



## 2026-2027 PRESIDENTIAL NEWSLETTER

**DATE:** July 2026

**TO:** Chapter Presidents  
Membership Promotion Committee  
Student Activities Committee  
Research Promotion Committee  
Chapter Technology Transfer Committee  
Government Affairs Committee  
Young Engineers in ASHRAE Committee  
Regional Communications Chairs  
Regional Historians  
Region Members Council Representatives  
ASHRAE Board of Directors

**FROM:** Sarah E. Maston, PE, BCxP, LEED® AP *Sarah E. Maston*

**SUBJECT: PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)**

Since our Society’s inception you, our volunteer Members, and our Chapters have laid the foundation to invest in and ensure ASHRAE’s relevance to important events of the times.

Our 2026–2027 Society theme, “**Changing the Game: Retrofitting for Resilience**” emphasizes that as we continue to decarbonize the built environment, we need to focus on improving the operations of existing buildings. Buildings account for 70% of the energy we consume, and by creating a multi-disciplinary building industry team, we can work together to better educate, train, and inspire others to maintain healthy and resilient buildings. This year we will prioritize increasing resilience in our buildings- strengthening local codes and training code officials, using ASHRAE standards and guidelines to create operations gameplans for existing buildings, and embracing gamification to train our students and young professionals on how buildings operate, and introducing them to key concepts, such as indoor air quality, energy efficiency, and decarbonization.

The PAOE system was created to provide guidance to Chapter leaders in planning your chapter activities. This year, the PAOE committee has worked to streamline the list and to automate as many of the categories as possible. The goal of the 2026-2027 PAOE system is to offer a roadmap for successful Chapter operation AND provide opportunities for training our members at all levels of Society on the importance of our role in improving building resilience.

Thank you for all you do to serve our Members. Please reach out to your Regional and Society leaders as you go through the year, they all want to help to make your Chapter successful.

PAOE for this year reflects the following Presidential Initiative points of emphasis. For full information please refer to the specific item in the PAOE list by using the Tag.

Tag	Summary
<b>Chapter Technology Transfer</b>	
CT1	For each Chapter Program clearly aligned with current <b>Society Theme</b> .
CT2	For each Technical Tour and accompanying 30-minute presentation based on alignment with the current <b>Society Theme</b> . 50 bonus points per event if it is a joint event with another industry organization.
CT3	Presentation of the <b>Presidential Theme</b> Address or Recording at a chapter event.

<b>Tag</b>	<b>Summary</b>
CT4	For demonstrating the new ASHRAE Video Game as an educational tool (15 minutes minimum)
CT5	For each joint meeting with a facility or real estate management organization.
CT6	For each building code official attending a chapter meeting with presentation focused on building/energy codes.
<b>Communications</b>	
CC1	For posting a narrative and link for the current ASHRAE <b>Society Theme</b> on the chapter website
CC2	For each chapter social media posting, with photo, supporting the current ASHRAE <b>Society Theme</b>
<b>Government Affairs</b>	
GA1	For discussion with government associates based on alignment with the current <b>Society Theme</b> .
GA2	Discussing and sharing the ASHRAE Public Policy Priorities with a government, department, policy maker or agency.
<b>Student Activities</b>	
SA1	For each student attending a Chapter Program or Technical Tour in alignment with the current <b>Society Theme</b> .
SA2	For each Chapter Program presented by a student member and in alignment with the current <b>Society Theme</b> .
SA3	If any student activity is promoting the ASHRAE Videogame Presidential Initiative.
SA4	If any student activity is promoting engagement with code and building officials.
<b>Young Engineers in ASHRAE</b>	
YEA1	For a YEA member participating in the Presidential Initiative Challenge.
YEA2	For each Chapter Program presentation by a YEA member in alignment with the current <b>Society Theme</b> .

To achieve a PAOE award, the chapter must earn the minimum points in 6 of 7 categories:

1. Chapter Operations	Min Points: 600	Par: 1500
2. Chapter Technology Transfer (CTTC)	Min Points: 1000	Par: 2000
3. Government Affairs (GA)	Min Points: 500	Par: 1250
4. Membership Promotion (MP)	Min Points: 800	Par: 1400
5. Research Promotion (RP)	Min Points: 1200	Par: 1500
6. Student Activities (SA)	Min Points: 500	Par: 800
7. Young Engineers in ASHRAE (YEA)	Min Points: 300	Par: 900

Star Award = Par in all categories including these below:

Communications	Min Points: 300	Par: 700
DEI	Min Points: 400	Par: 750
Historical	Min Points: 100	Par: 500

Please refer to the criteria specified in each of the categories to calculate the PAOE points. For additional information or clarification, consult the PAOE Frequently Asked Questions (FAQ) section on the ASHRAE website. Also communicate with your Director and Regional Chair (DRC) and Regional Vice Chairs (RVCs). They will provide guidance about what activities and events qualify for PAOE and how many points each activity or event will earn.

Please note that appropriate documentation must be kept by the Chapter to support PAOE point input, and that "chair" is defined as the individual listed in the Chapter Information Questionnaire (CIQ) on file with Society.

Your extraordinary dedication, enthusiasm and hard work are greatly appreciated – and have an amazing impact!

**THANK YOU FOR ALL YOU DO FOR ASHRAE!!**



## **2026-27 PAOE AWARDS**

Chapters must meet “minimum” by obtaining points in the PAOE categories, there are no maximum limits on points earned however some line items are capped.

PAOE**	Minimum in 6 of the following 7 categories: Chapter Operations, Chapter Technology Transfer, Government Affairs, Membership Promotion, RP, Student Activities and Young Engineers in ASHRAE
Special Citation	Minimum in 6 of the 7 categories, with a minimum of 5,800 points
STAR	PAR in all categories
Honor Roll	PAOE for at least four consecutive years
High Honor Roll	STAR for at least four consecutive years
Premier	PAOE every year since the chapter's inception or since 1970; minimum of four years; chapter's first year is excluded

Sustainability Activities Award: A Chapter Sustainability Award in the form of a certificate is available for each chapter that obtains a total of at least 150 points from the items listed under Sustainability Activities in the Chapter Operations category of PAOE. The line items for Sustainability Activities are located in the Chapter Operations section of PAOE.

Community Sustainability Project Award: 500 points are entered for chapters who participate in the Community Sustainability Project as outlined in the Chapter Operations section of the PAOE. An award will be presented to chapters who complete their community project during the 2026-2027 Society year. For more information, visit [ASHRAE Community Sustainability Projects](#) to review the case studies, quick start guidelines and more.



## 2026-2027 ASHRAE PAOE REPORTING

### CHAPTER REPORTING

The Chapter President is responsible for reporting the points in the Chapter Operations category. Each Chapter Committee Chair is responsible for reporting the points for his/her respective category. The PAOE points are entered online by the Chapter President and Chapter Committee Chairs using their email address and password to login. The Chapter President and the Chapter Committee Chairs are responsible for ensuring that the data is entered and the final reporting is completed by **July 15, 2027**. The Director and Regional Chairs (DRCs) and Regional Vice Chairs (RVCs) may access the website to obtain information for chapters in their Region and to enter points as indicated below.

November	Reflects October 31 results
January	Reflects December 31 results
March	Reflects February 28 results
April	Reflects March 31 results
May	Reflects April 30 results
June	Reflects May 31 results
<b>July 15</b>	June 30 results (reflects all final PAOE entries for the Society year)

### DRCs Assigns: Chapter Operations PAOE Points

#### RVCs Assigns Points in their respective PAOE category:

Chapter Technology Transfer

Government Affairs

Membership Promotion

RP (points assigned by ASHRAE staff)

Student Activities

Young Engineers in ASHRAE


Communications (points assigned by Regional Communications Chair)

Historical (points assigned by Regional Historian)

### ASHRAE HEADQUARTERS REPORTING

Beginning July 1 of each Society year, PAOE is available in dual form; the current Society year and the previous Society year. Chapters are able to enter PAOE points for both years during the month of July until the deadline date of July 15. The PAOE Point Summary data can be obtained for each chapter in the Region from the PAOE website. RP points will be calculated and entered by Headquarters staff.

# Instructions to Enter PAOE Info

1. From the ASHRAE Homepage, login using your email address and password.
2. Click on the Communities blue tab
3. Click on the Chapters link on the drop-down menu
4. On the Chapter page, select Chapter Reports, PAOE and CIQ
5. Click the Chapter's link
6. Mouse over and click on the PAOE icon (to the right of the Chapter name)
7. Be sure chapter's name appears in the drop down box. Select the PAOE year then choose the PAOE category to enter points. **Note year-to-date totals for each PAOE category.**
8. Use the Help button  for brief descriptions of the PAOE areas.
9. After selecting the PAOE Category, click on any subtitle for the line items to appear. Click again to show only the PAOE category. **Note: Chapters will not have access to the DRC Assigns, RVC Assigns and Regional CC and Regional Historian Assigns categories.**

▼ Chapter Operations	Par: 1500	Min Points: 600	<b>Total Points: 0</b>
▶ Efficient use of volunteer's time:			
▶ Actual Building Performance – bEQ:			
▶ Planning			
▶ Meetings			
▶ Communications			
▶ YEA Activities			
▶ Sustainability Activities			
▶ DRC Assigns			
Chapter Technology Transfer	Par: 1500	Min Points: 600	<b>Total Points: 0</b>
Communications	Par: 700	Min Points: 300	<b>Total Points: 0</b>
Government Affairs	Par: 1250	Min Points: 500	<b>Total Points: 0</b>
Historical Criteria	Par: 500	Min Points: 100	<b>Total Points: 0</b>
Membership Promotion	Par: 1400	Min Points: 800	<b>Total Points: 0</b>
RP	Par: 1050	Min Points: 800	<b>Total Points: 0</b>
Student Activities	Par: 800	Min Points: 500	<b>Total Points: 0</b>
YEA	Par: 900	Min Points: 300	<b>Total Points: 0</b>



10. Click the plus sign (+) for any line item to add PAOE points. **Note year-to-date points for each line item entered.**
11. When points are entered, it records the person who entered the points, number of points, and when the points were entered.
12. When adding points, you can include a note for yourself or anyone who will be entering points in this category.
13. Click the Download icon and save as an Excel file on your computer, then open the file. All categories and points are listed in this report.
14. RP Points will continue to be entered by staff. For questions, contact: [RegionInfo@ashrae.org](mailto:RegionInfo@ashrae.org)

## ASHRAE Chapters 2026-2027 PAOE Automation Points

Listed below are the 2026-27 PAOE point line items that the ASHRAE database system will automatically assign. The PAOE automation points have been moved to a separate sub-category “Automatically Assigned Points.” Chapters should not be able to enter points for the items listed; they will appear as “grayed-out” on the PAOE website. If there are any issues with the automation assignment of points, please contact [RegionInfo@ashrae.org](mailto:RegionInfo@ashrae.org).

Chapter Operations – Automatically Assigned Points:		
CO38	50 points (no maximum)	For establishing or maintaining an operating Section or Group (each)
CO39	10 points; (no maximum)	For each chapter member who registers for a Winter/Annual Society meeting
Chapter Technology Transfer – Automatically Assigned Points:		
CT35	100 points; (no maximum)	For each ASHRAE certification earned, or renewed by a chapter member during the current fiscal year
CT36	100 points; (600 points maximum)	For each chapter member who is currently serving on any of the following ASHRAE committees/groups: TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project)
CT37	100 points; (100 points maximum)	For a CTT Committee with a minimum of a chair and a co-chair
CT38	100 points; (100 points maximum)	If CTT committee includes a YEA member
Diversity, Equity, & Inclusion – Automatically Assigned Points:		
DEI12	100 points; (100 points maximum)	For establishing and maintaining a chapter DEI committee.
Membership Promotion – Automatically Assigned Points:		
MP11	25 points/month; (300 points maximum)	If Society membership delinquencies in chapter are 5% or less of total Chapter Area Assigned Members at the end of each month
MP12	25 points; (250 points maximum)	For each 10% of total new members retained ( <i>dues paid 2nd and 3rd year</i> )
MP13	50 points/member; (300 points maximum)	For each member who rejoins or is reinstated after being cancelled
MP14	50 points; (no maximum points)	For each 0.5% growth in membership at the end of fiscal year above starting point (calculated from number of paid and unpaid members at the start and end of the year, not including students).
Research Promotion – Automatically Assigned Points:		
RP13	10 points; (1000 points maximum)	Earned by a chapter for each 1% of <i>Goal</i> attained – (100% of <i>Goal</i> ) <b>OR</b>
RP14	10 points	Earned for each dollar per area assigned member attained.
RP15	20 additional points; (3000 points max)	For each dollar per area assigned member collected above the Society dollar per member Goal of <b>\$75</b> .
RP16	10 points; (no maximum)	Per \$ per/member for chapters who meet or exceed \$50 per/member and reach or exceed Goal (\$25 per/member for emerging economies).
RP17	50 points; (200 points maximum)	Per 10% growth in number of donors at the end of fiscal year above starting point. Add additional points for first time donors and those who have not donated in the last three years.
RP18	50 points; (no maximum)	For each endowed contribution (\$1,000 minimum).
RP19	250 points	For each new Golden Circle level or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom guidelines).
RP20	150 points	For each renewed Golden Circle or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom guidelines).
RP21	300 points	For reaching Challenge Goal (105% of <i>High Five</i> or 120% Goal).
RP22	200 points	For achieving the Apex Award (New high chapter total in 4 of the last 5 years).
RP23	100 points	For achieving <i>High Five</i> level of contributions (Highest chapter total in last 5 years).
RP24	150 points	For achieving Chapter Full Circle by <b>November 15</b> . (min. \$100/officer; emerging economies \$50/officer)

## ASHRAE Chapters 2026-2027 PAOE Automation Points

<b>Research Promotion – Automatically Assigned Points (continued):</b>		
RP26	100 points	100 points for meeting or exceeding 30% of Goal by <b>November 15</b> .
RP27	200 points	For meeting or exceeding 60% of Goal by <b>March 15</b> .
RP28	50 points	For meeting or exceeding scholarship Professional Development goal by <b>March 31</b> .
RP29	300 points	For chapters who have reached goal (based on receipts at headquarters) by <b>June 15</b> .
<b>Student Activities – Automatically Assigned Points:</b>		
SA11	50 points; (50 points maximum)	If net student membership as of <b>April 1</b> for the chapter exceeds that of previous year
SA12	10 points; (500 points)	For each current student member that renews their student membership
SA13	50 points; (no maximum)	For each student member that transfers from student member to Associate member via SmartStart
SA14	25 points; (no maximum)	For each student member attending the Winter Conference Student Program; 25 bonus points for any student outside of the continental US
SA15	100 points; (no maximum)	For establishing a new student branch or reactivating an inactive student branch
<b>Young Engineers in ASHRAE – Automatically Assigned Points:</b>		
YEA22	25 points; (200 points maximum)	For each new member who qualifies as YEA (not student transfers)
YEA23	200 points; (200 maximum)	For increasing YEA membership over the Society year by 5%
YEA24	50 points; (300 points maximum)	For each YEA member who is a provisional corresponding member or corresponding member of an ASHRAE TC (points per YEA member, not per committee)
YEA25	100 points; (500 points maximum)	For each YEA member who is a voting member of an ASHRAE TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project) (Participation can be verified from the ASHRAE Committee Participation by Region Report which can be provided by each DRC. Points per YEA member, not per committee)
YEA26	200 points; (600 points maximum)	For each YEA member who attends in person YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0, Leadership U or LeaDRS program during the Society year
YEA27	50 points; (150 points maximum)	For each chapter officer or board of governors member who is a YEA member (BOG position must appear on CIQ)
YEA28	50 points; (150 points maximum)	For each YEA member assigned to a Chair position
YEA29	25 points; (100 points maximum)	For each YEA member assigned to a committee position to provide YEA ideas and participation

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<b>MINIMUM: 600 POINTS</b>		<b>PAR: 1500 POINTS</b>
CIQ due 60 days prior to CRC; exception may be made by the DRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year.		
<b>Explanation to reach Minimum for Chapter Operations:</b> To reach minimum, the Chapter Information Questionnaire (CIQ) must be complete and forwarded to DRC and Society 60 days prior to CRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year. The DRC is responsible for determining if criteria are met. All individuals serving in a chapter position must be an Affiliate Member or higher (except The Chapter President, President Elect, Treasurer, Delegate and Alternate who must be an Associate Member or higher; only Webmaster and Newsletter Editor can be a Student Member). No person can serve in more than one officer position (exception, two positions for chapter with less than 75 members). A chapter officer may also serve in one committee chair position.		
<b>Presidential Initiatives</b>		
<b>Note:</b> Presidential Initiatives in 2026-27 are only assigned under specific Standing Committee PAOE. For their overall impact on Chapter Operations, please consider, in particular, CT4-7 and CC2.		
<b>Efficient use of volunteers' time:</b>		
CO1	200 points; (200 points maximum)	If the entire Chapter Board of Governors view the following two videos (Note: Board of Governors must be listed in the CIQ): Part 1: Sexual Harassment Prevention Training <a href="https://www.youtube.com/watch?v=sL7LwBsV9bM">https://www.youtube.com/watch?v=sL7LwBsV9bM</a> Part 2: Sexual Harassment Prevention Training <a href="https://www.youtube.com/watch?v=1za7gs9S2H0">https://www.youtube.com/watch?v=1za7gs9S2H0</a>
CO2	25 points (100 points maximum)	For creating or maintaining a Chapter Sustainability Committee that meets periodically. (25 points each committee meeting)
CO3	50 points; (100 points maximum)	For each Chapter Sustainability activity during the current Society year focusing on energy and carbon reduction.
CO4	500 points; (500 points maximum)	For Chapter Sustainability Project to benefit local community.
CO5	50 points; (50 maximum)	For the Chapter Nominations Committee meeting and bringing completed CRC Nominations Worksheet to the Region's Caucus.
CO6	50 points; (50 points maximum)	For establishing a chapter TC Liaison to encourage more interaction between the chapter and their members working on Technical Committees.
<b>Note for Sustainability Points:</b> A Chapter Sustainability Award is available for each chapter that obtains a minimum total of <b>150 points</b> from the items listed above in categories CO2 and CO3 under Efficient Use of Volunteers' Time. The chapter with the highest PAOE sustainability points total will receive a Regional award (excludes the Community Sustainability Project points).		
<b>Meetings:</b>		
CO7	50 points; (500 points maximum)	For each chapter meeting with a grassroots committee theme and associated activities and announcements.
CO8	100 points; (100 points maximum)	If annual attendance at meetings (including virtual meetings), exceeds that of previous year by at least 10%. (Attendance includes total for dinner, lunch or breakfast meetings where minimum 45 minutes business or technical presentation or panel discussion is held for continuing education.)
CO9	100 points; (100 points maximum)	For presenting a Technical Committee presentation at chapter meeting.
CO10	100 points; (100 points maximum)	For a chapter presentation on the current Society Strategic Plan (PowerPoint to be provided by the Society Planning Committee). Click here for strategic plan: <a href="https://www.ashrae.org/about/strategic-plan">https://www.ashrae.org/about/strategic-plan</a>

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CO11	75 points; (300 points maximum)	For organizing an employer recognition, one-on-one meeting, company presentation and/or employer recognition/ dialogue/roundtable event to promote the benefits of ASHRAE membership for company members and solicit feedback on how ASHRAE and the local chapter can better serve the company. (Points doubled if event includes a visiting Regional Officer, Society Officer or Board of Directors member.)
CO12	200 points; (no maximum)	For each job fair that is held in-person or virtually that a chapter hosts or co-hosts with another chapter (or other entity) that has a minimum of five companies in attendance.
<b>Honors and Awards Activities:</b>		
CO13	25 points; (25 points maximum)	For establishing and maintaining a chapter Honors and Awards Committee.
	<i>(No maximum; see line items points below.):</i>	**For each individual award nomination with the appropriate documentation in accordance with the procedures stated on the ASHRAE website and as follows:
CO14	100 points; (no maximum)	Individual award nominations for the following: F. Paul Anderson Award, Louise and Bill Holladay Distinguished Fellow Award, YEA Inspirational Leader, Eunice Foote Decarbonization Award, Andrew T. Boggs Service Award, ASHRAE Hall of Fame, ASHRAE Pioneers of the Industry Award, E.K. Campbell Award of Merit and Honorary Member.
CO15	100 points; (no maximum)	Nominations for Personal Awards for Society Specific Activities as listed on the current ASHRAE Honors and Awards webpage.
CO16	100 points; (no maximum)	Receipt of Paper Award for categories as listed on the current ASHRAE Honors and Awards webpage.
CO17	75 points; (no maximum)	For each Exceptional Service Award (ESA) nomination.
CO18	50 points; (no maximum)	For each Distinguished Service Award (DSA) nomination.
CO19	50 points; (no maximum)	Regional Award of Merit nominations.
CO20	25 points; (no maximum)	Chapter Service Award nominations.
<b>Planning:</b>		
CO21	75 points; (75 points maximum)	For a planning/goal setting session with DRC resulting in written measurable objectives within 90 days of beginning of Society year.
CO22	50 points; (50 points maximum)	For conducting chapter planning meeting prior to <b>August 1</b> (all officers and committee chairs) (Note: Requires Chapters to provide a report of the plan to their DRC by <b>August 1</b> to receive credit for this effort in addition to reporting into the PAOE accounting system.)
CO23	500 points for establishing or 300 points for updating annually; (500 points maximum)	For establishing and updating annually a chapter long term strategic plan (minimum of 3 years) with goals for chapter growth, leadership, and financial stability. Plan to be submitted to DRC for approval not later than <b>January 1</b> and evaluated yearly.
CO24	10 – 50 points; (50 points maximum)	For achieving goals established in planning session.
<b>Chapter Finances:</b>		
CO25	200 points; (200 points maximum)	For ensuring an annual audit of the previous year's chapter accounts and funds by the Chapter Auditing Committee or a CPA firm by <b>October 1</b> , with the results being reported to the BOG and DRC within 1 month of the audit's completion. (Points should be entered for audit and reporting of the previous year's finances.) <b>(This category must be completed in order to meet PAR)</b>
CO26	50 points; (50 points maximum)	For the BOG approving an annual budget no later than <b>September 15</b> .
CO27	10 points; (120 points maximum)	For each time the BOG approves a financial report from the Treasurer within 30 days of the report period end. (Refer to the Manual for Chapter Operations for report requirements.)
CO28	25 points; (25 points maximum)	For filing any required tax forms by the deadline ( <b>November 15</b> for US Chapters, date varies internationally) (Tax forms may be replaced by a different national requirement for non-US Chapters).

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CO29	25 points; (25 points maximum)	For the BOG appointment of Auditing Committee, no later than <b>April 15</b> (BOG members are not eligible to serve on Auditing Committee).
CO30	100 points; (100 points maximum)	For the Incoming Chapter Treasurer attending the Treasurer or Chapter Operations' Workshop at CRC or virtually.
<b>DRC/RMCR/Chapter CTTC Chair may enter the following points:</b>		
CO31	50 points each; (200 points maximum)	For each chapter officer who attends the CRC besides the Delegate and Alternate (Chapter Officers are defined as BOG, e.g. president, president-elect, treasurer, secretary, etc.).
CO32	50 points; (50 points maximum)	For President-Elect attendance at President-Elect Training in Regional Planning Meeting, virtual meeting, or CRC workshop session.
CO33	100 points; (300 points maximum)	For each chapter member attending the Chapter Leadership Academy.
CO34	50 points; (150 points maximum)	For each Chapter President, President-Elect, or Chapter Treasurer attending DRC, RMCR, or Regional Treasurer virtual "office hours" or Regional meetings.
CO35	100 points; (100 points maximum)	For filling the CIQ (with all chapter officers & committee chair positions filled) by the deadline listed in the Manual of Chapter Operations and/or date selected by DRC.
CO36	50 points; (150 points maximum)	For developing a chapter to chapter partnership with a chapter from a different region. ( <i>Chapter to submit partnership reports to DRC.</i> )
CO37	50 points; (200 points maximum)	For participation of RVC, Society ExCom, Society BOG, Society Committee Chair (or any Society level position) in local chapter meetings for brief presentation/Q&A session.
<b>Automatically Assigned Points</b>		
CO38	50 points (no maximum)	For establishing or maintaining an operating Section or Group (each Section or Group).
CO39	10 points; (no maximum)	For each chapter member who registers for a Winter or Annual Society meeting.

**CHAPTER TECHNOLOGY TRANSFER CATEGORY 2026-27 PAOE**

<b>MINIMUM: 1000 POINTS</b>		<b>PAR: 2000 POINTS</b>
<b>Presidential Initiatives:</b>		
CT1	50 points; (500 points maximum)	For each Chapter Program clearly aligned with current <b>Society Theme</b> .
CT2	100 points + 50 bonus points; (no maximum)	For each Technical Tour and accompanying 30-minute presentation based on alignment with the current <b>Society Theme</b> . 50 bonus points per event if it is a joint event with another industry organization.
CT3	250 points; (250 points maximum)	Presentation of the <b>Presidential Theme</b> Address or Recording at a chapter event.
CT4	250 points; (500 points maximum)	For demonstrating the new ASHRAE Video Game as an educational tool (15 minutes minimum).
CT5	50 points; (150 points maximum)	For each joint meeting with a facility or real estate management organization.
CT6	50 points per person; (500 points max)	For each building code official attending a chapter meeting with presentation focused on building/energy codes.
CT7	600 Points; (600 points maximum)	For organizing and conducting a Residential Stakeholders Workshop with multi-sector stakeholder participation and documented outcomes supporting ASHRAE residential initiatives. The Residential Building Committee (RBC) will provide a playbook to host a stakeholder workshop and a member of the RBC to attend to help facilitate.
<b>Planning and Administrative Activities:</b>		
CT8	100 points; (100 points maximum)	If CTT Committee includes a subcommittee chair for a technical theme (e.g. Refrigeration, Decarbonization, IEQ & Sustainability).
CT9	50 points; (50 points maximum)	For meeting with the outgoing Chair and/or Co-Chair to review responsibilities, obtain templates, and receive previous-year reports. If the Chair and/or Co-Chair remain the same, a meeting is still required to review the prior year and plan for the upcoming year by <b>August 31st</b> .
CT10	250 Points; (300 Points Maximum)	For publishing a high-level schedule of Chapter activities for the Society year on website and social media, to be completed and shared prior to <b>October 1</b> or 2 weeks after the CRC, whichever is later. 50 Bonus points if schedule includes DLs.
CT11	50 Points; (250 Points Maximum)	For uploading all speaker information into the Regional Speaker Database, as provided by the RVC, to support resource sharing across chapters. (50 points per each speaker)
CT12	50 points; (250 points maximum)	For submitting summary of speaker reviews to CTTC RVC for use in regional speaker database. (50 points per each speaker)
CT13	50 points; (500 Points maximum)	For each chapter meeting where a QR code is shared on the screen for attendees to complete the DL evaluation at the end of the DL presentation, with results submitted immediately to society through the ASHRAE website.
CT14	100 Points; (100 points Maximum)	For the CTT Chair to prepare and maintain a Housekeeping Slide Deck, to be used at the beginning of each Chapter Meeting for announcements and organizational updates.
CT15	20 Points; (160 points maximum)	For each Chapter Meeting where the CTT Chair coordinates with the RP Chair and publicly thanks all Chapter sponsors (30 seconds).
CT16	20 Points; (160 points maximum)	For the CTT Chair to provide a brief overview of the Technology Awards Program, announce submission deadlines, and encourage attendees to apply (1 minute).
CT17	20 Points; (160 points maximum)	For each "Certification of the Month" presentation at a Chapter Meeting highlighting one of ASHRAE's certifications (BCxP, BEAP, BEMP, CDP, CHD, HBDP, HFDP, OPMP) (1 minute).
CT18	20 Points; (160 points maximum)	For each "TC of the Month" presentation at a Chapter Meeting highlighting one Technical Committee (any), its purpose, and how to join (1 minute).

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CT19	20 Points; (160 points maximum)	For each "DL Program" presentation at a Chapter Meeting encouraging members to apply as an ASHRAE Distinguished Lecturer and announcing the annual application deadline of <b>December 1st</b> (30 seconds).
CT20	20 Points; (160 points maximum)	For each Chapter Meeting where the CTT Chair coordinates with the MP Chair to recognize new members during the meeting (30 seconds).
CT21	20 Points; (80 points maximum)	For each Chapter Meeting where the CTT Chair announces the New Tech Hour released by CTTC committee and encourages attendees to watch and receive 1 PDH credit. (30 seconds)
<b>Awards and Submissions Activities</b>		
CT22	300 points; (no maximum)	For each Technology Award entry at Regional level. (100 additional points if ASHRAE Building EQ score is included as part of the Technology Award submission)
CT23	500 points; (no maximum)	For each CTTC Award entry at Society level (including Technology Award, Milton Garland Commemorative Refrigeration Award for Project Excellence, Comfort Cooling Award for Project Excellence entry, Donald A. Siller Refrigeration Award, Dan Mills Chapter Programs Award).
<b>Meetings, Presentations or Events:</b>		
CT24	100 points; (1000 points maximum)	For each chapter organized event during which Professional Development Hour (PDH) certificates were distributed.
CT25	150 Points; (450 Points Maximum)	For each joint meeting with HVAC&R peer societies, organizations, and/or associations.
CT26	50 points; (100 points maximum)	Diversity) using a soft skills presentation, lecture or activity with the main subject addressing one or more of the core values.
CT27	200 Points; (1500 Points Maximum)	For each chapter meeting with a DL. 100 points if DL visits 1 chapter, 200 points for 2 chapters, 350 points for 3 chapters, 500 points for 4 or more chapters. Points apply to all participating chapters.
CT28	100 points; (300 points maximum)	For the subcommittee chair to organize a chapter program with a clearly defined technical theme as outlined in CT8. (50 Bonus Points for Theme to be Refrigeration or Cold Chain)
CT29	50 points; (200 points maximum)	For each Chapter Meeting that incorporates at least one sustainable practice, such as selecting a venue with a sustainability plan, offering a hybrid/virtual option, using electronic agendas in place of printed materials, reducing food waste, or recognizing local sustainability initiatives.
<b>RVC/Chapter CTTC Chair may enter the following points:</b>		
CT30	100 points; (100 points maximum)	For the Chapter CTT committee chair or co-chair attending the CTTC workshop at CRC.
CT31	100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC/Chapter CTTC Chair by <b>October 1</b> or 2 weeks after the CRC, whichever is later.</i> )
CT32	100 Points; (100 Points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC/Chapter CTTC Chair by <b>June 30</b></i> )
CT33	250 points; (250 points maximum)	For tracking and maintaining a database of DL trip details and reporting to RVC, include the total air travel (miles) required to bring the DL to the chapter program. For multi-chapter visits, split the air travel among participating chapters. (Points assigned by the RVC/Chapter CTTC Chair by <b>June 30.</b> )
CT34	50 points; (200 Points Maximum)	For CTT Chair's check-in with RVC (every other month).
<b>Automatically Assigned Points</b>		
CT35	100 points; (no maximum)	For each ASHRAE certification earned, or renewed by a chapter member during the current fiscal year.
CT36	100 points; (600 points maximum)	For each chapter member who is currently serving on any of the following ASHRAE committees/groups: TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project).
CT37	100 points; (100 points maximum)	For a Chapter Technology Transfer Committee with a minimum of a chair and a co-chair.

**CHAPTER TECHNOLOGY TRANSFER CATEGORY 2026-27 PAOE**

CT38	100 points; (100 points maximum)	If CTT committee includes a YEA member.
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**COMMUNICATIONS CATEGORY 2026-27 PAOE**

MINIMUM: 300 POINTS		PAR: 700 POINTS
<b>Presidential Initiatives:</b>		
CC1	25 points; (25 points maximum)	For posting a narrative and link for the current ASHRAE <b>Society Theme</b> on the chapter website.
CC2	5 points; (100 points maximum)	For each chapter social media posting, with photo, supporting the current ASHRAE <b>Society Theme</b> .
CC3	50 points; (200 points maximum)	For each chapter member or chapter event that is featured through broadcast media, podcast, video or written articles that feature ASHRAE.
CC4	50 points; (no maximum)	For each podcast of at least 10 minutes with a chapter member who has 15+ years tenure in ASHRAE, is a Fellow ASHRAE Member, or is a Life Member. Mention of ASHRAE should be included in the podcast.
CC5	50 points each; (no maximum)	For each presentation/podcast/panel discussion between two individuals, one involved in grassroots and the other technical, sharing why people should be involved in both aspects of ASHRAE.
CC6	50 points each; (no maximum)	For each article in the chapter newsletter or chapter website that focuses on building and energy codes.
<b>Efficient use of volunteers' time:</b>		
CC7	100 points; (100 points max)	For the incoming Communications Chair to meet with the outgoing Communications Chair to review responsibilities, obtain templates, and receive prior-year reports. Meeting must occur by <b>August 31</b> .
		<b>WEBSITE:</b>
CC8.1	100 points; (100 points maximum)	For updating the chapter website with current officer information by <b>October 1</b> .
CC8.2	50 points; (50 points maximum)	For updating the chapter website with chapter program schedule for the year by <b>October 1</b> .
CC8.3	50 points; (50 points maximum)	For listing a contact email address on the chapter's website in an obvious location, such as the footer or a Contact page.
CC8.4	20 points; (240 points maximum)	For each month that updated information, news, or images are posted to the chapter's homepage. Excludes posting the chapter newsletter or social media widgets.
CC8.5	10 points; (120 points maximum)	For posting a monthly newsletter to the website within 15 days of publishing.
CC8.6	10 points; (100 points maximum)	For promotion of Society events, certifications, or products on the chapter website using the materials available in Marketing Central at ASHRAE.org. (10 pts per promotion, per month only)
CC8.7	50 points; (50 points maximum)	For posting a summary of the previous year's notable historical events and activities by <b>October 1</b> on the chapter website.
CC8.8	50 points; (50 points maximum)	For listing Disclaimer on homepage as specifically listed in the current ASHRAE Web Policy document with www.ashrae.org address linked to the Society homepage. The disclaimer is as follows: This web site is maintained by the (name of Chapter, Section or Student Branch) of ASHRAE. It does not present official positions of the Society nor reflect Society policy. ASHRAE chapters may not act for the Society and the information presented here has not had Society review. To learn more about ASHRAE activities on an international level, contact the ASHRAE home page at <a href="http://www.ashrae.org">http://www.ashrae.org</a> ”
		<b>SOCIAL MEDIA:</b>
CC9.1	10 points; (50 points maximum)	10 points per 10% growth per Social Media Channel compared to previous year.
CC9.2	20 points; (240 points maximum)	For each month there is at least one post featuring an event photo from the last 30 days (20 points per month).
CC9.3	10 points; (100 points maximum)	For public posts that tag or mention Society accounts in the post message.
CC9.4	10 points per post; (50 points maximum)	For public post that uses the hashtag #myashrae.
CC9.5	25 points; (no maximum)	For each social media post where a member illustrates how certification has helped their career.
CC9.6	10 points; (100 points maximum)	For each post on chapter's social media forum by a chapter member who has 15+ years tenure in ASHRAE, is a Fellow ASHRAE Member, or is a Life Member.

**COMMUNICATIONS CATEGORY 2026-27 PAOE**

		<b>COLLABORATION TOOLS:</b>
CC10.1	100 points; (100 points maximum)	For using Society-provided Basecamp tool for chapter leadership business in place of other digital collaboration tools (email, GoogleDrive, Box, DropBox, etc.).
CC10.2	10 points; (100 points maximum)	For adding every month the chapter meeting agenda and minutes to Basecamp
		<b>EMAIL DISTRIBUTION:</b>
CC11.1	20 points per month; (240 points maximum)	For distributing a chapter newsletter via email on a monthly basis.
CC11.2	10 points; (200 points maximum)	For distributing an announcement that prominently features an upcoming event that is distributed via email at least 2 weeks prior to the event.
CC11.3	25 points; (125 points maximum)	For promotion of Society events, certifications, or products in chapter emails or newsletters using the materials available in Marketing Central at ASHRAE.org
		<b>KNOWLEDGE TRANSFER:</b>
CC12.1	100 points; (100 points maximum)	For creating or updating a procedural document for chapter communications, such as instructions on updating the chapter website and sharing with RCC.
CC12.2	50 points; (100 points maximum)	For each chapter communications chair, webmaster, or newsletter editor serving 2 years or more in position.
		<b>VIRTUAL:</b>
CC13	25 points; (100 points maximum)	For offering and implementing a hybrid option to the chapter members to attend the chapter meetings virtually (points per hybrid meeting held).
<b>RCC/Chapter CC may enter the following points:</b>		
CC14	100 points; (100 points maximum)	For Chapter Communications Chair who attends the CRC Communications workshop.
CC15	100 points; (150 points maximum)	For planning/goal setting session with RCC by <b>October 1</b> or 2 weeks after the CRC, whichever is later (50 point bonus if planning/ goal setting session takes place during CRC).
CC16	100 points; (100 points maximum)	For achieving goals established in goal-setting session with RCC.

**DEI CATEGORY 2026-27 PAOE**

<b>MINIMUM: 400 POINTS</b>		<b>PAR: 750 POINTS</b>
<b>Efficient use of volunteers' time:</b>		
DEI1	100 points; (100 points maximum)	For reviewing and planning, with BOG during Chapter Planning meeting, how DEI can be incorporated into chapter operations and meetings.
DEI2	100 points; (200pts maximum)	For each chapter event hosted that focuses on diversity, equity, and inclusion, such as cultural celebration, Women in ASHRAE breakfast, DEI workshop, or DEI panel discussion.
DEI3	50 points; (100 points maximum)	For each sponsorship activity that supports DEI initiatives or organizations, such as International Women in Engineering Day, Women in Construction events, Pride events, or DEI conferences.
DEI4	100 points; (100 points maximum)	For organizing and delivering a DEI educational session or training for chapter members, such as unconscious bias training or inclusive leadership.
DEI5	25 points; (300 points maximum)	For each published newsletter article or member spotlight that highlights a chapter member's unique journey into the HVAC&R industry, emphasizing challenges overcome, career milestones, and contributions to diversity and inclusion.
DEI6	25 points; (100 points maximum)	For organizing a Book Club that focus on books with a DEI theme, points awarded for each book completed and discussed by the group.
DEI7	100 points; (100 points maximum)	For developing and launching a targeted initiative to recruit new members from underrepresented groups (such as individuals from diverse industry sectors, cultural backgrounds, gender identities, age groups, and persons with disabilities) to promote a more inclusive and representative chapter membership.
DEI8	100 points; (100 points maximum)	For an event hosted by the Chapter YEA Committee with Diversity, Equity, and inclusion awareness or training.
<b>Regional DEI/Chapter DEI Chair may enter the following points:</b>		
DEI9	100 points; (100 points maximum)	For planning and goal setting session with DEI Regional Chair by <b>October 1</b> .
DEI10	50-200 points; (200 points maximum)	For submitting an annual chapter report to the Regional DEI Chair to share DEI activities and goals.
DEI11	100 points; (100 points maximum)	For the DEI committee chair or co-chair attending the DEI CRC workshop.
<b>Automatically Assigned Points</b>		
DEI12	100 points; (100 points maximum)	For establishing and maintaining a chapter Diversity, Equity, and Inclusion committee. (Committees typically consist of a Chair, Vice-Chair and two members)

**GOVERNMENT AFFAIRS CATEGORY 2026-27 PAOE**

MINIMUM: 500 POINTS		PAR: 1250 POINTS
<b>Presidential Initiatives:</b>		
GA1	50 points; (500 points maximum)	For discussion with government associates based on alignment with the current <b>Society Theme</b> .
GA2	100 points; (300 points maximum)	Discussing and sharing the ASHRAE Public Policy Priorities with a government, department, policy maker or agency.
<b>Efficient use of volunteers' time:</b>		
GA3	50 points; (150 points maximum)	For establishing and maintaining a chapter Government Affairs Committee with at least 2 members to promote ASHRAE with state, provincial, and local government (50 bonus points if GAC committee includes a government employee; 100 bonus points if the GAC chair is a government employee).
GA4	50 points; (minimum 1 hour of training; 100 points maximum)	For government affairs training for chapter officers and future leaders (50 bonus points if the training includes a speaker/presenter who is a government official).
GA5	50 points; (50 points maximum)	For CTTC chair serving on the GAC committee in an effort to promote GAC topics for chapter meeting presentations
GA6	50 points; (50 points maximum)	For the use of ASHRAE GAC email alias by the committee chair in communicating with government officials and the listing of the alias on the chapter website.
GA7	100 points; (100 points maximum)	For the incoming GAC Chair to meet with the outgoing GAC Chair to review responsibilities, obtain templates, and receive prior-year reports. Meeting must occur by <b>August 31</b> .
<b>Awards and Submission Activities:</b>		
GA8	100 points; (300 points maximum)	For each Chapter Government Affairs Award entry into Society or Regional competition ( <i>each Award entry counted only once</i> ).
GA9	50 points; (250 points maximum)	For each article on a government affairs related activity (e.g., state provincial, or local legislative or regulatory issue) published in a chapter newsletter or posted on a chapter website with copy sent to RVC ( <i>maximum of two articles per month</i> ).
<b>Meetings, Presentations or Events:</b>		
GA10	100 points; (200 points maximum)	For each chapter meeting with local, state, or provincial government entity to discuss a built environment or HVAC&R industry-related topic (Must provide RVC joint planning documentation with the government entity to promote the meeting).
GA11	100 points; (200 points maximum)	For each action or activity that commemorates or promotes National Engineers' Week or non-US equivalent activity that promotes Engineering, World Refrigeration Day, World Standards Day or other national/global events.
GA12	50 points; (200 points maximum)	Holding a chapter meeting with a government official and that is focused on at least one of the Society's current Public Policy Priorities.
GA13	100 points; (200 points maximum)	For each chapter meeting with an invited government official in attendance with a technical presentation.
GA14	50 points; (100 points maximum)	For each Chapter program on the topic of government activities ( <i>minimum 45 minute presentation; maximum 2</i> ).
GA15	100 points; (400 points maximum)	For each occurrence of an ASHRAE chapter member presenting or giving testimony to a public meeting or hearing on a subject where ASHRAE's resources and standards are being used in the discussion of the subject matter.

**GOVERNMENT AFFAIRS CATEGORY 2026-27 PAOE**

GA16	200 points; (600 points maximum)	For each piece of legislation that is drafted or modified per input from ASHRAE chapter members who provided technical assistance. The legislation must be in line with ASHRAE PPP's for current SY, PPIB's and PD's. Legislation does not have to pass for points to be counted, but summary report must be sent to RVC before claiming points.
GA17	50 points; (600 points maximum)	For each letter sent to a government official at the request of the Government Affairs Committee with the goal of promoting the Society's Public Policy Priorities.
<b>RVC/Chapter GAC Chair may enter the following points:</b>		
GA18	50-150 points; (150 points maximum)	For the incoming Chapter GAC committee chair attending the GAC CRC workshop ( <i>100 points</i> ) <i>For chapter representative other than the chair who is a senior officer or member of GAC to attend the GAC CRC Workshop (50 points per representative, with maximum of two).</i>
GA19	75 or 175 points per meeting; (no maximum)	For each documented personal contact (meeting) by a chapter member or members with a government official or officials (at any level of government relevant to buildings, engineering or construction, sustainability including building officials, school boards and universities school system facility staff, energy code officials, tribal government entities etc.) with the goal of promoting ASHRAE's Public Policy Priorities or Chapter goals and objectives, with notification and submission of a record via the online portal. (75 Points will be assigned by the RVC once a report is submitted to the ASHRAE Government Affairs Office. An additional 100 points are available if the meeting includes a subject matter expert (SME) secured through the ASHRAE SMEs for GOEs Pilot
GA20	100 points; (200 points maximum)	For chapter submitting local issues related to ASHRAE's Public Policy Priorities, identified with goals and report(s) to RVC ( <i>with a cap of 200 points in one year</i> ) .
GA21	50-100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by <b>October 1</b> or 2 weeks after the CRC, whichever is later</i> ).
GA22	10–300 points; (300 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC by <b>June 30</b></i> ) .

## HISTORICAL CATEGORY 2026-27 PAOE

<b>MINIMUM: 100 POINTS</b>		<b>PAR: 500 POINTS</b>
<p><b>Note:</b> Histories about a system, standard, person, event or a company, outside the geographic area of the chapter are not acceptable for PAOE points unless a credible connection may be established by the Chapter Historian and approved by the Regional Historian. Histories for the Gold Ribbon Award shall be written by a chapter member from information obtained by interviewing a person knowledgeable of the history being written or from personal knowledge of the history of the system, standard, person, event or company; or from detailed research as outlined in the document “The How To Guide for Researching.” All sources must be cited and referenced in a Bibliography attached at the end of the submittal document. Information obtained solely from electronic material or sources is not acceptable.</p>		
<b>Points Related to Chapter Historical Activities:</b>		
H1	150 points; (150 points maximum)	For digitizing chapter historical archives posting on the chapter website and/or electronic storage and updating annually; (include a minimum of meeting minutes, monthly newsletters, listing of chapter executive inventory of historic items and memorabilia not scan-able and CRC reports).
H2	50 points; (100 points maximum)	For each Historical Chair or Co-Chair that serves on chapter historical committee for 2 years or more.
H3	50 points; (50 points maximum)	For each member of the chapter historical committee other than the chair.
H4	200 points; (200 points maximum)	For each history of a chapter, updates of the chapter history (5 years for a Chapter History), and history of a system, standard, person, event or a company significant to the Chapter’s history (Society Gold Ribbon Award). (Note: A
H5	100 points; (100 points maximum)	For chapter historical display at CRC (updated annually or new display).
H6	50 points; (50 points maximum)	For creating a chapter timeline with annual updates to add previous year’s events and posting on the chapter website and/or electronic storage.
H7	50 points; (50 points maximum)	For program on history with a live speaker as all or part of a monthly chapter meeting, minimum five minutes in duration.
H8	100 points; (no maximum)	For each interview with an ASHRAE Fellow or Life Member. A member can only be interviewed once every 5 years.
H9	50 points; (50 points per individual; 300 points maximum)	For a chapter officer personally inviting Life members, in addition to typical meeting notification, to one of the monthly chapter meetings.
H10	25 points; (250 points maximum)	For publishing articles on chapter, company or member history in chapter newsletter. Additional 5 points for also publishing in Society publication, chapter social media or chapter website with a maximum of 8 articles.
<b>Regional/Chapter Historian may enter the following points:</b>		
<b>FOR THE INCOMING CHAPTER HISTORIAN:</b>		
H11	100 points; (100 points maximum)	For attendance at the CRC Workshop by incoming Chapter Historian.
H12	50 points; (50 points maximum)	For chapter historians unable to attend CRC, review the ASHRAE Historian Workshop Power Point by <b>October 1</b> .
H13	25 points; (100 points maximum)	For each Membership Promotion, YEA, DEI, or Student Activities event planned with a representative from the chapter Historical Committee to add a historical context to the event.
H14	50–100 points; (100 points maximum)	For planning/goal setting session with Regional Historian, including the preparation and submission of the respective Chapter’s Historical MBOs by <b>November 1</b> .
H15	10–100 points; (100 points maximum)	For achieving goals established in goal-setting session with Regional Historian ( <i>points assigned by Regional Historian by <b>June 30</b></i> )
H16	100 points; (100 points maximum)	For the incoming History Chair to meet with the outgoing History Chair to review responsibilities, obtain templates, and receive prior-year reports. Meeting must occur by <b>August 31</b> .

**MEMBERSHIP PROMOTION CATEGORY 2026-27 PAOE**

<b>MINIMUM: 800 POINTS</b>		<b>PAR: 1400 POINTS</b>
<i>*All end of the year reports are run on July 2<sup>nd</sup> or the next business day for the June 30 results</i>		
<b>Efficient use of volunteers' time:</b>		
MP1	200 points; (600 points maximum)	For each organized specific MP event. At a minimum, this is to include an MP presentation and be advertised ahead of the event. Examples of MP events include, but not limited to: Member bring a Member, Employer Recognition, Principal Night, etc.
MP2	20 points; (100 points maximum)	For each meeting where new members and advancements are recognized.
MP3	10 points; (200 points maximum per year)	For each non-member invited and who attends a chapter meeting (10 points per person). Additional 10 points for each person who becomes a member within 30 days (name to be added to notes).
MP4	50 points; (50 points maximum)	If MP chapter committee chair and chapter officers are comprised of individuals that report 3 or more different industry classifications.
MP5	100 points; (100 points maximum)	For the incoming MP Chair to meet with the outgoing MP Chair to review responsibilities, obtain templates, and receive prior-year reports. Meeting must occur by <b>August 31</b> .
<b>RVC/Chapter MP Chair may enter the following points:</b>		
MP6	100 points; (100 points maximum)	For the MP committee chair or co-chair attending the MP CRC workshop.
MP7	50-100 points; (100 points maximum)	For the MP committee chair or co-chair attending the MP centralized training (100 points for in-person CT and 50 points for virtual CT).
MP8	100 points; (100 points maximum)	For planning and goal setting session with RVC by <b>October 1</b> . (50 points for planning session and 50 points for transmitting MBO)
MP9	50 points; (300 points maximum)	For every meeting with RVC through the year (not including MBO session).
MP10	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by June 30</i> ).
<b>Automatically Assigned Points</b>		
MP11	25 points per month; (300 points maximum)	If Society membership delinquencies in chapter are 5% or less of total Chapter Area Assigned Members at the end of each month.
MP12	25 points; (250 points maximum)	For each 10% of total new members retained ( <i>dues paid second and third year</i> ).
MP13	50 points per member; (300 points maximum)	For each member who rejoins or is reinstated after being cancelled.
MP14	50 points; (no maximum points)	For each 0.5% growth in membership at the end of fiscal year above starting point (calculated from number of paid and unpaid members at the start and end of the year, not including students).

**RP CATEGORY 2026-27 PAOE**

<b>MINIMUM: 1200 POINTS</b>		<b>PAR: 1500 POINTS</b>
<b>Meetings, Presentations or Events:</b>		
RP1	200 points	For attendance by the current RP chair or RP co-chair (as listed on chapter CIQ) at an RP Committee approved RP centralized training workshop (or equal training as approved by Staff).
RP2	100 points	For the incoming Chapter RP Chair or RP co-chair (as listed on chapter CIQ) attending the RP CRC workshop (50 additional points for chapter representative other than the chair who is a senior officer or member of GAC). For attendance by the current RP Chair or RP co-chair (as listed on chapter CIQ) at the CRC RP workshop if Centralized Training is also attended.
RP3	50 points per event; (no maximum)	Per Special Event held by a Chapter where over 75% of profits are donated to the RP Campaign. (To qualify, the Special Event must be entered online and profits must meet or exceed \$500, for emerging economies event profits must meet or exceed \$250.
RP4	25 points	For formal recognition of all Honor Roll level contributors from the prior year's campaign before <b>December 15</b> . (Note: Recognition items must also be ordered from headquarters by <b>September 15</b> to qualify)
RP5	15 points; (150 points maximum)	For chapters that conduct an RP announcement at a chapter meeting. This announcement should follow a template: campaign update, thank donors, announce upcoming events.
RP6	25 points; (50 points maximum)	For conducting a RP promotional chapter meeting (Note: 25 points for RP promotion and 25 points for promotion of Research/RAC).
RP7	50 points	For communicating current list of research projects in your region via chapter website, newsletter, social media, or other form of communication.
RP8	50 points	For maintaining an updated current list of donors in your chapter via chapter website, newsletter, social media, or other form of communication.
<b>Campaign Planning:</b>		
RP9	100 points	For the incoming RP Chair to meet with the outgoing RP Chair to review responsibilities, obtain templates, and receive prior-year reports. Meeting must occur by <b>August 31</b> and sent to RVC and Staff.
RP10	100 points	For a planning/goal setting session with RP RVC resulting in written measurable objectives by <b>September 15</b> .
RP11	50 points	For Volunteer Committee Worksheet completed by <b>November 15</b> and sent to RVC and Staff.
RP12	100 points	For the succession plan for incoming RP chair submitted to RP Staff and RVC by <b>June 15</b> . Outgoing RP Chair to include the Succession Planning Training Template in the succession plan.
<b>Automatically Assigned Points</b>		
Points below are entered by ASHRAE Staff based on activities. Consult the RP report on ashraerp.com to confirm point entered are correct. The RP report is sent out to the Chapter RP Chair typically 1 time per month and to the Chapter President four times during the campaign, typically December, March, May, and June.		
<b>Annual Campaign Goals:</b>		
<b>GOAL:</b> Contributions considered towards a chapter <i>Goal</i> include gifts to ASHRAE, YEA ASHRAE Learning Institute, ASHRAE Research, and Scholarships held by the ASHRAE Foundation. <b>EXCEPTIONS:</b> Foundation gifts made as part of routine ongoing Foundation Solicitations. A Chapter's Goal shall be set by each Region's DRC at the beginning of the Society Year.		
<b>Option 1:</b>		
RP13	10 points; (1000 points maximum)	Earned by a chapter for each 1% of <i>Goal</i> attained – (100% of <i>Goal</i> ) <b>OR</b>
<b>Option 2:</b>		
RP14	10 points	Earned for each dollar per area assigned member attained.
RP15	20 additional points; (3000 points max)	For each dollar per area assigned member collected above the Society dollar per member Goal of <b>\$75</b> .
RP16	10 points; (no maximum)	Per \$ per/member for chapters who meet or exceed \$50 per/member and reach or exceed Goal (\$25 per/member for emerging economies).

**RP CATEGORY 2026-27 PAOE**

RP17	50 points; (200 points maximum)	Per 10% growth in number of donors at the end of fiscal year above starting point. Add additional points for first time donors and those who have not donated in the last three years.
RP18	50 points; (no maximum)	For each endowed contribution (\$1,000 minimum).
RP19	250 points	For each new Golden Circle level or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom guidelines).
RP20	150 points	For each renewed Golden Circle or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom guidelines).
RP21	300 points	For reaching Challenge Goal (105% of <i>High Five</i> or 120% Goal).
RP22	200 points	For achieving the Apex Award (New high chapter total in 4 of the last 5 years).
RP23	100 points	For achieving <i>High Five</i> level of contributions (Highest chapter total in last 5 years).
<b>Campaign Milestones:</b>		
RP24	150 points	For achieving Chapter Full Circle by <b>November 15</b> . (min. \$100/officer; emerging economies \$50/officer)
RP25	25 points	Per Chapter BOG member who contributes at the Full Circle level by <b>November 15</b> , helping the Chapter achieve "Full Circle Plus." These points are only given if the Chapter completes the Chapter Full Circle.
RP26	100 points	100 points for meeting or exceeding 30% of Goal by <b>November 15</b> .
RP27	200 points	For meeting or exceeding 60% of Goal by <b>March 15</b> .
RP28	50 points	For meeting or exceeding scholarship Professional Development goal by <b>March 31</b> .
RP29	300 points	For chapters who have reached goal (based on receipts at headquarters) by <b>June 15</b> .

**STUDENT ACTIVITIES CATEGORY 2026-27 PAOE**

MINIMUM: 500 POINTS		PAR: 800 POINTS
<b>Presidential Initiatives:</b>		
SA1	10 points; (500 points maximum)	For each student attending a Chapter Program or Technical Tour in alignment with the current <b>Society Theme</b> .
SA2	100 points; (500 points maximum)	For each Chapter Program presented by a student member and in alignment with the current <b>Society Theme</b> .
SA3	25 bonus points	If any student activity is promoting the ASHRAE Videogame Presidential Initiative.
SA4	25 bonus points	If any student activity is promoting engagement with code and building officials.
<b>K-12/STEM Activities</b>		
SA5.1	50 points	For each Primary & Secondary (K-12) /STEM Activity organized and hosted by the chapter.
SA5.2	25 points	If an activity is held jointly with another organization (i.e. Boy Scouts, Girl Scouts, NAWIC, AIA, ACE Mentorship, etc.).
SA5.3	25 points	For each National Engineers' Week activity or equivalent non US activity
SA5.4	10 points; (100 points maximum)	If a Primary & Secondary (K-12) /STEM activity uses ASHRAE Resources such as the STEM Kits or the ASHRAE Children's book.
SA5.5	200 points; (600 points maximum)	For each ASHRAE High School Design Competition entered.
SA5.6	25 points	For "Special Guests" (DRC/Regional Officer/DL/Other ASHRAE Guests) participating in Primary & Secondary (K-12) /STEM activities while doing Chapter visits.
<b>Post-High Activities</b>		
<b>STUDENT MEMBERSHIP:</b>		
SA6.1	50 points; (50 points maximum)	For tracking student members permanent contact information (cell phone, personal email, LinkedIn, etc.) and promoting student members to use their personal email for their ASHRAE accounts.
<b>GENERAL STUDENT ACTIVITIES:</b>		
SA7.1	100 points; (no maximum)	For each bEQ, AEC or Student Paper entered.
SA7.2	50 points; (no maximum)	For each National Engineers' Week activity or equivalent non US activity.
SA7.3	25 points; (25 points maximum)	For promoting Society or Regional level scholarships to Student Branch Advisors and/or students through e-mail, social media or in person.
SA7.4	50 points; (200 points maximum)	For each student that submits an application for a Society level scholarship.
SA7.5	10 points; (100 points maximum)	For each student member that attends a local chapter meeting.
SA7.6	5 points; (50 points maximum)	For each student member that attends a regional ASHRAE meeting or CRC.
SA7.7	100 points	For establishing a new chapter scholarship fund.
SA7.8	50 points	For maintaining an established chapter scholarship fund.
<b>CHAPTER MEMBER ENGAGEMENT IN STUDENT ACTIVITIES:</b>		
SA8.1	25 points; (200 points maximum)	For each post high school activity in which one or more chapter member participates, excluding Student Branch Advisor participation.
SA8.2	100 points; (200 points maximum)	For each meeting between a chapter member and a faculty of engineering college or tech school for the purpose of establishing a student branch.
SA8.3	25 points; (50 points maximum)	For each chapter activity with student branch (e.g. Student Night meetings, technical programs, technical tours).
SA8.4	50 points; (200 points maximum)	For each meeting where a chapter member mentors a student team (e.g. ASHRAE Grant or Design Competition).
SA8.5	25 points; (200 points maximum)	For each ASHRAE Student member, enrolled in engineering college, undergraduate or tech school, that is placed in an ASHRAE related summer intern job or part time job during school semester by an ASHRAE member.

### STUDENT ACTIVITIES CATEGORY 2026-27 PAOE

SA8.6	10 points; (100 points maximum)	For promoting undergraduate equipment grants and student travel grants to Student Branch Advisors and/or students through e-mail, social media or in person or virtual meeting.
SA8.7	100 points	For any Undergraduate Program Equipment Grant that presents their project at a chapter meeting.
SA8.8	50 points; (300 points maximum)	For sponsoring a student to attend the ASHRAE Winter Conference.
SA8.9	100 points	For a student team presentation of an ASHRAE related project (Design Competition, AEC, bEQ, or Student Paper) at chapter meeting or other chapter hosted event.
SA8.10	10 points; (100 points maximum)	For any building floor plan submissions from a chapter member for the society ASHRAE Society Student Design Competition.
SA8.10a	100 bonus points	If the plans are selected for the ASHRAE Society Student Design Competition.
SA8.11	100 points	For the incoming SAC Chair to meet with the outgoing Chair to review responsibilities, obtain templates, and receive prior-year reports. Meeting must occur by <b>August 31</b> .
<b>RVC/Chapter SAC Chair may enter the following points:</b>		
<b>TRAINING:</b>		
SA9.1	100 points; (100 points maximum)	For the incoming Chapter Student Activities committee chair attending the SA Centralized Training.
SA9.2	100 points; (100 points maximum)	For the incoming Chapter Student Activities committee chair attending the SA CRC workshop.
SA9.3	50-100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by <b>October 1</b> or 2 weeks after the CRC, whichever is later</i> ).
SA9.4	10-100 points; (100 points maximum)	For achieving goals established in goal setting session with RVC ( <i>points assigned by RVC by <b>June 30</b></i> ).
SA9.5	100 bonus points	For obtaining PAR by <b>February 28</b> .
<b>AWARDS:</b>		
SA10.1	100 points; (no maximum)	For each award nomination: Student Activities Achievement Award (due <b>December 31<sup>st</sup></b> each year), Youth Outreach award (due <b>December 31<sup>st</sup></b> each year) and Student Branch Advisor of the Year (due <b>June 10<sup>th</sup></b> each year).
SA10.2	100 bonus points	If all chapter officers + K-12 STEM Champion (or SA chair) participate in a K-12/STEM activity (this qualifies for the K-12/STEM leadership award)
<b>Automatically Assigned Points</b>		
SA11	50 points; (50 points maximum)	If net student membership as of <b>April 1</b> for the chapter exceeds that of previous year.
SA12	10 points; (500 points)	For each current student member that renews their ASHRAE student membership.
SA13	50 points; (no maximum)	For each student member that transfers from student member to Associate member via SmartStart.
SA14	25 points; (no maximum)	For each student member attending the Winter Conference Student Program; 25 bonus points for any student outside of the continental United States.
SA15	100 points; (no maximum)	For establishing a new student branch or reactivating an inactive student branch.

**YOUNG ENGINEERS IN ASHRAE CATEGORY 2026-27 PAOE**

<b>MINIMUM: 300 POINTS</b>		<b>PAR: 900 POINTS</b>
<b>Presidential Initiatives:</b>		
YEA1	50 points; (200 points maximum)	For a YEA member participating in the Presidential Initiative Challenge.
YEA2	100 points; (500 points maximum)	For each Chapter Program presentation by a YEA member in alignment with the current <b>Society Theme</b> .
<b>Membership:</b>		
YEA3	25 points; (200 points maximum)	For any YEA member involved with a Membership Promotion program or event.
<b>Technical Committees:</b>		
YEA4	200 points; (no maximum)	For each YEA member who did a Technical presentation at a CRC, Winter, Annual or Topical Conference.
<b>Historical Activities:</b>		
YEA5	25 points; (50 points maximum)	For a local Chapter Historical activity performed by a YEA member.
<b>YEA Program Attendance:</b>		
YEA6	50 points; (150 points maximum)	For each YEA member who attends a YEA webinar sponsored by the Society YEA Committee.
YEA7	50 points for nomination; (200 points maximum)	Applying for the YEA scholarship for the HVAC Design course <a href="#">YEA Scholarship for HVAC Design Essentials Training</a>
YEA8	100 points; (300 points maximum)	YEA member attendance at an in person or virtual HVAC Design course (including applying for the YEA scholarship for the class).
<b>Awards and Submission Activities:</b>		
YEA8	50 points; (200 points maximum)	For each nomination for any Society-level YEA Award: Developing Leader, Award of Individual Excellence – Professional Development, Award of Individual Excellence – Personal Development, Award of Individual Excellence – Outreach.
YEA8.1	50 points; (200 points maximum)	For winning a Society Level Award.
<b>Meetings, Presentations or Events:</b>		
YEA9	100 points; (100 points maximum)	For the incoming YEA Chair to meet with the outgoing YEA Chair to review responsibilities, obtain templates, and receive prior-year reports. Meeting must occur by <b>August 31</b> .
YEA10	50 points; (100 points maximum)	For each YEA event at chapter meeting or separate organized YEA event.
YEA11	50 points; (100 points maximum)	For each YEA activity outside of a chapter meeting that also includes a technical component, i.e., presentation, panel discussion, technical tour, etc.
YEA12	50 points; (100 points maximum)	Joint event with your professional or new professional affinity group within another society (i.e., CIBSE, YEN, AIA Emerging Professionals).
YEA13	25 points; (100 points maximum)	YCC presents on YEA programs similar to CRC workshop presentation at chapter event.
YEA14	100 points; (100 points maximum)	YEA hosted work placement or job fair to increase student retention.
YEA15	50 points; (50 points maximum)	20% of YEA Members at a single event.
YEA16	150 points; (150 points maximum)	40% of YEA Members at a single event (Single event cannot count for both this PAOE and PAOE YEA20).
YEA17	300 points; (300 points maximum)	60% of YEA Members at a single event (Single event cannot count for both this PAOE and PAOE YEA20 and YEA21).
<b>Student Activities:</b>		
YEA18	25 points; (200 points maximum)	For each YEA member involved with a Student Activity program or event.
YEA19	50 points; (100points maximum)	For each presentation about the Young Engineers in ASHRAE (YEA) program to student members.

## YOUNG ENGINEERS IN ASHRAE CATEGORY 2026-27 PAOE

<b>RVC/Chapter YEA Chair may enter the following points:</b>		
YEA20	100 points; (100 points maximum)	For the incoming Chapter YEA committee chair or co-chair attending the YEA CRC workshop and participating at the CRC.
YEA21	50 points; (50 points maximum)	For a YEA Chapter Chair issuing a set of MBOs to YEA Regional Vice Chair.
<b>Automatically Assigned Points</b>		
YEA22	25 points; (200 points maximum)	For each new member who qualifies as YEA (who were not student transfers).
YEA23	200 points; (200 maximum)	For increasing YEA membership over the Society year by 5%.
YEA24	50 points; (300 points maximum)	For each YEA member who is a provisional corresponding member or corresponding member of an ASHRAE TC (points per YEA member, not per committee).
YEA25	100 points; (500 points maximum)	For each YEA member who is a voting member of an ASHRAE TC, TRG, MTG, *RP, SPC, SSPC, GPS or SGPC (VM or NVM) (*RP = Research Project) (Participation can be verified from the ASHRAE Committee Participation by Region Report which can be provided by each DRC. Points per YEA member, not per committee).
YEA26	200 points; (600 points maximum)	For each YEA member who attends in person YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0, Leadership U or LeaDRS program during the Society year.
YEA27	50 points; (150 points maximum)	For each chapter officer or board of governors member who is a YEA member (BOG position must appear on CIQ).
YEA28	50 points; (150 points maximum)	For each YEA member assigned to a Chair position.
YEA29	25 points; (100 points maximum)	For each YEA member assigned to a committee position to provide YEA ideas and participation.



# ASHRAE Chapter Community Sustainability Project 2026-2027 Presidential Award of Excellence (PAOE) Chapter PAOE Point Claim Form

ASHRAE President Sarah Maston’s 2026-2027 PAOE letter includes points related to Community Sustainability Projects:

**500 points** for a chapter-sponsored community sustainability project. **Note:** Examples of Community Sustainability Projects are available online - [ASHRAE Community Sustainability Projects](#)

Upon completion of your chapter Community Sustainability Project, please fill out the below information and submit to your regional DRC, with a copy to Tammy Catchings at ASHRAE Headquarters ([tcatchings@ashrae.org](mailto:tcatchings@ashrae.org)).

**Chapter Name:** \_\_\_\_\_ **Region:** \_\_\_\_\_

**Name of Person Filling Out Form:** \_\_\_\_\_

**Email Address:** \_\_\_\_\_

**Daytime Phone Number:** \_\_\_\_\_

**Project Name:** \_\_\_\_\_

**Project Beneficiary** (name of the non-profit organization that benefited from the project):

**Project Value** (approximate value of project on the retail market):     **\$** \_\_\_\_\_

**Total Number of Volunteer Hours in the Project:** \_\_\_\_\_

**Date Project Completed:** \_\_\_\_\_

**Brief Project Description:**

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### Project Publicity

List all publicity that occurred – media type, date and attach examples (such as a copy of a newspaper article, link to a YouTube Video, link to a Facebook page, etc.).

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