidential Initiatives Master List

See Young Engineers in ASHRAE (YEA):

- For each Chapter Program presented by a YEA member at a Chapter Meeting based on alignment with the current Presidential Initiatives Master List

The numbering system will continue to be added to the PAOE program to better identify PAOE line items. There are nine PAOE categories included this year: Chapter Operations, Chapter Technology Transfer, Communications, Government Affairs, Historical, Membership Promotion, Research Promotion, Student Activities and Young Engineers in ASHRAE.

To achieve PAOE, the chapter must earn the minimum points in six of the following seven categories: Chapter Operations, Chapter Technology Transfer, Government Affairs, Membership Promotion, Research Promotion, Student Activities and Young Engineers in ASHRAE. Please refer to the criteria specified in each of the categories for calculating the PAOE points. For additional information or clarification, consult the PAOE Frequently Asked Questions (FAQ) section on the ASHRAE website. Also communicate with your Director and Regional Chair (DRC) and Regional Vice Chairs (RVCs). They will provide guidance about what activities and events qualify for PAOE and how many points each activity or event will earn.

Please note that appropriate documentation must be kept by the Chapter to support PAOE point input, and that "chair" is defined as the individual listed in the Chapter Information Questionnaire (CIQ) on file with Society.

I am excited that you will be part of our global society and I appreciate the dedication, enthusiasm and hard work you bring to ASHRAE each year. I look forward to working with you as we evolve in a digital world.

## 2020-2021 Presidential Initiatives Master List:

### 1. Logistics:

1.1. The overall PAOE structure includes specific Presidential Initiative opportunities across the individual grass root committees. The Master List outlined below shall be used for reference in determining alignment with noted Chapter activities and Presidential Initiatives for the Society Year.

### 2. 20-21 Presidential Initiatives List:

#### 2.1. ASHRAE:

- 125 Year Celebration.
- Core Values.
- 180 TP ( The New ASHRAE Headquarters) Narrative.
- Strategic Plan 19-24
- Building EQ
- Standards and/or User's Manual.
- Guidelines.
- Position Documents.
- Certifications.

#### 2.2. Building Envelope:

- Fenestration.
- Insulation.
- Air/Moisture Barriers.

#### 2.3. Building Operations:

- Digital Twin.
- Resiliency.
- Vulnerability.
- Predictive Maintenance and Digital Supply Networks.
- Cyber Security.
- Smart Buildings.
- Grid-Enabled.
- Indoor Environmental Quality.
- Building Water Systems.
- Legionella Mitigation.
- Infectious Disease Mitigation.

#### 2.4. Engineering Fundamentals:

- Psychrometrics.
- Load Calculations.
- Air Systems.
- Hydronic Systems.
- Steam Systems.

#### 2.5. Professional Practice:

- Ethics.
- Collaboration.
- Value.
- Lean Integrated Project Delivery.

#### 2.6. Refrigeration:

- Refrigeration Systems.
- Flammable Refrigerants.

- 2.7. Industry 4.0 and the Future of Work:
  - Data.
  - Internet of Things.
  - Connected Data Platforms.
  - Artificial Intelligence.
  - Machine Learning.
  - Generative Design.
  - Whole Building Simulation.
  - Augmented Reality.
  - Predictive Analytics.
  - Thermography.
  - Off-Site Construction.
  - Object-Based 7D BIM.
  - Point Cloud Mapping.
  - Computational Fluid Dynamics (CFD).
- 2.8. Market Sector:
  - Mission Critical.
  - Life Sciences.
  - Healthcare.
  - Indoor Agriculture.
  - Manufacturing/Industrial.
  - Food, Food Processing, and the Cold Chain.
- 2.9. Societal:
  - Climate Change.
  - Embodied Carbon.
  - Energy Efficiency.
  - Water Efficiency.
  - Sustainability.
  - Environmental Health.



**2020-21 PAOE AWARDS**

Chapters must meet “minimum” by obtaining points in the PAOE categories, there are no maximum limits on points earned however some line items are capped.

PAOE**	Minimum in 6 of the following 7 categories: Chapter Operations, Chapter Technology Transfer, Government Affairs, Membership Promotion, RP, Student Activities and Young Engineers in ASHRAE
Special Citation	Minimum in 6 of the 7 categories, with a minimum of 5,800 points
STAR	PAR in all categories
Honor Roll *	PAOE for at least four consecutive years
High Honor Roll	STAR for at least four consecutive years
Premier	PAOE every year since the chapter's inception or since 1970; minimum of four years; chapter's first year is excluded

Sustainability Activities Award: A Chapter Sustainability Award in the form of a certificate is available for each chapter that obtains a total of at least 500 points from the items listed under Sustainability Activities in the Chapter Operations category of PAOE. The Chapter with the highest PAOE Sustainability point total (excludes the Community Sustainability Project points), will receive a Regional award in the form of a plaque and a certificate. The line items for Sustainability Activities are located in the Chapter Operations section of PAOE.

Community Sustainability Project Award: 500 points for chapters who participate in the Community Sustainability Project as outlined in the Chapter Operations section of the PAOE. An award will be presented to chapters who complete their community project during the 2020-2021 Society year. For more information, visit <https://www.ashrae.org/communities/chapters/ashrae-chapters/ashrae-community-sustainability-projects> to review the case studies, quick start guidelines and more.



## 2020-2021 ASHRAE PAOE REPORTING

### CHAPTER REPORTING

The Chapter President is responsible for reporting the points in the Chapter Operations category. Each Chapter Committee Chair is responsible for reporting the points for his/her respective category. The PAOE points are entered online by the Chapter President and Chapter Committee Chairs using their email address and password to login. The Chapter President and the Chapter Committee Chairs are responsible for ensuring that the data is entered and the final reporting is completed by July 15, 2021. The Director and Regional Chairs (DRCs) and Regional Vice Chairs (RVCs) may access the website to obtain information for chapters in their Region and to enter points as indicated below.

November	Reflects October 31 results
January	Reflects December 31 results
March	Reflects February 28 results
April	Reflects March 31 results
May	Reflects April 30 results
June	Reflects May 31 results
<b>July 15</b>	June 30 results (reflects all final PAOE entries for the Society year)

### DRCs Assigns: Chapter Operations PAOE Points


#### RVCs Assigns Points in their respective PAOE category:

- Chapter Technology Transfer
- Government Affairs
- Membership Promotion
- RP (points assigned by ASHRAE staff)
- Student Activities
- Young Engineers in ASHRAE
- Communications (points assigned by RCC)
- Historical (points assigned by Regional Historian)

### ASHRAE HEADQUARTERS REPORTING

Beginning July 1 of each Society year, PAOE is available in dual form; the current Society year and the previous Society year. Chapters are able to enter PAOE points for both years during the month of July until the deadline date of July 15. The PAOE Point Summary data can be obtained for each chapter in the Region from the PAOE website. RP points will be calculated and entered by Headquarters staff.

# Instructions to Enter PAOE Info

1. From the ASHRAE Homepage, login using your email address and password.
2. Click on the Communities blue tab
3. Click on the Chapters link on the drop-down menu
4. On the Chapter page, select Chapter Reports, PAOE and CIQ
5. Click the Chapter's link
6. Mouse over and click on the PAOE icon (to the right of the Chapter name)
7. Be sure chapter's name appears in the drop down box. Select the PAOE year then choose the PAOE category to enter points. **Note year-to-date totals for each PAOE category.**
8. Use the Help button  for brief descriptions of the PAOE areas.
9. After selecting the PAOE Category, click on any subtitle for the line items to appear. Click again to show only the PAOE category. **Note: Chapters will not have access to the DRC Assigns, RVC Assigns and Regional ECC and Regional Historian Assigns categories.**

▼ Chapter Operations	Par: 1200	Min Points: 600	<b>Total Points: 0</b>
▶ Efficient use of volunteer's time:			
▶ Actual Building Performance – bEQ:			
▶ Planning			
▶ Meetings			
▶ Communications			
▶ YEA Activities			
▶ Sustainability Activities			
▶ DRC Assigns			
Chapter Technology Transfer	Par: 1050	Min Points: 550	<b>Total Points: 0</b>
Communications	Par: 650	Min Points: 250	<b>Total Points: 0</b>
Government Affairs	Par: 650	Min Points: 500	<b>Total Points: 0</b>
Historical Criteria	Par: 300	Min Points: 100	<b>Total Points: 0</b>
Membership Promotion	Par: 800	Min Points: 500	<b>Total Points: 0</b>
RP	Par: 1050	Min Points: 800	<b>Total Points: 0</b>
Student Activities	Par: 800	Min Points: 500	<b>Total Points: 0</b>
YEA	Par: 800	Min Points: 300	<b>Total Points: 0</b>



10. Click the plus sign (+) for any line item to add PAOE points. **Note year-to-date points for each line item entered.**
11. When points are entered, it records the person who entered the points, number of points, and when the points were entered.
12. When adding points, you can include a note for yourself or anyone who will be entering points in this category.
13. Click the Download icon and save as an Excel file on your computer, then open the file. All categories and points are listed in this report.
14. RP Points will continue to be entered by staff. For questions, contact: [RegionInfo@ashrae.org](mailto:RegionInfo@ashrae.org)



## ASHRAE Chapters 2020-2021 PAOE Automation Points

Listed below are the 2020-21 PAOE point line items that the ASHRAE database system will automatically assign. Chapters should not be able to enter points for the items listed; they will appear as “grayed-out” on the PAOE website. If there are any issues with the automation assignment of points, please contact [RegionInfo@ashrae.org](mailto:RegionInfo@ashrae.org).

<b>Chapter Operations – Meetings:</b>		
CO11	50 points (no maximum)	For establishing or maintaining an operating Section or Group (each Section or Group)
CO12	10 points; (no maximum)	For each chapter member who registers for a Winter or Annual Society meeting
<b>Membership Promotion – Efficient use of volunteers’ time:</b>		
MP6	25 points; (300 points maximum)	For retention of each new member ( <i>dues paid second and third year</i> )
MP7	25 points; (no maximum)	For each member who rejoins or is reinstated after being cancelled for more than one year
MP8	10 points; (no maximum)	For each upgrade from associate to member
<b>Membership Promotion – RVC Assigns/Enters the following points:</b>		
MP16	100 points; (100 points maximum)	For an MP Chair holding the position for 2 years or more
<b>Student Activities – Post High Activities:</b>		
SA4.2	50 points; (no maximum)	For each current student member that renews their ASHRAE student membership
SA4.3	50 points; (no maximum)	For each student member that transfers from student member to Associate member via SmartStart
SA4.9	25 points; (no maximum)	For each student member attending the Winter Conference Student Program
SA4.12	100 points; (no maximum)	For establishing a new student branch or reactivating an inactive student branch
<b>Young Engineers in ASHRAE – Membership:</b>		
YEA2	25 points; (100 points maximum)	For each new member who qualifies as YEA (who were not student transfers)
<b>Young Engineers in ASHRAE – Chapter Operations and Activities:</b>		
YEA17	100 points; (300 points maximum)	For each chapter officer or board of governors member who is a YEA member (BOG position must appear on CIQ)
YEA18	75 points (225 points maximum)	For each YEA member assigned to a Chair position
YEA19	50 points (150 points maximum)	For each YEA member assigned to a committee position to provide YEA ideas and participation

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### CHAPTER OPERATIONS CATEGORY

**MINIMUM: 600 POINTS** (Plus CIQ in 60 days prior to CRC; exception may be made by the DRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year.) **PAR: 1200 POINTS**

**Explanation to reach Minimum for Chapter Operations:** To reach minimum, the Chapter Information Questionnaire (CIQ) must be complete and forwarded to DRC and Society 60 days prior to CRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year. The DRC is responsible for determining if criteria are met. All individuals serving in a chapter position must be an ASHRAE Member or Associate grade member (except Webmaster and Newsletter Editor who can be a student member; Affiliate grade for YEA). No person can serve in more than one officer position (exception, two positions for chapter with less than 75 members). A chapter officer may also serve in one committee chair position.

**Presidential Initiatives:**

CO1	200 points; (200 points maximum)	If the entire Chapter Board of Governors view the following two videos (Note: Board of Governors must be listed in the CIQ):  Part 1: Sexual Harassment Prevention Training <a href="https://www.youtube.com/watch?v=sL7LwBsV9bM">https://www.youtube.com/watch?v=sL7LwBsV9bM</a> Part 2: Sexual Harassment Prevention Training: Case Studies: <a href="https://www.youtube.com/watch?v=1za7gs9S2H0">https://www.youtube.com/watch?v=1za7gs9S2H0</a>
CO2	500 points; (1,500 points maximum)	For establishing a Chapter Sustainability Committee that meets periodically and organizes sustainability activities each year such as: a) A chapter program or chapter sponsored educational seminar with a clearly defined sustainability theme (e.g. energy efficiency, indoor air quality, high-performance buildings) with 50 points additional for referencing Building EQ b) Chapter sponsored community sustainability project; or c) A chapter creating a grassroots program specific to the needs of the local community or a non-profit organization To qualify, the chapter event or program must include scope of supporting a local utility or institutional organization, to provide training for improvements to areas such as building operations, while improving indoor environments and wellness in buildings in the community, etc. This would include publicity (outside of normal Chapter advertisements) that includes print, audio or electronic media at local, state, provincial, national or industry level promotion of the work of ASHRAE and/or local chapter.

**Please note for Sustainability Points:** A Chapter Sustainability Award is available for each chapter that obtains a minimum total of 500 points from the items listed above under Presidential Initiatives. The chapter with the highest PAOE sustainability point total will receive a Regional award (excludes the Community Sustainability Project points).

**Efficient use of volunteers' time:**

CO3	50 points; (50 points maximum)	For conducting chapter planning meeting prior to August 1 (all officers and committee chairs) (Note: Requires Chapters to provide a report of the plan to their DRC by August 1 to receive credit for this effort in addition to reporting into the PAOE accounting system.)
CO4	5 points/person; (500 points maximum)	For a chapter presentation by the Chapter President on "This is ASHRAE presentation"
CO5	25 points; (25 maximum)	For the Chapter Nominations Committee meeting and bringing completed CRC Nominations Worksheet to the Region's Caucus

**Meetings:**

CO6	50 points; (500 points maximum)	For each chapter meeting with a committee theme and associated activities and announcements
CO7	100 points; (100 points maximum)	If annual attendance at meetings exceeds that of previous year by at least 10% (Attendance includes total for dinner, lunch or breakfast meetings where minimum 45 minutes business or technical presentation or panel discussion is held for continuing education.)
CO8	100 points; (100 points maximum)	For presenting the Technical Activities Committee presentation at chapter meeting
CO9	100 points; (100 points maximum)	For a chapter presentation by a Chapter Officer on the 2019-2024 Strategic Plan by November 30 (power point to be provided by the Society Planning Committee) <a href="#">(click here for current Strategic Plan)</a>

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CO10	75 points; (300 points maximum)	For organizing an employer recognition, one-on-one meeting, company presentation and/or employer recognition/ dialogue/roundtable event to promote the benefits of ASHRAE membership for company members and solicit feedback on how ASHRAE and the local chapter can better serve the company (Points doubled if event includes a visiting Regional Officer, Society Officer or Board of Directors member.)
CO11	50 points (no maximum)	For establishing or maintaining an operating Section or Group (each Section or Group)
CO12	10 points; (no maximum)	For each chapter member who registers for a Winter or Annual Society meeting
<b>Honors and Awards Activities:</b>		
CO13	25 points; (25 points maximum)	For establishing and maintaining a chapter Honors and Awards Committee
CO14	(No maximum; see line items points below)	For each individual award nomination with the appropriate documentation in accordance with the procedures stated on the ASHRAE website and as follows:  a) Fellow nominations @100 points each b) Individual award nominations @ 100 points each for the following: F. Paul Anderson Award, Louise and Bill Holladay Distinguished Fellow Award, Fellow Nominations, Andrew T. Boggs Service Award, ASHRAE Hall of Fame, ASHRAE Pioneers of the Industry Award, E.K. Campbell Award of Merit and Honorary Member c) ESA nominations @75 points each d) DSA nominations @ 50 points each e) Regional Award of Merit nominations @ 50 points each f) Chapter Service Award nominations @ 25 points each
<b>Planning:</b>		
CO15	75 points; (75 points maximum)	For a planning/goal setting session with DRC resulting in written measurable objectives by October 1
CO16	500 points for establishing or 300 points for updating annually; (500 points maximum)	For establishing and updating annually a chapter long term strategic plan (minimum of 3 years) with goals for chapter growth, leadership, and financial stability. Plan to be submitted to DRC for approval not later than January 1
CO17	10 – 50 points; (50 points maximum)	For achieving goals established in planning session
<b>Chapter Finances:</b>		
CO18	200 points; (200 points maximum)	For ensuring an objective annual audit of the previous year's chapter accounts and funds by the Auditing Committee or CPA firm, with the results being reported to the BOG and DRC no later than July 30 (Points should be entered for audit and reporting of the previous year's finances.)
CO19	50 points; (50 points maximum)	For the BOG approving an annual budget no later than September 15
CO20	10 points; (120 points maximum)	For each month the BOG approves a monthly report from the Treasurer within 30 days of reported month end. Refer to the Manual for Chapter Operations for report requirements.
CO21	25 points; (25 points maximum)	For filing any required tax forms by the deadline (November 15 for US Chapters)
CO22	25 points; (25 points maximum)	For the BOG appointment of Auditing Committee, no later than April 15 (BOG members are not eligible to serve on Auditing Committee)
CO23	25 points; (25 points maximum)	For on-time payment of region dues
CO24	10 points; (120 points maximum)	For collecting and archiving monthly digital financial statements from all chapter accounts
CO25	50 points; (50 points maximum)	For the Chapter Treasurer attending the Treasurer or Chapter Officers' Workshop at CRC
<b>DRC Assigns/Enters the following points:</b>		
CO26	50 points each; (200 points maximum)	For each chapter officer who attends the CRC besides the Delegate and Alternate (Chapter Officers are defined as BOG, e.g. president, president-elect, treasurer, secretary, etc.)
CO27	50 points; (50 points maximum)	For President-Elect attendance at President-Elect Training in Regional Planning Meeting and CRC workshop session

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CO28	100 points; (300 points maximum)	For each chapter member attending the Chapter Leadership Academy
CO29	25 points; (25 points maximum)	For the chapter nominating committee report (with all chapter officers & committee chair positions filled) distributed by the April 30 chapter meeting ( <i>Points assigned by DRC by May 15</i> )

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### CHAPTER TECHNOLOGY TRANSFER CATEGORY

**MINIMUM: 550 POINTS**

**PAR: 1050 POINTS**

**Presidential Initiatives:**

CT1	50 points; (500 points maximum)	For each Chapter Program topic based on alignment with the current Presidential Initiatives Master List
CT2	100 points; (no maximum)	For each Technical Tour and accompanying 30-minute presentation based on alignment with the current Presidential Initiatives Master List
CT3	10 points; (500 points maximum)	For each Professional Development Hour (PDH) earned (at a Chapter Program) by a chapter member based on alignment with the current Presidential Initiatives Masters List
CT4	100 points; (300 points maximum)	For each Conference Paper authored or co-authored by a chapter member based on alignment with the current Presidential Initiatives Master List.
CT5	100 points; (300 points maximum)	For each Technical Paper authored or co-authored by a chapter member based on alignment with the current Presidential Initiatives Master List
CT6	100 points; (500 points maximum)	For each Technical Presentation by a chapter member at the Winter, Annual Meeting, or Topical Conference based on alignment with the current Presidential Initiatives Master List
CT7	100 points; (300 points maximum)	For each ASHRAE published document (e.g. Handbook Chapter, Standard, User's Manual, Guideline, Design Guide, Periodical, Position Document) authored, co-authored, or translated by Chapter members and submitted to the cognizant group for publication. (Note: Requests to translate any ASHRAE publication must be submitted in advance to ASHRAE's Publisher/Director of Publications and Education). Content must be based on alignment with the current Presidential Initiatives Master List.

**Efficient use of volunteers' time:**

CT8	100 points (100 points maximum)	For a Chapter Technology Transfer Committee with a minimum of a chair and a co-chair
CT9	100 points (100 points maximum)	If CTT committee includes a refrigeration subcommittee chair

**Planning and Administrative Activities:**

CT10	50 points; (50 points maximum)	For completing and publishing DL (Distinguished Lecturer) meeting schedule and speakers by October 1 or 2 weeks after the CRC, whichever is later
CT11	50 points; (250 points maximum)	For submitting summary of speaker reviews to CTTC RVC for use in regional speaker database (50 points per each speaker)
CT12	50 points; (no maximum)	For submitting DL event summary critique form within 15 days of DL visit (50 points per each DL event)

**Awards and Submission Activities:**

CT13	300 points; (no maximum)	For each Technology Award entry at Regional level
CT14	500 points (no maximum)	For each CTTC Award entry at Society level (including Technology Award, Milton Garland Commemorative Refrigeration Award for Project Excellence, Comfort Cooling Award for Project Excellence entry, Donald A. Siller Refrigeration Award, Dan Mills Chapter Programs Award)

**Meetings, Presentations or Events:**

CT15	100 points; (600 points maximum)	For each 1-hour PDH seminar or webcast presentation (live or delayed) sponsored/hosted by the chapter
CT16	100 points; (600 points maximum)	For each chapter meeting presenting one of the recorded Tech-Hour programs (available on ASHRAE 365)
CT17	100 points; (no maximum)	For each joint meeting with HVAC&R peer societies, organizations, and/or associations
CT18	100 points; (no maximum)	For each ASHRAE certification earned, or renewed by a chapter member during the current fiscal year
CT19	50 points; (no maximum)	For each chapter seminar/program by a DL with multi-chapter visits
CT20	100 points; (600 points maximum)	For each chapter member who is currently serving on any of the following ASHRAE committees/groups: TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project)

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CT21	50 points; (100 points maximum)	For each chapter member who is currently serving on an ASHRAE TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project) giving a presentation at their local chapter meeting that explains the function of technical committees (handbook chapters, standards, research, etc.) using a presentation template developed by TAC and posted at <a href="http://www.ashrae.org/tcs">www.ashrae.org/tcs</a> under heading "General TC Information"
CT22	50 points; (no maximum)	For each chapter monthly meeting held where continuing education credits (e.g. PDHs, CEUs) are provided for attendees
<b>RVC Assigns/Enters the following points:</b>		
CT23	200 points; (200 points maximum)	For the Chapter CTT committee chair or co-chair attending the CTTC workshop at CRC
CT24	100 points; (200 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i> )
CT25	100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC by June 30</i> )

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### COMMUNICATIONS CATEGORY

**MINIMUM: 300 POINTS**

**PAR: 700 POINTS**

**Presidential Initiatives:**

CC1	100 points; (100 points maximum)	For posting a narrative and link for the current ASHRAE Society Theme on the chapter website
CC2	50 points; (300 points maximum)	For each chapter social media posting, with photo, supporting the current ASHRAE Society Theme

**Efficient use of volunteers' time:**

CC3	500 Points Maximum	<p><b>Website</b> (see line items below for points):</p> <ul style="list-style-type: none"> <li>a) For updating the chapter website with current officer information by October 1 (50 points, one-time)</li> <li>b) For updating the chapter website with chapter program schedule for the year by October 1 (50 points, one-time)</li> <li>c) For listing a contact email address on the chapter's website in an obvious location, such as the footer or a Contact page (50 points, one-time)</li> <li>d) For each month that updated information, news, or images are posted to the chapter's homepage. Excludes posting the chapter newsletter or social media widgets, (20 points, 200 points max)</li> <li>e) For posting a monthly newsletter to the website within 15 days of publishing (10 points, 100 points max)</li> <li>f) For promotion of Society events, certifications, or products on the chapter website using the materials available in Marketing Central at ASHRAE.org (10 points, 50 points maximum)</li> </ul>
CC4	400 Points Maximum	<p><b>Social Media</b> (see line items below for points):</p> <ul style="list-style-type: none"> <li>a) For a chapter social media channel with more than 100 followers (50 points, one-time)</li> <li>b) For each month there is at least one post featuring an event photo from the last 30 days (20 points per month, 200 points maximum)</li> <li>c) For public posts that tag or mention Society accounts in the post message (10 points per post, 100 points maximum)</li> <li>d) For public post that uses the hashtag #myashrae (10 points per post, 50 points maximum)</li> </ul>
CC5	100 points; (100 points maximum)	<p><b>Collaboration Tools:</b></p> <p>For using Society-provided Basecamp tool for chapter leadership business in place of other digital collaboration tools (email, GoogleDrive, Box, DropBox, etc.)</p>
CC6	500 Points Maximum	<p><b>Email Distribution</b> (see line items below for points):</p> <ul style="list-style-type: none"> <li>a) For distributing a chapter newsletter via email on a monthly basis (20 points per month; maximum 200 points)</li> <li>b) For distributing an announcement that prominently features an upcoming event that is distributed via email at least 2 weeks prior to the event (10 points; maximum 200 points)</li> <li>c) For promotion of Society events, certifications, or products in chapter emails or newsletters using the materials available in Marketing Central at ASHRAE.org (25 points; 100 points maximum)</li> <li>d) For following the best practices described in the Communication Committee's email guidance document: <a href="https://www.ashrae.org/email-guidance-for-chapters">https://www.ashrae.org/email-guidance-for-chapters</a> (100 points)</li> </ul>
CC7	100 points; (100 points maximum)	<p><b>Knowledge Transfer:</b></p> <p>For creating or updating a procedural document for chapter communications, such as instructions on updating the chapter website and sharing with RCC</p>

**RCC Assigns/Enters the following points:**

CC8	100 points; (100 points maximum)	For Chapter Communications Chair who attends the CRC Communications workshop
CC9	100 points; (150 points maximum)	For planning/goal setting session with RCC by October 1 or 2 weeks after the CRC, whichever is later (50 point bonus if planning/goal setting session takes place during CRC)

### 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

CC10	100 points; (100 points maximum)	For achieving goals established in goal-setting session with RCC
CC11	50 points; (50 points maximum)	For listing Disclaimer on homepage as specifically listed in the current ASHRAE Web Policy document with <a href="http://www.ashrae.org">www.ashrae.org</a> address linked to the Society homepage. The disclaimer is as follows: This web site is maintained by the (name of Chapter, Section or Student Branch) of ASHRAE. It does not present official positions of the Society nor reflect Society policy. ASHRAE chapters may not act for the Society and the information presented here has not had Society review. To learn more about ASHRAE activities on an international level, contact the ASHRAE home page at <a href="http://www.ashrae.org">http://www.ashrae.org</a> .”



## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### GOVERNMENT AFFAIRS CATEGORY

<b>MINIMUM: 500 POINTS</b>		<b>PAR: 650 POINTS</b>
<b>Presidential Initiatives:</b>		
GA1	50 points; (500 points maximum)	For each unique industry topic discussed with a government individual, department, or agency based on alignment with the current Presidential Initiatives Master List
<b>Efficient use of volunteers' time:</b>		
GA2	50 points; (50 points maximum)	For establishing and maintaining a chapter Government Affairs Committee with at least 2 members to promote ASHRAE with state, provincial, and local government
GA3	50 points; (minimum 1 hour of training; 100 points maximum)	For government affairs training for chapter officers and future leaders
<b>Awards and Submission Activities:</b>		
GA4	100 points; (no maximum)	For each Chapter Government Affairs Award entry into Society or Regional competition ( <i>each Award entry counted only once</i> )
GA5	50 points; (no maximum)	For each article on a government affairs activities-related (e.g., state provincial, or local legislative or regulatory issue) published in a chapter newsletter or posted on a chapter website with copy sent to RVC ( <i>maximum of two articles per month</i> )
<b>Meetings, Presentations or Events:</b>		
GA6	100 points; (1000 points maximum)	For each joint chapter meeting with local, state, or provincial government entity to discuss a built environment or HVAC&R industry-related topic
GA7	100 points; (no maximum)	For each action or activity that commemorates or promotes National Engineers' Week or non-US equivalent activity that promotes Engineering, World Refrigeration Day, World Standards Day or other national/global events.
GA8	100 points; (600 points maximum)	For promotion of ASHRAE certification programs through personal presentations or newsletters with government officials and agencies
GA9	50 points; (100 points maximum)	For each Chapter program on the topic of government activities ( <i>minimum 45 minute presentation; maximum 2</i> )
<b>RVC Assigns/Enters the following points:</b>		
GA10	200 points; (250 points maximum)	For the incoming Chapter GAC committee chair attending the GAC CRC workshop ( <i>50 points for chapter representative other than the chair who is a senior officer or member of GAC</i> )
GA11	50-100 points; (800 points maximum)	For each documented personal contact (meeting) by a chapter member with government officials (at any level of government relevant to buildings, engineering or construction, including building officials, school system facility staff, state energy code officials, etc.) with the goal of promoting ASHRAE related subjects or Chapter goals and objectives, with notification and submit a record via the online portal sent to the ASHRAE Government Affairs Office (Points will only be given once a report is submitted to the ASHRAE Government Affairs Office. Points will be assigned by the RVC, once the report is submitted to the Government Affairs Office.)
GA12	100 points; (400 points maximum)	For chapter submitting report(s) with local issues identified to RVC ( <i>with a cap of 400 points in one year</i> )
GA13	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i> )
GA14	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC by June 30</i> )

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### HISTORICAL CATEGORY

**MINIMUM: 100 POINTS**

**PAR: 300 POINTS**

**Note:** Histories about a system, standard, person, event or a company, outside the geographic area of the chapter are not acceptable for PAOE points unless a credible connection may be established by the Chapter Historian and approved by the Regional Historian. Histories for the Gold Ribbon Award shall be written by the Chapter Historian from information obtained by interviewing a person knowledgeable of the history being written or from personal knowledge of the history of the system, standard, person, event or company; or from detailed research as outlined in the document "The How To Guide for Researching." All sources must be cited and referenced in a Bibliography attached at the end of the submittal document. Information obtained solely from electronic material or sources is not acceptable.

**Presidential Initiatives:**

H1	50 points; (200 points maximum)	For each unique ASHRAE 125 Year Celebration promotional article published on the Chapter website
H2	50 points; (400 points maximum)	For each unique ASHRAE 125 Year Celebration promotional notification, with photo/graphics, posted on Chapter social media outlets

**Points Related to Chapter Historical Activities:**

H3	150 points; (150 points maximum)	For digitizing complete chapter historical archives posting on the chapter website and/or electronic storage and updating annually; (include a minimum of meeting minutes, monthly newsletters, listing of chapter executive inventory of historic items and memorabilia not scan-able and CRC reports)
H4	100 points; (100 points maximum)	For each history of a chapter, updates of the chapter history (5 years for a Chapter History), and history of a system, standard, person, event or a company significant to the Chapter's history (Society Gold Ribbon Award). (Note: A Chapter history must be completed before other histories can be submitted for the Gold Ribbon Award.)
H5	50 points; (50 points maximum)	For chapter historical display at CRC (updated annually or new display)
H6	50 points; (50 points maximum)	For creating a chapter timeline with annual updates adding previous year events and posting on the chapter website and/or electronic storage
H7	50 points; (50 points maximum)	For program on history as all or part of a monthly chapter meeting
H8	50 points; (no maximum)	For identifying and documenting any heating, refrigeration or air-conditioning plant, systems or buildings of historic interest within the boundaries of the Chapter ASHRAE members ( <i>see criteria in note above</i> )
H9	50 points; (no maximum)	For each interview with Fellow ASHRAE member
H10	50 points; (50 points per individual; 300 points maximum)	For inviting Life members to one of the monthly chapter meetings
H11	25 points; (200 points maximum)	For publishing articles on chapter, company or member history in chapter newsletter, Society publication or chapter website ( <i>8 newsletters</i> )

**Regional Historian Assigns/Enters the following points:**

H12	150 points maximum	<b>For the incoming Chapter Historian:</b> a) 100 points for attendance at the CRC Workshop b) 50 points for completing the ASHRAE History Workshop Template between the start of the CRC and the start of the new ASHRAE Society year on July 1
H13	100 points; (100 points maximum)	For chapter historian participating in new historical based activities unique to the Region or Society; chapter needs to have Regional Historian's prior approval for this activity to qualify
H14	100 points; (no maximum)	For each leadership recall interview, copy must be submitted to RVC by June 30
H15	50 – 100 points; (100 points maximum)	For planning/goal setting session with Regional Historian, including the preparation and submission of the respective Chapter's Historical MBOs ( <i>points assigned by Regional Historian by October 1 or 2 weeks after the CRC, whichever is later</i> )
H16	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with Regional Historian ( <i>points assigned by Regional Historian by June 30</i> )

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

MEMBERSHIP PROMOTION CATEGORY		
<b>MINIMUM: 500 POINTS</b>		<b>PAR: 800 POINTS</b>
<i>*All end of the year reports are run on July 2<sup>nd</sup> or the next business day for the June 30 results</i>		
MP1	50 points; (100 points maximum)	For each ASHRAE Core Value chapter activity (Excellence, Commitment, Integrity, Collaboration, Volunteerism, Diversity)
<b>Efficient use of volunteers' time:</b>		
MP2	200 points; (200 points maximum)	If Society membership delinquencies in chapter are 2% or less of total Chapter Area Assigned Members ( <i>as of June 30*</i> )
MP3	50 points; (50 points maximum)	If Membership Promotion Committee size is 5 or 3% of chapter members ( <i>whichever is less as of June 30*</i> ) with one committee member serving as the Retention Chair, and whose primary responsibility is member retention
MP4	50 points; (100 points maximum)	For Membership Promotion event at chapter meeting for specific organized MP event (e.g., member bring a member, etc.)
MP5	25 points; (50 points maximum)	For each separate social event
MP6	25 points; (300 points maximum)	For retention of each new member ( <i>dues paid second and third year</i> )
MP7	25 points; (no maximum)	For each member who rejoins or is reinstated after being cancelled for more than one year
MP8	10 points; (no maximum)	For each upgrade from associate to member
MP9	5 points; (50 points maximum)	For recognition of new members and advancements at each chapter meeting
MP10	5 points; (150 points maximum per year)	For each non-member attendee invited (through e-mails, personal invitations, phone calls) to chapter meetings, dinners or activities related to chapter operations ( <i>5 points for the first visit; 10 points for the second visit and 15 points for the third visit</i> )
MP11	50 points; (50 points maximum)	If MP chapter committee chair and chapter officers are comprised of individuals that report 3 or more different industry classifications
MP12	50 points; (100 points maximum)	For chapter who submit material such as an article, video or photo to ASHRAE's Keynotes Newsletter
<b>RVC Assigns/Enters the following points:</b>		
MP13	300 points; (no maximum points)	If annual chapter goal (as assigned by RVC) is met ( <i>50 additional points for each percent increase in area assigned member growth beyond annual goal</i> )
MP14	100 points; (100 points maximum)	For the incoming Chapter Membership Promotion committee chair or co-chair attending the MP CRC workshop
MP15	100 points; (100 points maximum)	For the incoming Chapter Membership Promotion committee chair or co-chair attending the MP centralized training
MP16	100 points; (100 points maximum)	For an MP Chair holding the position for 2 years or more
MP17	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i> )
MP18	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC by June 30</i> )

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

<b>RP CATEGORY (STAFF ASSIGNS POINTS)</b>		
<b>MINIMUM: 800 POINTS</b>		<b>PAR: 1050 POINTS</b>
<b>Efficient use of volunteers' time:</b>		
<b>GOAL:</b> Contributions considered towards a chapter <i>Goal</i> include gifts to ASHRAE, YEA ASHRAE Learning Institute, ASHRAE Research, and Scholarships held by the ASHRAE Foundation.		
<b>EXCEPTIONS:</b> Foundation gifts made as part of routine ongoing Foundation Solicitations.		
A chapter's <i>Goal</i> shall be set by each Region's DRC.		
<b>Option 1:</b>		
RP1	10 points; (1000 points maximum)	Earned by a chapter for each 1% of <i>Goal</i> attained – (100% of <i>Goal</i> ) <b>OR</b>
<b>Option 2:</b>		
RP2	10 points	Earned for each dollar per area assigned member attained
RP3	20 additional points; (3000 points maximum)	For each dollar per area assigned member collected above the Society dollar per member Goal of <b>\$75</b>
RP4	15 points; (15 points maximum)	For Volunteer Committee Worksheet completed by <i>October 15</i> and sent to RVC and Staff. A minimum of 3 additional chapter members should comprise the RP Volunteer Committee
RP5	25 points; (25 points maximum)	For formal recognition of all Honor Roll level contributors from the prior year's campaign before December 31 ( <i>Note: Recognition items must be ordered from headquarters by September 1 to qualify</i> )
RP6	100 points; (100 points maximum)	For Chapter Full Circle Award ( <i>by November 15</i> )
RP7	10 points	Per Chapter BOG member who contributes at the Full Circle level <i>by November 15</i> , helping the Chapter achieve "Full Circle Plus." These points are only given if the Chapter completes the Chapter Full Circle.
RP8	200 points; (200 points maximum)	For achieving of 30 percent of goal <i>by December 1</i>
RP9	25 points; (50 points maximum)	For the RP promotional chapter meeting held <i>after December 31</i> ( <i>Note: 25 points for RP promotion and 25 points for promotion of Research/RAC</i> )
RP10	100 points; (100 points maximum)	For workshop attendance by current RP chair or RP co-chair (as listed on chapter roster) at an RP Committee approved RP training workshop
RP11	100 points; (100 points maximum)	For attendance by the current RP Chair or RP co-chair (as listed on chapter roster) at the CRCs minimum 2 hour RP workshop if Centralized Training is also attended
RP12	50 points; (50 points maximum)	For meeting or exceeding scholarship goal ( <i>by March 31</i> )
RP13	100 points (100 points maximum)	For a succession plan for RP chair submitted to RP Staff and RVC by April 1
RP14	500 points; (500 points maximum)	For chapters who have reached goal (based on receipts at headquarters) <i>by June 15</i>
RP15	300 points; (300 points maximum)	For reaching Challenge Goal (105% of <i>High Five</i> or 120% Goal)
RP16	250 points	For each new Golden Circle level or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom guidelines).
RP17	200 points; (200 points maximum)	Apex Award
RP18	150 points	For each renewed Golden Circle or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom guidelines)
RP19	100 points	For new <i>High Five</i> level of contributions
RP20	50 points (no maximum)	Per Special Event held by a Chapter where over 75% of profits are donated to the RP Campaign. ( <i>To qualify as a Special Event profits must meet or exceed \$500.</i> )
RP21	50 points (no maximum)	For each endowed contribution (\$1,000 minimum)
RP22	10 points (no maximum)	Per \$ per/member for chapters who meet or exceed \$50 per/member and reach or exceed Goal

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### STUDENT ACTIVITIES CATEGORY

<b>MINIMUM: 500 POINTS</b>		<b>PAR: 800 POINTS</b>
<b>Presidential Initiatives:</b>		
SA1	25 points; (1000 points maximum)	For each student attending a Chapter Program or Technical Tour where the topic aligns with the current Presidential Initiatives Master List
<b>Investment in Student Activities:</b>		
SA2	$100\sqrt{D/M}$ for chapter investment in student activities D = Dollars contributed (any support of a student member, e.g. scholarships, dinners, meeting travel, etc.) M = Area Assigned Members  <i>Student Activities Chapter Chairs may use the end of the year (June 30) report to calculate points</i>	
<b>K-12/STEM Activities</b>		
SA3	50 points; (add any bonus points)	For each K-12/STEM Activity. Then, add any bonus points
SA3.1	25 bonus points	If the activity is held jointly with another organization (i.e. Boy Scouts, Girl Scouts, NAWIC, AIA, ACE Mentorship, etc.)
SA3.2	25 bonus points	If the activity is promoting diversity in engineering
SA3.3	25 bonus points	For each National Engineers' Week activity or equivalent non-US activity
SA3.4	25 bonus points	If all chapter officers + K-12 STEM Champion (or SA chair) participate (this qualifies for the K-12/STEM leadership award)
<b>Post-High Activities</b>		
<b>STUDENT MEMBERSHIP</b>		
SA4.1	50 points; (50 points maximum)	If net student membership as of April 1 for the chapter exceeds that of previous year
SA4.2	50 points; (no maximum)	For each current student member that renews their ASHRAE student membership
SA4.3	50 points; (no maximum)	For each student member that transfers from student member to Associate member via SmartStart
SA4.4	50 points; (50 points maximum)	For tracking student members permanent contact information (cell phone, personal email, LinkedIn, etc.)
<b>GENERAL STUDENT ACTIVITIES</b>		
SA4.5	50 points; (no maximum)	For each ASHRAE Student Design Competition entered by a local student branch
SA4.6	50 points; (no maximum)	For each National Engineers' Week activity or equivalent non-US activity
SA4.7	25 points; (25 points maximum)	For promoting Society or Regional level scholarships to Student Branch Advisors and/or students through e-mail or social media
SA4.8	50 points; (150 points maximum)	For each student that submits a Society level scholarship
SA4.9	25 points; (no maximum)	For each student member attending the Winter Conference Student Program
SA4.10	10 points; (100 points maximum)	For each student member that attends a local chapter meeting
SA4.11	5 points; (50 points maximum)	For each student member that attends a regional ASHRAE meeting or CRC
SA4.12	100 points; (no maximum)	For establishing a new student branch or reactivating an inactive student branch
<b>CHAPTER MEMBER ENGAGEMENT IN STUDENT ACTIVITIES</b>		
SA4.13	25 points; (no maximum)	For each post high school activity in which one or more chapter member participates
SA4.14	20 points; (40 points maximum)	For each meeting between a chapter member and a faculty of engineering college or tech school for the purpose of establishing a student branch
SA4.15	25 points; (50 points maximum)	For each chapter activity with student branch (e.g. Student Night meetings, technical programs, technical tours)
SA4.16	25 points; (25 points maximum)	For any chapter member mentoring a team (e.g. ASHRAE Grant or Design Competition) excluding Student Branch Advisors.
SA4.17	25 points; (200 points maximum)	For each ASHRAE Student member, enrolled in engineering college, undergraduate or tech school, that is placed in an ASHRAE related summer intern job or part-time job during school semester by an ASHRAE member
<b>RVC Assigns/Enters the following points:</b>		
SA5	200 Points Maximum	Training: 1. 100 Points (one time) For the incoming Chapter Student Activities committee chair attending the SA Centralized Training 2. 100 Points (one time) For the incoming Chapter Student Activities committee chair attending the SA CRC workshop

**2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)**

SA6	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i> )
SA7	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC by June 30</i> )
SA8	25 points; (no maximum)	Awards: <ol style="list-style-type: none"><li>1. 25 Points (no max) For each Student Activities Achievement Award nomination (due December 31<sup>st</sup> each year)</li><li>2. 25 Points (no max) For each Student Branch Advisor of the Year Award nomination (due June 10<sup>th</sup> each year)</li><li>3. 25 Points (no max) For each Youth Outreach Award nomination (due December 31<sup>st</sup> each year)</li></ol>

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### YOUNG ENGINEERS IN ASHRAE (YEA) CATEGORY

**MINIMUM: 300 POINTS**

**PAR: 800 POINTS**

**Presidential Initiatives:**

YEA1	100 points; (500 points maximum)	For each Chapter Program presented by a YEA member at a Chapter Meeting based on alignment with the current Presidential Initiatives Master List
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**Membership:**

YEA2	25 points; (200 points maximum)	For each new member who qualifies as YEA (who were not student transfers)
YEA3	25 points (200 points maximum)	For any YEA member involved with a Membership Promotion program or event
YEA4	100 points; (100 maximum)	For increasing YEA membership over the Society year by 5%

**Technical Committees:**

YEA5	25 points; (no maximum)	For each YEA member who is a provisional corresponding member or corresponding member of an ASHRAE TC (points per YEA member, not per committee)
YEA6	200 points; (no maximum)	For each YEA member who is a voting member of an ASHRAE TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project) (Participation can be verified from the ASHRAE Committee Participation by Region Report which can be provided by each DRC. Points per YEA member, not per committee)
YEA7	50 points; (no maximum)	For each YEA member who did a Technical presentation at a CRC, Winter, Annual or Topical Conference

**Historical Activities:**

YEA8	25 points (50 points maximum)	For a local Chapter Historical activity performed by a YEA member
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**YEA Program Attendance:**

YEA9	300 points; (600 points maximum)	For each YEA member who attends YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0, Leadership U or LeaDRS program during the Society year
YEA10	50 points for nomination; (no maximum)	Applying for the YEA scholarship for the HVAC Design course <a href="https://www.ashrae.org/communities/young-engineers-in-ashrae-yea/yea-events-and-programs/yea-scholarship-for-hvac-design-essentials-training">https://www.ashrae.org/communities/young-engineers-in-ashrae-yea/yea-events-and-programs/yea-scholarship-for-hvac-design-essentials-training</a>
YEA11	50 points; (150 points maximum)	YEA member attendance at HVAC Design course attendance (including applying for the YEA scholarship for the class)

**Awards and Submission Activities:**

YEA12	50 points; (200 points maximum)	For each nomination for any Society-level YEA Award: Developing Leader, Award of Individual Excellence – Professional Development, Award of Individual Excellence – Personal Development, Award of Individual Excellence – Outreach
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**Meetings, Presentations or Events:**

YEA13	25 points; (100 points maximum)	For each YEA event at chapter meeting or separate organized YEA event
YEA14	25 points; (100 points maximum)	For each YEA activity outside of a chapter meeting that also includes a technical component, i.e., presentation, panel discussion, technical tour, etc.
YEA15	25 points; (100 points maximum)	YCC presents on YEA programs similar to CRC workshop presentation at chapter event
YEA16	100 points (100 points maximum)	YEA hosted work placement or job fair to increase student retention

**Chapter Operations and Activities:**

YEA17	100 points; (300 points maximum)	For each chapter officer or board of governors member who is a YEA member (BOG position must appear on CIQ)
YEA18	75 points; (225 points maximum)	For each YEA member assigned to a Chair position
YEA19	50 points; (150 points maximum)	For each YEA member assigned to a committee position to provide YEA ideas and participation

**Student Activities:**

YEA20	25 points (200 points maximum)	For each YEA member involved with a Student Activity program or event
YEA21	50 points (100points maximum)	For each presentation about the Young Engineers in ASHRAE (YEA) program to student members

## 2020-21 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

RVC Assigns/Enters the following points:		
YEA22	100 points; (100 points maximum)	For the incoming Chapter YEA committee chair or co-chair attending the YEA CRC workshop and participating at the CRC
YEA23	50 points; (50 points maximum)	For a YEA Chapter Chair issuing a set of MBOs to YEA Regional Vice Chair



**PAOE 2020-2021  
AREA ASSIGNED MEMBERS  
(AS OF JULY 2, 2020)**

Region Name	Chapter Code	Chapter Name	Members	Students
REGION I	001	BOSTON	978	81
REGION I	003	RHODE ISLAND	94	10
REGION I	004	CONNECTICUT	480	30
REGION I	006	LONG ISLAND	279	28
REGION I	007	NEW JERSEY	554	53
REGION I	008	NEW YORK	961	61
REGION I	009	NORTHEAST	255	26
REGION I	010	CENTRAL NEW YORK	230	9
REGION I	011	ROCHESTER	246	9
REGION I	012	NIAGARA FRONTIER	183	18
REGION I	111	CHAMPLAIN VALLEY	127	10
REGION I	118	MAINE	188	3
REGION I	129	TWIN TIERS	98	28
REGION I	146	BI-STATE	198	64
REGION I	152	GRANITE STATE	140	0
REGION II	013	QUEBEC	163	55
REGION II	014	MONTREAL	534	145
REGION II	015	OTTAWA VALLEY	411	50
REGION II	016	TORONTO	1079	171
REGION II	037	HAMILTON	281	43
REGION II	100	HALIFAX	193	11
REGION II	116	LONDON (CANADA)	127	56
REGION II	117	NB/PEI	150	26
REGION II	141	WINDSOR	63	13
REGION III	021	PHILADELPHIA	916	33
REGION III	022	CENTRAL PENNSYLVANIA	355	44
REGION III	023	JOHNSTOWN	57	4
REGION III	024	PITTSBURGH	294	54
REGION III	025	BALTIMORE	699	6
REGION III	026	NATIONAL CAPITAL	980	33
REGION III	027	HAMPTON ROADS	163	16
REGION III	028	RICHMOND	336	3
REGION III	098	LEHIGH VALLEY	128	1
REGION III	125	ROANOKE	154	4
REGION III	134	ANTHRACITE	94	1

**PAOE 2020-2021  
AREA ASSIGNED MEMBERS  
(AS OF JULY 2, 2020)**

REGION IV	029	NORTH PIEDMONT	189	17
REGION IV	030	SOUTHERN PIEDMONT	371	29
REGION IV	031	SOUTH CAROLINA	141	5
REGION IV	032	ATLANTA	988	108
REGION IV	097	GREENVILLE	187	9
REGION IV	106	TRIANGLE	472	50
REGION IV	113	CHARLESTON	144	32
REGION V	038	CLEVELAND	334	5
REGION V	039	COLUMBUS	371	30
REGION V	040	CINCINNATI	258	13
REGION V	041	DAYTON	199	30
REGION V	042	TOLEDO	118	2
REGION V	043	CENTRAL INDIANA	346	52
REGION V	044	EVANSVILLE	56	2
REGION V	045	DETROIT	563	29
REGION V	047	WESTERN MICHIGAN	333	30
REGION V	090	AKRON/CANTON	154	16
REGION V	103	NORTHERN INDIANA	78	25
REGION V	120	FORT WAYNE	69	1
REGION VI	048	WISCONSIN	337	13
REGION VI	049	ILLINOIS	1198	76
REGION VI	050	CENTRAL ILLINOIS	132	17
REGION VI	051	IOWA	312	11
REGION VI	052	MINNESOTA	846	33
REGION VI	054	ST LOUIS	652	32
REGION VI	095	MADISON	255	4
REGION VI	107	NORTHEAST WISCONSIN	152	1
REGION VI	115	LA CROSSE AREA	127	0
REGION VI	123	MISSISSIPPI VALLEY	100	0
REGION VI	159	CEDAR VALLEY	81	0
REGION VII	055	LOUISVILLE	191	6
REGION VII	056	MEMPHIS	169	3
REGION VII	057	BIRMINGHAM	249	60
REGION VII	058	MOBILE	47	0
REGION VII	059	NEW ORLEANS	121	1
REGION VII	060	BATON ROUGE	91	0

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REGION VII	061	MISSISSIPPI	89	4
REGION VII	088	NASHVILLE	317	16
REGION VII	099	EAST TENNESSEE	219	14
REGION VII	114	TENNESSEE VALLEY	86	8
REGION VII	128	BLUEGRASS	111	8
REGION VII	130	NORTHWEST FLORIDA	58	9
REGION VII	133	NORTH ALABAMA	60	0
REGION VII	192	WEST VIRGINIA	79	87
REGION VIII	062	ARKANSAS	234	37
REGION VIII	064	HOUSTON	729	77
REGION VIII	065	ALAMO	231	21
REGION VIII	066	AUSTIN	367	21
REGION VIII	067	DALLAS	724	14
REGION VIII	068	CENTRAL OKLAHOMA	279	33
REGION VIII	069	NORTHEASTERN OKLAHOMA	188	5
REGION VIII	070	FORT WORTH	296	21
REGION VIII	071	WEST TEXAS	80	36
REGION VIII	091	EAST TEXAS	115	13
REGION VIII	154	SOUTH TEXAS	60	2
REGION VIII	165	MEXICO CITY	102	37
REGION VIII	166	MONTERREY	130	88
REGION VIII	173	GUADALAJARA	26	0
REGION VIII	208	NORTHWEST ARKANSAS	129	3
REGION IX	053	KANSAS CITY	628	116
REGION IX	072	EL PASO	51	4
REGION IX	073	ROCKY MOUNTAIN	942	50
REGION IX	074	UTAH	318	21
REGION IX	075	NEBRASKA	376	22
REGION IX	076	WICHITA	134	27
REGION IX	077	NEW MEXICO	156	6
REGION IX	093	SOUTH DAKOTA	126	18
REGION IX	127	BLACK HILLS	48	3
REGION IX	131	BIG SKY	121	22
REGION IX	135	IDAHO	166	16
REGION IX	148	PIKES PEAK	117	1
REGION IX	150	OZARKS	75	46

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REGION X	081	SACRAMENTO VALLEY	282	27
REGION X	082	GOLDEN GATE	866	66
REGION X	083	SAN JOAQUIN	115	13
REGION X	084	SOUTHERN CALIFORNIA	664	69
REGION X	085	SAN DIEGO	356	10
REGION X	086	CENTRAL ARIZONA	439	18
REGION X	087	TUCSON	94	9
REGION X	092	SOUTHERN NEVADA	144	4
REGION X	101	SAN JOSE	322	38
REGION X	105	ORANGE EMPIRE	392	31
REGION X	108	HAWAII	251	16
REGION X	126	NORTHERN NEVADA	101	2
REGION X	144	SIERRA DELTA	46	12
REGION X	155	TRI COUNTY	76	8
REGION XI	017	MANITOBA	177	11
REGION XI	018	SOUTHERN ALBERTA	378	15
REGION XI	019	NORTHERN ALBERTA	273	38
REGION XI	020	BRITISH COLUMBIA	542	45
REGION XI	078	INLAND EMPIRE	149	22
REGION XI	079	PUGET SOUND	788	48
REGION XI	080	OREGON	608	82
REGION XI	096	REGINA	98	48
REGION XI	102	SASKATOON	108	61
REGION XI	122	ALASKA	195	4
REGION XI	145	VANCOUVER ISLAND	101	28
REGION XII	034	JACKSONVILLE	244	5
REGION XII	035	FLORIDA WEST COAST	412	16
REGION XII	036	MIAMI	213	17
REGION XII	094	CENTRAL FLORIDA	340	45
REGION XII	104	GOLD COAST	197	17
REGION XII	110	PUERTO RICO	86	42
REGION XII	139	SOUTHWEST FLORIDA	127	4
REGION XII	172	BRASIL	182	119
REGION XII	178	ARGENTINA	132	86
REGION XII	190	COLOMBIA	66	88
REGION XII	196	CHILE	60	5
REGION XII	199	ECUADOR	41	61

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REGION XII	202	PARAGUAY	46	14
REGION XII	209	ASHRAE CARICOM	75	21
REGION XII	213	SOUTH BRAZIL	65	66
REGION XIII	142	SINGAPORE	341	53
REGION XIII	143	HONG KONG	757	124
REGION XIII	149	MALAYSIA	218	81
REGION XIII	157	TAIWAN	117	64
REGION XIII	167	PHILIPPINES	181	202
REGION XIII	170	THAILAND	96	3
REGION XIII	183	INDONESIA	108	70
REGION XIII	194	JAPAN	210	3
REGION XIII	195	SOUTH KOREA	86	17
REGION XIII	198	MACAO	90	18
REGION XIV	168	HELLENIC	129	63
REGION XIV	176	DANUBE	110	58
REGION XIV	177	PORTUGAL	75	15
REGION XIV	182	SPAIN	166	19
REGION XIV	203	CYPRUS	39	0
REGION XIV	204	IRELAND	105	35
REGION XIV	205	UK MIDLANDS	116	40
REGION XIV	206	UK LONDON and SOUTH-EAST	275	18
REGION XIV	214	ISRAELI	74	1
REGION-AT-LARGE	158	INDIA	217	273
REGION-AT-LARGE	160	SAUDI ARABIA	181	12
REGION-AT-LARGE	161	CAIRO	103	201
REGION-AT-LARGE	162	LEBANESE	106	21
REGION-AT-LARGE	163	WESTERN INDIA	91	111
REGION-AT-LARGE	164	KUWAIT	51	47
REGION-AT-LARGE	169	ASHRAE BANGALORE	88	81
REGION-AT-LARGE	171	SRI LANKAN	91	39
REGION-AT-LARGE	174	PAKISTAN	89	88
REGION-AT-LARGE	175	ASHRAE FALCON	460	52
REGION-AT-LARGE	179	NORTHERN PAKISTAN	55	61
REGION-AT-LARGE	181	BAHRAIN	49	4
REGION-AT-LARGE	184	QATAR ORYX	157	3
REGION-AT-LARGE	185	CHENNAI	82	32

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REGION-AT-LARGE	186	PUNE	101	119
REGION-AT-LARGE	187	ASHRAE NIGERIA	135	43
REGION-AT-LARGE	188	ASHRAE MUMBAI	125	110
REGION-AT-LARGE	189	CENTRAL PAKISTAN	62	39
REGION-AT-LARGE	191	ASHRAE DECCAN	61	61
REGION-AT-LARGE	193	TURKISH	100	55
REGION-AT-LARGE	197	BANGLADESH	45	17
REGION-AT-LARGE	207	SOUTH AFRICA	156	3
REGION-AT-LARGE	210	FAISALABAD	32	2
REGION-AT-LARGE	211	PYRAMIDS	75	121
REGION-AT-LARGE	212	JORDAN	49	24
REGION-AT-LARGE	215	EAST INDIA	47	20
REGION-AT-LARGE	216	RAJASTHAN	54	35
REGION-AT-LARGE	217	CHANDIGARH	73	70
REGION-AT-LARGE	218	OMAN	43	0
REGION-AT-LARGE	219	LIBYA	40	0