



Memorandum of Understanding



**American Society of Heating, Refrigerating and Air-Conditioning Engineers
and
Australian Institute of Refrigeration, Air Conditioning and Heating**

PURPOSE

In recognition of shared technical interests, the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) and the Australian Institute of Refrigeration, Air Conditioning and Heating (AIRAH) agree to support this Memorandum of Understanding to advance and promote the mutual interests of engineering and built environment professionals.

ANNUAL MEETINGS

Recognizing the importance of communication in organizational collaboration, both organizations commit to hold a liaison meeting annually (either in person or via conference call) of designated ASHRAE/AIRAH senior representatives to:

- Ensure ongoing advancement of collaborative projects.
- Keep each respective organization informed of major initiatives.
- Discuss new opportunities for collaboration.

Action items with assigned responsibilities shall be recorded at each meeting.

AREAS OF COMMON INTEREST

ASHRAE and AIRAH opportunities for collaboration include, but are not limited to, the following:

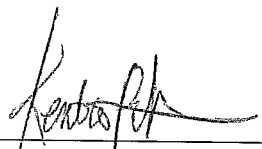
- Encourage continuing dialogue between ASHRAE and AIRAH at national, regional and local levels on issues of importance to engineers and facilities professionals
- Both organizations agree to share products prepared with respective members without impairing the value of membership in either organization.
 - Where mutually beneficial, jointly promote educational programs to members (such as member discounts offered to the other society's members).
 - Where mutually beneficial, jointly identify, create and identify new products and services including
 - Regional conferences
 - Training and certification programs
 - Publications (print and electronic)
- ASHRAE and AIRAH agree each organization shall cross-market, where appropriate, each other's products and services.
 - Each organization will help publicize events on their respective websites and in printed publications.
 - Each organization will consider publishing announcements about new publications, standards, training and educational programs, etc.
 - ASHRAE and AIRAH shall discuss mutually beneficial pricing strategies for products and services.
- Each organization agrees to provide the other with:
 - Two complimentary VIP registrations to the organization's primary annual meeting.
 - One complimentary registration of each printed or electronic magazine.
 - A listing of chapter or regional officer contact information to encourage joint local meetings.

- ASHRAE and AIRAH agree to work together to advance HVAC&R research.
 - Each organization will bring its member expertise to bear on establishing a research agenda and prioritizing research projects.
 - Jointly funded or cooperative research programs will be considered.
- ASHRAE and AIRAH agree to discuss ways to promote adoption of codes and standards of mutual interest
 - Both organizations will present government affairs strategic objectives and discuss ways to collaborate.


Each organization recognizes the unique and varying concerns of the other and neither organization will interpret or impose conditions herein to prevent the other organization from fulfilling its mission. Each organization will give proper recognition to each other for individual and joint efforts in reporting to their respective membership and to the general public.

This Memorandum of Understanding provides the framework for action and guidelines for interaction between ASHRAE and AIRAH. This agreement replaces any and all previous agreements between ASHRAE and AIRAH. Furthermore, it is understood that this Memorandum of Understanding is conceived as a dynamic document, meant to change as circumstances and priorities warrant, that it is a beginning point and that any protocol of specific projects and activities developed is intended as an integral part of this understanding.

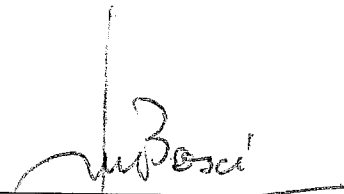
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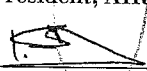
 Kent Peterson
 President, ASHRAE
 Date 6/24/08



 Jeff Littleton
 Executive Vice President, ASHRAE
 Date 6-24-08



 John Bosci
 President, AIRAH
 Date 04/07/08.



 Ian Scott
 General Manager AIRAH
 Date 6/29/2008