



Memorandum of Understanding ASHRAE and AIRAH

Founded in 1894, ASHRAE, Atlanta, Georgia USA serves humanity by advancing the arts and sciences of heating, ventilation, air-conditioning, and refrigeration and their allied fields. The ASHRAE vision is a healthy and sustainable built environment for all.

Founded in 1920, the Australian Institute of Refrigeration, Air Conditioning and Heating (AIRAH), Melbourne, is the leading specialist membership association for HVAC&R professionals in Australia.

ASHRAE and AIRAH agree to support the Memorandum of Understanding (MOU) to advance and promote the mutual interests of their respective members. We are committed to working together toward on the following activities and goals:

CONSISTENT LEADERSHIP COMMUNICATION

Recognizing the importance of communication in organizational collaboration, both organizations commit to hold a liaison meeting annually (in person, via conference call or on an online platform) of designated ASHRAE/AIRAH senior representatives to:

- Ensure ongoing advancement of collaborative projects
- Keep each respective organization informed of major initiatives
- Discuss new opportunities for collaboration

ASHRAE will take responsibility for initiating the annual liaison meeting. Action items with assigned responsibilities will be recorded at each meeting. The parties responsible for ensuring this MOU is actively pursued through the term of the agreement are:

For ASHRAE:

Jeff Littleton **Executive Vice President ASHRAE** 180 Technology Parkway Peachtree Corners, GA 30092

Phone: 404-636-8400

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For AIRAH:

Tony Gleeson Chief Executive AIRAH James Harrison Centre, Level 3 1 Elizabeth Street Melbourne Vic 3000 Phone: (03) 8623 3000

Email: tony.gleeson@airah.org.au

CONFERENCES AND MEETINGS

Each organization agrees to provide the other with a meeting invitation and two complimentary VIP registrations to one of its annual meetings.

ASHRAE and AIRAH agree to explore opportunities to provide speakers at the other organization's meetings to help provide updates and perspectives on technologies and trends of mutual interest.

Where mutually beneficial, each organization will help publicize the other organization's meetings and promote attendance.

CHAPTER COLLABORATION

ASHRAE and AIRAH agree to coordinate promotion of joint grassroots meetings of respective members. Exchange of Chapter/Section leader contact information will be one way to accomplish this objective.

ADVOCACY

Where mutually beneficial and to the extent allowed by laws and corporate policies, ASHRAE and AIRAH agree to work together on common public affairs goals and ideologies. During annual liaison meetings, public affairs strategies will be discussed and common goals identified. Collaborative opportunities to be considered include:

- Joint promotion of codes and standards at the local, state, and federal levels
- Promoting mutually beneficial positions during the development and passage of state and federal legislation
- Education of legislators on issues important to the members of each organization

PUBLICATIONS

Recognizing that electronic and print publications are a primary means of disseminating new technologies, trends and practices, ASHRAE and AIRAH agree to:

- Provide at least one complimentary subscription the primary membership periodical to be sent to AIRAH's Publications Manager and ASHRAE's Director of Publishing and Education, respectively
- Explore opportunities to jointly produce publications of mutual benefit
- Cross-market each organization's publications where appropriate and with discounts; AIRAH will
 give ASHRAE its member pricing and ASHRAE will give AIRAH the same discount it provides to
 other industry distributors
- Use periodicals to promote the other organization's events, publications, and other activities
- Explore mutually beneficial ways to translate publications for member benefit

EDUCATION

As leading providers of conventional and online educational services and in recognition of the vital role professional development has for our respective members, ASHRAE and AIRAH agree to:

- Cross-market educational offerings and the regional, national, and international levels
- Explore opportunities to co-develop new courses or other training programs that take advantage of overlapping and complimentary expertise between ASHRAE and AIRAH
- Discuss ways that certifications programs can be jointly developed or promoted

TECHNICAL ACTIVITIES COORDINATION

ASHRAE and AIRAH agree to foster technical cooperation in areas of common interest by:

- Encouraging members in each organization to participate on technical committees and task forces
- Providing opportunities to participate in and comment on proposed standards, guidelines, policies, and position statements developed on technical subjects as they relate to HVAC&R

Establishing liaison representatives to key technical committees where mutually beneficial

RESEARCH

Recognizing the importance research plays in accelerating the transformation to a more sustainable built environment, ASHRAE and AIRAH agree to:

- Promote research in areas where research results will add to the body of knowledge in HVAC&R
- Disseminate research results quickly, focusing on high-impact findings
- Identify opportunities for research funding from other sources

TERMINATION

Either party may terminate this MOU, with or without stated cause, upon providing the other party with thirty (30) days' written notice of intent to terminate.

TERM

The term of this MOU will begin when signed by both parties and will end after five (5) years unless extended by written agreement.

LEGAL STANDING

This MOU reflects a commitment by ASHRAE and AIRAH to continue and enhance their working relationship and individual efforts toward achieving mutual objectives described above. It does not create a binding obligation or agreement between the organizations, and neither organization has an obligation to negotiate toward or enter into a binding written agreement. This MOU does not create a partnership, joint venture, fiduciary relationship, or similar relationship between ASHRAE and AIRAH. Furthermore, this MOU is conceived as a dynamic document, meant to change as circumstances and priorities warrant. It may be modified or amended by written agreement between both organizations.

FOR ASHRAE

Charles E. Gulledge III ASHRAE President, 2020-21

Chr. E. Suly II. , PE

June 10, 2021

FOR AIRAH

Paul Jackson – AIRAH President

10th June 2021

Jeff Littleton

ASHRAE Executive Vice President

June 10, 2021

Tony Gleeson – AIRAH CEO

10th June 2021